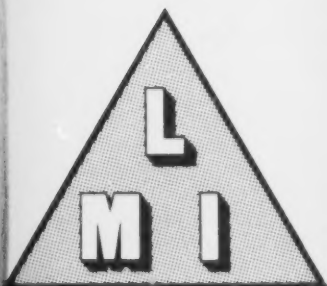


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NEW HAMPSHIRE
LABOR MARKET AREAS

PLANNING
GUIDE



FISCAL YEAR
1988

N. H. DEPARTMENT OF
EMPLOYMENT SECURITY

NEW HAMPSHIRE
LABOR MARKET AREAS
PLANNING GUIDE
FISCAL YEAR 1988

A LABOR MARKET INFORMATION REPORT

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Active applicant data may not add since applicants can be registered in more than one office.

INTRODUCTION

The publication of data by Labor Market area and Metropolitan Statistical Area, rather than by county or some other geographical breakout, is an attempt to show population, employment, unemployment and labor force statistics in a meaningful way, by economic concentration. The availability of such data is important to various and sundry people, organizations and agencies. Individuals seeking employment are interested in potential opportunities within their career fields. Business firms and organizations are interest in the labor supply, especially if they are considering expansion or the possibility of moving to another (metropolitan statistical or labor market) area. Government agencies are interested in socio-economic data such as employment patterns, unemployment data, the need for setting up various training programs to develop needed skills and for general planning purposes.

To meet these needs, a report has been developed, which includes data for each of the state's areas. Within this report, demographic, industrial, and occupational narratives have been written. An attempt was made to estimate the needs of those who may be using this data and to meet those needs. Suggestions and comments will be gratefully appreciated and should be forwarded to the Reports and Analysis unit of the Department of Employment Security.

The data shown in this report is the most recent available. Depending on the information shown, the data may be for calendar year or fiscal year and may include 1984 through 1988.

AREA DESCRIPTION

The Berlin Labor Market Area covers the area north of the Littleton area and the portion east of Littleton. There are vast areas of natural beauty in the white mountains and the forests above the white mountain area which provides the wood that is the lifeblood of the economy of Berlin and surrounding towns. The James River Corporation which is the biggest employer in the north country, has always remained relatively stable in employment. Other large employers in the area with more than 200 workers include: Bass Shoe, makers of shoe components; Gamm Inc., contract apparel stitchers; Yield House, manufacturers of pine and oak furniture; and Carroll Reed Ski Shop, which is also a large mail order house. There is hunting, fishing and at the northern most towns of Colebrook and Pittsburg, snowmobiling has become tremendously popular. Further south in the white mountain area there is plenty of skiing, hiking, camping, and other tourist attractions. Many eating and lodging places can be found in this area which draws much of its employment from the tourism trade.

Besides Berlin with its concentration on manufacturing, and Conway which is centered heavily on tourism, there are 24 other towns which have 1,500 population or less.

The population of the Berlin Labor Market Area is projected to decline slightly in 1988 but is expected to increase again by 1990. The decrease between July 87 and July 88 was from 46,300 to 46,000 according to Lawrence Berkeley projections.

Projections by the Office of State Planning over five year increments indicate Berlin, Gorham, Northumberland (Groveton), and Tamworth experienced decreased population between 1980 and 1985 as the number of adults in the area increased more slowly than the number in central and southern portions of the State and as young people left for better job opportunities. Indications are, however, that the population in the area will increase between 1985 and 1990 with Conway showing strong growth, while Gorham, Tamworth, and Colebrook are expected to have moderate growth.

A well known attraction in the area is the Balsams Hotel, which includes the Wilderness Ski Area. Training and educational opportunities are available at the N.H. Vocational-Technical College in Berlin, N.H.

POPULATION, LABOR FORCE, AND INDUSTRIAL REVIEW

The Berlin Labor Market Area has 4.5 percent of the population of the State. Less than one half of one percent of that population is nonwhite. In the 60 to 75 year old group, the State has 16 percent while the Berlin area has nearly 21 percent. The number of males remains at 48.5 percent of the population.

The civilian labor force for Berlin is estimated to be 25,400 in 1988 and nearly 57 percent will be males. The labor force participation rate for Berlin, or put differently, the percentage of people actually working compared to all those of working age, will be 71 percent in Berlin and 73 percent for the State.

Berlin has always had a higher than average unemployment rate due to the number of jobs that depend on tourism. The seasonal nature of these jobs has been a major factor in the high unemployment rate in the area. Springtime mud also is a factor in woods industry employment. The projected unemployment rate of 4.9 percent for July 1988 is one percentage point above the State rate of 3.9 percent. The actual rate, however, will probably be much lower since the July 1987 rate for the State was 2.6 percent and Berlin's rate was 2.4 percent. The 1988 projected unemployment rates were projected from the 1980 Census based on Current Population Survey data.

The number of people exhausting benefits remained low (35), with slightly more females receiving benefits than males. Half the exhaustees were in machine trades and benchwork occupations primarily in the nondurable industry group.

Average employment 1986 (16,700) was up by 1,000 over the average for 1985. Trade and construction led the increase accounting for three quarters of the increased employment between 1985 and 1986. Trade increased by 450 to 5,200 and construction employment increased 325 to 1,275 in 1986. Durable goods manufacturing was down nearly 150 between 1985 and 1986 to 1,150 workers, while nondurable slipped 50 to stand at 3,350 workers. With an especially good tourist season, employment increased by 11 percent between the second and third quarters. April and May show a sharp decrease in activity in motels and other lodgings which keeps employment in the second quarter low. As trade and services employment increases between the second and third quarters, the average weekly wage based on all jobs in the area, shows a measurable decline. Trade occupations averaged \$197 a week and services \$208 while nondurable goods averaged \$440.

The number of active applicants in the Berlin Local Office declined 30 percent from 650 in 1986 to 450 in 1987. Nearly one third were in services with another third in structural and clerical. The Conway local office registered an increase in active applicants of 15 percent over 1986 and stood at 324 in March 1987. A large portion of this increase was from applicants from professional, technical, and managerial occupations. The number of active applicants was evenly split between males and females with a higher than average number having had a high school education but a lower than average number having any schooling beyond high school. Economically disadvantaged applicants accounted for over 34 percent of all active applicants while the average for the State was only 18.5 percent. The total number of applicants placed in Berlin was 25 percent of applicants available while 22.5 percent of the women were placed compared to the total number of active women applicants. Comparable rates for the State were 20 percent placed compared to the total, and 19.5 percent for women placed compared to all women active applicants.

OCCUPATIONAL REVIEW

In the Berlin area marketing and sales occupations will account for the greatest number of job openings each year (173) according to occupational projections to 1997. Retail salespersons will have 73 average annual openings and cashiers are projected to have 52 during this period. Stock clerks will also be in demand with 33 job openings expected each year.

Food and beverage occupations will have many job openings for waiters and waitresses (37), food preparation workers (30), and cooks (15) on an annual basis.

Clerical and administrative support occupations will account for many openings each year. Bookkeeping and accounting clerks are projected to have 28 openings each year while general office clerks will have 27 and secretaries 23.

General managers are projected to have 36 job openings each year for the projected period and food service and lodging managers as well as financial managers will account for 19 more openings each year.

Janitors and housekeeping cleaners will generate 57 jobs each year and light and heavy truck drivers job openings will provide 24 more.

AREA DESCRIPTION

The Claremont Labor Market Area, which consists of Claremont and twenty six towns, is located on the western edge of the State just above the Keene Labor Market Area. The population is projected to be 79,800 by July 1988, which is only 500 more than the 1987 estimate. Office of State Planning projections indicate growth of just over 3,000 people between 1980 and 1985, and just under 10,000 by 1990. Towns that are projected to increase by 500 to 1,500 between 1985 and 1990 include Claremont, Lebanon, New London, Charlestown, Enfield, Canaan, Sunapee, and Hanover. Lebanon and Hanover will both show healthy growth by 1990. Expansion of the Dartmouth Hitchcock complex to a point between Lebanon and Hanover will have a positive effect on the growth of both communities. New London, Charlestown, and Enfield are expected to experience strong growth by 1990.

Interstate Routes 89 and 91 are excellent highways and give easy access to Montreal, Boston, and New York as well as the central and southern part of the State which houses most of the commercial, industrial and governmental activity. Local and interstate commercial air passenger service is available at the Lebanon Regional Airport.

The two largest employers in the Claremont Labor Market Area are Dartmouth College and Mary Hitchcock Hospital. Dartmouth College, one of the oldest in the country and well known nationally, has excellent educational training and facilities for medicine, engineering and business administration. Dartmouth also provides consulting services to area firms and by its presence helps attract more business. Mary Hitchcock Hospital provides health care services for New Hampshire and Vermont especially, but is also known nationwide. MPB Corp. (miniature and precision ball bearings) is located in Lebanon while the Cold Regions Laboratories does cold weather research supported by federal funding. Dartmouth Woolen Mills, produces broad woven fabric, Dorr Woolen Company produces wool and silk fabric, and Sullivan Machinery Company produces mining and construction equipment.

The N.H. Vocational-Technical College in Claremont provides educational and training opportunities while Mount Sunapee provides winter recreational fun with good skiing. Lake Sunapee is well known to summer tourists who increase the population in the area especially in towns such as Sunapee and Newbury.

POPULATION, LABOR FORCE, AND INDUSTRY

The Claremont Labor Market Area is projected to have a population of 79,800 by July 1988, which is only 500 more than the amount projected for last year. The Office of State Planning is projecting a population of just under 83,000 for the area by 1990. Over the ten year period between 1980 and 1990 the population grew by 3,000 between 1980 and 1985 (70,000-73,000) and is expected to grow by 10,000 between 1985 and 1990 (73,000-83,000).

Projections for 1988 (Lawrence-Berkeley) indicate Claremont will comprise 6.9 percent of the total population. Nonwhite population will be 9.2 percent, which is above average and due in large part to Dartmouth College and Mary Hitchcock Hospital and Clinic. Both institutions attract students and workers from many parts of the country and world.

Labor Force projections for the Claremont area are 700 below last year's level of 42,000 with most of the decline coming from the male population. Males in the 35 to 44 year old group increased by nearly 500 from the previous year, but all other age groups reported declines in the number of male workers. Female workers reported a slight increase in the size of the labor force with that increase coming from the 35 to 64 year olds.

The Claremont area had on annual average of 2.1 percent unemployment for 1985 and 1.5 percent for July 1987. Part of the reason the rate went so low is because there were fewer younger people as part of the regular workforce. Usually the younger workers have a higher unemployment rate. The number of new firms has increased by nearly 100 each year from 1983 to 1986. Between 1983 and 1984 the most growth occurred in lumber and wood, construction, trade and services, with the largest number of new businesses in the services industry. From 1985 to 1986 services and trade accounted for over 70 percent of the employment growth for the area, or 1,100 out of 1,550 new workers. Trade increased by 575 to 11,900 with business services increasing by 150 workers to 800 and medical and educational services increasing by 300 people to number 8,300. Construction had a healthy gain in employment going from 1,300 in 1985 to 1,500 in 1986, a gain of 200 workers.

There were fewer active applicants in the Claremont Local Office in 1987 than there were in 1986. The number of male active applicants declined by 25 percent with structural and miscellaneous occupations reporting fewer applicants and professional and machine trades also reporting fewer active applicants. In the central and southern part of the State there is a general shortage of workers. Average wages in Claremont were below the average for the State while those for Lebanon were above average. Professional pay was up in Lebanon, while clerical pay was lower than average in both office areas. Placements as a percent of applicants available was 19 percent for Claremont and 26.8 percent for Lebanon compared to 20.1 percent for the State.

OCCUPATIONAL REVIEW

In the Claremont LMA registered nurses head the list of job openings projected to 1997. Mary Hitchcock Hospital and Clinic is one of the largest and well known in the area and also one of the largest employers. Average annual opening for nurses is expected to be 110 between 1985 and 1997. In terms of the openings available each year, registered nurses are in 10th place according to the state ranking. Selling and cleaning are occupations near the top of most lists for available job openings. Retail salespersons will have 93 job openings per year while janitors and cleaners will account for 85 more.

Cashiers will have 72 openings per year based on a growth rate of over 5 percent each year during the projected period. Secretaries, general office clerks, and bookkeeping and accounting clerks combined will account for 158 job openings per year.

General managers and top executives will have 64 job openings per year, stock clerks 49, and food preparation workers 45.

Due to the proximity to the hospital, physicians and surgeons are ranked 13th in order of jobs available compared to 34th for the State. There are projected to be 36 job openings each year for doctors in the Claremont area and 210 for the whole state.

AREA DESCRIPTION

The population of the Concord Labor Market Area is projected to be 93,000 by July 1988, with one percent of that number nonwhite. Males will comprise 48.4 percent of the population and the Concord LMA will make up 8.8 percent of the population for the State.

The labor force for the Concord LMA was 54,580 in July of 1987 compared to 50,700 for July of 1986, an increase of 7.7 percent compared to 5.2 percent for the State for the same period. The unemployment rate for Concord in July 1987 was 2.3 percent while the State had a rate of 2.6 percent.

The Concord Labor Market Area is comprised of twenty-four communities in south central New Hampshire. Most of these communities are quite small. There are six towns in each of the following population ranges 1,000-2,000, 2,000-3,000, and 3,000-4,000. Two towns have populations over 4,000 and three towns are below 1,000, with Concord having the only sizable population figure (30,902). Concord is the State capital and is located just above the most heavily populated portion of the State with two excellent superhighways, Interstate Routes 89 and 93, allowing Concord access to the North, South, and Northeast. Well maintained roads stretch east to the seacoast, with many good roads available for travel to all parts of the State.

A modern well equipped city hospital with an excellent medical staff is located in Concord as well as the New Hampshire Hospital, a state run psychiatric institution. Beede Electric Company in Penacook produces electric meters, while Sprague Electric Company produces electronic components and Chubb Life Insurance Company is the largest company of its kind in the area.

Concord is the principal seat of governmental operations in New Hampshire with many federal, state, and local headquarters, one of the most prominent being the State House. There are also a number of educational institutions in the area. Franklin Pierce Law Center, New England College, Nathaniel Hawthorne College, and the New Hampshire Technical Institute offer excellent opportunities for higher education. The Deerfield, Hopkinton, and Kiwanis fairs attract large numbers of people each year to the Concord Area, while the Capitol Theater, City Auditorium, and Everett Arena offer a wide range of entertainment. Shaker Village in Canterbury preserves part of the past with a unique village that was built over 100 years ago and remains in excellent shape. The Loudon raceway annually hosts a national motorcycle race and sports car race, in addition to its regular schedule.

POPULATION, LABOR FORCE AND INDUSTRIAL REVIEW

The population of the Concord Labor Market Area will increase by 25 percent between 1980 and 1990 according to projections by the Office of State Planning. Nearly all towns in the area will have healthy growth rates during this period. The number of nonwhite people is projected to be slightly over one half of one percent while the average for the State will be 1.5 percent.

The 1988 projected labor force for Concord LMA will be 53,500, a 6 percent increase over 1987 compared to a 5 percent increase for the State during the same period. The labor force participation rate for Concord will be slightly higher than for the State with a 73.6 percent rate. Females in the 16 to 24 year range are projected to have a higher participation rate than males during 1988, while the average for the State shows greater male participation in all age groupings.

The Concord LMA had only 25 exhaustees for the benefit year ending in March 1987. Most of the exhaustees were males who had been working in professional, technical, and managerial occupations.

The labor force in Concord has continued to grow at a steady rate. The number of new firms increased by 8 percent between 1985 and 1986 from 2,300 firms to 2,475 firms, while employment increased by 9 percent, from 32,450 workers in 1985 to 35,250 in 1986. An increase of over 800 new jobs were reported in the construction industry between 1985 and 1986 with the 1986 level standing at 3,400 workers. Services employment also increased by nearly 800 people and stood at 8,900 in 1986, while trade rose by nearly 600 workers to 8,700 during the same year.

The number of active applicants in Concord in March 1987 was up 10 percent from the previous year, while the State was down 12.5 percent from a year ago. Most of the increase in active applicants in Concord were structural workers (construction workers) reflecting the large amount of building construction taking place in the area. Two thirds of the applicants were males between ages 22 and 39. In Concord, 30 percent of the applicants had more than 12 years of schooling compared to only 25 percent for all areas.

The average wage for professional jobs filled in Concord was over \$1.50 higher than average, but the 22 jobs filled comprised only 4 percent of the jobs filled in Concord. Services jobs accounted for 10 of the openings filled and manufacturing for 6 more. Overall, the ratio of jobs filled to applicants available (14.2 percent) was below the average for the State.

OCCUPATIONAL REVIEW

Annual average openings in the Concord LMA are projected to have retail salespersons (102) and janitors and cleaners (91) at the top of the list. The growth rate for these occupations, however, will be less than average. Bookkeeping and accounting clerks (81) job openings) and general managers and top executives (80 job openings) will be 3rd and 4th in terms of projected average annual job openings to 1997. State government employment accounts for the higher than average number of bookkeeping and accounting clerk job openings in the Concord LMA.

General office clerks (67 job openings) will grow at a greater rate than average rate, while cashiers (80 job openings) and secretaries (73) will have a less than average growth rate.

Assemblers and fabricators are projected to have 65 job openings each year, while all other managers and administrators expect to have 64 job openings and insurance sales workers will have 58 average annual job openings. Insurance sales job openings are ranked 10th in Concord in terms of average annual openings, while for the State they are ranked 32.

Carpenters (56), registered nurses (56), and stock and sales clerks (51) are among the top 13 occupations that are projected to have 50 or more average annual job openings while carpenters are projected to have an above average growth rate and registered nurses and stock and sales clerks will have a lower than average growth rate in the Concord area.

AREA DESCRIPTION

The Keene Labor Market Area is made up of twenty-seven towns located in the southern part of the State of New Hampshire. The LMA is bounded by Vermont on the west and Massachusetts on the south.

The city of Keene is one city in the "Tri-State" area that has economic interaction with Brattleboro, Vermont and Greenfield, Massachusetts. Routes 101 and 9 provide east-west accessibility that connects Peterborough and Keene with interstate routes 202 and 91 for north/south travel. Route 91 is a major access route for Massachusetts and more southerly points and also points north to Canada.

The population for the Keene LMA is projected to be 77,800 by July 1988. Between 1980 and 1990 the population will increase by 12,000 according to the Office of State Planning. Seven towns, including Keene, are projected to have two thirds of the population. Unemployment in the Keene area in July of 1987 at 1.8 percent was well below the State average of 2.4 percent.

The Keene area has become known for its precision machine workshop facilities. Within the city limits of Keene, companies like Kingsbury Machine Tool, MPB Corporation, and Markem Corporation produce machine tools, miniature precision ball bearings and industrial marketing equipment.

Keene is the home of the National Grange and Peerless Insurance Companies of national recognition. Another large employer is the Cheshire Medical Center serving the southwestern part of the State.

Keene also houses the Colony Mill Market Place, a converted factory that manufactured fine felt, which draws tourists as well as shoppers because of its unique reconstruction.

In the Peterborough portion of the Keene Labor Market Area the following businesses can be found: New Hampshire Ball Bearings Inc., producer of miniature and precision ball bearings; New England Business Service, Inc., a publisher of business forms; and Brookstone, the famous mail order house for unusual and hard to get tools. Located in Jaffrey is the Millipore Corporation which produces filters and systems for analytical and process microfiltration.

In education, Keene State College, part of the State University system is located in Keene, and Franklin Pierce College, a four year private institution with branches throughout the State, is located in Rindge.

POPULATION, LABOR FORCE AND INDUSTRIAL REVIEW

The number of males in the Keene area population will be less than 48 percent and the number of nonwhites will be less than 1 percent in 1988. The 25-34 year old group is the largest one for Keene as it is for the State. The smallest age group for Keene is the 65 to 69 year olds, while the smallest for the State is the 70 to 74 year olds.

The labor force projected for 1988 is unchanged for Keene as the number of workers in the 16-24 age group declined while those in the older age groups increased at a moderate rate.

Unemployment in July 1987 was 1.8 percent in the Keene LMA which was well below the 2.7 percent rate for July in 1986. By 1986 employment in the Keene area was 28,800. This was an increase of 1,000 people over the 1985 level, but as was the case with most other areas, the increase was usually in nonmanufacturing rather than manufacturing. Manufacturing industries showed an increase of 130 in durable goods from 6,450 in 1985, with an increase of over 200 in instruments and a decline of 150 in machinery. Nondurables declined by 450 from 3,250 in 1985 with losses in all industries. Nonmanufacturing had gains of nearly 600 in trade from 6,900 in 1985 while services increased 470 from the 1985 level of 6,720.

Active applicants in the Keene LMA were mostly from service occupations followed by clerical. The percentage of active applicants from structural occupations was much lower for Keene than for the State. The number of applicants with schooling beyond high school was about average for Keene, but those not completing high school was below the percentage for high school completions for the State. Placements as a percent of applicants available was better than average for the Keene LMA.

OCCUPATIONAL REVIEW

Retail salespersons (92 job openings) and janitors and cleaners (87 job openings) will have the most job openings per year in the Keene LMA as well as the State for the period projected to 1997. The growth rate will be close as well. Keene will show a 3.5 percent annual rate of growth for jobs for retail salespersons compared to 3.7 percent for the State, while janitors and cleaners will have a 5.6 percent annual growth rate in Keene compared to nearly 5.0 percent for the State.

Cashiers and general managers and top executives will occupy third and fourth position for Keene and the State in terms of the availability of job openings. Keene is projected to have 76 job openings each year for cashiers and 68 for general managers and other top executives.

Keene has a higher than usual number of job openings for assembling a complete unit or a portion of the unit. Assemblers and fabricators are ranked 5th with 58 job openings projected each year to 1997. This type of assembly involves using hand tools, power tools, and special equipment as opposed to electric or electronic assemblers who may wind or connect electric wires or parts. Registered nurses are expected to have average annual job openings of 55 while general office clerks, secretaries, and bookkeeping and accounting clerks combined will have average annual job openings of 161.

AREA DESCRIPTION

The Laconia Labor Market Area is located in the central portion of the State and encompasses lake Winnepesaukee and several other large lakes. These natural attractions combined with many man-made ones makes this the biggest tourist area in the State.

The population for the Laconia LMA is projected to be 96,600 in 1988. According to the Office of State Planning, Laconia's population should top the 100,000 mark by 1990 which would represent a 20 percent increase in population between 1980 and 1990.

July 1987 unemployment had a rate of 1.9 percent while the previous July was 2.4 percent.

The concentration of people working in trades and services is an indication of the impact tourism has on the area. Manufacturing also contributes a lot of jobs as well. A list of major employers includes: Allen-Rogers in Laconia, producers of wood turnings and wood flour; Polyclad Laminates, a manufacturer of plastic laminates in Franklin; International Packings Corp. of Bristol, makers of precision molded synthetic rubber products; Arwood Corp. in Tilton, producers of nonferrous investment castings; Berger-Patterson in Laconia and Watts Regulator (Webster Valve Co.) in Franklin, makers of valves and pipe fittings, and New Hampshire Ball Bearings in Laconia, producers of miniature and precision ball bearings. There are also four large companies that produce electrical and electronic equipment and components. Other large employers include the nationally known Annalee Mobilitee dolls in Meredith, Pike paving in Tilton and hospitals in Laconia (Lakes Region General), Franklin (Franklin Regional), Wolfeboro (Huggins Memorial), and Plymouth (Sceva Speare Memorial). Plymouth State College (part of the University System) and the N.H. Vocational-Technical College at Laconia offer a wide range of educational opportunities.

In this area there is boating, waterslides, and every type of summer entertainment, as well as skiing and every variety of winter sports. There are many outstanding motels and restaurants in the area that cater to tourists and natives such as Hart's Restaurant in Meredith, the Margate in Laconia, and the Common Man in Ashland. The Mt. Washington operates out of Weirs Beach and is a leading attraction from June - October each year carrying many passengers on excursions of Lake Winnepesaukee.

POPULATION, LABOR FORCE, AND INDUSTRIAL REVIEW

The Laconia LMA will have a population of 96,600 by July of 1988. About one third of the population will reside in Laconia, Franklin, and Gilford. Males will comprise 48.7 percent of the population and nonwhites will account for less than 1 percent.

The three age groupings between 20 and 34 (by five year groups) are the largest age groups in Laconia and are nearly equal in size. These age groups will represent a quarter of the population of the Laconia Area. The labor force for Laconia LMA will increase by 8 percent between 1987 and 1988 going from 48,970 to 52,900. Within the labor force all ages will register increases except the 16 to 19 year old group.

From 1982 to 1985 employment increased by 22 percent in the Laconia Area. Employment generally rose between 1982 and 1984 but manufacturing employment declined in 1985 and 1986, particularly in durable goods. Services increased steadily between 1982 and 1985 while trade had a growth spurt between 1983 and 1985. Construction employment in the Laconia area was up almost 750 workers to a level of 3,850 by 1986, with building construction and special trade contractors accounting for most of the increase. Trade and services combined increased their employment level to 16,700 by 1986 after an especially good tourist season. Nearly all trade industries had increased employment with automobiles and restaurants reporting increases of over 100 while retail food increased by 75 workers. Services reported over half of the employment increase of 550 in personal, business, and health services. Between 1985 and 1986 manufacturing declined by 360 from 9,270 in 1985. In durable goods, electrical products, primary metal products, and fabricated metal products each has a decline in employment of 200, which was offset somewhat by an increase in machinery (100) and transportation equipment and measuring instruments (100). Nondurable goods reported a decline of 60 workers from 1985.

The number of active applicants in Laconia was just under 700 in march of 1987, 6 percent below last year. The number of female applicants increased, however, with much of that increase coming from applicants with a clerical background. Professional, technical and managerial occupations listed fewer active applicants than last year.

For every two openings received in Laconia, one is filled. Most openings received were for clerical, services, machine trades, benchwork and structural. Services openings topped the list but benchwork openings had the greatest success for being filled. Structural openings received were more numerous and were filled more rapidly than most other openings.

OCCUPATIONAL REVIEW

The pattern for the first four positions of job openings each year in the Laconia MSA is close to that for the State. In the Laconia area retail salespersons (101 openings), cashiers (95 openings), janitors and cleaners (92 openings), general managers, and top executives (68 openings) are different from the State ranking only to the extent that janitors and cleaners in the Concord LMA are second in terms of job openings and cashiers are third.

Among job openings near the top of the list each year will be waiters and waitresses (65 openings), carpenters (62 openings), and food preparation workers (61 openings). Carpenters in the Laconia area are projected to have a growth rate that is above average compared to the State while waiters and waitresses and food preparation workers will be near average.

Stock and sales clerks (58 openings), bookkeeping and accounting clerks (57 openings), and secretaries (52 openings) will be among the top ten occupations in terms of annual job openings and are expected to have average or above average growth rates.

Registered nurses (51 openings) are high on the list of average annual openings as they are in nearly all areas. Assemblers and fabricators (46 openings) are high on Laconia's list of job openings as they are on Nashua's and Keene's, since these areas all have more people employed in manufacturing and this occupation is a necessary part of manufacturing production.

AREA DESCRIPTION

The projected population for the Littleton LMA will be 32,200 by July 1988. A full 52 percent of the population will be female compared to 51.5 percent for the State as a whole. The nonwhite population for the area is 0.6 percent compared to 1.5 percent for the State.

The Littleton LMA population grew by only 2.2 percent between 1980 and 1985, however, it will increase by 8.6 percent between 1985 and 1990 according to Office of State Planning projections. Littleton, Bethlehem, and Haverhill are all projected to have strong growth between 1985 and 1990, while Lancaster will have much more moderate growth.

The Littleton Labor Market Area includes the southern portion of Coos County and the northern part of Grafton County. There are twenty four cities and towns in this labor market area, the largest of which are Littleton (5,613), Haverhill (3,555), and Lancaster (3,596). There are five towns with population between 1,000 and 2,000, with the balance having less than 1,000 people per town.

The Littleton and Berlin labor market areas cover the northern part of the State and include the counties of Coos, Carroll, and Grafton. Even though there is much for the tourist to see, the northern portion of the State is in many respects a difficult place for residents, due to the generally less developed nature of the area and the greater transportation distances involved.

The White Mountains, which have been a barrier to man-made development, provide skiing, hiking, camping, and a tremendous amount of natural beauty for the inhabitants of this State, the New England area, and New York. Franconia Notch and the Kancamagus Highway are some of the most spectacular areas of natural beauty in the Littleton portion of the White Mountains.

There are three hospitals in the area, Littleton Hospital, Weeks Hospital in Lancaster and Cottage Hospital in Haverhill. Some of the large manufacturers are: Burndy Corporation, which produces connectors for electric applications and has plants in Lincoln, Littleton and Haverhill; N.E. Electric Wire Corporation, which makes miniature wires, cables and braids; and two manufacturers of women's shoes, Connors Footwear in Lisbon and Henschel Shoe Corporation in Littleton. The Mount Washington Hotel in Bretton Woods, the Mountain View House in Whitefield, and the Indian Head Resort Motel in Lincoln are the largest of the many overnight accommodations found in the area.

POPULATION, LABOR FORCE, AND INDUSTRIAL REVIEW

With 32,200 people, the Littleton LMA will have only 3 percent of the population of the State. Interestingly, Littleton will have two age groupings that will be large and nearly the same size. One group is the 20-24 year olds and the other is the 35-39 year olds, whereas for the State the 30-34 year old group will be the largest.

The labor force for the area increased 800 to 18,920 by July 1987. Unemployment declined from 4.0 percent in July 1986 to 2.1 percent for July 1987. As in most areas of the State, declines in the labor force came from the very young and the older workers.

The number of firms in Littleton changed very little between 1982 and 1983, as did employment, however, between 1983 and 1984 there was an increase of 9 percent in the number of firms and nearly 10 percent in the number employed. Between 1984 and 1985 units increased 8.5 percent but employment was up only 7 percent. Construction, trade, and services each had employment increases of over 200 between 1985 and 1986. Construction employment for 1986 was just under 1,000, while trade stood at 2,800 and services at 3,700. Employment in trade increased 9 percent in retail food (511 in 1985 to 555 in 1986) and 8 percent in eating and drinking establishments (745 in 1985 to 801 in 1986). Services employment increased in all major groups while manufacturing employment decreased nearly 6 percent from 2,330 in 1985 to 2,200 in 1986. Durable goods employment registered a slight gain between 1985 and 1986 but nondurable employment declined 14 percent (940 in 1985 to 775 in 1986) during that period.

The number of active applicants in the Littleton LMA (405) was approximately two thirds the number for the same period a year ago. Services and structural workers accounted for one half the number of active applicants. Most female applicants were clerical or services workers. On a percentage basis, more people in the Littleton area completed high school, but less went beyond high school than was true for the average of all areas.

Nearly two jobs were filled for every three openings received in Littleton compared to one job per two openings for the State. Service jobs were the most plentiful, but at \$4.18 also the lowest paying. Structural (\$6.17) and packaging and material handling (\$6.20) occupations were the highest paying jobs. Professional, technical, and managerial jobs averaged \$5.23 well below the State average of \$7.53.

OCCUPATIONAL REVIEW

Retail salespersons (33) janitors and cleaners (31) and cashiers (30), rank the same in the Littleton LMA as the three top occupations listed by average annual openings for the State. Waiters and waitresses (26), maids and housekeeping cleaners (23), and food preparation workers (23) indicate that the first six occupations listed by average annual job openings will be a sales or services occupation with service job openings accounting for two out of three of those job openings.

Registered nurse (22 job openings), general managers and top executives (21) job openings), assemblers and fabricators (19 job openings), and general office clerks (19 job openings) fall within the top ten occupations according to annual jobs available to 1997. Registered nurses will experience a more rapid growth rate in Littleton and the State of almost any occupation, in terms of the percentage increase in the number of job openings available each year.

Assemblers and fabricators (19 job openings) will have a strong growth rate in the Littleton LMA as there is likely to be continued growth in the machinery and electronic industries to the year 1997. General office clerks (19 job openings) are also projected to grow at an above average rate while general managers and top executives (21 job openings) are expected to have a growth rate that is below the average for the State.

Bookkeeping and accounting clerks (18 job openings), secretaries (17 job openings) and stock and sales clerks (17 job openings) will offer annual job openings with a growth rate that is average for the State, while gardeners and groundskeepers (17 openings) will have an above average growth rate projected to 1997.

AREA DESCRIPTION

The Manchester Metropolitan Statistical Area is projected to have a population of 148,000 by July 1988 which is an increase of just over 1.0 percent from the previous year. The labor force over the same period will increase by 5.5 percent to 87,500 which indicates greater labor force participation and in-migration from other areas and states. The metropolitan statistical area is determined by a formula that includes a size definition of at least 75,000 for the total metropolitan area or 50,000 for the largest city. Additional requirements, such as having less than 50 percent of the workers commuting outside the area and having an urban population of 60 percent or more, are necessary to qualify as a primary metropolitan statistical area, such as Nashua.

The Manchester Metropolitan Statistical Area consists of a central city and surrounding communities that share a dependence on that central city. The dependence is partially illustrated by the 1980 U.S. Census Commuting Patterns which indicated that 70 percent of the workers living in the Manchester MSA work in the central city. Because of revisions based on new area definitions, the Manchester MSA is now smaller than the Manchester Labor Market was. The new area includes Allenstown, Auburn, Bedford, Candia, Goffstown, Hooksett, and Manchester, whereas the old definition included eleven towns plus Manchester. This changeover will limit most statistical comparison of data to 1984 through 1986.

The Manchester MSA is projected to have 11 percent more women than men by 1988. The percentage of nonwhite to total population will be only 1.5 percent, the same as the State average, even though 15 percent of all nonwhites live in Manchester. Males in the labor force in the 16-19 year old group are projected to decrease by 400 to 2,850 while the number of females in that age group will decline by 130 to 2,570.

Unemployment reported for July 1987 was 2.1 percent in Manchester compared to 2.6 percent for the State. Year ago figures for Manchester were 2.9 percent.

Manchester is a center for medical services with the Elliot Hospital, Catholic Medical Center, and the Veterans Administration Hospital serving the needs of central New Hampshire while New Hampshire College, the University of New Hampshire at Manchester, the New Hampshire Vocational-Technical College at Manchester, Saint Anselm's College, and Hesser College offer excellent opportunities for higher education. Manchester is the headquarters for many banks and insurance companies in the area and the Center of New Hampshire-Holiday Inn Convention Center provides accommodations for business conventions and other meetings. Also located in Manchester are the Mall of New Hampshire, The New Hampshire Plaza, New Hampshire Performing Arts Center, and many other cultural and entertainment opportunities.

POPULATION, LABOR FORCE AND INDUSTRIAL REVIEW

Although the population of the Manchester MSA will increase between 1987 and 1988, it will not be a large increase (1,800). The projected population will be 148,000 and growth will occur in the 30-49 year old group. The 0-9 year old group will experience an increase in numbers but the 10-29 year olds will decrease in numbers by nearly 9 percent and the 50-69 year olds will have 5.5 percent fewer people.

Nonagricultural employment in Manchester (employment covered by unemployment compensation) increased by 3,500 from 76,000 to 79,500 between 1984 and 1985. Between 1985 and 1986 employment increased by 3,850 from 79,500 to 83,300. Manufacturing employment declined slightly between 1984 and 1985 but went down more sharply between 1985 and 1986 (15,200 to 13,800), a decline of 9 percent. Machinery and transportation, equipment, and miscellaneous employment had a combined increase of over 300 workers, but electrical products declined 950 from 4,800 workers in 1985 to 3,850 in 1986. Primary and fabricated metals experienced a decline of nearly 100 moving from 615 workers in 1985 to 530 people in 1986. Nonmanufacturing, meanwhile, experienced a 9 percent increase during this period. Construction had the greatest percentage gain (18 percent) in employment between 1985 and 1986 (4,550 to 5,400) while services increased the most in employment, moving from 17,300 in 1985 to 19,100 in 1986. Trade increased over 6 percent moving from an annual average employment of 19,750 in 1985 to 21,000 in 1986, while finance, insurance, and real estate increased over 10 percent from 6,700 workers in 1985 to 7,400 workers in 1986.

In nonmanufacturing, services increased in employment from 18,900 in 1985 to 21,150 in 1986. Trade reported a moderate gain of 1,100 to 22,200 between 1984 and 1985 while construction increased by nearly 1,000 each year from 1984 to 1986 finishing with 5,600 in 1986.

Manchester experienced a decline of nearly 40 percent in the number of active applicants registered in 1987 compared to 1986. Of the 1,436 active applicants reported as of March 1987, over half came from clerical, services, or structural occupations. The percentage of workers registering at the local office in Manchester ranked below average for the completing of high school and also for those going beyond high school. General wages in Manchester were above average for the State, with clerical reporting \$.40 above average (\$5.10-5.50) and structural listing \$.63 above average (\$6.73-7.36). The percentage of active applicants placed in Manchester in terms of the openings available was 13.2 percent compared to 20.1 percent for the State.

OCCUPATIONAL REVIEW

The four top ranked occupations for the Manchester MSA were nearly the same as for the State, with retail salespersons and janitors and cleaners projected to have the most job openings each year. Retail salespersons are projected to have 294 job openings each year to 1997 while janitors and cleaners are projected to have 207 job openings annually, both of which will exceed the growth rate for the State. General managers and top executives were ranked third according to the number of job openings projected each year (181) for the Manchester area and are expected to show more growth than the State for these occupations. Cashiers were ranked 4th according to job openings (180) with Manchester expected to remain slightly below the State in terms of growth rate for this particular occupation.

Secretaries (149), bookkeeping and accounting clerks (142) and general office clerks (140) ranked 5th, 6th, and 7th in terms of job openings per year in the Manchester MSA while the order of rank for all areas was secretaries, stock clerks, and bookkeeping and accounting clerks.

Three other occupations, stock clerks (138), registered nurses (118), and waiters and waitresses (108) complete a list of ten of the occupations in the Manchester MSA that will have the greatest number of job openings each year to 1997. The list for the State is very close to Manchester's with just a few occupations ranked differently.

AREA DESCRIPTION

The population of the Nashua Primary Metropolitan Statistical Area is projected to be 166,400 according to Lawrence Berkeley projections for July 1988, which is an increase of 16.7 percent over the 1980 census population of 142,500. Between 1970 and 1980 the population of the Nashua PMSA increased from 100,000 to 142,500 or 42.5 percent. Merrimack grew by 79 percent during this period, from 8,600 to 15,400 and Londonderry increased by nearly 65 percent during the same 10 year period going from 8,250 to 13,600. Hudson increased by 32 percent from 10,600 to 14,000 and Nashua grew 21 percent, moving from 55,800 to 67,900 between 1970 and 1980.

Nashua is the second largest area in the State, with 166,400 people or 15.7 percent of the State total. Annual average wages for all industries in Nashua increased from \$13,700 in 1980 to \$21,300 in 1986. Much of the employment in the area is in the manufacturing of durable goods especially electrical equipment. Sanders Associates Inc., manufacturers of electronic systems and communication systems and Teradyne Connection Systems are two of the area's largest employers. Nashua has 45 percent of its total private industry employment in manufacturing which is higher than any area in the State and well above the 27 percent average for the State.

The Nashua Primary Metropolitan Statistical Area is made up of ten towns surrounding Nashua that have strong economic ties to that city. One indication of interdependence is shown by the commuting patterns of those towns. In order to qualify as a metropolitan statistical area, there must be less than 60 percent of the residential workers commuting to the outside. In Nashua's case, there are 55 percent commuting outside the area including outside the State.

Not only is the Nashua area alive with industrial growth, it provides residents with a number of opportunities on their "days off". Cultural opportunities include the Nashua Symphony offering year-round concerts, the American Stage Festival, in Milford, providing repertory theater, and dance and concerts for the public during the summer months. An educational and entertaining experience can be found at Arts and Science Center located right in Nashua. The famous Clydesdale horses are not the only attraction at the Anheuser-Busch Brewery in Merrimack; guided tours are given regularly to interested connoisseurs. Pheasant Lane Mall, which recently opened just south of Nashua, boasts 150 new stores and shops that will meet the needs of any and all shoppers.

POPULATION, LABOR FORCE & INDUSTRIAL REVIEW

Males will comprise 49 percent of the population (166,400) by July 1988 in the Nashua Metropolitan Statistical Area. Nonwhites will account for over 2.0 percent of the population compared to 1.5 percent for the State. The largest age group will be the 35-39 year olds, whereas the largest group for all offices will be the 30-35 year olds. Nashua has the greatest number of 14 and 15 year olds while Portsmouth-Dover-Rochester has the greatest number of 16 to 21 year olds.

The projected labor force for 1988 will be 96,600, about 7 percent higher than the previous year. Males are projected to be 55 percent of the total, compared to 54 percent of the total for the State. The 16 to 19 year olds were the only age group among the males to show a decline between 1987 and 1988. In fact, most areas in the State reported declines in this age group, while some reported declines in the over 65 age year group probably due to the expense of living in New Hampshire (housing and energy costs). Nashua's female labor force was among those with a projected decline in that age group. The number of exhaustees in Nashua increased slightly from 55 in 1987 to 62 in 1988. Most of the exhaustees were in professional or clerical jobs.

In the Nashua PMSA, as is other areas, manufacturing was down and nonmanufacturing was up in employment. Manufacturing industries in Nashua showed a decline of 4.5 percent in employment between 1985 and 1986. In durable goods industries lumber declined from 1,200 workers in 1985 to 950 workers in 1986, while machinery and electrical products workers showed a decline of 900, going from employment of 23,400 in 1985 to 22,500 in 1986. In nondurable goods industries, publishing, paper, apparel, rubber, and plastic all reported loses of 50 to 100 in employment between 1985 and 1986. Nonmanufacturing increased from 37,850 to 42,950 which was an increase in employment of 13.5 percent between 1985 and 1986. Services increased 1,500 from 13,500 in 1985 to 15,000 in 1986 while construction was up 800 workers to stand at 4,525 in 1986.

The number of active applicants in Nashua were nearly identical for 1986 and 1987 but the number of females looking for clerical work declined while the number of structural (construction) workers increased compared to the same period a year ago. The number of active applicants in services decreased while those registering from processing and miscellaneous occupations showed increases. The percentage of active applicants that finished high school in the Nashua PMSA (43.9) was slightly below average (45.0) while those with schooling beyond high school (28 percent) were above the average for all offices (25.3 percent).

The number of handicapped active applicants in Nashua was just over 5 percent compared to nearly 11 percent for New Hampshire, while economically disadvantaged individuals accounted for 14 percent of Nashua's active applicants compared to 18.5 percent for the State.

The average wage for jobs filled in the Nashua Local Office was \$5.15, while for the State the average was \$5.46. Nearly half the openings filled by the Nashua office were in sales occupations, while openings filled in services occupations accounted for a fifth of the total. Higher paying construction job openings were more scarce in the Nashua office than for many other local offices. Never the less, nearly sixty percent of openings received were filled compared to less than 48 percent for the State.

Nashua had the highest percentage of placements compared to the total number of active applicants for the year. There was one placement to every three active applicants in Nashua compared to one placement for every five for the State.

OCCUPATIONAL REVIEW

In the Nashua PMSA janitors and cleaners (230) head the list of projected annual openings to 1997. Retail salespersons (201) and cashiers (170) occupy 2nd and 3rd positions in the ranking of average annual job openings while for the State the number one and number two positions were retail salespersons then janitors and cleaners. In Nashua secretaries ranked fourth (168) for job openings per year, while for the State general managers and top executives were 4th and cashiers 3rd.

Occupying 5th, 6th, and 7th position for the number of job openings per year were general managers and top executives (167), electrical and electronic assemblers (122), and bookkeeping and accounting clerks (117). Ranking high in the number of openings available, along with electrical and electronic assemblers will be fabricators and assemblers (93 openings per year) and electrical and electronic technicians (92 openings per year). Many of these occupations are tied to the production of computers and electronic components and are expected to remain strong. However, a reversal in the sales and manufacture of computers or electronic components would be felt in Nashua in these occupations more than in most areas of the State.

Stock clerks with average annual openings of 115, general office clerks with openings of 111 and waiters and waitresses with 101 job openings per year will be within the top ten occupations in terms of annual openings. The Nashua LMA will project 93 openings per year for registered nurses to the year 1997 which is slightly higher than the 87 projected for the Portsmouth-Dover-Rochester MSA.

AREA DESCRIPTION

In 1985 parts of the previous Dover LMA, the Portsmouth LMA, and eight towns in York County Maine were combined to form the new Portsmouth-Dover-Rochester Metropolitan Statistical Area. The old Portsmouth LMA and Dover LMA had nineteen towns and eighteen towns respectively, while the new combination of towns totals only 21 and includes the cities of Dover, Portsmouth, Rochester, and Somersworth. The Lawrence-Haverhill MSA picked up five of the towns and eleven went to what is called the Unattached Estimating Area which has no central town or city and is simply those towns left over that don't fit into an existing statistical area. This change was dictated by the Office of Management and Budget based on the 1980 decennial census.

The population for the newly established MSA is projected to be 170,600 in the New Hampshire portion of the MSA by July 1988. The Portsmouth-Dover-Rochester MSA is the largest statistical grouping in the State with one person in six living there. There will be a greater percentage of women (53 percent) in the new MSA than in most of the other areas with the percent of nonwhite women even greater (58 percent).

The unemployment rate for the Seacoast area was 2.5 percent in July 1987, below the 2.6 percent rate for the State. The previous year's rate of 3.6 percent had been above the State rate of 3.2 percent.

Leading manufacturing firms in this new area include National Sea Products in Portsmouth, which is one of the largest seafood processing plants in the world; Data General in Portsmouth, a computer hardware assembler; Davidson Rubber in Dover and Farmington, manufacturers of interior automotive trim and instrument panels. Kingston-Warren in Newfields, producers of automotive stampings and body parts; General Electric in Somersworth, manufacturers of electrical meters and other measurement devices; Apollo Computers in Stratham, manufacturers of computers; and in nearby Maine, Pratt Whitney manufacturers of components for jet engines.

Nonmanufacturing employers include schools, hospitals, an air base and a federal navy yard. The Portsmouth Naval Shipyard employs about 9,000 workers making it one of the largest employers in the metropolitan area. The shipyard is in Kittery and employs an equal number of workers from both New Hampshire and Maine. Pease Air Force Base, another large government facility, also provides much employment in the area. There are a number of employers that provide work and educational services such as the University of New Hampshire, the New Hampshire Vocational-Technical College in Stratham, McIntosh Business College in Dover, and one of the top college preparatory schools in the country, Phillips Exeter Academy. Also included among the nonmanufacturing employers are three large hospitals and an insurance company: Exeter Hospital, Portsmouth Hospital, Frisbee Memorial Hospital in Rochester, and Liberty Mutual Insurance in Portsmouth.

There are many places to have fun and recreation in this area which is the only MSA to have ocean frontage. As well as State parks such as Rye Harbor, Wallis Sands, and Odiore Point; there is the main seashore attraction, Hampton Beach. The Strawberry Banks section of Portsmouth draws many tourists to this historically restored part of town, while the Festival of Arts sponsors free music and theater entertainment in July and August. Interstate Route 95 connects Maine with Massachusetts and good off-turnpike roads allow easy access to lakes and mountains. Motels and eating establishments thrive during the summer months but many of the larger restaurants are open year-round. Newicks Restaurant in Dover, Yokens and Pier II in Portsmouth, and Club Casino, in Hampton are some of the better known eating places.

POPULATION, LABOR FORCE & INDUSTRIAL REVIEW

The population of Portsmouth-Dover-Rochester MSA is projected to be 170,600 by July 1988 and will include 18 percent of the young people in the State between 16 and 21 years of age. The largest age grouping will be between 25 and 29 years of age which indicates a generally younger population in this area, and in particular younger nonwhite women who probably have husbands in the navy or air force.

The labor force as reported for July of 1987 was 105,760 for the N.H. Portion of the seacoast area, which represented growth of 4 percent over the previous year.

The average employment for Portsmouth-Dover-Rochester rose 7 percent from 61,000 in 1985 to 65,500 in 1986. Total wages in the area went up over 15 percent in one year to \$1,119,494,029 for 1986. Wages in manufacturing increased 8.3 percent to \$411,310,912 in 1986 while nonmanufacturing increased a dramatic 20.2 percent to \$708,183,117. Significant increases in total wages occurred in construction, finance, insurance and real estate, services and trade. Although wages increased in manufacturing, employment did not. Most employment gains were registered in nonmanufacturing, with services gaining the most employment, (nearly 1,700) and reaching almost 15,000 workers, while trade expanded over 1,500 workers to stand at 22,000 in 1986. Construction rose from 3,500 in 1985 to 4,200 by 1986. Manufacturing, however, experienced a slight gain in durables but a sizable loss in nondurables. Durable goods gained 200 in employment in machinery, primary metals, and fabricated metals as well as 150 in stone and clay, transportation equipment, instruments, and miscellaneous manufacturing, but lost over 350 in nondurable goods. Most of the nondurable loss in employment was in the leather, plastics and rubber, chemicals, and petroleum group.

There was a 60 percent increase in the number of people exhausting benefits between the benefit year ending March 31, 1986 (172) and March 31, 1987 (277). The largest increase came from construction workers residing in this area many of whom were employed at Seabrook.

The number of active applicants as of March 1987 was just under 1,200 in the Portsmouth Local Office, down over 25 percent from the previous year. Professional, technical, and managerial, clerical, and benchwork occupations all registered decreases in active applicants of 30 percent or more, while services, structural, and miscellaneous occupations decreased between 20 and 30 percent. The Dover Local Office showed a decrease of 7 percent in the number of active applicants between 1986 and 1987 with less applicants in services and benchwork and more in structural occupations.

In Portsmouth the percentage of active applicants that completed high school and those going beyond, was above average, while in Dover the percentage of those completing high school was also above the State average but the number having schooling after high school was not.

Average wages for jobs filled in Portsmouth were above the average for the State, bolstered by construction jobs and scarcer but higher paying professional occupations. Average wages for openings filled by the Dover Local Office were above the average for the State due largely to the greater percentage of construction job openings received.

OCCUPATIONAL REVIEW

Retail salespersons (306), janitors and cleaners (258), cashiers (204), and general managers and top executives (159) will be the top four occupations with the greatest number of annual job openings according to occupational projections to 1997. The ranking of these occupations by job openings per year for the Portsmouth-Dover-Rochester MSA will be the same ranking as the State, with the growth rate for the four occupations projected to be the same as well.

Average annual job openings for stock clerks, waiters and waitresses, and food preparation workers are projected to be 142, 135, and 126 respectively. The number of job openings for waiters and waitresses and food preparation workers in the Portsmouth-Dover-Rochester MSA is an indication of the numerous restaurants in the area.

Secretaries (124), general office clerks (123), and bookkeeping and accounting clerks (116) will each have over 100 job openings per year, with the growth rate for job openings for general office clerks and bookkeeping and accounting clerks slightly greater than average and that for secretaries about average.

Average annual openings for registered nurses (87) rank 11th in Portsmouth-Dover-Rochester MSA compared to 10th for the State, while carpenters (70) will be in the number 12 position for both Portsmouth-Dover-Rochester and the State, indicating the continued need for carpenters for the foreseeable future.

AREA DESCRIPTION

Communities served by the Salem Local Office make up a large share of the New Hampshire portion of the Lawrence-Haverhill MA. Primary Metropolitan Statistical Area. Of the thirteen towns in the PMSA nine are in the Salem Local Office area and Brentwood, Derry, East Kingston, and Seabrook are from outside.

The town of Salem was nearly 30 percent larger than Derry in 1980, but by 1985 the margin had trimmed to 10 percent. According to Office of State Planning projections, Derry will be the largest town by 1990.

The unemployment rate for the Salem area was 5.3 percent in July of 1987 and 5.1 percent in July of 1986.

Some of the major employers located in Salem include Digital Equipment - manufacturer of computers, Kealey Farms Supermarket, Rockingham Venture (horse racing) and Hadco, producers of printed circuit boards, also located in Derry.

Construction on the Seabrook Nuclear Power Plant was essentially completed in 1986 with current employment close to 300 workers. Bailey Corporation, also of Seabrook, manufactures foam, polyester, and rubber for automobiles.

Rockingham Venture (Rockingham Racetrack) is also a major employer that has added greatly to the area's economy since reopening in 1984. Yankee Greyhound (Seabrook) provides another attraction for racing fans with a year-a-round dog racing schedule. Canobie Lake in Salem is a well known amusement park that provides entertainment for all ages and is within easy reach of Manchester and Nashua residents.

POPULATION, LABOR FORCE & INDUSTRIAL REVIEW

The population for the New Hampshire Portion of the Lawrence-Haverhill PMSA will be 97,500 for July 1988 according to Lawrence Berkeley projections. Office of State Planning projections put the 1990 population for the Area at 116,900.

Based on Lawrence Berkeley the number of males and females in Salem will be evenly split and nonwhites will represent 1.5 percent of the population which is the same as the average for the State.

The labor force projections for the area are 51,700 for July 1988, with 56 percent male workers compared to 54 percent for the State. The 25-34 year old group will experience less than 1 percent growth from the previous year while the 35 to 44 year olds will grow by 1.5 percent and 45 to 64 year olds will increase 14 percent. The older and younger members of the labor force will show declines in numbers especially the 16 to 19 year old age group.

Average employment based on employment and earnings from 1986 show the Salem area with a 4.5 percent increase in nonmanufacturing over 1985 and a 4.3 percent decrease in manufacturing employment. Nonmanufacturing employment increased 10 percent in the trade industries leaving it at a level of nearly 11,000 workers. Finance, insurance, and real estate increased 15 percent in employment to 1,100 for 1986 and services was up nearly 10 percent to 6,700. With work mostly completed on the Seabrook project, general contractors and special trade contractors felt the pinch as employment in their industrial group declined by over 22 percent.

Salem experienced a decline in the number of active applicants of 15 percent between 1986 and 1987 (378 to 320). Professional, technical, and managerial kept the same level of applicants while clerical, sales, services, and structural reported declines and only benchwork reported any sizable increase in active applicants (36-54). Most active applicants from the Salem Local Office have had high school education or beyond. In fact, Salem reported 36 percent of the applicants as having education beyond high school, higher than any other local office.

Of the openings received, only one in three got filled compared to one in two for the average of all offices. The professional, technical, and managerial openings have one opening filled for every five received. Many of these type of openings are filled by employers recruiting workers from outside the State.

OCCUPATIONAL REVIEW

In the Salem area annual job openings for retail salespersons (133) and cashiers (131) are projected to be well ahead of most other occupations, as this area already has a heavy concentration of sales and related jobs. The growth rate from 1985 to 1997 for these jobs, however, is projected to be only about average. In 3rd and 4th position, janitors and cleaners (95 job openings) and stock clerks and sales clerks (87 job openings) will be well below the number one and number two spot in terms of job openings per year, but janitors and cleaners will have a growth rate well above average while stock clerk and sales clerk occupations will grow at a rate slightly below the average.

General managers and top executives (84 job openings), secretaries (59 job openings) and waiters and waitresses (58 job openings) will be ranked 5th, 6th and 7th in terms of the number of annual job openings projected to 1997 and all three occupations will have above average growth rates.

Bookkeeping and accounting clerks will have 50 openings each year, assemblers and fabricators 49, and general office clerks 47. Registered nurses are projected to have 38 job openings per year with an above average growth rate that will increase their employment from 400 to 700 by the year 1997.

TABLE 1

BERLIN LABOR MARKET AREA
POPULATION BY TOWN 1980-85-90

City - Town	Census Population 1980	Office of State Planning Population 1985	Population 1990
Berlin LMA	40,891	40,764	44,161
Albany	383	444	544
Bartlett	1,566	1,381	1,723
Berlin	13,084	12,649	12,790
Cambridge	5	5	5
Chatham	189	209	189
Clarksville	262	259	272
Colebrook	2,459	2,431	2,615
Columbia	673	680	724
Conway	7,160	7,762	8,836
Dixville	36	36	36
Dummer	390	370	422
Eaton	256	279	283
Errol	313	257	315
Gorham	3,322	3,181	3,552
Hart's Location	29	14	27
Jackson	642	649	783
Madison	1,051	1,188	1,410
Milan	1,013	1,163	1,124
Millsfield	7	7	7
Northumberland	2,520	2,387	2,515
Pinkam's Grant	30	30	30
Pittsburg	780	818	811
Randolph	274	325	343
Shelburne	318	314	363
Stark	470	489	515
Stewartstown	943	918	973
Stratford	989	913	930
Tamworth	1,672	1,551	1,969
Wentworth's Location	49	49	49
Other Locations	6	6	6

SOURCE: New Hampshire Office of State Planning

TABLE 1

CLAREMONT LABOR MARKET AREA
POPULATION BY TOWN 1980-85-90

City - Town	Census Population 1980	Office of State Planning Population 1985	Population 1990
Claremont LMA	70,128	73,320	82,946
Claremont	14,557	14,414	15,142
Acworth	590	625	652
Canaan	2,456	2,436	3,020
Charlestown	4,417	4,605	5,517
Cornish	1,390	1,458	1,637
Croydon	457	477	531
Dorchester	244	294	348
Enfield	3,175	3,309	4,082
Goshen	549	607	662
Grafton	739	805	873
Grantham	704	1,001	1,220
Hanover	9,119	9,804	10,347
Langdon	437	396	497
Lebanon	11,134	11,412	13,071
Lempster	637	650	846
Lyme	1,289	1,590	1,780
Newbury	961	1,170	1,479
New London	2,935	2,820	3,805
Newport	6,229	6,478	6,833
Orange	197	211	275
Plainfield	1,749	1,892	2,151
Springfield	532	696	787
Sunapee	2,312	2,463	3,025
Sutton	1,091	1,026	1,368
Unity	1,092	1,366	1,564
Washington	411	480	536
Wilmot	725	835	898

SOURCE: New Hampshire Office of State Planning

TABLE 1

CONCORD LABOR MARKET AREA
POPULATION BY TOWN 1980-85-90

City - Town	Census	Office of State Planning	
	Population 1980	Population 1985	Population 1990
Concord LMA	81,077	88,743	101,748
Concord	30,400	31,890	32,851
Antrim	2,208	2,423	2,850
Barnstead	2,292	2,773	3,721
Bennington	890	1,022	1,063
Boscawen	3,435	3,661	4,372
Bow	4,015	4,331	6,013
Bradford	1,115	1,169	1,415
Canterbury	1,410	1,648	1,943
Chichester	1,492	1,746	2,005
Deerfield	1,979	2,200	3,141
Deering	1,041	1,092	1,648
Dunbarton	1,174	1,307	1,568
Epsom	2,743	3,103	4,639
Francestown	830	955	1,139
Henniker	3,246	3,311	4,185
Hillsborough	3,437	3,986	4,170
Hopkinton	3,861	4,360	5,035
Loudon	2,454	3,185	3,489
Northwood	2,175	2,542	3,155
Pembroke	4,861	5,390	5,896
Pittsfield	2,889	3,378	3,255
Warner	1,963	1,938	2,438
Webster	1,095	1,241	1,639
Windsor	72	92	118

SOURCE: New Hampshire Office of State Planning

TABLE 1

KEENE LABOR MARKET AREA
POPULATION BY TOWN 1980-85-90

City - Town	Census Population 1980	Office of State Planning Population 1985	Population 1990
Keene LMA	69,360	73,096	81,415
Keene	21,449	22,441	24,147
Alstead	1,461	1,519	1,777
Chesterfield	2,561	2,637	3,222
Dublin	1,303	1,476	1,596
Fitzwilliam	1,795	1,948	2,210
Gilsum	652	866	724
Greenfield	972	1,322	1,291
Hancock	1,193	1,186	1,418
Harrisville	860	1,088	1,040
Hinsdale	3,631	3,638	4,381
Jaffrey	4,349	4,210	4,979
Marlborough	1,846	1,799	1,973
Marlow	542	556	636
Nelson	442	510	549
Peterborough	4,895	4,976	5,766
Richmond	518	674	654
Rindge	3,375	3,938	4,255
Roxbury	190	201	225
Sharon	184	212	273
Stoddard	482	498	747
Sullivan	585	695	764
Surry	656	636	814
Swanzey	5,183	5,564	6,271
Troy	2,131	2,127	2,486
Walpole	3,188	3,045	3,495
Westmoreland	1,452	1,544	1,714
Winchester	3,465	3,790	4,008

SOURCE: New Hampshire Office of State Planning

TABLE 1

LACONIA LABOR MARKET AREA
POPULATION BY TOWN 1980-85-90

City - Town	Census Population 1980	Office of State Planning Population 1985	Population 1990
Laconia LMA	84,428	89,732	100,910
Laconia	15,575	15,761	16,650
Alexandria	706	778	923
Alton	2,440	2,635	3,026
Andover	1,587	1,771	1,889
Ashland	1,807	1,929	2,023
Belmont	4,026	4,836	5,392
Bridgewater	606	687	932
Bristol	2,198	2,414	2,545
Campton	1,694	1,876	2,037
Center Harbor	808	931	994
Danbury	680	726	752
Effingham	599	668	713
Ellsworth	53	41	69
Franklin	7,901	7,890	8,499
Freedom	720	755	935
Gilford	4,841	5,183	6,236
Gilmanton	1,941	2,458	2,889
Groton	255	295	284
Hebron	349	417	522
Hill	736	744	902
Holderness	1,586	1,642	2,122
Meredith	4,646	4,615	5,795
Moultonboro	2,206	2,438	3,106
New Hampton	1,249	1,407	1,471
Northfield	3,051	3,341	3,920
Ossipee	2,465	2,592	3,002
Plymouth	5,094	5,113	5,831
Rumney	1,212	1,366	1,408
Salisbury	781	816	1,006
Sanbornton	1,679	1,855	2,167
Sandwich	905	993	987
Tilton	3,387	3,689	4,063
Tuftonborough	1,500	1,527	1,974
Warren	650	660	655
Wentworth	527	562	554
Wolfeboro	3,968	4,321	4,637

SOURCE: New Hampshire Office of State Planning

TABLE 1

LITTLETON LABOR MARKET AREA
POPULATION BY TOWN 1980-85-90

City - Town	Census Population 1980	Office of State Planning Population 1985	Population 1990
Littleton LMA	27,920	28,549	30,992
Littleton	5,558	5,669	6,106
Bath	761	842	930
Benton	333	330	342
Bethlehem	1,784	1,721	2,317
Carroll	647	722	741
Dalton	672	735	738
Easton	124	141	127
Franconia	743	731	843
Haverhill	3,445	3,657	3,870
Jefferson	803	767	833
Lancaster	3,401	3,577	3,556
Landaff	266	275	282
Lincoln	1,313	1,168	1,305
Lisbon	1,517	1,499	1,601
Livermore	0	0	0
Lyman	281	243	287
Monroe	619	643	711
Orford	928	1,016	1,078
Piermont	507	533	526
Sugar Hill	397	513	476
Thornton	952	1,008	1,328
Waterville Valley	180	139	238
Whitefield	1,681	1,642	1,689
Woodstock	1,008	978	1,068

SOURCE: New Hampshire Office of State Planning

TABLE 1

MANCHESTER METROPOLITAN STATISTICAL AREA

POPULATION BY TOWN 1980-85-90

City - Town	Census Population 1980	Office of State Planning Population 1985	Population 1990
Manchester MSA	129,305	140,137	155,280
Allenstown	4,398	4,773	6,370
Auburn	2,883	3,614	4,510
Bedford	9,481	10,888	12,590
Candia	2,989	3,648	4,459
Goffstown	11,315	13,025	14,971
Hooksett	7,303	8,161	9,793
Manchester	90,936	96,028	102,587

SOURCE: New Hampshire Office of State Planning

TABLE 1

NASHUA PRIMARY METROPOLITAN STATISTICAL AREA

POPULATION BY TOWN 1980-85-90

City - Town	Census Population 1980	Office of State Planning Population 1985	Population 1990
Nashua PMSA	142,527	160,166	188,299
Amherst	8,243	8,590	8,832
Brookline	1,766	1,943	2,408
Hollis	4,679	5,497	8,154
Hudson	14,022	16,480	19,987
Litchfield	4,150	4,739	5,101
Londonderry	13,598	15,554	17,801
Merrimack	15,406	18,451	19,932
Milford	8,685	9,745	11,539
Mont Vernon	1,444	1,611	2,181
Nashua	67,865	74,784	89,228
Wilton	2,669	2,772	3,136

SOURCE: New Hampshire Office of State Planning

TABLE 1

PORTMOUTH-DOVER-ROCHESTER METROPOLITAN STATISTICAL AREA

POPULATION BY TOWN 1980-85-90

City - Town	Census Population 1980	Office of State Planning Population 1985	Population 1990
Portsmouth-Dover-Rochester (N.H. Portion Only)	148,927	159,426	183,302
Barrington	4,404	5,710	6,062
Dover	22,377	23,517	25,838
Durham	10,652	11,880	12,562
Exeter	11,024	12,040	14,577
Farmington	4,630	4,672	5,170
Greenland	2,129	2,232	2,934
Hampton	10,493	11,506	14,466
Lee	2,111	2,533	3,048
Madbury	987	1,045	1,296
Milton	2,438	2,536	3,037
New Castle	936	879	1,027
Newfields	817	848	1,036
Newington	716	749	861
Newmarket	4,290	5,588	6,371
North Hampton	3,425	3,670	4,533
Portsmouth	26,254	26,675	30,682
Rochester	21,560	22,352	25,221
Rollinsford	2,319	2,488	2,768
Rye	4,508	4,859	5,929
Somersworth	10,350	10,534	11,762
Stratham	2,507	3,113	4,122

SOURCE: New Hampshire Office of State Planning

TABLE 1

N.H. PORTION OF THE LAWRENCE-HAVERHILL MA. PMSA

POPULATION BY TOWN 1980-85-90

City - Town	Census Population 1980	Office of State Planning Population 1985	Population 1990
Lawrence-Haverhill PMSA	82,064	94,118	116,957
Atkinson	4,397	4,923	5,600
Brentwood	2,004	2,183	2,857
Danville	1,318	1,933	2,094
Derry	18,875	22,830	31,010
East Kingston	1,135	1,269	1,580
Hampstead	3,785	5,030	6,092
Kingston	4,111	4,890	6,443
Newton	3,068	3,600	4,723
Plaistow	5,609	6,141	7,628
Salem	24,124	24,952	29,074
Sandown	2,057	2,801	2,551
Seabrook	5,917	6,672	9,336
Windham	5,664	6,894	7,969

SOURCE: New Hampshire Office of State Planning

TABLE 2

POPULATION BY SEX AND RACE
NEW HAMPSHIRE LMAS AND MSAS - JULY 1988

<u>AREA</u>	<u>POPULATION</u>	<u>WHITE</u>	<u>BLACK</u>	<u>ALL OTHER</u>
New Hampshire	1,060,000	1,044,035	5,172	10,793
Male	512,686	504,920	2,714	5,052
Female	547,314	539,115	2,458	5,741
Berlin LMA	46,000	45,793	17	190
Male	22,296	22,210	12	74
Female	23,704	23,583	5	116
Claremont LMA	79,800	78,325	531	944
Male	38,900	38,145	299	456
Female	40,900	40,180	232	488
Concord LMA	93,000	92,035	304	661
Male	45,000	44,574	140	286
Female	48,000	47,461	164	375
Keene LMA	77,800	77,203	131	466
Male	37,251	36,960	76	215
Female	40,549	40,243	55	251
Laconia LMA	96,600	95,714	196	690
Male	47,062	46,514	144	404
Female	49,538	49,200	52	286
Littleton LMA	32,200	31,986	15	199
Male	15,538	15,394	9	135
Female	16,662	16,592	6	64
Manchester MSA	148,000	145,686	496	1,818
Male	70,069	68,990	256	823
Female	77,931	76,696	240	995
Nashua PMSA	166,400	162,999	1,504	1,897
Male	81,470	79,633	849	988
Female	84,930	83,366	655	909
Portsmouth-Dover- Rochester MSA	170,600	166,619	1,477	2,504
Male	80,538	78,857	672	1,009
Female	90,062	87,762	805	1,495
N.H. Portion of Lawrence-Haverhill PMSA	97,500	96,077	443	980
Male	48,763	48,051	226	486
Female	48,737	48,026	217	494
Unattached Est. Area	52,100	51,598	59	443
Male	25,798	25,591	31	176
Female	26,302	26,007	28	267

SOURCE: Lawrence Berkeley Projections 1988

TABLE 3

POPULATION ESTIMATES BY AGE GROUPING AND LABOR MARKET AREA
AND METROPOLITAN STATISTICAL AREA FOR FISCAL YEAR 1988

Age Groupings	New Hampshire	Berlin LMA	Claremont LMA	Concord LMA	Keene LMA	Laconia LMA	Littleton LMA	Manchester MSA	Nashua PMSA	Portsmouth -Dover- Rochester MSA	N.H. Portion Law.-Hav. PMSA	Unattached Estimating Area
0 - 4	75,047	3,171	5,384	6,227	5,329	6,862	2,295	10,432	12,682	11,695	6,917	4,053
5 - 9	74,948	3,237	5,635	6,466	5,274	6,726	2,189	10,491	12,765	11,205	6,906	4,054
10 - 14	74,573	3,103	5,770	6,391	5,542	6,840	2,268	10,027	12,597	11,047	7,004	3,984
15 - 19	77,185	2,821	5,806	6,074	6,068	7,514	2,483	9,586	12,517	13,105	7,130	4,081
20 - 24	83,620	2,883	5,662	6,472	6,230	7,843	2,560	10,232	12,818	16,823	7,820	4,277
25 - 29	93,658	3,457	6,903	8,034	6,545	7,887	2,466	13,360	13,773	18,678	8,438	4,117
30 - 34	95,352	3,986	7,828	8,779	6,617	7,878	2,353	14,856	14,612	16,228	8,038	4,177
35 - 39	89,256	3,817	6,784	8,416	6,193	7,435	2,541	12,546	15,287	12,732	8,659	4,846
40 - 44	78,779	3,040	5,691	7,341	5,365	6,541	2,284	10,256	14,433	10,840	8,580	4,408
45 - 49	58,497	2,461	4,140	5,149	4,208	4,903	1,699	7,530	10,575	8,153	6,580	3,099
50 - 54	46,065	2,185	3,227	4,132	3,428	4,117	1,300	6,179	7,625	6,864	4,745	2,263
55 - 59	43,665	2,271	3,156	3,855	3,296	4,064	1,361	6,327	6,502	6,820	4,073	1,940
60 - 64	42,768	2,277	3,321	3,682	3,173	4,335	1,456	6,569	5,885	6,708	3,577	1,785
65 - 69	38,099	2,161	3,042	3,337	2,987	3,910	1,374	5,843	4,864	5,928	3,024	1,629
70 - 74	37,883	2,144	3,094	3,525	3,233	4,106	1,464	5,891	4,273	5,845	2,753	1,555
75 +	50,605	2,986	4,357	5,120	4,312	5,639	2,107	7,875	5,192	7,929	3,256	1,832
TOTAL	1,060,000	46,000	79,800	93,000	77,800	96,600	32,200	148,000	166,400	170,600	97,500	52,100

SOURCE: Lawrence Berkeley Projections 1988

TABLE 4

NONWHITE ESTIMATES BY AGE GROUPING AND LABOR MARKET AREA
AND METROPOLITAN STATISTICAL AREA FOR FISCAL YEAR 1988

Age Groupings	New Hampshire	Berlin LMA	Claremont LMA	Concord LMA	Keene LMA	Laconia LMA	Littleton LMA	Manchester MSA	Nashua PMSA	Rochester MSA	N.H. Portion	Unattached
											Law-Hav. MSA	Estimating Area
0- 4	1,589	20	131	90	27	76	17	228	255	532	147	66
5- 9	1,642	21	152	91	28	69	19	241	318	485	161	57
10-14	1,570	14	159	91	53	82	15	246	366	365	140	39
15-19	1,441	6	179	76	90	105	12	218	323	313	91	28
20-24	1,382	10	165	62	91	94	17	190	295	373	60	25
25-29	1,503	27	149	132	57	77	23	221	287	410	85	35
30-34	1,679	26	147	163	34	97	29	235	353	412	147	36
35-39	1,468	21	139	87	45	91	17	188	348	302	193	37
40-44	1,153	20	102	40	50	45	14	184	291	188	186	33
45-49	738	11	40	38	29	38	11	128	201	146	81	15
50-54	485	5	32	17	31	19	3	78	110	135	44	11
55-59	395	2	23	18	27	27	5	51	88	111	35	8
60-64	389	2	26	14	8	24	11	19	88	162	28	7
65-69	164	5	20	11	3	8	10	22	32	37	12	4
70-74	152	6	6	13	9	8	5	31	18	42	5	9
75+	220	10	3	19	14	23	7	30	28	65	8	13
Total	15,970	206	1,473	962	596	883	215	2,310	3,401	4,078	1,423	423

SOURCE: Lawrence Berkeley Projections 1988

TABLE 5
POPULATION ESTIMATES FOR YOUTH BY LMA AND MSA
WITH PERCENT DISTRIBUTION - 1988

<u>AREA</u>	<u>AGE 14-15</u>	<u>PERCENT</u>	<u>AGE 16-19</u>	<u>PERCENT</u>	<u>AGE 16-21</u>	<u>PERCENT</u>
New Hampshire	30,342	100.0	61,750	100.0	95,195	100.0
Berlin	1,185	3.9	2,259	3.7	3,414	3.6
Claremont	2,315	7.6	4,648	7.5	6,914	7.2
Concord	2,493	8.2	4,863	7.9	7,452	7.8
Keene	2,322	7.7	4,858	7.9	7,351	7.7
Laconia	2,871	9.5	6,014	9.7	9,152	9.6
Littleton	950	3.1	1,990	3.2	3,016	3.2
Manchester	3,923	12.9	7,671	12.4	11,765	12.4
Nashua	5,023	16.6	10,016	16.2	15,145	15.9
Ports.-Dover-Roch.	4,830	15.9	10,487	17.0	17,217	18.1
N.H. Portion L-H	2,827	9.3	5,707	9.3	8,836	9.3
Unattached	1,603	5.3	3,237	5.2	4,933	5.2

SOURCE: Lawrence Berkeley Projections 1988

TABLE 6
TOTAL LABOR FORCE, UNEMPLOYED AND PERCENT OF LABOR FORCE UNEMPLOYED
IN NEW HAMPSHIRE BY SEX AND LABOR MARKET AREA/
METROPOLITAN STATISTICAL AREA - FISCAL YEAR 1988

AREA	CIVILIAN LABOR FORCE			NUMBER OF UNEMPLOYED			RATE OF UNEMPLOYMENT		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
New Hampshire	596,900	322,530	274,370	23,498	13,026	10,472	3.9	4.0	3.8
Berlin	25,400	14,375	11,025	1,265	679	586	4.9	4.7	5.3
Claremont	41,300	22,013	19,287	1,152	577	575	2.8	2.6	3.0
Concord	53,500	28,613	24,887	1,439	916	523	2.7	3.2	2.1
Keene	42,400	22,568	19,832	1,266	644	622	3.0	2.9	3.1
Laconia	52,900	28,653	24,247	1,582	949	633	3.0	3.3	2.6
Littleton	17,300	9,377	7,923	895	455	440	5.2	4.9	5.6
Manchester	87,500	45,916	41,584	2,971	1,707	1,264	3.4	3.7	3.0
Nashua	97,400	53,757	43,643	3,892	1,906	1,986	4.0	3.5	4.6
Ports.-Dover-Roch.	101,700	53,697	48,003	4,368	2,281	2,087	4.3	4.2	4.3
N.H. Portion L-H	51,700	29,008	22,692	3,409	2,152	1,257	6.6	7.4	5.5
Unattached	25,800	14,553	11,247	1,259	760	499	4.9	5.2	4.4

SOURCE: Lawrence Berkeley Projections 1988

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

State of New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	1060000	512684	547317	504921	539115	2713	2458	5050	5744
Under 5 years	75059	38410	36649	37606	35858	251	246	553	545
5-9 years	74964	38190	36774	37371	35946	229	267	590	562
10-14 years	74568	37992	36575	37177	35815	247	259	569	501
15-19 years	77142	39604	37538	38756	36940	330	206	518	392
20-24 years	83571	42380	41191	41613	40570	311	240	456	381
25-29 years	93642	46057	47585	45396	46738	245	276	417	571
30-34 years	95360	46196	49164	45481	48196	239	238	476	731
35-39 years	89273	43453	45820	42824	44975	227	162	402	683
40-44 years	78793	38570	40223	38064	39570	156	133	350	520
45-49 years	58507	29048	29459	28664	29098	122	103	261	258
50-54 years	46071	22700	23371	22445	23135	89	78	166	158
55-59 years	43670	21081	22588	20897	22371	60	69	124	148
60-64 years	42772	19735	23039	19574	22902	82	45	77	92
65-69 years	38105	17032	21073	16947	20987	54	34	31	51
70-74 years	37890	15104	22786	15045	22687	31	44	28	55
75 years and over	50615	17134	33481	17062	33327	41	58	31	95
Median age in years	32.7	31.5	33.8	31.6	33.9	24.8	25.2	23.2	29.3
14-15 years	30342	15519	14823	15187	14551	115	93	217	179
16-19 years	61714	31683	30030	31005	29552	264	165	414	314
20-21 years	33428	16952	16476	16645	16228	124	96	183	152
16-21 years	95142	48635	46507	47650	45780	388	261	597	466
22-44 years	407210	199703	207507	196732	203820	1053	953	1919	2734
45-54 years	104578	51747	52830	51109	52233	211	180	427	417
55 years and over	213052	90085	122967	89525	122276	268	251	292	442

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

Berlin Labor Market Area
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	46000	22296	23704	22210	23583	12	5	74	116
Under 5 years	3171	1622	1549	1612	1539	0	0	10	10
5-9 years	3237	1654	1582	1640	1575	0	0	14	7
10-14 years	3103	1597	1505	1583	1505	0	0	14	0
15-19 years	2821	1469	1353	1463	1352	0	0	6	0
20-24 years	2883	1465	1418	1459	1414	2	0	4	4
25-29 years	3457	1702	1755	1689	1741	3	0	10	14
30-34 years	3986	1988	1998	1982	1979	3	0	4	19
35-39 years	3817	1948	1869	1946	1851	2	1	1	17
40-44 years	3040	1559	1480	1555	1464	1	2	3	14
45-49 years	2461	1214	1248	1207	1243	1	0	5	5
50-54 years	2185	1059	1126	1055	1124	0	0	3	2
55-59 years	2271	1101	1170	1101	1167	0	0	0	2
60-64 years	2277	1082	1195	1082	1194	0	0	0	2
65-69 years	2161	952	1208	952	1204	0	0	0	5
70-74 years	2144	837	1307	837	1301	0	0	0	6
75 years and over	2986	1045	1941	1045	1930	0	1	0	9
Median age in years	35.4	34.1	36.9	34.2	36.9	31.7	49.8	14.6	36.2
14-15 years	1185	613	572	609	571	0	0	4	0
16-19 years	2257	1175	1082	1170	1082	0	0	5	0
20-21 years	1153	586	567	584	566	1	0	2	2
16-21 years	3410	1761	1649	1754	1647	1	0	6	2
22-44 years	16029	8076	7953	8047	7884	10	3	10	66
45-54 years	4646	2272	2374	2262	2366	1	0	9	8
55 years and over	11840	5019	6821	5018	6796	0	2	1	24

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

Claremont Labor Market Area
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	79800	38900	40900	38145	40181	299	232	456	488
Under 5 years	5384	2757	2628	2691	2563	17	16	49	49
5-9 years	5635	2881	2754	2816	2666	14	24	50	64
10-14 years	5770	3018	2752	2956	2657	19	32	44	64
15-19 years	5806	3143	2663	3038	2588	40	37	64	38
20-24 years	5662	3034	2628	2914	2583	60	34	60	11
25-29 years	6903	3462	3441	3363	3392	69	11	41	38
30-34 years	7838	3757	4071	3681	3999	27	8	49	63
35-39 years	6784	3310	3474	3243	3402	21	18	46	54
40-44 years	5691	2823	2868	2796	2794	3	20	24	55
45-49 years	4140	2055	2086	2036	2064	10	5	9	16
50-54 years	3226	1517	1709	1503	1690	10	11	4	7
55-59 years	3156	1452	1704	1445	1688	3	10	4	6
60-64 years	3321	1526	1796	1512	1784	9	1	6	10
65-69 years	3042	1371	1671	1362	1661	6	2	3	9
70-74 years	3094	1260	1834	1258	1829	0	1	1	4
75 years and over	4357	1535	2822	1531	2822	1	0	2	0
Median age in years	33.0	31.5	34.4	31.8	34.6	25.0	21.0	21.8	27.4
14-15 years	2315	1232	1083	1199	1049	12	14	22	20
16-19 years	4645	2514	2131	2431	2071	32	30	51	30
20-21 years	2265	1214	1051	1166	1033	24	14	24	5
16-21 years	6910	3728	3182	3596	3104	56	43	75	35
22-44 years	30604	15173	15431	14831	16137	148	78	196	217
45-54 years	7366	3572	3794	3540	3755	20	17	12	23
55 years and over	16970	7143	9826	7108	9782	19	15	16	30

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

Concord Labor Market Area
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	93000	45000	48000	44573	47461	140	164	286	375
Under 5 years	6227	3157	3069	3112	3025	13	13	32	32
5-9 years	6466	3269	3197	3224	3152	16	13	29	33
10-14 years	6391	3263	3128	3220	3080	19	24	24	24
15-19 years	6074	3103	2971	3064	2933	13	27	25	11
20-24 years	6472	3296	3176	3267	3141	6	19	22	15
25-29 years	8034	4154	3879	4106	3795	13	25	35	59
30-34 years	8779	4539	4240	4473	4144	23	19	44	77
35-39 years	8416	4191	4226	4156	4174	6	8	29	44
40-44 years	7341	3579	3762	3565	3736	4	3	10	23
45-49 years	5149	2532	2617	2506	2605	8	4	18	8
50-54 years	4132	1992	2140	1983	2132	2	2	7	6
55-59 years	3855	1852	2003	1849	1989	3	3	1	11
60-64 years	3682	1654	2028	1647	2021	6	0	2	6
65-69 years	3337	1439	1897	1433	1894	3	1	4	3
70-74 years	3525	1329	2195	1323	2189	3	1	3	6
75 years and over	5120	1648	3472	1646	3451	1	2	1	19
Median age in years	33.9	32.5	35.4	32.6	35.6	26.2	21.3	26.6	30.9
14-15 years	2493	1273	1220	1257	1203	6	10	10	7
16-19 years	4860	2482	2377	2451	2347	11	22	20	8
20-21 years	2589	1318	1270	1307	1257	3	8	9	6
16-21 years	7448	3801	3647	3758	3603	13	30	29	14
22-44 years	36453	18441	18012	18259	17734	50	67	131	212
45-54 years	9280	4524	4756	4489	4737	10	6	25	13
55 years and over	19519	7924	11596	7898	11544	15	7	10	45

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

Keene Labor Market Area
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	77800	37251	40549	36960	40243	76	55	215	251
Under 5 years	5329	2775	2554	2761	2541	6	6	8	7
5-9 years	5274	2762	2513	2745	2502	4	3	14	7
10-14 years	5542	2767	2774	2733	2756	6	3	28	16
15-19 years	6068	2778	3290	2718	3260	16	3	44	27
20-24 years	6230	2842	3388	2788	3351	14	5	40	32
25-29 years	6545	3168	3377	3159	3329	5	9	4	39
30-34 years	6617	3206	3410	3197	3385	3	3	5	23
35-39 years	6193	3098	3096	3079	3069	8	3	11	23
40-44 years	5365	2709	2656	2694	2621	4	3	11	32
45-49 years	4208	2117	2091	2108	2071	0	2	9	18
50-54 years	3428	1751	1677	1738	1659	0	6	13	12
55-59 years	3296	1623	1673	1609	1659	0	4	14	9
60-64 years	3173	1473	1700	1466	1699	1	0	6	1
65-69 years	2987	1324	1663	1321	1662	1	1	1	0
70-74 years	3233	1309	1924	1304	1921	2	1	3	3
75 years and over	4312	1549	2763	1541	2757	6	3	3	3
Median age in years	33.0	32.4	33.5	32.5	33.5	12.1	29.2	21.7	29.7
14-15 years	2322	1109	1213	1090	1203	4	1	14	9
16-19 years	4855	2223	2632	2174	2608	13	3	35	21
20-21 years	2492	1137	1355	1115	1340	5	2	16	13
16-21 years	7347	3360	3987	3290	3948	19	5	51	34
22-44 years	28458	13886	14572	13801	14415	29	21	56	136
45-54 years	7636	3668	3768	3646	3731	0	8	21	29
55 years and over	17001	7278	9723	7240	9698	10	8	28	16

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

Laconia Labor Market Area
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	96600	47062	49538	46518	49201	144	52	404	286
Under 5 years	6862	3522	3340	3483	3302	4	4	35	33
5-9 years	6726	3427	3299	3395	3263	6	6	27	30
10-14 years	6840	3522	3319	3487	3273	9	10	26	37
15-19 years	7514	4084	3429	4021	3387	23	8	40	34
20-24 years	7843	4172	3670	4110	3639	26	4	36	28
25-29 years	7887	3795	4092	3753	4058	14	5	29	29
30-34 years	7879	3802	4077	3718	4064	22	1	62	12
35-39 years	7435	3678	3757	3608	3736	12	2	58	19
40-44 years	6541	3254	3287	3229	3267	5	3	21	16
45-49 years	4903	2419	2484	2398	2467	5	2	17	14
50-54 years	4117	1995	2122	1983	2115	3	1	9	6
55-59 years	4064	1964	2099	1948	2089	2	2	14	9
60-64 years	4335	1963	2371	1943	2367	4	1	16	3
65-69 years	3910	1730	2180	1723	2179	4	0	3	1
70-74 years	4106	1721	2385	1716	2382	1	0	4	3
75 years and over	5639	2013	3626	2002	3614	4	2	7	10
Median age in years	32.9	31.3	34.4	31.4	34.5	26.4	18.8	30.7	21.6
14-15 years	2871	1521	1350	1501	1332	6	4	13	14
16-19 years	6011	3267	2743	3217	2710	19	6	32	28
20-21 years	3137	1669	1468	1644	1455	10	1	14	11
16-21 years	9148	4936	4212	4860	4165	29	8	47	39
22-44 years	34447	17033	17414	16773	17308	68	14	191	93
45-54 years	9020	4414	4606	4380	4583	8	3	26	20
55 years and over	22053	9391	12662	9332	12630	15	6	44	26

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

Littleton Labor Market Area
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	32200	15538	16662	15304	16591	9	6	135	64
Under 5 years	2295	1181	1114	1172	1105	1	1	8	7
5-9 years	2189	1112	1076	1102	1068	1	1	10	7
10-14 years	2268	1142	1126	1132	1121	0	1	10	4
15-19 years	2483	1246	1237	1237	1235	0	0	10	2
20-24 years	2560	1325	1235	1312	1230	0	0	13	4
25-29 years	2467	1284	1183	1265	1178	0	1	18	4
30-34 years	2353	1083	1270	1060	1263	1	0	22	6
35-39 years	2541	1230	1310	1221	1304	1	0	9	7
40-44 years	2284	1106	1177	1094	1175	1	0	10	3
45-49 years	1699	865	834	856	832	2	0	7	2
50-54 years	1300	664	636	663	635	0	0	1	2
55-59 years	1361	670	690	667	689	0	0	3	2
60-64 years	1456	685	771	681	763	1	1	3	6
65-69 years	1374	608	766	605	760	0	2	3	5
70-74 years	1464	582	881	578	881	0	0	4	1
75 years and over	2107	752	1356	748	1353	1	0	4	2
Median age in years	33.9	32.2	35.3	32.3	35.4	42.5	20.0	29.6	33.3
14-15 years	950	478	472	474	471	0	0	4	1
16-19 years	1987	997	989	989	988	0	0	8	1
20-21 years	1024	530	494	525	492	0	0	5	2
16-21 years	3011	1527	1483	1514	1480	0	0	13	3
22-44 years	11181	5499	5681	5429	5658	4	1	67	23
45-54 years	2099	1529	1470	1518	1466	2	0	9	3
55 years and over	7762	3297	4464	3279	4446	2	3	17	16

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

Manchester MSA
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	148000	70069	77931	68990	76696	265	240	824	995
Under 5 years	10432	5321	5111	5205	4998	28	27	87	86
5-9 years	10491	5289	5202	5166	5084	22	33	101	85
10-14 years	10027	4959	5068	4840	4941	14	28	105	99
15-19 years	9586	4776	4810	4667	4700	31	10	78	99
20-24 years	10232	5100	5131	5000	5041	34	17	66	73
25-29 years	13360	6578	6782	6500	6640	14	31	65	111
30-34 years	14856	7449	7407	7362	7359	15	19	73	129
35-39 years	12546	6177	6369	6084	6274	19	7	74	88
40-44 years	10256	4930	5326	4850	5223	24	11	56	93
45-49 years	7530	3633	3898	3577	3824	16	11	39	62
50-54 years	6179	2915	3263	2860	3241	15	3	40	20
55-59 years	6327	2842	3485	2811	3465	0	4	31	16
60-64 years	6569	2891	3678	2886	3663	0	5	4	10
65-69 years	5843	2591	3253	2586	3235	5	11	0	6
70-74 years	5891	2241	3650	2230	3629	9	10	1	11
75 years and over	7875	2378	5498	2365	5480	8	12	4	6
Median age in years	33.3	32.0	34.6	32.1	34.8	24.8	25.8	23.1	27.5
14-15 years	3923	1947	1976	1901	1928	9	8	37	40
16-17 years	7668	3821	3848	3733	3760	25	8	62	79
20-21 years	4093	2040	2053	2000	2016	14	7	26	29
16-21 years	11761	5861	5900	5733	5776	39	15	89	109
22-44 years	57157	28194	28963	27796	28420	93	77	306	465
45-54 years	13709	6548	7161	6437	7065	31	14	80	82
55 years and over	32506	12941	19564	12879	19472	22	43	40	49

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No.23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

Nashua MSA
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	166400	81470	84930	79833	83366	849	655	988	909
Under 5 years	12682	6485	6197	6357	6071	50	47	79	79
5-9 years	12765	6476	6290	6298	6149	63	53	114	88
10-14 years	12597	6441	6156	6217	6013	92	63	131	80
15-19 years	12517	6389	6128	6193	6001	110	67	86	60
20-24 years	12818	6300	6518	6132	6390	93	77	75	50
25-29 years	13773	6836	6937	6677	6809	55	74	104	54
30-34 years	14612	7130	7483	6952	7308	60	64	118	111
35-39 years	15287	7296	7991	7147	7792	86	55	63	144
40-44 years	14433	7098	7335	6957	7185	69	45	73	104
45-49 years	10575	5380	5195	5266	5108	55	39	59	48
50-54 years	7625	3902	3724	3833	3684	39	17	30	24
55-59 years	6502	3217	3285	3167	3247	25	15	24	24
60-64 years	5885	2806	3079	2757	3040	32	8	17	31
65-69 years	4862	2288	2574	2271	2559	10	8	7	7
70-74 years	4273	1722	2552	1715	2540	5	11	1	1
75 years and over	5192	1705	3487	1694	3471	5	12	6	5
Median age in years	32.1	31.3	32.8	31.4	32.9	26.5	26.4	25.4	32.0
14-15 years	5023	2566	2457	2482	2403	40	26	43	28
16-19 years	10013	5111	4902	4954	4801	88	53	69	48
20-21 years	5127	2520	2607	2453	2556	37	31	30	20
16-21 years	15141	7631	7509	7407	7357	125	84	98	68
22-44 years	65796	32140	33656	31412	32928	325	285	403	443
45-54 years	18201	9282	8919	9098	8792	95	55	88	72
55 years and over	26715	11738	14977	11604	14856	77	54	56	67

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

Portsmouth-Dover-Rochester MSA
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	170600	80538	90062	78857	87762	672	805	1009	1495
Under 5 years	11695	5927	5768	5661	5502	105	106	160	161
5-9 years	11205	5639	5566	5412	5309	79	103	148	155
10-14 years	11047	5579	5467	5394	5288	65	76	121	103
15-19 years	13105	6784	6321	6587	6205	73	45	124	71
20-24 years	16823	8705	8119	8525	7925	55	74	124	120
25-29 years	18678	9001	9677	8846	9422	56	98	99	157
30-34 years	16228	7370	8858	7243	8573	61	82	66	203
35-39 years	12732	5923	6809	5852	6578	42	38	29	193
40-44 years	10840	5000	5839	4949	5702	19	26	32	111
45-49 years	8153	3768	4385	3709	4299	23	32	37	54
50-54 years	6864	3251	3613	3204	3524	16	34	30	55
55-59 years	6820	3233	3588	3193	3517	21	26	19	45
60-64 years	6708	2993	3715	2957	3687	23	18	12	9
65-69 years	5928	2590	3338	2567	3324	19	5	4	9
70-74 years	5845	2240	3605	2229	3573	6	17	4	15
75 years and over	7929	2536	5393	2528	5335	7	25	0	33
Median age in years	30.8	29.2	32.3	29.4	32.5	21.3	24.9	18.0	29.4
14-15 years	4830	2473	2358	2396	2299	28	24	49	35
16-19 years	10484	5427	5057	5269	4964	59	36	99	57
20-21 years	6729	3482	3247	3410	3170	22	30	50	48
16-21 years	17213	8909	8305	8679	8134	81	66	149	105
22-44 years	68572	32517	36054	32006	35031	212	288	299	736
45-54 years	15017	7019	7998	6913	7823	39	66	67	109
55 years and over	33230	13591	19639	13475	19435	77	92	40	112

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

NH Port Lawrence-Haverhill MSA
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	97500	48763	48737	48051	48026	226	217	486	494
Under 5 years	6917	3564	3353	3489	3280	24	24	51	48
5-9 years	6906	3579	3328	3501	3245	22	29	56	54
10-14 years	7004	3665	3339	3596	3268	21	19	49	51
15-19 years	7130	3746	3384	3695	3345	19	6	33	33
20-24 years	7820	3996	3824	3964	3796	17	9	15	19
25-29 years	8438	4142	4296	4109	4244	24	20	9	32
30-34 years	8038	3942	4096	3894	3997	22	38	26	61
35-39 years	8659	4272	4387	4177	4289	28	26	67	72
40-44 years	8580	4263	4317	4154	4240	24	19	85	58
45-49 years	6580	3421	3158	3369	3130	1	5	51	24
50-54 years	4745	2470	2276	2445	2257	1	4	24	15
55-59 years	4073	2137	1936	2125	1913	2	5	10	18
60-64 years	3577	1764	1813	1755	1795	7	10	2	9
65-69 years	3024	1358	1666	1350	1662	5	4	3	0
70-74 years	2753	1186	1566	1181	1566	2	0	3	0
75 years and over	3256	1258	1998	1249	1998	7	0	1	0
Median age in years	32.8	32.1	33.5	32.1	33.5	27.1	30.2	35.3	30.8
14-15 years	2827	1482	1344	1458	1323	8	5	16	17
16-19 years	5704	2997	2707	2955	2676	15	5	26	26
20-21 years	3128	1598	1530	1586	1548	7	4	6	8
16-21 years	8832	4595	4237	4541	4194	22	8	32	34
22-44 years	38407	19016	19391	18712	19047	108	109	197	235
45-54 years	11325	5891	5434	5814	5387	2	8	75	39
55 years and over	16683	7703	8980	7659	8935	24	19	19	27

TABLE 7

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Population, July 1988

UNATTACHED ESTIMATING AREA
NEW HAMPSHIRE

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Universe: Persons									
Total, all ages	52100	25795	26305	25590	26007	31	28	173	270
Under 5 years	4065	2098	1966	2063	1932	2	2	34	33
5-9 years	4068	2102	1966	2070	1932	3	2	28	32
10-14 years	3977	2038	1940	2018	1913	4	3	16	24
15-19 years	4042	2088	1954	2076	1936	3	2	8	17
20-24 years	4239	2150	2089	2147	2065	3	0	0	24
25-29 years	4109	1938	2171	1932	2134	2	2	4	34
30-34 years	4184	1927	2257	1918	2226	1	5	7	27
35-39 years	4856	2327	2530	2308	2504	2	3	16	22
40-44 years	4417	2244	2173	2217	2160	2	1	25	12
45-49 years	3103	1641	1462	1630	1454	1	1	10	7
50-54 years	2269	1184	1085	1178	1073	2	1	4	10
55-59 years	1944	989	955	981	949	2	0	5	6
60-64 years	1788	896	892	888	888	1	0	7	4
65-69 years	1636	781	854	777	847	2	1	3	6
70-74 years	1563	677	885	674	878	1	2	2	5
75 years and over	1841	716	1125	713	1116	1	1	3	8
Median age in years	31.9	31.3	32.4	31.3	32.5	26.3	33.0	25.6	25.7
14-15 years	1604	825	779	819	770	1	1	5	8
16-19 years	3234	1670	1563	1661	1549	2	2	7	13
20-21 years	1696	860	836	859	826	1	0	0	10
16-21 years	4929	2530	2399	2520	2374	4	2	7	23
22-44 years	20110	9726	10384	9664	10263	9	12	53	109
45-54 years	5372	2825	2547	2808	2527	2	3	15	17
55 years and over	8771	4059	4712	4033	4680	7	3	20	29

TABLE 8

LABOR FORCE, JULY 1988

State of New Hampshire

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Total Labor Force 596,900

Labor Force Participation Rate 72.8

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	596900	322657	274243	318441	270409	1541	1198	2675	2636
16-19 years	36265	19307	16958	19028	16715	136	94	143	149
20-24 years	72631	38802	33829	38187	33372	216	202	399	254
25-34 years	171239	90350	80889	89059	79694	472	345	819	850
35-44 years	151255	80382	70872	79270	69698	375	279	738	896
45-64 years	149554	84629	64924	83739	64190	321	264	569	470
65+ years	15957	9187	6770	9158	6739	21	13	8	18
Median age in years	36.2	36.6	35.8	36.6	35.8	33.9	33.8	34.7	35.7
Labor Force Participation									
16-19 years	58.8	60.9	56.5	61.4	56.6	51.7	57.1	34.4	47.6
20-24 years	86.9	91.6	82.1	91.8	82.3	69.5	84.1	87.4	66.8
25-34 years	90.6	97.9	83.6	98.0	83.9	97.5	67.0	91.8	65.3
35-44 years	90.0	98.0	82.4	98.0	82.4	98.0	94.8	98.0	74.4
45-64 years	78.3	91.4	65.9	91.4	65.8	90.9	89.5	90.5	71.6
65+ years	12.6	18.6	8.8	18.7	8.8	16.6	9.9	9.1	8.7
Civ. Labor Force For Persons 16+									
20-21 years	29052	15521	13532	15275	13349	86	81	160	102
16-21 years	65318	34828	30490	34303	30064	223	175	302	251
22-44 years	366072	194013	172058	191241	169416	976	745	1796	1898
45-54 years	74777	42315	32462	41870	32095	160	132	343	235
55 years and over	90734	51502	39232	51028	38834	181	145	234	252
Labor Force Participation									
20-21 years	86.9	91.6	82.1	91.8	82.3	69.5	84.1	87.4	66.8
16-21 years	68.7	71.6	65.6	72.0	65.7	57.4	67.1	50.6	53.9
22-44 years	89.9	97.2	82.9	97.2	83.1	92.7	78.2	93.6	69.4
45-54 years	71.5	81.8	61.4	81.9	61.4	75.9	73.2	80.3	56.4
55 years and over	42.6	57.2	31.9	57.0	31.8	67.7	58.0	80.3	57.2

TABLE 8

LABOR FORCE, JULY 1988

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Berlin Labor Market Area
New Hampshire

Total Labor Force 25,400
Labor Force Participation Rate 70.7

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	25400	14362	11038	14326	10654	12	0	24	84
16-19 years	1467	933	534	933	534	0	0	0	0
20-24 years	2624	1437	1187	1430	1183	2	0	5	4
25-34 years	6892	3620	3273	3597	3235	7	0	15	38
35-44 years	6154	3438	2716	3431	2680	3	0	4	36
45-64 years	7360	4357	3003	4357	2996	0	0	0	7
65+ years	904	578	326	578	326	0	0	0	0
Median age in years	37.8	38.5	36.9	38.5	37.0	30.7	0.0	29.7	35.0
Labor Force Participation									
16-19 years	65.0	79.4	49.4	79.7	49.4	0.0	0.0	0.0	0.0
20-24 years	91.0	98.1	83.7	98.0	83.7	116.2	0.0	116.2	93.8
25-34 years	92.6	98.1	87.2	98.0	87.0	114.4	0.0	114.4	116.2
35-44 years	89.7	98.0	81.1	98.0	80.8	116.2	0.0	116.2	116.2
45-64 years	80.0	97.8	63.4	98.0	63.4	0.0	0.0	0.0	58.6
65+ years	12.4	20.4	7.3	20.4	7.3	0.0	0.0	0.0	0.0
Civ. Labor Force For Persons 16+									
20-21 years	1049	575	475	572	473	1	0	2	2
16-21 years	2516	1507	1009	1505	1007	1	0	2	2
22-44 years	14620	7920	6701	7887	6625	11	0	22	76
45-54 years	3680	2178	1502	2178	1498	0	0	0	3
55 years and over	4583	2756	1827	2756	1824	0	0	0	3
Labor Force Participation									
20-21 years	91.0	98.1	83.7	98.0	83.7	0.0	0.0	115.0	114.9
16-21 years	73.8	85.6	61.2	85.8	61.2	0.0	0.0	28.6	91.5
22-44 years	91.2	98.1	84.3	98.0	84.0	115.1	0.0	115.0	114.9
45-54 years	79.2	95.9	63.2	96.3	63.3	0.0	0.0	0.0	45.9
55 years and over	38.7	54.9	26.8	54.9	26.8	0.0	0.0	0.0	14.5

TABLE 8

LABOR FORCE, JULY 1988

U.S. Department of Labor
Employment and Training Administration
Rur No. 23-MAR-87
Labor Force Berkeley Laboratory

Claremont Labor Market Area
New Hampshire

Total Labor Force 41,300
Labor Force Participation Rate 66.8

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	41300	22000	19300	21656	18971	166	118	178	212
16-19 years	2031	1077	954	1061	912	16	19	0	23
20-24 years	3908	2065	1933	2006	1900	23	27	36	6
25-34 years	13014	6812	6202	6667	6125	70	10	75	66
35-44 years	11008	5975	5034	5905	4914	24	34	46	85
45-64 years	10016	5346	4669	5293	4611	32	38	22	31
65+ years	1233	725	508	725	508	0	0	0	0
Median age in years	36.5	36.8	36.1	36.9	36.1	31.3	35.9	32.1	36.3
Labor Force Participation									
16-19 years	43.7	42.8	44.8	43.6	44.1	49.8	62.2	0.0	76.9
20-24 years	70.6	69.1	73.5	68.8	73.5	38.7	80.7	60.7	49.1
25-34 years	88.3	94.4	82.6	94.7	82.9	81.9	62.8	82.5	65.4
35-44 years	88.2	97.4	79.4	97.8	79.3	100.0	88.9	65.5	78.6
45-64 years	72.3	81.6	64.0	81.5	63.8	100.0	98.0	100.0	78.1
65+ years	11.8	17.4	8.0	17.5	8.1	0.0	0.0	0.0	0.0
Civ. Labor Force For Persons 16+									
20-21 years	1599	826	773	802	760	9	11	14	2
16-21 years	3630	1903	1727	1863	1672	25	29	14	25
22-44 years	26421	14026	12395	13776	12179	108	60	142	155
45-54 years	5008	2673	2335	2646	2305	16	14	11	15
55 years and over	6241	3398	2843	3371	2814	16	14	11	15
Labor Force Participation									
20-21 years	70.6	68.1	73.5	68.8	73.5	38.7	80.7	60.7	49.1
16-21 years	52.5	51.1	54.3	51.8	53.9	45.1	68.0	19.3	73.3
22-44 years	86.3	92.4	80.3	92.9	80.5	74.2	77.8	72.4	71.5
45-54 years	68.0	74.8	61.5	74.8	61.4	79.3	82.1	89.0	68.2
55 years and over	36.8	47.6	28.9	47.4	28.8	83.5	94.5	66.4	52.2

TABLE 8

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

LABOR FORCE, JULY 1988

Concord Labor Market Area
New Hampshire

Total Labor Force 53,500
Labor Force Participation Rate 73.6

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	53500	28600	24900	28393	24642	66	73	141	185
16-19 years	2803	1419	1383	1412	1377	4	4	3	2
20-24 years	5502	2788	2714	2765	2699	6	5	17	10
25-34 years	15550	8506	7044	8406	6915	36	43	63	85
35-44 years	14565	7615	6949	7566	6883	10	11	39	56
45-64 years	13559	7393	6166	7364	6128	9	9	19	30
65+ years	1522	878	644	878	641	0	0	0	2
Median age in years	37.0	37.1	36.9	37.1	36.9	31.4	31.4	33.0	34.5
Labor Force Participation									
16-19 years	57.7	57.2	58.2	57.6	58.7	35.4	18.9	15.8	26.7
20-24 years	85.0	84.6	85.5	84.6	85.9	98.0	26.3	74.0	67.2
25-34 years	92.5	97.8	86.8	98.0	87.1	100.0	98.0	80.2	62.9
35-44 years	92.4	98.0	87.0	98.0	87.0	100.0	100.0	100.0	83.4
45-64 years	80.6	92.1	70.2	92.2	70.0	49.5	98.0	69.5	96.8
65+ years	12.7	19.9	8.5	19.9	8.5	0.0	0.0	0.0	8.0
Civ. Labor Force For Persons 16+									
20-21 years	2201	1115	1085	1106	1079	3	2	7	4
16-21 years	5003	2535	2469	2518	2456	6	6	10	6
22-44 years	33416	17794	15621	17632	15417	50	57	112	147
45-54 years	6779	3696	3083	3682	3064	5	5	10	7
55 years and over	8301	4575	3727	4560	3705	5	5	10	24
Labor Force Participation									
20-21 years	85.0	84.6	85.5	84.6	85.9	98.0	26.3	74.0	67.2
16-21 years	67.2	66.7	67.7	67.0	68.2	47.5	20.8	33.6	43.5
22-44 years	91.7	96.5	86.7	96.6	86.9	99.8	85.9	85.4	69.6
45-54 years	73.1	81.7	64.8	82.0	64.7	45.8	74.8	38.4	54.7
55 years and over	42.5	57.7	32.1	57.7	32.1	30.4	68.8	94.3	54.7

TABLE 8

LABOR FORCE, JULY 1988

U.S. Department of Labor
Employment and Training Administration
Run No. 25-MAR-87
Lawrence Berkeley Laboratory

Keene Labor Market Area
New Hampshire

Total Labor Force 42,400
Labor Force Participation Rate 70.2

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	42400	22554	19846	22460	19841	27	29	68	176
16-19 years	2541	1266	1276	1266	1257	0	1	0	18
20-24 years	5107	2457	2650	2443	2613	14	5	0	32
25-34 years	12017	6244	5773	6229	5718	6	11	9	44
35-44 years	10589	5679	4910	5657	4856	0	0	22	54
45-64 years	10877	6230	4647	6194	4608	0	12	36	27
65+ years	1268	679	589	672	589	7	0	0	0
Median age in years	36.4	37.3	35.5	37.3	35.5	24.8	32.7	46.7	33.6
Labor Force Participation									
16-19 years	52.3	56.9	48.5	58.2	48.2	0.0	30.7	0.0	83.5
20-24 years	82.0	86.5	78.2	87.6	78.0	100.0	100.0	0.0	100.0
25-34 years	91.3	98.0	85.0	98.0	85.2	64.6	88.4	100.0	71.9
35-44 years	91.6	97.8	85.4	98.0	85.3	0.0	0.0	100.0	98.0
45-64 years	77.1	89.5	65.1	89.5	65.0	27.6	98.0	85.5	69.8
65+ years	12.0	16.2	9.3	16.1	9.3	77.8	0.0	0.0	0.0
Civ. Labor Force For Persons 16+									
20-21 years	2043	983	1060	977	1045	5	2	0	13
16-21 years	4584	2248	2336	2243	2302	5	3	0	31
22-44 years	25671	13398	12273	13352	12142	14	14	32	117
45-54 years	5439	3115	2324	3097	2304	0	6	18	14
55 years and over	6707	3793	2913	3769	2893	7	6	18	14
Labor Force Participation									
20-21 years	82.0	86.5	78.2	87.6	78.0	100.0	100.0	0.0	100.0
16-21 years	62.4	66.9	58.6	68.2	58.3	29.6	59.5	0.0	89.7
22-44 years	90.2	96.5	84.2	96.7	84.2	48.0	64.9	56.7	86.5
45-54 years	71.2	80.5	61.7	80.5	61.8	0.0	74.5	84.1	46.9
55 years and over	39.4	52.1	30.0	52.1	29.8	73.1	76.6	64.7	83.7

TABLE 8

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

LABOR FORCE, JULY 1988

Laconia Labor Market Area
New Hampshire

Total Labor Force 52,900
Labor Force Participation Rate 70.8

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	52900	28640	24260	28313	24179	82	11	244	70
16-19 years	3323	1893	1430	1885	1414	2	1	6	15
20-24 years	7006	3924	3082	3875	3082	19	0	30	0
25-34 years	14314	7444	6870	7321	6859	35	0	88	11
35-44 years	12968	6794	6174	6700	6156	16	4	77	14
45-64 years	13543	7573	5970	7520	5933	10	6	43	30
65+ years	1747	1012	735	1012	735	0	0	0	0
Median age in years	36.4	36.6	36.2	36.6	36.2	30.7	46.7	34.8	41.4
Labor Force Participation									
16-19 years	55.3	57.9	52.1	58.6	52.2	12.7	21.7	17.7	53.6
20-24 years	89.3	94.0	84.0	94.3	84.7	72.9	0.0	82.8	0.0
25-34 years	90.8	98.0	84.1	98.0	84.5	98.0	0.0	97.3	26.0
35-44 years	92.8	98.0	87.7	98.0	87.9	98.0	64.5	98.0	40.6
45-64 years	77.7	90.8	65.8	90.9	65.6	66.1	98.0	76.9	94.0
65+ years	12.8	18.5	9.0	18.6	9.0	0.0	0.0	0.0	0.0
Civ. Labor Force For Persons 16+									
20-21 years	2802	1569	1233	1550	1233	8	0	12	0
16-21 years	6126	3463	2663	3435	2647	10	1	18	15
22-44 years	31485	16592	14893	16346	14864	63	4	184	25
45-54 years	6771	3786	2985	3760	2967	5	3	22	15
55 years and over	8518	4798	3720	4772	3701	5	3	22	15
Labor Force Participation									
20-21 years	89.3	94.0	84.0	94.3	84.7	72.9	0.0	82.8	0.0
16-21 years	87.0	70.1	63.2	70.7	63.5	34.4	17.7	37.9	38.0
22-44 years	91.4	97.4	85.5	97.5	85.9	92.2	27.2	95.9	26.7
45-54 years	75.1	85.8	64.8	85.8	64.7	58.0	98.1	83.7	74.3
55 years and over	38.6	51.1	29.4	51.1	29.3	31.9	54.5	48.8	57.6

TABLE 8

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

LABOR FORCE, JULY 1988

Littleton Labor Market Area
New Hampshire

Total Labor Force 17,300
Labor Force Participation Rate 69.3

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	17300	9364	7936	9270	7913	2	0	91	24
16-19 years	1023	553	470	545	469	0	0	8	1
20-24 years	2388	1287	1101	1274	1097	0	0	13	4
25-34 years	4350	2319	2031	2279	2022	0	0	40	9
35-44 years	4403	2290	2113	2269	2109	2	0	19	4
45-64 years	4454	2521	1932	2510	1927	0	0	12	5
65+ years	681	392	289	392	289	0	0	0	0
Median age in years	37.0	37.3	36.7	37.4	36.7	40.0	0.0	31.1	32.8
Labor Force Participation									
16-19 years	51.5	55.5	47.5	55.1	47.5	0.0	0.0	98.0	100.0
20-24 years	93.3	97.1	89.2	97.1	89.1	0.0	0.0	100.0	100.0
25-34 years	90.3	98.0	82.8	98.0	82.8	0.0	0.0	100.0	80.7
35-44 years	91.3	98.0	84.9	98.0	85.1	107.0	0.0	100.0	42.3
45-64 years	76.6	87.4	65.9	87.5	66.0	0.0	0.0	79.4	44.2
65+ years	13.8	20.2	9.6	20.3	9.7	0.0	0.0	0.0	0.0
Civ. Labor Force For Persons 16+									
20-21 years	955	515	440	510	439	0	0	5	2
16-21 years	1979	1068	911	1055	908	0	0	13	3
22-44 years	10186	5382	4804	5313	4789	2	0	87	15
45-54 years	2227	1261	966	1255	964	0	0	6	3
55 years and over	2908	1653	1255	1647	1253	0	0	6	3
Labor Force Participation									
20-21 years	93.3	97.1	89.2	97.1	89.1	0.0	0.0	100.0	100.0
16-21 years	65.7	69.9	61.4	69.7	61.3	0.0	0.0	98.8	100.0
22-44 years	91.1	97.9	84.6	97.9	84.6	60.5	0.0	100.0	67.3
45-54 years	74.3	82.4	65.7	82.6	65.7	0.0	0.0	66.6	73.6
55 years and over	37.5	50.1	28.1	50.2	28.2	0.0	0.0	35.3	16.3

TABLE 8

LABOR FORCE, JULY 1988

Manchester MSA
New HampshireU.S. Department of Labor
Employment and Training Administration
Run No. 25-MAR-87
Lawrence Berkeley LaboratoryTotal Labor Force 87,500
Labor Force Participation Rate 76.0

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	87500	45903	41597	45255	41124	129	81	518	393
16-19 years	5433	2856	2576	2775	2556	14	5	68	15
20-24 years	9560	4997	4563	4900	4489	25	17	73	57
25-34 years	26168	13750	12418	13585	12270	28	18	137	129
35-44 years	21399	10892	10507	10715	10339	43	18	134	150
45-64 years	22354	11928	10427	11805	10371	19	13	104	42
65+ years	2586	1479	1107	1477	1098	0	9	3	0
Median age in years	36.2	36.2	36.2	36.3	36.2	34.1	35.3	33.6	34.7
Labor Force Participation									
16-19 years	70.8	74.8	67.0	74.3	68.0	54.9	66.1	108.9	18.9
20-24 years	93.4	98.0	88.9	98.0	89.1	72.8	100.0	109.7	76.9
25-34 years	92.7	98.0	87.5	98.0	88.3	100.0	36.6	100.3	53.7
35-44 years	93.8	98.1	89.8	98.0	89.9	98.0	100.0	103.5	83.2
45-64 years	84.0	97.1	72.8	97.3	73.1	61.6	57.4	90.6	38.6
65+ years	13.2	20.5	8.9	20.6	8.9	0.0	27.3	53.1	0.0
Civ. Labor Force For Persons 16+									
20-21 years	3824	1999	1825	1960	1796	10	4	27	23
16-21 years	9257	4855	4401	4734	4352	24	10	95	38
22-44 years	53303	27640	25662	27240	25303	86	48	316	313
45-54 years	11177	5964	5213	5902	5186	10	7	71	21
55 years and over	13764	7443	6320	7379	6284	10	16	36	21
Labor Force Participation									
20-21 years	93.4	98.0	88.9	98.0	89.1	72.8	62.8	103.4	76.9
16-21 years	78.7	82.8	74.6	82.6	75.3	61.3	64.6	107.3	34.5
22-44 years	93.3	98.0	88.6	98.0	89.0	93.0	62.8	103.4	67.4
45-54 years	81.5	91.1	72.8	91.7	73.4	30.8	47.5	89.0	25.5
55 years and over	42.3	57.5	32.3	57.3	32.3	43.2	36.9	89.0	42.5

TABLE 8

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

LABOR FORCE, JULY 1988

Nashua MSA
New Hampshire

Total Labor Force 97,400
Labor Force Participation Rate 77.4

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	97400	53744	43656	52586	42831	594	368	564	458
16-19 years	6608	3541	3068	3437	3019	81	36	23	13
20-24 years	11748	6178	5570	6010	5453	93	73	75	44
25-34 years	25706	13668	12038	13357	11828	114	83	197	127
35-44 years	26218	14134	12083	13843	11774	155	94	136	215
45-64 years	25192	14996	10196	14722	10065	149	72	125	59
65+ years	1928	1227	701	1217	691	3	9	7	0
Median age in years	36.8	37.5	36.0	37.5	35.9	35.6	34.0	34.3	37.1
Labor Force Participation									
16-19 years	66.0	69.3	62.6	69.4	62.9	91.7	66.5	33.6	26.9
20-24 years	91.7	98.1	85.5	98.0	85.3	100.0	95.0	100.0	87.7
25-34 years	90.6	97.9	83.5	98.0	83.8	100.0	60.3	88.9	77.0
35-44 years	88.2	98.2	78.8	98.2	78.6	100.0	93.9	100.0	86.8
45-64 years	82.4	98.0	66.7	98.0	66.7	98.0	92.1	96.3	46.4
65+ years	13.5	21.5	8.1	21.4	8.1	13.7	30.3	47.7	0.0
Civ. Labor Force For Persons 16+									
20-21 years	4699	2471	2228	2404	2181	37	29	30	18
16-21 years	11307	6012	5296	5841	5200	118	65	53	30
22-44 years	58973	31509	27464	30805	26874	325	222	379	369
45-54 years	12596	7498	5098	7361	5032	74	36	81	29
55 years and over	14524	8725	5798	8578	5724	77	45	61	29
Labor Force Participation									
20-21 years	91.7	98.1	85.5	98.0	85.3	100.0	95.0	100.0	87.7
16-21 years	74.7	78.8	70.5	78.8	70.7	94.2	76.9	53.8	44.8
22-44 years	89.6	98.0	81.6	98.1	81.6	100.0	77.8	93.9	83.2
45-54 years	69.2	80.8	57.2	80.9	57.2	78.5	64.7	91.4	40.8
55 years and over	54.4	74.3	38.7	73.9	38.5	99.7	84.6	91.4	43.7

TABLE 8

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

LABOR FORCE, JULY 1988

Portsmouth-Dover-Rochester MSA
New Hampshire

Total Labor Force 101,700

Labor Force Participation Rate 75.9

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	101700	53683	48017	52922	46958	319	364	443	695
16-19 years	6730	3840	2890	3786	2835	22	22	32	33
20-24 years	15154	8516	6638	8354	6512	47	64	115	62
25-34 years	32438	16028	16410	15767	18056	109	134	152	220
35-44 years	21360	10692	10669	10586	10390	60	55	46	223
45-64 years	23173	12982	10191	12802	9946	81	89	99	156
65+ years	2845	1626	1218	1626	1218	0	0	0	0
Median age in years	33.9	34.0	33.8	34.1	33.8	33.3	32.2	29.9	36.5
Labor Force Participation									
16-19 years	64.2	70.8	57.1	71.9	57.1	36.9	59.6	32.5	58.2
20-24 years	90.1	97.8	81.8	98.0	82.2	84.4	86.8	92.1	51.6
25-34 years	92.9	97.9	88.5	98.0	89.2	92.7	74.4	92.1	61.3
35-44 years	90.6	97.9	84.3	98.0	84.6	98.0	86.6	75.7	73.4
45-64 years	81.2	98.0	66.6	98.0	66.2	98.0	80.7	100.0	95.7
65+ years	14.4	22.1	9.9	22.2	10.0	0.0	0.0	0.0	0.0
Civ. Labor Force For Persons 16+									
20-21 years	6062	3406	2655	3342	2605	19	26	46	25
16-21 years	12792	7246	5545	7128	5440	40	47	78	58
22-44 years	62891	31829	31062	31366	30353	197	228	266	481
45-54 years	11586	6491	5095	6401	4973	27	45	62	78
55 years and over	14431	8117	6314	8027	6191	54	45	37	78
Labor Force Participation									
20-21 years	90.1	97.8	81.8	98.0	82.2	84.4	86.8	92.1	51.6
16-21 years	74.3	81.3	66.8	82.1	66.9	49.9	71.8	52.5	55.2
22-44 years	91.7	97.9	86.2	98.0	86.6	92.9	79.0	88.8	65.3
45-54 years	77.2	92.5	63.7	92.6	63.6	70.4	67.6	92.0	71.8
55 years and over	43.4	59.7	32.2	59.6	31.9	70.4	48.5	92.0	69.6

TABLE 8

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

LABOR FORCE, JULY 1988

NH Port Lawrence-Haverhill MSA
New Hampshire

Total Labor Force 51,700

Labor Force Participation Rate 68.7

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	51700	28994	22706	28597	22428	130	110	266	168
16-19 years	3292	1759	1533	1721	1533	14	0	24	0
20-24 years	6538	3497	3041	3467	3016	16	7	14	18
25-34 years	13482	7498	5984	7423	5905	42	39	33	40
35-44 years	14175	7896	6279	7704	6180	49	43	143	57
45-64 years	13128	7711	5417	7651	5342	9	21	51	54
65+ years	1084	632	452	632	452	0	0	0	0
Median age in years	36.8	37.2	36.3	37.2	36.2	33.3	37.1	39.3	39.6
Labor Force Participation									
16-19 years	57.7	58.7	56.6	58.2	57.3	93.6	0.0	93.6	0.0
20-24 years	83.6	87.5	79.5	87.5	79.5	94.3	78.9	94.3	94.3
25-34 years	81.8	92.7	71.3	92.7	71.6	92.8	67.9	92.8	42.6
35-44 years	82.2	92.5	72.1	92.5	72.5	94.3	94.3	94.3	43.7
45-64 years	69.2	78.8	59.0	78.9	58.7	80.3	92.3	58.5	81.9
65+ years	12.0	16.6	8.6	16.7	8.6	0.0	0.0	0.0	0.0
Civ. Labor Force For Persons 16+									
20-21 years	2615	1399	1216	1387	1206	6	3	6	7
16-21 years	5908	3158	2749	3108	2739	21	3	30	7
22-44 years	31580	17492	14088	17207	13894	101	86	185	107
45-54 years	6564	3855	2709	3825	2671	1	7	41	32
55 years and over	7648	4488	3161	4458	3123	8	15	11	22
Labor Force Participation									
20-21 years	83.6	87.5	79.5	87.5	79.5	94.3	78.9	94.3	94.3
16-21 years	66.9	68.7	64.9	68.4	65.3	93.8	34.2	93.7	21.1
22-44 years	82.2	92.0	72.7	92.0	72.9	93.7	79.3	94.0	45.7
45-54 years	58.0	65.4	49.8	65.8	49.6	34.4	79.0	54.0	81.9
55 years and over	45.8	58.3	35.2	58.2	35.0	34.4	79.0	54.0	81.9

TABLE 8

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

LABOR FORCE, JULY 1988

UNATTACHED ESTIMATING AREA
NEW HAMPSHIRE :

Total Labor Force 25,800
Labor Force Participation Rate 65.8

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Civ. Labor Force For Persons 16+									
Total, Persons 16+	25800	14540	11260	14451	11135	14	13	75	111
16-19 years	1687	890	777	890	777	0	0	0	0
20-24 years	3426	1910	1516	1908	1507	3	0	0	9
25-34 years	6707	3595	3112	3583	3069	2	6	10	37
35-44 years	7580	4277	3303	4234	3272	4	3	40	28
45-64 years	5898	3570	2327	3540	2299	5	3	25	26
65+ years	522	297	225	297	212	0	2	0	12
Median age in years	36.5	37.0	35.7	37.0	35.7	40.0	36.7	41.9	38.4
Labor Force Participation									
16-19 years	51.6	53.3	49.7	53.6	50.2	0.0	0.0	0.0	0.0
20-24 years	80.8	88.9	72.6	88.8	73.0	96.0	0.0	0.0	36.7
25-34 years	80.9	93.0	70.3	93.1	70.4	63.0	79.3	91.1	61.9
35-44 years	81.7	93.6	70.2	93.6	70.1	96.0	74.2	96.0	81.0
45-64 years	64.8	75.8	53.0	75.7	52.7	94.4	96.0	94.4	96.0
65+ years	10.4	13.6	7.9	13.7	7.5	0.0	46.5	0.0	59.2
Civ. Labor Force For Persons 16+									
20-21 years	1371	764	606	763	603	1	0	0	4
16-21 years	3038	1654	1384	1653	1380	1	0	0	4
22-44 years	16343	9019	7324	8961	7245	8	9	50	70
45-54 years	2949	1785	1164	1770	1149	1	1	12	13
55 years and over	3471	2082	1389	2067	1362	4	3	12	25
Labor Force Participation									
20-21 years	80.8	88.9	72.6	88.8	73.0	96.0	0.0	0.0	36.7
16-21 years	61.6	65.4	57.7	65.6	58.1	32.1	7.2	0.0	15.5
22-44 years	81.3	92.7	70.5	92.7	70.6	83.0	77.0	94.9	64.5
45-54 years	54.9	63.2	45.7	63.0	45.5	56.5	48.0	85.5	74.4
55 years and over	39.6	51.3	29.5	51.3	29.1	56.5	84.9	63.2	84.1

TABLE 9

UNEMPLOYMENT, JULY 1988

State of New Hampshire

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

Total Unemployment Rate 4.0
Labor Force Participation 72.8

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	23876	13208	10668	12984	10517	79	40	145	110
Unemployment Rate	4.0	4.1	3.9	4.1	3.9	5.1	3.3	5.4	4.2

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	3541	2195	1346	3480	2136	1343	62	59	2
20-24 years	3988	2358	1630	3886	2309	1577	102	49	54
25-34 years	5694	3046	2648	5604	2995	2610	89	51	38
35-44 years	4246	2231	2015	4169	2190	1978	77	41	36
45-64 years	5632	3007	2625	5588	2983	2605	44	24	20
65+ years	775	370	404	775	370	404	0	0	0
Median age in years	32.7	31.7	33.9	32.8	31.8	34.0	27.6	25.8	30.0
Unemploy. Rates									
16-19 years	9.8	11.4	7.9	9.7	11.2	8.0	11.8	21.2	1.0
20-24 years	5.5	6.1	4.8	5.4	6.0	4.7	9.6	7.9	11.7
25-34 years	3.3	3.4	3.3	3.3	3.4	3.3	3.6	4.0	3.2
35-44 years	2.8	2.8	2.8	2.8	2.8	2.8	3.4	3.7	3.1
45-64 years	3.8	3.6	4.0	3.8	3.6	4.1	2.7	2.7	2.7
65+ years	4.9	4.0	6.0	4.9	4.0	6.0	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	1595	943	652	1554	924	631	41	20	21
16-21 years	5137	3139	1998	5034	3060	1974	103	79	24
22-44 years	12333	6692	5641	12105	6571	5534	228	121	107
45-54 years	2816	1504	1312	2794	1492	1302	22	12	10
55 years and over	3591	1874	1717	3569	1862	1707	22	12	10
Unemploy. Rates									
20-21 years	5.5	6.1	4.8	5.4	6.0	4.7	9.6	7.9	11.7
16-21 years	7.9	9.0	6.6	7.8	8.9	6.6	10.8	15.0	5.6
22-44 years	3.4	3.4	3.3	3.4	3.4	3.3	4.2	4.4	4.0
45-54 years	3.8	3.6	4.0	3.8	3.6	4.1	2.7	2.4	2.7
55 years and over	4.0	3.6	4.4	4.0	3.6	4.4	2.5	2.9	2.5

TABLE 9

U.S. Department of Labor
Employment and Training Adminis
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

UNEMPLOYMENT, JULY 1988

Berlin Labor Market Area
New Hampshire

Total Unemployment Rate 5.0
Labor Force Participation 70.7

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	1270	685	585	685	585	0	0	0	0
Unemployment Rate	5.0	4.8	5.3	4.8	5.3	0.0	0.0	0.0	0.0

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	162	113	49	162	113	49	0	0	0
20-24 years	135	80	55	135	80	55	0	0	0
25-34 years	326	162	164	326	162	164	0	0	0
35-44 years	241	140	101	241	140	101	0	0	0
45-64 years	329	146	184	329	146	184	0	0	0
65+ years	76	44	32	76	44	32	0	0	0
Median age in years	35.5	34.2	37.4	35.5	34.2	37.4	0.0	0.0	0.0
Unemploy. Rates									
16-19 years	11.1	12.1	9.3	11.1	12.1	9.3	0.0	0.0	0.0
20-24 years	5.1	5.6	4.6	5.2	5.6	4.6	0.0	0.0	0.0
25-34 years	4.7	4.5	5.0	4.8	4.5	5.1	0.0	0.0	0.0
35-44 years	3.9	4.1	3.7	3.9	4.1	3.8	0.0	0.0	0.0
45-64 years	4.5	3.3	6.1	4.5	3.3	6.1	0.0	0.0	0.0
65+ years	8.4	7.6	9.8	8.4	7.6	9.8	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	54	32	22	54	32	22	0	0	0
16-21 years	216	145	71	216	145	71	0	0	0
22-44 years	648	350	298	648	350	298	0	0	0
45-54 years	165	73	92	165	73	92	0	0	0
55 years and over	241	117	124	241	117	124	0	0	0
Unemploy. Rates									
20-21 years	5.1	5.6	4.6	5.2	5.6	4.6	0.0	0.0	0.0
16-21 years	8.6	9.6	7.1	8.6	9.6	7.1	0.0	0.0	0.0
22-44 years	4.4	4.4	4.4	4.5	4.4	4.5	0.0	0.0	0.0
45-54 years	4.5	3.3	6.1	4.5	3.3	6.1	0.0	0.0	0.0
55 years and over	5.3	4.2	6.8	5.3	4.2	6.8	0.0	0.0	0.0

TABLE 9

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

UNEMPLOYMENT, JULY 1988

Claremont Labor Market Area
New Hampshire

Total Unemployment Rate 2.8
Labor Force Participation 66.8

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	1156	582	574	569	574	6	0	7	0
Unemployment Rate	2.8	2.6	3.0	2.6	3.0	3.6	0.0	4.0	0.0

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	159	79	80	152	72	80	7	7	0
20-24 years	194	96	98	188	90	98	7	7	0
25-34 years	269	121	148	269	121	148	0	0	0
35-44 years	225	102	123	225	102	123	0	0	0
45-64 years	284	175	108	284	175	108	0	0	0
65+ years	25	9	16	25	9	16	0	0	0
Median age in years	33.4	34.6	32.3	33.6	35.1	32.3	20.0	20.0	0.0
Unemploy. Rates									
16-19 years	7.8	7.3	8.4	7.7	6.8	8.8	11.3	40.6	0.0
20-24 years	4.9	4.7	5.1	4.8	4.5	5.2	7.1	11.0	0.0
25-34 years	2.1	1.8	2.4	2.1	1.8	2.4	0.0	0.0	0.0
35-44 years	2.0	1.7	2.4	2.1	1.7	2.5	0.0	0.0	0.0
45-64 years	2.8	3.3	2.3	2.9	3.3	2.4	0.0	0.0	0.0
65+ years	2.0	1.3	3.1	2.0	1.3	3.1	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	78	38	39	75	36	39	3	3	0
16-21 years	236	117	119	227	108	119	9	9	0
22-44 years	611	280	331	607	276	331	4	4	0
45-54 years	142	88	54	142	88	54	0	0	0
55 years and over	167	97	70	167	97	70	0	0	0
Unemploy. Rates									
20-21 years	4.9	4.7	5.1	4.8	4.5	5.2	7.1	11.0	0.0
16-21 years	6.5	6.2	6.9	6.4	5.8	7.1	9.7	23.0	0.0
22-44 years	2.3	2.0	2.7	2.3	2.0	2.7	0.8	1.6	0.0
45-54 years	2.8	3.3	2.3	2.9	3.3	2.4	0.0	0.0	0.0
55 years and over	2.7	2.9	2.5	2.7	2.9	2.5	0.0	0.0	0.0

TABLE 9

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

UNEMPLOYMENT, JULY 1988
Total Unemployment Rate 2.7
Labor Force Participation 73.6

Concord Labor Market Area
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	1445	922	522	922	521	0	2	0	0
Unemployment Rate	2.7	3.2	2.1	3.2	2.1	0.0	2.1	0.0	0.0

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	216	136	90	215	136	89	2	0	2
20-24 years	246	135	111	246	135	111	0	0	0
25-34 years	342	233	109	342	233	109	0	0	0
35-44 years	265	165	99	265	165	99	0	0	0
45-64 years	324	230	94	324	230	94	0	0	0
65+ years	52	33	19	52	33	19	0	0	0
Median age in years	32.6	33.6	30.5	32.6	33.6	30.6	18.0	0.0	18.0
Unemploy. Rates									
16-19 years	7.7	8.9	6.5	7.7	8.9	6.4	11.5	0.0	24.2
20-24 years	4.5	4.8	4.1	4.5	4.9	4.1	0.0	0.0	0.0
25-34 years	2.2	2.7	1.5	2.2	2.8	1.6	0.0	0.0	0.0
35-44 years	1.8	2.2	1.4	1.8	2.2	1.4	0.0	0.0	0.0
45-64 years	2.4	3.1	1.5	2.4	3.1	1.5	0.0	0.0	0.0
65+ years	3.4	3.8	2.9	3.4	3.8	2.9	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	98	54	44	98	54	44	0	0	0
16-21 years	314	180	134	313	180	133	2	0	2
22-44 years	754	479	275	754	479	275	0	0	0
45-54 years	162	115	47	162	115	47	0	0	0
55 years and over	214	148	66	214	148	66	0	0	0
Unemploy. Rates									
20-21 years	4.5	4.8	4.1	4.5	4.9	4.1	0.0	0.0	0.0
16-21 years	6.3	7.1	5.4	6.3	7.1	5.4	5.4	0.0	12.4
22-44 years	2.3	2.7	1.8	2.3	2.7	1.8	0.0	0.0	0.0
45-54 years	2.4	3.1	1.5	2.4	3.1	1.5	0.0	0.0	0.0
55 years and over	2.6	3.2	1.8	2.6	3.3	1.8	0.0	0.0	0.0

TABLE 9

UNEMPLOYMENT, JULY 1988

U.S. Department of Labor
Employment and Training Administration
Run No. 33-MAR-87
Lawrence Berkeley Laboratory

Total Unemployment Rate 3.0
Labor Force Participation 70.2

Keene Labor Market Area
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	1272	650	622	647	607	2	0	1	15
Unemployment Rate	3.0	2.9	3.1	2.9	3.1	6.7	0.0	1.6	8.5

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	185	105	80	185	105	80	0	0	0
20-24 years	238	123	114	238	123	114	0	0	0
25-34 years	350	170	180	348	169	180	1	1	0
35-44 years	211	127	84	205	125	80	6	2	4
45-64 years	237	102	134	226	102	123	11	0	11
65+ years	52	22	30	52	22	30	0	0	0
Median age in years	31.1	30.7	31.5	30.9	30.6	31.1	48.6	37.5	51.4
Unemploy. Rates									
16-19 years	7.3	8.3	6.3	7.3	8.3	6.4	0.0	0.0	0.0
20-24 years	4.7	5.0	4.3	4.7	5.1	4.4	0.0	0.0	0.0
25-34 years	2.9	2.7	3.1	2.9	2.7	3.1	1.7	7.8	0.0
35-44 years	2.0	2.2	1.7	2.0	2.2	1.7	7.6	7.7	7.6
45-64 years	2.2	1.6	2.9	2.1	1.7	2.7	14.2	0.0	27.1
65+ years	4.1	3.2	5.1	4.1	3.2	5.1	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	95	49	46	95	49	46	0	0	0
16-21 years	280	155	126	280	155	126	0	0	0
22-44 years	703	371	332	696	368	328	7	3	4
45-54 years	118	51	67	113	51	62	5	0	5
55 years and over	170	73	97	165	73	92	5	0	5
Unemploy. Rates									
20-21 years	4.7	5.0	4.3	4.7	5.1	4.4	0.0	0.0	0.0
16-21 years	6.1	6.9	5.4	6.2	6.9	5.5	0.0	0.0	0.0
22-44 years	2.7	2.8	2.7	2.7	2.8	2.7	3.9	6.4	3.1
45-54 years	2.2	1.6	2.9	2.1	1.7	2.7	14.2	0.0	27.1
55 years and over	2.5	1.9	3.3	2.5	1.9	3.2	12.1	0.0	27.1

TABLE 9

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

UNEMPLOYMENT, JULY 1988

Total Unemployment Rate 3.0
Labor Force Participation 70.8

Laconia Labor Market Area
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	1587	955	632	922	632	9	0	24	0
Unemployment Rate	3.0	3.3	2.6	3.3	2.6	10.8	0.0	9.8	0.0

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	227	122	105	227	122	105	0	0	0
20-24 years	257	173	84	246	162	84	10	10	0
25-34 years	384	232	152	382	230	152	2	2	0
35-44 years	297	185	111	282	171	111	15	15	0
45-64 years	364	220	145	359	214	145	6	6	0
65+ years	59	24	35	59	24	35	0	0	0
Median age in years	33.1	32.9	33.4	33.0	32.7	33.4	38.0	38.0	0.0
Unemploy. Rates									
16-19 years	6.8	6.4	7.3	6.9	6.5	7.4	0.0	0.0	0.0
20-24 years	3.7	4.4	2.7	3.5	4.2	2.7	21.1	21.1	0.0
25-34 years	2.7	3.1	2.2	2.7	3.1	2.2	1.5	1.6	0.0
35-44 years	2.3	2.7	1.8	2.2	2.5	1.8	13.2	15.7	0.0
45-64 years	2.7	2.9	2.4	2.7	2.8	2.4	6.5	11.1	0.0
65+ years	3.4	2.4	4.8	3.4	2.4	4.8	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	103	69	34	99	65	34	4	4	0
16-21 years	329	191	139	325	187	139	4	4	0
22-44 years	835	521	314	812	498	314	23	23	0
45-54 years	182	110	72	179	107	72	3	3	0
55 years and over	241	134	107	238	131	107	3	3	0
Unemploy. Rates									
20-21 years	3.7	4.4	2.7	3.5	4.2	2.7	21.1	21.1	0.0
16-21 years	5.4	5.5	5.2	5.3	5.4	5.2	9.4	15.0	0.0
22-44 years	2.7	3.1	2.1	2.6	3.0	2.1	8.3	9.3	0.0
45-54 years	2.7	2.9	2.4	2.7	2.8	2.4	6.5	11.1	0.0
55 years and over	2.8	2.8	2.9	2.8	2.7	2.9	6.5	11.1	0.0

TABLE 9

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

UNEMPLOYMENT, JULY 1988

Littleton Labor Market Area
New Hampshire

Total Unemployment Rate 5.2
Labor Force Participation 69.3

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	900	460	439	441	430	0	0	18	9
Unemployment Rate	5.2	4.9	5.5	4.8	5.4	14.1	0.0	20.2	39.7

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	92	47	45	92	47	45	0	0	0
20-24 years	157	83	74	153	79	74	4	4	0
25-34 years	185	92	92	174	87	86	11	5	6
35-44 years	162	94	68	155	87	68	7	7	0
45-64 years	276	134	142	270	131	139	6	3	3
65+ years	27	10	17	27	10	17	0	0	0
Median age in years	36.0	35.9	36.2	36.1	35.9	36.4	34.1	35.7	32.5
Unemploy. Rates									
16-19 years	9.0	8.5	9.6	9.0	8.6	9.5	5.5	0.0	37.0
20-24 years	6.6	6.5	6.7	6.5	6.2	6.8	22.3	30.0	0.0
25-34 years	4.2	4.0	4.5	4.0	3.8	4.3	22.2	12.6	65.9
35-44 years	3.7	4.1	3.2	3.5	3.8	3.2	27.8	32.9	0.0
45-64 years	6.2	5.3	7.4	6.1	5.2	7.2	35.1	23.9	60.8
65+ years	4.0	2.6	5.9	4.0	2.6	5.9	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	63	33	30	61	32	30	2	2	0
16-21 years	155	80	75	153	79	74	2	2	0
22-44 years	441	236	205	421	222	199	20	14	6
45-64 years	138	67	71	135	66	70	3	1	2
55 years and over	165	77	88	162	76	87	3	1	2
Unemploy. Rates									
20-21 years	6.6	6.5	6.7	6.5	6.2	6.8	24.2	30.0	0.0
16-21 years	7.8	7.5	8.2	7.8	7.4	8.2	13.3	12.1	15.8
22-44 years	4.3	4.4	4.3	4.2	4.2	4.2	23.7	20.8	37.5
45-64 years	6.2	5.3	7.4	6.1	5.2	7.2	35.1	23.9	60.8
55 years and over	5.7	4.7	7.0	5.6	4.6	6.9	35.1	23.9	60.8

TABLE 9

UNEMPLOYMENT, JULY 1988

Manchester MSA
New HampshireU.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley LaboratoryTotal Unemployment 3.4
Labor Force Participation 76.0

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	2976	1712	1263	1701	1253	0	10	11	0
Unemployment Rate	3.4	3.7	3.0	3.8	3.0	0.0	12.2	2.1	0.0

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	422	290	133	411	279	133	11	11	0
20-24 years	381	226	155	378	226	153	3	0	3
25-34 years	713	406	306	705	406	299	7	0	7
35-44 years	557	323	235	557	323	235	0	0	0
45-64 years	804	421	383	804	421	383	0	0	0
65+ years	98	47	51	98	47	51	0	0	0
Median age in years	34.6	33.4	36.6	34.8	33.5	36.8	19.8	18.0	27.9
Unemploy. Rates									
16-19 years	7.8	10.1	5.1	7.7	10.0	5.2	10.7	13.3	0.0
20-24 years	4.0	4.5	3.4	4.0	4.6	3.4	1.6	0.0	3.6
25-34 years	2.7	3.0	2.5	2.7	3.0	2.4	2.3	0.0	4.9
35-44 years	2.6	3.0	2.2	2.6	3.0	2.3	0.0	0.0	0.0
45-64 years	3.6	3.5	3.7	3.6	3.6	3.7	0.0	0.0	0.0
65+ years	3.8	3.2	4.6	3.8	3.2	4.7	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	152	90	62	151	90	61	1	0	1
16-21 years	575	380	195	563	369	194	12	11	1
22-44 years	1499	864	634	1490	864	626	9	0	9
45-54 years	402	211	191	402	211	191	0	0	0
55 years and over	500	257	242	500	257	242	0	0	0
Unemploy. Rates									
20-21 years	4.0	4.5	3.4	4.0	4.6	3.4	1.6	0.0	4.0
16-21 years	6.2	7.8	4.4	6.2	7.8	4.4	7.0	9.1	2.3
22-44 years	2.8	3.1	2.5	2.8	3.2	2.5	1.2	0.0	2.4
45-54 years	3.6	3.5	3.7	3.6	3.6	3.7	0.0	0.0	0.0
55 years and over	3.6	3.5	3.8	3.7	3.5	3.9	0.0	0.0	0.0

TABLE 9

U.S. Department of Labor
Employment and Training Administration
Run No. 33-MAR-87
Lawrence Berkeley Laboratory

UNEMPLOYMENT, JULY 1988
Total Unemployment 4.0
Labor Force Participation 77.4

Nashua MSA
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	3896	1911	1985	1847	1944	34	16	31	24
Unemployment Rate	4.0	3.6	4.5	3.5	4.5	5.7	4.5	5.4	5.3

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	693	461	232	664	432	332	29	29	0
20-24 years	549	291	258	494	276	218	56	15	41
25-34 years	844	354	490	824	333	490	21	21	0
35-44 years	813	287	526	813	287	526	0	0	0
45-64 years	849	434	415	848	434	415	0	0	0
65+ years	148	84	64	148	84	64	0	0	0
Median age in years	33.4	30.7	35.2	34.0	31.6	35.6	22.1	21.2	22.5
Unemploy. Rates									
16-19 years	10.5	13.0	7.6	10.3	12.6	7.7	19.1	28.0	0.0
20-24 years	4.7	4.7	4.6	4.3	4.6	4.0	19.5	8.8	34.8
25-34 years	3.3	2.6	4.1	3.3	2.5	4.1	4.0	6.7	0.0
35-44 years	3.1	2.0	4.3	3.2	2.1	4.5	0.0	0.0	0.0
45-64 years	3.4	2.9	4.1	3.4	2.9	4.1	0.0	0.0	0.0
65+ years	7.7	6.9	9.1	7.8	6.9	9.3	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	220	116	104	198	110	87	22	6	16
16-21 years	913	577	336	861	542	319	51	35	16
22-44 years	1987	816	1171	1933	787	1146	54	30	24
45-54 years	424	217	207	424	217	207	0	0	0
55 years and over	572	301	271	572	301	271	0	0	0
Unemploy. Rates									
20-21 years	4.7	4.7	4.6	4.3	4.6	4.0	19.5	8.8	34.8
16-21 years	8.1	9.6	6.3	7.8	9.3	6.1	19.3	20.5	17.1
22-44 years	3.4	2.6	4.3	3.4	2.6	4.3	4.2	4.2	4.1
45-54 years	3.4	2.9	4.1	3.4	2.9	4.1	0.0	0.0	0.0
55 years and over	3.9	3.4	4.7	4.0	3.5	4.7	0.0	0.0	0.0

TABLE 9

U.S. Department of Labor
Employment and Training Administration
Run No. 25-MAR-87
Lawrence Berkeley Laboratory

UNEMPLOYMENT, JULY 1988

Portsmouth-Dover-Rochester MSA
New Hampshire

Total Unemployment 4.3
Labor Force Participation 75.9

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	4373	2287	2086	2226	2041	29	14	32	31
Unemployment Rate	4.3	4.3	4.3	4.2	4.3	9.3	3.8	7.3	4.5

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	747	484	263	732	468	263	15	15	0
20-24 years	884	555	329	872	555	317	12	0	12
25-34 years	1227	594	633	1177	563	614	50	31	19
35-44 years	513	211	302	488	201	287	25	11	14
45-64 years	898	411	486	892	406	486	5	5	0
65+ years	105	32	73	105	32	73	0	0	0
Median age in years	29.5	26.8	32.1	29.5	26.6	32.2	30.3	30.2	30.5
Unemploy. Rates									
16-19 years	11.1	12.6	9.1	11.1	12.4	9.3	14.1	28.6	0.0
20-24 years	5.8	6.5	5.0	5.9	6.6	4.9	4.1	0.0	9.3
25-34 years	3.8	3.7	3.9	3.7	3.6	3.8	8.1	11.8	5.4
35-44 years	2.4	2.0	2.8	2.3	1.9	2.8	6.5	9.9	5.1
45-64 years	3.9	3.2	4.8	3.9	3.2	4.9	1.3	3.0	0.0
65+ years	3.7	2.0	6.0	3.7	2.0	6.0	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	354	222	131	349	222	127	5	0	5
16-21 years	1101	706	395	1081	691	390	20	15	5
22-44 years	2270	1138	1132	2189	1097	1092	82	41	40
45-54 years	449	206	243	446	203	243	3	3	0
55 years and over	553	237	316	551	235	316	3	3	0
Unemploy. Rates									
20-21 years	5.8	6.5	5.0	5.9	6.6	4.9	4.1	0.0	9.3
16-21 years	8.6	9.7	7.1	8.6	9.7	7.2	9.0	13.0	4.5
22-44 years	3.6	3.6	3.6	3.5	3.5	3.6	7.0	8.9	5.7
45-54 years	3.9	3.2	4.8	3.9	3.2	4.9	1.3	3.0	0.0
55 years and over	3.8	2.9	5.0	3.9	2.9	5.1	1.3	3.0	0.0

TABLE 9

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

UNEMPLOYMENT, JULY 1988
Total Unemployment 6.6
Labor Force Participation 68.7

NH Port Lawrence-Haverhill MSA
New Hampshire

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	3412	2157	1256	2157	1227	0	0	0	29
Unemployment Rate	6.6	7.4	5.5	7.5	5.5	0.0	0.0	0.0	17.3

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	508	388	119	508	388	119	0	0	0
20-24 years	774	461	313	749	461	288	25	0	25
25-34 years	743	469	275	743	469	275	0	0	0
35-44 years	694	410	284	694	410	284	0	0	0
45-64 years	567	348	220	567	348	220	0	0	0
65+ years	122	81	41	122	81	41	0	0	0
Median age in years	30.7	29.9	32.1	30.8	29.9	32.5	22.5	0.0	22.5
Unemploy. Rates									
16-19 years	15.4	22.1	7.8	15.6	22.6	7.8	0.0	0.0	0.0
20-24 years	11.8	13.2	10.3	11.5	13.3	9.5	45.4	0.0	100.0
25-34 years	5.5	6.3	4.6	5.6	6.3	4.7	0.0	0.0	0.0
35-44 years	4.9	5.2	4.5	5.0	5.3	4.6	0.0	0.0	0.0
45-64 years	4.3	4.5	4.1	4.4	4.5	4.1	0.0	0.0	0.0
65+ years	11.3	12.8	9.1	11.3	12.8	9.1	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	301	184	116	299	184	115	1	0	1
16-21 years	808	573	236	807	573	234	1	0	1
22-44 years	1910	1155	755	1887	1155	732	24	0	24
45-54 years	284	174	110	284	174	110	0	0	0
55 years and over	406	255	151	406	255	151	0	0	0
Unemploy. Rates									
20-21 years	11.5	13.2	9.6	11.5	13.3	9.5	5.6	0.0	12.2
16-21 years	13.7	18.1	8.6	13.8	18.4	8.6	2.0	0.0	12.2
22-44 years	6.0	6.6	5.4	6.1	6.7	5.3	4.9	0.0	12.2
45-54 years	4.3	4.5	4.1	4.4	4.5	4.1	0.0	0.0	0.0
55 years and over	5.3	5.7	4.8	5.4	5.7	4.8	0.0	0.0	0.0

TABLE 9

U.S. Department of Labor
Employment and Training Administration
Run No. 23-MAR-87
Lawrence Berkeley Laboratory

UNEMPLOYMENT JULY, 1988

Total Unemployment 4.9
Labor Force Participation 65.8

UNATTACHED ESTIMATING AREA
NEW HAMPSHIRE

	Total -- All Races			White		Black		Remaining Races	
	Total	Male	Female	Male	Female	Male	Female	Male	Female
Persons 16+									
Unemployed Persons	1264	765	499	765	499	0	0	0	0
Unemployment Rate	4.9	5.3	4.4	5.3	4.5	0.0	0.0	0.0	0.0

	Total -- All Races			White			Nonwhite		
	Total	Male	Female	Total	Male	Female	Total	Male	Female
Unemploy. Persons									
16-19 years	235	148	88	235	148	88	0	0	0
20-24 years	294	202	92	294	202	92	0	0	0
25-34 years	222	126	97	222	126	97	0	0	0
35-44 years	204	102	102	204	102	102	0	0	0
45-64 years	297	180	117	297	180	117	0	0	0
65+ years	11	8	3	11	8	3	0	0	0
Median age in years	29.6	27.6	32.2	29.6	27.6	32.2	0.0	0.0	0.0
Unemploy. Rates									
16-19 years	14.1	16.6	11.3	14.1	16.6	11.3	0.0	0.0	0.0
20-24 years	8.6	10.6	6.1	8.6	10.6	6.1	0.0	0.0	0.0
25-34 years	3.3	3.5	3.1	3.3	3.5	3.1	0.0	0.0	0.0
35-44 years	2.7	2.4	3.1	2.7	2.4	3.1	0.0	0.0	0.0
45-64 years	5.0	5.1	5.0	5.1	5.1	5.1	0.0	0.0	0.0
65+ years	2.2	2.7	1.5	2.2	2.7	1.6	0.0	0.0	0.0
Unemploy. Persons									
20-21 years	118	81	37	118	81	37	0	0	0
16-21 years	353	228	124	353	228	124	0	0	0
22-44 years	603	349	254	603	349	254	0	0	0
45-54 years	149	90	59	149	90	59	0	0	0
55 years and over	160	98	62	160	98	62	0	0	0
Unemploy. Rates									
20-21 years	8.6	10.6	6.1	8.6	10.6	6.1	0.0	0.0	0.0
16-21 years	11.6	13.8	9.0	11.6	13.8	9.0	0.0	0.0	0.0
22-44 years	3.7	3.9	3.5	3.7	3.9	3.5	0.0	0.0	0.0
45-54 years	5.0	5.1	5.0	5.1	5.1	5.1	0.0	0.0	0.0
55 years and over	4.6	4.7	4.5	4.7	4.7	4.5	0.0	0.0	0.0

TABLE 10

STATE OF NEW HAMPSHIRE

1986 - 1987 BENEFIT YEAR EXHAUSTEES BY CATEGORIES

<u>Sex</u>	424	<u>DOT Code</u>	424
Male	300	0/1 Prof., tech. & mgr.	151
Female	124	2 Clerical & sales	54
		3 Services	22
<u>Age</u>	424	4 Agri., fish. & for.	0
16-21	2	5 Processing	12
22-44	238	6 Machine trades	57
45-54	105	7 Benchwork	26
55 & over	79	8 Structural	86
		9 Miscellaneous	16
<u>Industry Group</u>			
			424
Manufacturing (20-39)	170	Nonmanufacturing (01-17, 40-99)	201
Durable (24,25,32-39)	113	Const. & mining (10-17)	102
Nondurable (20-23,26-31)	57	Trans., comm. & util. (40-49)	4
		Trade (50-59)	31
		Fin., ins. & real estate (60-67)	4
		Services & other (70-99, 01-09)	60
		I.N.A.	53

To qualify for unemployment compensation one must have earned not less than \$1,000 in each of two calendar quarters and have annual earnings of not less than the amount shown in the minimum annual earnings column.

Minimum Annual Earnings	Weekly Benefit Amount	Number of Exhaustees	Minimum Annual Earnings	Weekly Benefit Amount	Number of Exhaustees	Minimum Annual Earnings	Weekly Benefit Amount	Number of Exhaustees
\$2,600	\$36	0	\$ 5,700	\$ 73	3	\$10,500	\$114	13
2,800	39	0	6,000	76	1	11,500	117	11
3,000	43	0	6,300	79	4	12,500	120	16
3,200	44	0	6,600	83	4	13,500	123	18
3,400	46	0	7,000	87	3	14,500	126	10
3,600	48	1	7,450	91	5	15,500	129	20
3,900	50	0	7,800	95	4	16,500	132	7
4,200	54	2	8,200	99	8	17,500	135	8
4,500	58	2	8,600	102	6	18,500	138	11
4,800	61	4	9,000	105	11	19,500	141	13
5,100	66	3	9,500	108	7	20,500	144	20
5,400	69	3	10,000	111	10	21,500	147	12
						22,500	150	184

NEW HAMPSHIRE
ANNUAL EMPLOYMENT AVERAGES 1986

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	404,935	404,644	406,212	410,820	419,275	430,563	433,005	437,364	432,196	429,711	428,368	433,297	422,533
	MANUFACTURING	120,088	120,175	119,784	118,773	118,518	119,224	116,000	116,903	117,153	116,900	116,683	117,099	118,108
	DURABLE GOODS	82,839	82,831	82,907	82,393	82,205	82,617	81,382	81,120	81,182	81,095	80,735	81,102	81,867
24	Lumber and Wood Products	5,899	5,894	5,940	5,762	5,737	5,954	5,779	5,903	5,913	6,092	6,072	6,139	5,924
25	Furniture and Fixtures	1,615	1,630	1,606	1,476	1,500	1,520	1,457	1,493	1,503	1,495	1,452	1,497	1,520
32	Stone & Clay Products	3,020	2,999	3,024	3,210	3,221	3,242	3,323	3,297	3,295	3,383	3,333	3,336	3,224
33	Primary Metal Industries	4,342	4,288	4,318	4,258	4,239	4,221	4,187	3,844	3,896	3,995	4,036	4,089	4,143
34	Fabricated Metal Products	6,990	6,926	6,908	6,955	6,884	6,918	6,687	6,716	6,801	6,752	6,748	6,814	6,842
35	Machinery, Except Electrical	25,613	25,614	25,591	25,461	25,441	25,670	25,585	25,327	25,229	24,980	24,890	25,012	25,368
36	Electrical Products	24,018	24,114	24,145	23,958	23,852	23,756	23,184	23,343	23,348	23,248	22,981	23,012	23,580
37	Transportation Equipment	1,441	1,417	1,417	1,449	1,460	1,455	1,438	1,438	1,444	1,426	1,438	1,452	1,440
38	Instruments	7,743	7,787	7,839	7,788	7,778	7,850	7,771	7,748	7,833	7,769	7,793	7,828	7,794
39	Miscellaneous Manufacturing	2,158	2,162	2,119	2,076	2,093	2,031	1,971	2,011	1,920	1,955	1,957	1,958	2,034
	NONDURABLE GOODS	37,249	37,344	36,877	36,380	36,313	36,607	34,618	35,783	35,971	35,805	35,948	35,997	36,241
20	Food and Kindred Products	2,828	2,861	2,798	2,897	3,025	3,099	2,929	2,978	2,960	2,887	2,925	2,953	2,928
22	Textile Mill Products	3,498	3,550	3,525	3,498	3,470	3,495	3,382	3,454	3,428	3,494	3,527	3,654	3,496
23	Apparel	2,401	2,414	2,398	2,347	2,371	2,353	2,063	2,278	2,252	2,202	2,221	2,170	2,289
26	Paper and Allied Products	5,583	5,662	5,648	5,613	5,594	5,688	5,451	5,463	5,449	5,411	5,417	5,527	5,542
27	Printing, Publishing, and Allied	7,237	7,291	7,277	7,279	7,286	7,355	7,100	7,231	7,431	7,499	7,546	7,442	7,331
28,29	Chemicals; Petroleum	1,078	1,064	1,058	1,094	1,117	1,156	1,205	1,212	1,227	1,265	1,268	1,225	1,164
30	Rubber & Plastic Products	9,321	9,262	9,091	8,904	8,872	8,906	8,358	8,907	8,799	8,884	8,744	8,741	8,899
31	Leather and Leather Products	5,303	5,240	5,082	4,748	4,578	4,555	4,130	4,280	4,425	4,163	4,299	4,285	4,591
	NONMANUFACTURING	284,847	284,469	286,428	292,047	300,757	311,339	317,005	320,461	315,043	312,811	311,685	316,198	304,424
	10-17: CONSTRUCTION AND MINING	32,275	31,643	32,008	34,531	36,832	38,529	38,955	38,730	37,336	36,764	36,059	35,323	35,749
10,12,14	Metal Mining; Oil and Gas Extraction; Mineral Mining	377	389	435	533	581	626	616	624	627	611	592	578	549
15	Building Construction	10,771	10,588	10,714	11,167	11,852	12,545	13,150	13,338	12,894	12,685	12,403	12,454	12,047
16	General Contractors	6,184	5,959	5,747	6,005	6,561	6,494	5,533	5,001	4,666	4,441	4,261	3,821	5,399
17	Special Trade Contractors	14,942	14,707	15,112	16,826	17,838	18,864	19,656	19,767	19,149	19,027	18,803	18,470	17,764
	40-49: TRANSP. COMMUN. UTILITIES	15,606	15,570	15,631	15,810	16,225	16,467	15,775	15,873	16,468	16,584	16,649	16,839	16,125
41	Passenger Transportation	1,789	1,795	1,763	1,875	1,912	1,864	1,228	1,232	1,957	1,987	1,914	1,918	1,770
42	Trucking	4,281	4,274	4,346	4,324	4,464	4,502	4,239	4,305	4,292	4,579	4,740	4,797	4,429
44	Water Transportation	137	146	155	239	337	350	421	420	359	267	169	163	263
45	Air Transportation	504	486	481	477	505	527	525	572	609	571	568	570	533
47	Transportation Services	676	678	677	672	688	670	727	717	676	679	669	668	685
48,49,49	Pipelines; Communications; Electric, Gas, Sanitation Svcs	8,219	8,191	8,209	8,232	8,319	8,534	8,635	8,627	8,575	8,501	8,587	8,723	8,446

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
50-59:	TRADE	112,860	112,418	113,404	115,368	118,462	122,009	125,496	127,412	125,350	125,621	127,304	130,261	121,397
50	Wholesale Trade: Durable	12,762	12,904	13,045	13,198	13,344	13,544	13,616	13,705	13,822	13,748	13,895	14,018	13,477
51	Wholesale Trade: Nondurable	6,997	6,967	6,992	7,116	7,129	7,339	7,438	7,427	7,350	7,408	7,349	7,371	7,240
52	Retail Trade: Building Materials	4,538	4,524	4,601	4,862	5,081	5,230	5,282	5,330	5,243	5,329	5,344	5,368	5,061
53	Retail Trade: General Merchandise	10,467	9,747	9,793	9,830	10,159	10,549	10,927	11,614	11,889	11,999	12,998	13,994	11,164
54	Retail Trade: Food	18,972	18,973	19,089	19,207	19,403	20,152	20,464	20,523	20,191	20,362	20,727	20,950	19,918
55	Retail Trade: Automotive & Gas	10,316	10,415	10,622	10,806	10,932	10,992	11,238	11,210	11,056	11,267	11,188	11,240	10,940
56	Retail Trade: Apparel	5,100	5,002	4,950	4,887	5,044	5,145	5,472	5,921	5,928	6,177	6,335	6,749	5,559
57	Retail Trade: Furniture & Equip	4,301	4,267	4,257	4,397	4,435	4,507	4,516	4,677	4,723	4,872	4,986	5,136	4,590
58	Retail Trade: Eating & Drinking	26,153	26,645	27,190	28,267	30,167	32,314	33,306	33,483	31,407	30,056	29,284	29,432	29,809
59	Retail Trade: Miscellaneous	13,254	12,974	12,865	12,798	12,768	13,037	13,237	13,442	13,741	14,403	15,198	16,003	13,643
60-67:	FINANCE, INSUR, REAL ESTATE	26,339	26,338	26,626	27,177	27,589	28,119	28,477	28,721	28,588	28,666	28,754	29,051	27,870
60	Banking	7,971	7,966	7,990	7,964	8,079	8,197	8,350	8,429	8,344	8,314	8,398	8,499	8,208
61	Credit Agencies	2,239	2,239	2,281	2,366	2,379	2,467	2,506	2,529	2,522	2,566	2,574	2,629	2,441
62	Security & Commodity Dealers, Etc	525	529	534	562	567	576	578	569	569	566	559	558	558
63	Insurance Carriers	8,021	8,047	8,110	8,180	8,206	8,243	8,217	8,250	8,218	8,282	8,291	8,338	8,200
64	Insurance Agents	2,752	2,752	2,774	2,831	2,835	2,871	2,926	2,934	2,963	3,008	3,028	3,043	2,893
65	Real Estate	4,045	4,006	4,120	4,448	4,678	4,915	5,031	5,125	5,047	4,960	4,923	5,002	4,692
66	Combinations: Real Estate/Insur/ Loans/Law Offices	131	136	145	137	137	134	132	133	139	142	144	145	138
67	Holding & Other	655	663	672	689	708	716	737	752	786	828	837	837	740
70-89, 99, 01-09:	SERVICES & OTHER	97,767	98,500	98,759	99,161	101,649	105,415	108,302	109,725	107,301	105,176	102,919	104,724	103,283
70	Hotels	7,176	7,243	7,075	6,448	7,193	8,874	11,180	11,600	9,310	8,242	6,812	7,162	8,193
72	Personal Services	5,083	5,116	5,164	5,152	5,060	5,109	5,016	5,092	5,233	5,300	5,202	5,269	5,151
73	Business Services	16,943	17,053	17,285	16,966	17,462	17,793	17,769	18,177	18,332	18,484	18,510	18,594	17,782
75	Automotive Services & Garages	3,179	3,175	3,223	3,324	3,347	3,432	3,301	3,339	3,417	3,453	3,417	3,469	3,340
76	Miscellaneous Repair Services	1,007	1,005	1,024	1,035	1,054	1,078	1,122	1,125	1,129	1,213	1,203	1,192	1,099
78	Motion Pictures	433	429	428	424	420	444	498	475	413	420	430	461	440
79	Amusement & Recreation	4,725	4,781	4,412	4,160	4,669	5,343	5,949	6,115	5,056	4,267	3,575	4,334	4,782
80	Health Services	29,733	29,976	30,158	30,479	30,618	31,067	31,350	31,429	31,403	31,357	31,572	31,756	30,968
81	Legal Services	3,242	3,219	3,264	3,333	3,390	3,479	3,531	3,540	3,538	3,594	3,583	3,650	3,447
82	Educational Services	9,140	9,264	9,219	9,331	9,211	9,141	8,557	8,660	9,408	9,234	9,324	9,478	9,164
83	Social Services	6,963	6,998	7,014	7,075	7,150	7,048	6,896	6,934	7,228	7,257	7,338	7,431	7,111
84	Museums and Art Galleries	143	145	149	142	186	213	229	236	226	200	136	155	180
86	Membership Organizations	2,693	2,648	2,762	2,736	2,804	2,877	3,149	3,317	3,037	2,773	2,746	2,815	2,863
88,89	Private Households; Miscellaneous Services	4,785	4,856	4,922	5,078	5,117	5,332	5,441	5,367	5,364	5,397	5,348	5,466	5,206
99	Nonclassified	375	402	390	422	460	496	603	673	689	672	758	770	559
01,02,07, 08,09	Agriculture: Crops; Livestock; Agricultural Services; Forestry; Fishing, Hunting, and Trapping	2,147	2,190	2,270	3,056	3,488	3,689	3,711	3,646	3,498	3,303	2,965	2,722	3,057
	LOCAL GOVERNMENT (not included in figures above)	35,417	35,899	36,272	36,532	36,263	36,652	31,719	31,727	36,764	36,624	37,571	38,047	35,716

Notes: Numbers may not add due to rounding

TABLE 11

BERLIN LABOR MARKET AREA
ANNUAL EMPLOYMENT AVERAGES 1986

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	16,434	16,197	16,142	15,387	15,869	17,020	17,942	18,079	17,526	17,040	16,284	16,864	16,732
	MANUFACTURING	4,737	4,710	4,677	4,437	4,450	4,550	4,373	4,331	4,515	4,456	4,425	4,536	4,516
	DURABLE GOODS	1,219	1,228	1,244	1,079	1,016	1,119	1,058	1,110	1,147	1,254	1,228	1,235	1,165
24,25	Lumber and Wood; Furniture and Fixtures	941	956	961	805	733	832	815	792	803	908	881	888	860
33	Machinery, Except Electrical	93	92	95	94	95	95	97	96	94	89	90	90	93
32,33,34, 36,38,39	Stone & Clay; Primary Metals; Fabricated Metals; Elect. Machinery; Instruments; Other	185	180	188	180	190	192	186	222	250	257	257	257	212
	NONDURABLE GOODS	3,518	3,482	3,433	3,358	3,434	3,431	3,275	3,221	3,368	3,202	3,197	3,301	3,352
20,22,23, 26,27,30, 31	Food & Kindred; Textiles; Apparel; Paper; Printing Rubber & Plastics; Leather	3,518	3,482	3,433	3,358	3,434	3,431	3,275	3,221	3,368	3,202	3,197	3,301	3,352
	NONMANUFACTURING	11,697	11,487	11,465	10,950	11,419	12,470	13,569	13,748	13,011	12,584	11,859	12,328	12,216
	13-17: CONSTRUCTION AND MINING	945	880	929	1,085	1,254	1,434	1,491	1,538	1,483	1,465	1,419	1,397	1,277
14,16	Mining; General Contractors	38	35	40	44	58	76	80	81	77	74	65	64	61
15	Building Construction	418	397	423	483	567	665	714	737	723	696	683	665	598
17	Special Trade Contractors	489	448	466	558	629	693	697	720	683	695	671	668	618
	40-49: TRANSP, COMMUN, UTILITIES	639	638	641	573	597	612	675	685	692	670	632	658	643
41,42	Passenger & Freight Transp	351	352	354	272	289	297	326	337	341	338	327	326	326
45,47	Air Transp; Transp Services	25	22	27	25	29	39	37	35	36	29	14	14	28
48	Communication	88	90	92	92	91	89	90	86	85	84	86	91	89
49	Electric, Gas, Sanitation Svcs	175	174	168	184	188	187	222	227	230	219	205	227	201

TABLE 11

BERLIN LABOR MARKET AREA, continued

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
50-59	TRADE	4,907	4,852	4,838	4,810	5,005	5,330	5,507	5,585	5,414	5,400	5,306	5,413	5,197
50	Wholesale Trade: Durable	190	189	188	196	201	197	218	216	213	228	222	223	207
51	Wholesale Trade: Nondurable	149	147	153	153	171	186	189	188	169	158	157	147	164
52	Retail Trade: Building Materials	232	232	230	267	260	275	264	259	254	281	281	275	261
53	Retail Trade: General Merchandise	324	316	310	324	331	351	337	345	351	355	372	389	342
54	Retail Trade: Food	771	800	800	806	833	866	870	870	842	857	862	864	839
55	Retail Trade: Automotive & Gas	419	433	451	452	462	462	462	461	451	465	459	454	453
56	Retail Trade: Apparel	421	399	380	350	363	390	395	402	401	370	371	415	388
57	Retail Trade: Furniture & Eqpt	202	205	204	209	210	229	256	263	264	241	248	254	232
58	Retail Trade: Eating & Drinking	1,172	1,167	1,171	1,143	1,255	1,419	1,565	1,613	1,458	1,421	1,310	1,327	1,335
59	Retail Trade: Miscellaneous	1,004	964	943	910	911	935	951	966	1,011	1,024	1,024	1,045	977
60-67	FINANCE, INSUR, REAL ESTATE	612	599	625	634	656	682	669	674	670	622	637	639	643
60	Banking	321	319	328	334	347	350	349	347	340	289	294	295	326
61,62	Credit Agencies; Security Dealers	21	10	10	22	23	24	24	25	25	71	75	76	34
63,64	Insurance Carriers; Insur. Agents	104	104	108	105	104	107	107	113	114	114	115	113	109
65,67	Real Estate; Holding & Other	166	166	179	173	182	201	189	189	191	148	153	155	174
70-89, 99, 01-09	SERVICES & OTHER	4,594	4,518	4,432	3,848	3,907	4,412	5,227	5,266	4,752	4,427	3,865	4,221	4,456
70	Hotels	1,503	1,506	1,471	954	1,072	1,427	1,964	1,939	1,708	1,396	1,024	1,104	1,422
72	Personal Services	124	100	111	136	107	102	141	140	145	140	121	137	125
73	Business Services	237	240	234	225	210	221	214	253	261	223	191	206	226
75	Automotive Services & Garages	166	169	168	160	162	168	161	157	159	164	158	165	163
76	Miscellaneous Repair Services	30	26	24	32	33	37	45	47	48	46	44	42	38
79	Amusement & Recreation	689	647	590	410	338	495	593	594	455	437	303	521	506
80	Health Services	949	954	960	916	929	940	968	977	959	980	995	1,017	962
81	Legal Services	84	84	87	97	94	99	108	109	110	100	98	101	98
82	Educational Services	13	13	12	11	12	12	6	7	13	13	13	13	12
83	Social Services	506	491	497	505	535	491	512	531	527	563	548	555	522
86	Membership Organizations	174	175	167	264	273	272	358	360	230	231	243	235	249
88,89,99	Miscellaneous & Nonclassified	67	60	59	68	72	74	77	75	69	67	67	69	69
02,08	Livestock; Forestry	18	20	20	20	14	16	14	15	14	14	15	13	16
07	Agricultural Services	34	33	32	50	56	58	66	62	54	53	45	43	49

LOCAL GOVERNMENT

(not included in figures above)

Berlin Labor Market Area: Albany, Bartlett, Berlin, Cambridge, Chatham, Clarksville, Colebrook, Columbia, Conway, Dixville, Dummer, Eaton, Errol, Gorham, Hart's Location, Jackson, Kilkenny, Madison, Milan, Hillsfield, Northumberland, Odell, Pittsburg, Randolph, Shelburne, Stark, Stewartstown, Stratford, Success, Tamworth, and Wentworth's Location

Notes: Numbers may not add due to rounding

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	28,473	28,518	28,538	28,842	29,251	30,120	30,407	30,804	30,197	29,849	30,092	30,423	29,626
	MANUFACTURING	7,327	7,423	7,408	7,423	7,369	7,468	8,935	7,211	7,295	7,068	7,128	7,112	7,264
	DURABLE GOODS	4,622	4,632	4,626	4,625	4,624	4,668	4,585	4,552	4,551	4,324	4,345	4,468	4,532
24	Lumber and Wood Products	583	577	588	600	624	630	643	639	644	640	657	686	626
25	Furniture and Fixtures	39	36	37	38	42	59	54	54	45	52	50	49	46
32,33,34	Stone & Clay; Primary Metals; Fabricated Metal Products	1,494	1,485	1,470	1,447	1,423	1,416	1,407	1,397	1,396	1,374	1,345	1,336	1,416
35	Machinery, Except Electrical	1,902	1,906	1,902	1,923	1,932	1,951	1,885	1,855	1,862	1,636	1,681	1,789	1,852
36	Electrical Products	228	224	225	232	232	237	239	241	239	255	254	249	238
37,38,39	Transportation Equipment; Instruments; Miscellaneous	376	404	404	385	371	375	357	366	365	367	358	359	374
	NONDURABLE GOODS	2,705	2,791	2,782	2,798	2,745	2,800	2,350	2,659	2,744	2,744	2,783	2,644	2,712
22,23	Textiles; Apparel	1,046	1,064	1,043	1,056	1,018	1,015	822	940	938	888	869	847	962
26	Paper and Allied Products	417	416	404	400	390	405	379	398	392	386	392	396	398
27	Printing, Publishing, and Allied	844	884	902	892	874	895	725	868	949	997	1,005	899	895
28,29,30,31	Food and Kindred; Chemicals; Petroleum; Rubber and Plastics; Leather and Leather Products	398	427	433	450	463	485	424	453	465	473	517	502	458
	NONMANUFACTURING	21,146	21,095	21,130	21,419	21,882	22,652	23,472	23,593	22,902	22,781	22,964	23,311	22,362
	13-17: CONSTRUCTION AND MINING	1,201	1,197	1,226	1,374	1,497	1,616	1,679	1,711	1,657	1,673	1,612	1,615	1,505
14	Mining	51	52	54	54	66	70	64	65	69	68	65	66	62
15	Building Construction	610	619	639	616	632	684	720	735	719	727	711	729	678
16	General Contractors	82	77	79	99	128	141	150	136	135	126	120	115	116
17	Special Trade Contractors	458	449	454	605	671	721	745	775	734	752	716	705	649
	40-49: TRANSP, COMMUN, UTILITIES	678	676	677	690	707	696	664	674	694	705	720	728	692
41	Passenger Transportation	62	63	62	70	68	68	52	51	66	73	70	77	65
42	Trucking	331	321	319	315	331	325	297	306	308	310	323	323	317
44,45	Water Transp; Air Transportation	44	39	39	43	43	43	47	50	51	50	51	52	46
47	Transportation Services	52	64	64	68	71	67	71	69	73	75	73	73	68
48	Communication	76	78	80	82	82	80	79	80	77	78	84	83	80
49	Electric, Gas, Sanitation Svcs	113	112	113	112	112	113	118	118	119	119	119	120	116

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
50-59:	TRADE	6,532	6,489	6,466	6,597	6,809	7,028	7,403	7,437	7,234	7,326	7,420	7,627	7,031
50	Wholesale Trade: Durable	519	550	556	569	601	612	612	599	595	589	596	593	583
51	Wholesale Trade: Nondurable	286	285	287	291	290	299	299	306	317	324	327	344	305
52	Retail Trade: Building Materials	342	337	337	337	345	345	381	395	366	367	371	371	360
53	Retail Trade: General Merchandise	582	552	562	577	573	575	587	592	593	619	671	724	601
54	Retail Trade: Food	1,199	1,148	1,159	1,167	1,205	1,224	1,400	1,393	1,349	1,298	1,324	1,327	1,266
55	Retail Trade: Automotive & Gas	564	562	570	582	597	616	602	604	580	600	608	627	593
56	Retail Trade: Apparel	353	344	326	333	335	352	352	351	348	385	393	420	358
57	Retail Trade: Furniture & Equip	270	272	271	268	272	282	273	276	273	269	274	303	275
58	Retail Trade: Eating & Drinking	1,593	1,628	1,579	1,623	1,725	1,834	1,967	2,009	1,898	1,919	1,860	1,894	1,794
59	Retail Trade: Miscellaneous	824	811	819	850	866	869	930	912	915	956	996	1,024	898
60-67:	FINANCE, INSUR, REAL ESTATE	1,165	1,158	1,170	1,199	1,230	1,259	1,281	1,285	1,282	1,281	1,296	1,310	1,243
60	Banking	756	753	758	772	790	803	823	821	818	813	828	829	797
61	Credit Agencies	15	14	15	15	16	16	15	17	17	18	16	16	16
62	Security & Commodity Dealers, Etc	47	48	49	51	52	53	52	54	56	57	59	57	53
63	Insurance Carriers	15	15	15	16	15	15	16	15	16	19	20	20	16
64	Insurance Agents	148	145	146	151	151	149	150	147	154	152	146	156	150
65	Real Estate	156	155	158	164	177	194	197	201	189	192	195	195	181
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	28	28	29	30	29	29	28	30	32	30	32	37	30
70-89, 99, 01-09:	SERVICES & OTHER	11,570	11,575	11,591	11,559	11,639	12,053	12,445	12,486	12,035	11,796	11,916	12,031	11,891
70	Hotels	221	236	247	206	262	319	433	457	357	324	252	269	299
72	Personal Services	350	365	373	367	367	379	367	379	374	362	360	362	367
73	Business Services	717	711	714	726	770	853	878	884	841	853	862	865	806
75	Automotive Services & Garages	187	193	192	197	208	209	231	234	238	214	211	215	211
76	Miscellaneous Repair Services	77	69	71	63	73	73	88	89	87	86	88	73	78
78	Motion Pictures	45	43	45	45	32	37	77	74	51	58	57	64	52
79	Amusement & Recreation	384	371	278	176	197	248	286	299	236	189	148	263	256
80,82	Health Svcs; Educational Services	8,148	8,126	8,169	8,240	8,177	8,394	8,543	8,503	8,325	8,236	8,455	8,411	8,311
81	Legal Services	140	142	140	141	145	151	157	158	148	153	153	154	149
83	Social Services	436	440	453	456	446	433	424	429	436	413	426	436	436
84,86	Museums, Etc; Membership Orgs	164	173	179	179	178	185	191	200	201	170	166	173	180
88,89,99	Miscellaneous & Nonclassified	586	588	604	603	609	592	596	603	574	577	588	607	594
01,02	Agricultures: Crops; Livestock	29	29	29	37	39	38	36	34	31	35	31	31	33
07	Agricultural Services	50	53	57	84	94	99	98	100	93	86	76	69	80
08,09	Forestry; Fishing, Etc	36	36	40	39	42	43	40	43	43	40	43	39	40
	LOCAL GOVERNMENT (not included in figures above)	3,179	3,232	3,249	3,347	3,348	3,410	3,020	3,009	3,350	3,442	3,516	3,611	3,309

Claremont Labor Market Area: Acworth, Canaan, Charlestown, Claremont, Cornish, Croyden,
Dorchester, Enfield, Goshen, Grafton, Grantham, Hanover, Langdon,
Lebanon, Leppeter, Lyme, Newbury, New London, Newport, Orange,
Plainfield, Springfield, Sunapee, Sutton, Unity, Washington, and Wilmont

Note: Numbers may not add due to rounding

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT*
	TOTAL--ALL INDUSTRIES	33,760	33,848	34,123	34,297	34,994	35,668	35,542	36,299	36,104	35,840	35,993	36,653	35,260
	MANUFACTURING	9,122	9,216	9,356	9,322	9,368	9,487	9,170	9,403	9,492	9,518	9,580	9,722	9,396
	DURABLE GOODS	6,211	6,333	6,402	6,371	6,435	6,484	6,259	6,425	6,479	6,575	6,623	6,729	6,444
24,25	Lumber and Wood Products; Furniture and Fixtures	1,103	1,096	1,099	1,111	1,126	1,153	1,117	1,164	1,153	1,183	1,170	1,199	1,140
32	Stone and Clay Products	167	168	179	222	218	230	234	239	237	235	236	236	217
33,34	Primary and Fabricated Metals	299	299	296	308	289	288	269	273	262	269	273	268	282
35	Machinery, Except Electrical	757	749	753	761	765	784	780	770	759	777	771	776	767
36	Electrical Products	2,812	2,957	2,989	2,847	2,857	2,850	2,802	2,928	3,040	3,064	3,120	3,196	2,955
38	Instruments and Optical Goods	1,011	1,006	1,033	1,074	1,122	1,119	1,000	989	954	969	978	982	1,020
39	Miscellaneous Manufacturing	62	58	53	56	58	60	57	62	74	78	75	72	64
	NONDURABLE GOODS	2,911	2,883	2,954	2,951	2,933	3,003	2,911	2,978	3,013	2,943	2,957	2,993	2,953
20	Food and Kindred Products	310	311	304	312	328	339	350	352	345	324	332	335	329
22	Textile Mill Products	275	284	298	298	294	299	280	300	297	301	303	321	296
23	Apparel	14	12	14	11	13	13	15	16	16	11	12	13	13
26	Paper and Allied Products	529	532	542	549	552	558	546	533	538	535	536	533	544
27	Printing, Publishing, & Allied	1,345	1,110	1,141	1,094	1,066	1,107	1,120	1,102	1,113	1,083	1,090	1,080	1,102
28,30	Chemicals; Rubber and Plastics	261	251	251	267	262	263	283	275	285	285	269	276	269
31	Leather and Leather Products	407	383	404	420	418	424	317	400	399	404	413	415	401
	NONMANUFACTURING	24,638	24,632	24,767	24,975	25,626	26,181	26,372	26,896	26,612	26,322	26,413	26,931	25,864
	13-17: CONSTRUCTION AND MINING	2,958	2,919	2,950	3,278	3,528	3,706	3,790	3,773	3,556	3,446	3,353	3,268	3,376
14	Mining	80	74	84	107	108	117	120	123	116	117	112	111	106
15	Building Construction	1,458	1,432	1,379	1,433	1,490	1,555	1,540	1,555	1,484	1,350	1,280	1,249	1,434
16	General Contractors	232	215	227	422	512	528	584	581	522	522	517	482	445
17	Special Trade Contractors	1,188	1,198	1,260	1,308	1,418	1,506	1,546	1,514	1,434	1,457	1,444	1,426	1,392
	40-49: TRANSP, COMMUN, UTILITIES	1,050	1,052	1,041	1,089	1,102	1,134	1,132	1,125	1,172	1,187	1,187	1,208	1,123
41	Passenger Transportation	145	145	140	144	146	142	114	109	159	158	150	153	142
42	Trucking	251	264	266	277	282	293	294	308	318	294	301	320	289
44,45,47	Water Transp; Air Transportation; Transportation Services	54	53	54	61	65	65	83	74	61	74	72	71	66
48	Communication	243	245	242	260	260	269	281	272	275	292	291	292	269
49	Electric, Gas, Sanitation Svcs	357	345	339	347	349	365	360	362	359	369	373	372	358

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	50-59: TRADE	8,304	8,246	8,378	8,361	8,527	8,704	8,730	8,842	8,776	8,965	9,149	9,415	8,701
50	Wholesale Trade: Durable	1,247	1,248	1,270	1,266	1,282	1,301	1,317	1,316	1,307	1,295	1,330	1,357	1,295
51	Wholesale Trade: Nondurable	541	539	536	536	556	581	539	540	519	544	557	568	546
52	Retail Trade: Building Materials	446	448	458	447	464	490	504	496	486	494	503	509	479
53	Retail Trade: General Merchandise	584	563	576	565	564	580	450	454	471	602	647	715	564
54	Retail Trade: Food	1,356	1,372	1,387	1,395	1,401	1,436	1,498	1,524	1,551	1,549	1,558	1,574	1,467
55	Retail Trade: Automotive & Gas	861	867	884	867	868	868	907	903	890	859	885	907	881
56	Retail Trade: Apparel	215	200	203	205	208	206	262	300	302	360	359	361	265
57	Retail Trade: Furniture & Equip	177	171	162	164	179	180	190	187	183	187	189	195	180
58	Retail Trade: Eating & Drinking	2,006	1,995	2,047	2,101	2,194	2,204	2,208	2,246	2,178	2,181	2,223	2,261	2,154
59	Retail Trade: Miscellaneous	871	843	855	815	811	856	855	876	889	894	918	968	871
	60-67: FINANCE, INSUR, REAL ESTATE	3,576	3,590	3,654	3,717	3,758	3,779	3,843	3,867	3,813	3,822	3,830	3,868	3,760
60	Banking	807	800	810	824	833	821	849	867	857	849	853	866	838
61	Credit Agencies	91	87	87	98	96	97	94	95	90	92	93	93	93
62	Security & Commodity Dealers, Etc	49	47	47	48	45	45	40	40	41	42	41	41	44
63	Insurance Carriers	2,107	2,129	2,160	2,164	2,183	2,189	2,232	2,254	2,220	2,238	2,246	2,268	2,199
64	Insurance Agents	216	217	214	215	217	227	223	223	218	217	216	218	218
65	Real Estate	273	277	301	325	341	356	345	348	317	343	340	340	328
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	33	33	35	43	43	44	40	40	40	41	41	42	40
		0	0	0	0	0	0	0	0	0	0	0	0	0
	70-89, 99, 01-09: SERVICES & OTHER	8,750	8,825	8,744	8,538	8,711	8,858	8,877	9,289	9,295	8,902	8,874	9,172	8,903
70	Hotels	374	381	356	329	367	401	432	523	369	369	356	330	379
72	Personal Services	332	329	346	326	339	346	332	344	366	342	339	339	340
73	Business Services	995	1,001	1,010	982	991	970	988	987	1,002	936	960	983	984
75	Automotive Services & Garages	199	205	204	223	224	232	206	211	212	217	216	212	213
76	Miscellaneous Repair Services	98	98	102	102	113	111	112	118	122	122	117	116	111
78	Motion Pictures	34	32	35	34	38	39	44	44	39	38	42	45	39
79	Amusement & Recreation	559	577	452	160	185	165	200	206	198	183	188	447	293
80	Health Services	2,718	2,738	2,735	2,798	2,820	2,910	2,999	3,020	2,993	2,947	2,948	2,956	2,882
81	Legal Services	565	557	565	542	556	574	580	595	589	600	594	608	578
82	Educational Services	829	852	850	866	857	796	630	703	859	869	856	850	816
83	Social Services	993	985	1,004	1,015	1,024	1,016	967	1,005	1,008	988	1,024	1,041	1,006
84,88	Museums; Households	39	39	39	40	61	82	90	97	84	66	46	46	61
86	Membership Organizations	391	389	393	385	384	405	451	604	602	562	562	562	424
89,99	Miscellaneous and Nonclassified	427	444	454	489	507	532	582	562	568	589	586	589	527
		0	0	0	0	0	0	0	0	0	0	0	0	0
01,02	Agricultures Crops; Livestock	84	87	97	112	114	113	97	126	109	97	97	97	103
07,08	Agricultural Services; Forestry	113	111	122	135	151	166	159	173	158	165	155	151	147
	LOCAL GOVERNMENT (not included in figures above)	3,329	3,337	3,442	3,416	3,447	3,467	2,734	2,772	3,486	3,587	3,625	3,596	3,348

Concord Labor Market Area: Allentown, Antrim, Barnstead, Bennington, Boscamen, Bow, Bradford, Canterbury, Chicheston, Concord, Deerfield, Deering, Dunbarton, Eggon, Francesston, Henniker, Hillsborough, Hopkinton, Loudon, Northwood, Peabroke, Pittsfield, Warner, Webster, and Windsor

Note: Numbers may not add due to rounding

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	27,766	27,742	27,789	28,219	28,495	29,023	29,014	29,176	29,400	29,543	29,727	29,767	28,805
	MANUFACTURING	9,500	9,482	9,447	9,459	9,401	9,473	9,319	9,272	9,278	9,257	9,269	9,217	9,365
	DURABLE GOODS	6,692	6,689	6,669	6,665	6,631	6,686	6,595	6,540	6,506	6,522	6,469	6,411	6,590
24	Lumber and Wood Products	563	522	517	495	478	495	470	496	487	509	509	522	500
25	Furniture and Fixtures	172	172	168	168	165	164	166	172	171	172	177	177	170
32,37	Stone & Clay; Transp. Equipment	227	202	222	227	251	252	250	240	247	245	241	244	238
33,34	Primary Metal; Fabricated Metal	612	620	631	626	612	619	599	605	596	605	624	631	615
35	Machinery, Except Electrical	3,841	3,852	3,825	3,881	3,866	3,910	3,835	3,774	3,768	3,757	3,665	3,628	3,800
36	Electrical Products	88	84	79	75	78	77	66	61	61	64	54	54	78
38	Instruments	743	747	748	734	724	735	770	744	741	725	753	715	740
39	Miscellaneous Manufacturing	506	490	479	459	457	434	439	440	435	445	446	440	456
	NONDURABLE GOODS	2,808	2,793	2,778	2,794	2,770	2,787	2,724	2,732	2,772	2,735	2,800	2,806	2,775
20,22,23	Food and Kindred; Textiles; Apparel	465	467	469	461	448	447	445	441	431	440	441	435	449
26	Paper and Allied Products	293	288	294	290	285	279	252	274	264	269	280	280	279
27	Printing, Publishing, and Allied	1,336	1,329	1,317	1,345	1,346	1,357	1,366	1,337	1,380	1,347	1,383	1,374	1,351
28	Chemicals and Allied Products	52	53	49	53	52	55	49	54	51	50	42	44	50
30	Rubber & Plastic Products	401	390	394	389	389	405	377	379	404	414	436	445	402
31	Leather and Leather Products	261	266	255	256	250	244	235	247	242	215	218	228	243
	NONMANUFACTURING	18,266	18,260	18,342	18,760	19,094	19,550	19,695	19,904	20,122	20,286	20,458	20,550	19,441
	13-17: CONSTRUCTION AND MINING	1,919	1,808	1,845	2,069	2,199	2,263	2,470	2,456	2,388	2,332	2,283	2,167	2,183
14	Mining	12	12	14	16	18	17	17	18	19	19	19	16	16
15	Building Construction	670	643	634	676	672	677	747	758	708	661	650	650	680
16	General Contractors	225	201	224	289	300	302	377	383	385	310	296	182	288
17	Special Trade Contractors	1,012	952	973	1,108	1,209	1,267	1,329	1,297	1,276	1,342	1,318	1,311	1,200
	40-49: TRANSP, COMMUN, UTILITIES	572	574	587	584	604	606	510	503	598	611	613	618	582
41	Passenger Transportation	150	151	153	152	159	156	69	64	161	157	153	155	140
42	Trucking	155	156	164	166	174	177	170	170	168	179	184	184	171
44,45	Water Transp; Air Transportation	15	14	13	17	18	17	17	16	16	16	17	16	16
47	Transportation Services	46	49	48	46	48	43	44	45	44	44	42	44	45
48	Communication	96	95	95	88	89	93	90	87	89	99	101	104	94
49	Electric, Gas, Sanitation Svcs	110	109	114	115	116	120	120	121	120	116	116	115	116

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	50-59: TRADE	7,016	6,979	6,961	7,101	7,164	7,372	7,312	7,498	7,729	7,943	8,226	8,335	7,470
50	Wholesale Trades: Durable	566	565	582	583	571	582	600	600	595	612	634	639	594
51	Wholesale Trades: Nondurable	423	422	417	433	430	428	437	439	431	425	416	431	428
52	Retail Trades: Building Materials	227	229	232	258	261	263	265	276	276	265	269	269	258
53	Retail Trades: General Merchandise	549	542	539	541	530	535	580	644	669	598	610	678	585
54	Retail Trades: Food	1,173	1,176	1,181	1,202	1,242	1,339	1,271	1,267	1,342	1,354	1,406	1,414	1,281
55	Retail Trades: Automotive & Gas	787	777	792	796	803	856	841	867	877	901	899	881	840
56	Retail Trades: Apparel	252	258	258	268	270	274	265	278	282	299	311	323	278
57	Retail Trades: Furniture & Equip	242	237	246	257	246	245	245	251	250	258	275	277	252
58	Retail Trades: Eating & Drinking	1,557	1,558	1,508	1,591	1,621	1,645	1,599	1,645	1,668	1,711	1,721	1,702	1,627
59	Retail Trades: Miscellaneous	1,240	1,215	1,206	1,172	1,190	1,205	1,209	1,231	1,339	1,520	1,685	1,721	1,328
	60-67: FINANCE, INSUR, REAL ESTATE	1,932	1,949	1,947	1,990	2,015	2,062	2,084	2,068	2,027	2,034	2,034	2,058	2,017
60	Banking	561	580	565	580	586	594	592	595	590	578	579	581	582
61,62	Credit Agencies; Security Dealers	98	98	99	99	108	117	124	120	122	120	117	124	112
63	Insurance Carriers	942	936	945	947	947	960	942	934	914	932	932	946	940
64	Insurance Agents	174	175	178	182	186	187	203	202	200	203	211	211	193
65,66	Real Estate; Combinations: Real Estate/Insur/Loans/Law Offices	157	160	160	182	188	204	223	217	201	201	195	196	190
	70-89, 99, 01-09: SERVICES & OTHER	6,827	6,950	7,002	7,016	7,112	7,247	7,319	7,379	7,380	7,366	7,302	7,372	7,189
70	Hotels	320	387	352	425	440	482	595	598	454	443	426	432	446
72	Personal Services	421	437	447	407	392	405	400	409	397	405	393	402	410
73	Business Services	815	814	816	785	826	815	820	847	870	905	904	954	848
75	Automotive Services & Garages	178	173	175	180	177	180	179	188	183	185	181	180	180
76	Miscellaneous Repair Services	68	78	78	77	76	79	79	81	80	78	79	78	78
78,79	Motion Pictures; Amusement and Recreation	371	377	346	309	321	327	362	353	336	316	302	292	334
80	Health Services	2,669	2,672	2,720	2,773	2,766	2,800	2,770	2,785	2,812	2,783	2,794	2,799	2,762
81	Legal Services	142	143	151	155	154	155	155	154	153	169	164	170	155
82	Educational Services	592	608	638	618	615	631	509	525	664	646	645	653	612
83	Social Services	660	660	663	648	645	663	644	650	694	695	692	682	666
84,99	Museums; Nonclassified	8	7	8	9	10	11	19	23	21	24	30	47	18
86	Membership Organizations	167	173	173	167	174	176	215	215	192	196	186	192	186
88	Private Households	11	11	11	10	12	11	12	12	12	13	13	13	12
89	Miscellaneous Services	98	105	109	111	107	115	140	117	116	123	122	124	116
01,02,07,08	Agriculture and Forestry	307	305	315	342	397	397	420	422	396	385	371	354	368
	LOCAL GOVERNMENT (not included in figures above)	2,453	2,482	2,541	2,552	2,575	2,634	2,166	2,176	2,475	2,573	2,581	2,591	2,483

Keene Labor Market Area: Alstead, Chesterfield, Dublin, Fitzwilliam, Gilson, Greenfield, Hancock, Harrisville, Hinsdale, Jaffrey, Keene, Marlborough, Marlow, Nelson, Peterborough, Richmond, Rindge, Roxbury, Sharon, Stoddard, Sullivan, Surry, Swansey, Troy, Walpole, Westmoreland, and Winchester

Note: Numbers may not add due to rounding

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	28,837	28,989	29,237	30,061	31,956	33,063	35,677	36,054	33,227	32,725	31,784	31,904	32,026
	MANUFACTURING	9,116	9,184	9,220	9,140	9,092	8,990	8,501	8,771	8,753	8,737	8,677	8,771	8,913
	DURABLE GOODS	6,816	6,865	6,875	6,885	6,816	6,720	6,335	6,504	6,546	6,514	6,461	6,532	6,656
24,25	Lumber and Wood Products; Furniture and Fixtures	814	829	813	782	761	789	751	769	762	762	745	755	778
32,39	Stone & Clay; Miscellaneous	1,623	1,649	1,648	1,672	1,660	1,628	1,604	1,605	1,608	1,627	1,595	1,635	1,631
33	Primary Metal Products	577	580	588	575	571	584	572	577	589	552	558	565	572
34	Fabricated Metal Products	1,192	1,178	1,174	1,226	1,209	1,202	1,079	1,067	1,063	1,029	1,030	1,038	1,124
35	Machinery, Except Electrical	1,063	1,074	1,072	1,059	1,060	1,073	1,017	1,017	1,000	982	971	965	1,029
36	Electrical Products	1,163	1,178	1,170	1,177	1,167	1,047	856	1,003	1,025	1,028	1,023	1,027	1,072
37	Transportation Equipment	160	160	166	165	164	167	159	153	148	146	148	146	157
38	Instruments	224	217	224	229	224	230	297	313	371	388	391	401	292
	NONDURABLE GOODS	2,300	2,319	2,345	2,255	2,276	2,270	2,166	2,267	2,207	2,223	2,216	2,239	2,257
20,22	Food and Kindred; Textiles	427	442	440	426	429	445	427	442	418	436	446	454	436
23	Apparel	594	593	589	556	548	560	523	552	548	526	529	532	556
26	Paper and Allied Products	103	102	98	100	103	100	106	105	104	104	103	105	103
27	Printing, Publishing, and Allied	343	353	345	329	330	337	355	357	355	360	355	371	349
28,29	Chemicals; Petroleum	19	17	18	26	41	42	37	38	38	37	30	13	30
30,31	Rubber and Plastics; Leather and Leather Products	814	812	855	818	805	786	718	773	744	760	753	764	784
	NONMANUFACTURING	19,721	19,805	20,017	20,921	22,864	24,073	27,176	27,283	24,474	23,988	23,107	23,133	23,114
	13-17: CONSTRUCTION AND MINING	2,843	2,857	2,968	3,500	3,945	4,253	4,362	4,379	4,300	4,301	4,243	4,152	3,842
14	Mining	18	18	32	46	65	71	71	64	80	66	58	61	54
15	Building Construction	1,333	1,368	1,411	1,453	1,525	1,603	1,702	1,703	1,659	1,710	1,710	1,777	1,580
16	General Contractors	328	327	357	567	784	867	869	889	883	827	795	688	682
17	Special Trade Contractors	1,164	1,144	1,168	1,434	1,571	1,712	1,720	1,723	1,678	1,698	1,680	1,626	1,527
	40-49: TRANSP, COMMUN, UTILITIES	992	981	977	958	1,074	1,111	1,071	1,078	1,118	1,067	1,026	1,036	1,041
41	Passenger Transportation	187	181	173	173	182	182	111	113	199	199	209	196	175
42	Trucking	153	151	149	171	181	200	199	208	200	191	203	208	183
44	Water Transportation	43	39	46	65	157	155	195	189	148	121	60	58	106
45	Air Transportation	13	12	12	14	16	17	17	18	18	17	14	13	15
47	Transportation Services	42	42	40	39	39	38	33	33	39	37	38	41	39
48	Communication	210	216	214	221	221	230	231	229	229	211	211	223	221
49	Electric, Gas, Sanitation Svcs	344	340	343	275	278	281	283	288	285	291	291	297	300

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
50-59:	TRADE	7,949	7,953	8,060	8,341	9,074	10,027	10,923	10,868	9,632	9,487	9,115	9,214	9,220
50	Wholesale Trades: Durable	397	402	414	432	451	468	453	465	463	448	460	466	444
51	Wholesale Trades: Nondurable	210	209	206	221	223	246	243	247	242	235	240	244	235
52	Retail Trade: Building Materials	570	566	581	601	624	680	660	652	631	682	681	677	634
53	Retail Trade: General Merchandise	489	470	459	468	486	500	525	539	522	540	576	585	513
54	Retail Trade: Food	1,470	1,463	1,475	1,490	1,580	1,749	1,964	1,953	1,738	1,651	1,644	1,637	1,651
55	Retail Trade: Automotive & Gas	1,067	1,071	1,117	1,157	1,201	1,239	1,314	1,297	1,225	1,276	1,249	1,239	1,204
56	Retail Trade: Apparel	279	272	264	274	285	295	342	343	363	290	291	325	297
57	Retail Trade: Furniture & Equip	302	303	303	316	333	356	351	365	361	372	375	395	344
58	Retail Trade: Eating & Drinking	2,160	2,184	2,254	2,421	2,926	3,481	3,938	3,829	3,054	2,828	2,457	2,437	2,831
59	Retail Trade: Miscellaneous	1,005	1,013	987	961	963	1,013	1,133	1,178	1,093	1,145	1,126	1,189	1,067
60-67:	FINANCE, INSUR, REAL ESTATE	1,350	1,363	1,383	1,403	1,487	1,549	1,585	1,608	1,596	1,568	1,563	1,566	1,502
60,61	Banking; Credit Agencies	779	774	780	802	825	832	831	845	845	871	872	882	828
62	Security & Commodity Dealers, Etc	8	8	9	7	6	7	8	8	7	9	9	7	8
63	Insurance Carriers	34	34	34	31	38	43	42	40	36	30	30	30	35
64	Insurance Agents	179	184	184	191	196	206	196	205	197	203	206	203	196
65	Real Estate	303	312	317	330	378	420	466	468	464	409	399	396	389
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	47	51	59	42	44	41	42	42	47	46	47	48	46
70-89, 99, 01-09:	SERVICES & OTHER	6,587	6,651	6,629	6,719	7,284	7,933	9,235	9,350	7,828	7,565	7,160	7,165	7,509
70	Hotels	765	772	769	764	924	1,287	2,148	2,268	1,357	1,109	855	882	1,158
72	Personal Services	331	350	357	346	343	366	406	395	382	389	393	387	370
73	Business Services	551	557	559	564	603	636	640	630	603	645	654	625	606
75	Automotive Services & Garages	119	113	116	126	130	133	130	130	126	122	122	125	124
76	Miscellaneous Repair Services	75	74	75	79	79	83	87	85	85	83	85	84	81
78	Motion Pictures	35	35	35	36	38	41	38	41	39	33	34	34	36
79	Amusement & Recreation	308	311	277	253	503	648	902	924	478	391	204	200	420
80	Health Services	2,210	2,231	2,258	2,271	2,277	2,321	2,330	2,350	2,347	2,376	2,399	2,414	2,315
81	Legal Services	261	256	260	266	272	273	276	284	290	293	293	308	278
82	Educational Services	543	547	501	566	549	573	581	569	550	551	554	558	555
83	Social Services	799	810	800	787	813	784	822	782	795	805	828	829	805
84,86	Museums, Etc; Membership Orgs	198	191	193	179	213	227	250	253	207	188	181	186	206
88,89,99	Miscellaneous & Nonclassified	289	302	324	321	329	351	404	412	396	395	394	398	360
01,08,09	Agricultural Crops; Forestry; Fishing, Hunting, and Trapping	17	18	16	16	16	22	29	30	21	18	13	13	19
07	Agricultural Services	86	84	89	145	175	188	192	197	161	167	151	122	146
	LOCAL GOVERNMENT (not included in figures above)	3,715	3,732	3,702	3,611	3,607	3,737	3,154	3,152	3,649	3,602	3,758	4,015	3,619

Laconia Labor Market Area: Alexandria, Alton, Andover, Ashland, Belmont, Bridgewater, Bristol, Cason, Center Harbor, Danbury, Effingham, Ellsworth, Franklin, Freedom, Gilford, Gilmanton, Groton, Hebron, Hill, Holderness, Laconia, Meredith, Moultonborough, New Hampton, Northfield, Ossipee, Plymouth, Rye, Salisbury, Sanbornton, Sandwich, Tilton, Tuftonboro, Warren, Wentworth, and Wolfeboro

Note: Numbers may not add due to rounding

LITTLETON LABOR MARKET AREA
ANNUAL EMPLOYMENT AVERAGES 1986

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	10,368	10,330	10,221	9,462	10,102	10,984	11,486	11,603	11,260	11,209	10,299	11,003	10,694
	MANUFACTURING	2,201	2,222	2,201	2,193	2,225	2,219	2,110	2,119	2,162	2,245	2,262	2,280	2,203
	DURABLE GOODS	1,401	1,385	1,374	1,368	1,408	1,415	1,414	1,440	1,435	1,518	1,493	1,491	1,429
24,25,32, 33,34,35, 36,38,39	Lumber and Wood; Furniture and Fixtures; Stone & Clay; Primary Metals; Fabricated Metals; Machinery, Except Electrical; Electrical Equipment; Instruments; Miscellaneous	1,401	1,385	1,374	1,368	1,408	1,415	1,414	1,440	1,435	1,518	1,493	1,491	1,429
	NONDURABLE GOODS	800	837	827	825	817	804	696	679	727	727	769	789	775
20	Food and Kindred Products	123	126	121	126	136	129	115	125	121	118	124	129	124
22,23	Textiles; Apparel	145	146	142	141	148	137	121	122	122	131	143	139	136
27,28	Printing, Publishing, and Allied; Chemicals and Allied Products	188	196	189	188	185	186	187	180	186	193	200	196	190
31	Leather and Leather Products	344	369	375	370	348	352	273	252	298	285	302	325	304
	NONMANUFACTURING	8,167	8,108	8,020	7,269	7,877	8,765	9,376	9,484	9,098	8,964	8,037	8,723	8,491
	13-17: CONSTRUCTION AND MINING	777	723	738	869	1,014	1,081	1,112	1,097	1,073	1,117	1,081	1,057	978
10,16	Mining; General Contractors	61	52	43	72	124	128	129	123	122	126	102	81	97
15	Building Construction	202	184	208	236	283	304	318	320	316	331	304	303	276
17	Special Trade Contractors	514	487	487	561	607	649	665	654	635	660	675	673	606
	40-49: TRANSP, COMMUN, UTILITIES	296	306	303	327	350	353	389	405	405	381	359	367	353
41,42,45, 47	Passenger Transportation; Trucking; Air Transportation; Transportation Services	178	187	179	208	225	225	257	271	275	257	229	229	227
48	Communication	35	35	39	36	40	40	42	41	40	41	42	47	40
49	Electric, Gas, Sanitation Svcs	83	84	85	83	85	88	90	93	90	83	88	91	87

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
50-59:	TRADE	2,675	2,700	2,717	2,534	2,677	2,887	3,047	3,091	2,953	2,846	2,670	2,831	2,802
50	Wholesale Trade: Durable	170	177	181	182	185	193	210	210	208	213	201	203	194
51	Wholesale Trade: Nondurable	99	98	95	86	89	91	102	100	93	97	95	96	95
52	Retail Trade: Building Materials	133	132	136	147	152	159	156	163	158	152	148	147	149
53	Retail Trade: General Merchandise	68	63	62	68	73	72	72	75	76	75	82	86	73
54	Retail Trade: Food	536	527	538	552	567	581	592	604	557	537	535	530	535
55	Retail Trade: Automotive & Gas	255	245	254	248	261	257	266	265	255	250	245	242	244
56	Retail Trade: Apparel	90	92	93	83	83	91	77	84	81	101	103	107	90
57	Retail Trade: Furniture & Equip	113	110	108	115	114	119	127	140	125	122	125	130	121
58	Retail Trade: Eating & Drinking	781	789	800	639	711	859	971	974	928	773	633	749	801
59	Retail Trade: Miscellaneous	430	467	458	414	442	465	474	476	472	526	503	531	471
60-67:	FINANCE, INSUR, REAL ESTATE	666	658	677	673	674	678	714	725	699	712	707	713	691
60,61,62	Banking; Credit Agencies; Security & Commodity Dealers	360	353	356	365	366	373	390	388	383	382	381	381	373
63,64	Insurance Carriers; Insur. Agents	55	54	56	59	57	59	66	68	67	64	63	63	61
65,66	Real Estate; Combinations of Real Estate/Insur/Loans/Law	251	251	265	249	251	246	258	269	249	266	263	269	257
70-89, 99, 01-09:	SERVICES & OTHER	3,753	3,721	3,585	2,866	3,162	3,766	4,114	4,166	3,968	3,908	3,220	3,755	3,665
70	Hotels	1,151	1,130	1,045	763	989	1,497	1,745	1,771	1,637	1,579	917	1,095	1,278
72	Personal Services	85	86	87	86	84	76	83	85	82	82	79	83	83
73	Business Services	136	141	140	131	140	146	162	168	159	163	159	160	150
75	Automotive Services & Garages	54	53	55	58	55	56	49	49	47	65	75	65	57
76	Miscellaneous Repair Services	26	25	26	27	23	27	28	28	27	31	30	31	27
78,79	Motion Pictures; Amusement and Recreation	802	791	713	293	314	378	489	518	415	395	349	700	513
80	Health Services	999	1,010	1,008	1,004	1,005	1,014	1,022	1,017	1,019	1,001	1,008	1,018	1,010
81	Legal Services	54	54	54	52	54	54	55	55	56	56	56	56	55
82	Educational Services	136	132	130	129	129	132	89	91	123	124	128	125	122
83	Social Services	116	114	119	125	130	140	124	110	136	154	157	164	132
86	Membership Organizations	65	56	58	48	63	64	85	84	80	70	66	73	68
89,99	Miscellaneous; Nonclassified	68	72	68	73	79	82	85	87	90	101	105	106	85
01,08 07	Agricultural Crops; Forestry Agricultural Services	15 46	16 41	15 47	13 64	18 79	20 80	20 78	20 83	18 79	17 70	19 72	21 58	18 66
	LOCAL GOVERNMENT (not included in figures above)	1,361	1,376	1,404	1,346	1,357	1,324	1,216	1,203	1,356	1,328	1,345	1,491	1,344

Littleton Labor Market Area: Bath, Benton, Bethlehem, Carroll, Dalton, Easton, Franconia,
Haverhill, Jefferson, Lancaster, Landaff, Lincoln, Lisbon,
Littleton, Livermore, Lyman, Monroe, Orford, Piermont, Sugar Hill,
Thornton, Waterville Valley, Whitefield, and Woodstock

Note: Numbers may not add due to rounding

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	67,874	67,332	67,590	68,400	68,974	69,655	68,954	69,799	70,220	70,872	71,480	72,043	69,433
	MANUFACTURING	14,486	14,358	14,151	14,944	13,927	13,822	13,403	13,607	13,543	13,594	13,456	13,378	13,814
	DURABLE GOODS	8,750	8,703	8,646	8,547	8,525	8,354	8,223	8,213	8,144	8,150	8,027	8,025	8,359
24	Lumber and Wood Products	285	274	265	245	261	253	254	251	214	275	269	270	260
25	Furniture and Fixtures	213	321	312	302	305	292	277	272	312	275	272	279	292
32	Stone & Clay Products	156	146	142	152	153	156	165	172	172	170	167	162	159
33	Primary Metal Industries	243	252	257	241	238	210	191	144	134	169	168	168	201
34	Fabricated Metal Products	293	289	298	324	325	340	337	338	351	345	359	352	329
35	Machinery, Except Electrical	1,081	1,067	1,072	1,029	1,042	1,047	1,046	1,048	1,057	1,095	1,092	1,107	1,065
36	Electrical Products	4,102	4,106	4,071	4,018	3,974	3,840	3,797	3,775	3,719	3,636	3,545	3,526	3,842
37,38	Transportation Equip; Instruments	2,039	2,014	2,013	2,028	2,005	1,991	1,951	1,986	2,004	1,978	1,952	1,950	1,993
39	Miscellaneous Manufacturing	238	234	216	208	222	225	205	227	214	207	203	211	218
	NONDURABLE GOODS	5,736	5,655	5,505	5,497	5,402	5,468	5,180	5,394	5,399	5,144	5,429	5,353	5,455
20	Food and Kindred Products	736	736	727	777	792	823	767	762	744	719	775	797	767
22,23	Textiles; Apparel	1,546	1,543	1,527	1,502	1,519	1,513	1,431	1,490	1,476	1,444	1,478	1,468	1,495
26,27	Paper Products; Printing & Allied	1,033	1,038	1,046	1,074	1,085	1,092	1,050	1,056	1,070	1,075	1,066	1,074	1,063
28,29,31	Chemicals; Petroleum; Leather	472	421	296	294	134	113	138	136	138	145	143	141	214
30	Rubber & Plastic Products	1,949	1,917	1,909	1,850	1,872	1,927	1,794	1,950	1,971	2,011	1,967	1,873	1,916
	NONMANUFACTURING	53,388	52,974	53,439	54,356	55,047	55,833	55,551	56,192	56,677	57,278	58,024	58,665	55,619
	13-17: CONSTRUCTION AND MINING	4,834	4,708	4,715	4,958	5,185	5,457	5,804	5,969	5,845	5,800	5,727	5,598	5,383
13,14	Oil, Gas Extraction; Mining	41	37	30	46	48	51	51	53	55	58	58	57	49
15	Building Construction	1,438	1,370	1,379	1,431	1,527	1,624	1,782	1,853	1,823	1,703	1,680	1,672	1,607
16	General Contractors	121	114	107	178	222	229	227	244	231	241	245	215	198
17	Special Trade Contractors	3,234	3,187	3,191	3,303	3,388	3,553	3,744	3,819	3,736	3,798	3,744	3,654	3,529
	40-49: TRANSP, COMMUN, UTILITIES	2,779	2,771	2,781	2,764	2,809	2,747	2,594	2,594	2,572	2,752	2,822	2,867	2,738
41,44	Passenger Transp; Water Transp	133	140	133	151	151	125	127	125	133	168	168	165	143
42	Trucking	1,000	1,026	1,046	1,023	1,047	972	768	769	752	922	958	997	940
45	Air Transportation	235	223	211	216	222	209	234	240	231	243	240	241	229
47	Transportation Services	121	112	112	110	109	113	101	89	82	77	80	76	99
48,49	Communications; Electric, Gas, and Sanitation Services	1,290	1,270	1,279	1,264	1,280	1,328	1,364	1,371	1,374	1,342	1,376	1,388	1,327

TABLE 11

MANCHESTER METROPOLITAN STATISTICAL AREA, continued

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
50-59: TRADE		20,482	20,085	20,135	20,468	20,549	20,800	20,749	20,974	21,258	21,569	22,201	22,649	20,995
50	Wholesale Trade: Durable	2,888	2,932	2,967	2,996	3,007	3,015	3,131	3,169	3,224	3,140	3,163	3,173	3,067
51	Wholesale Trade: Nondurable	1,498	1,486	1,481	1,555	1,540	1,589	1,540	1,528	1,534	1,507	1,498	1,499	1,523
52	Retail Trade: Building Materials	431	429	435	443	486	493	461	470	476	480	482	479	464
53	Retail Trade: General Merchandise	2,923	2,588	2,561	2,556	2,543	2,741	2,840	2,787	2,868	2,870	3,128	3,423	2,819
54	Retail Trade: Food	2,672	2,688	2,664	2,655	2,607	2,649	2,636	2,657	2,647	2,687	2,702	2,706	2,666
55	Retail Trade: Automotive & Gas	1,657	1,679	1,698	1,822	1,806	1,800	1,852	1,853	1,817	1,894	1,911	1,910	1,808
56	Retail Trade: Apparel	1,125	1,121	1,126	1,099	1,100	1,085	1,114	1,205	1,231	1,242	1,264	1,343	1,171
57	Retail Trade: Furniture & Equip	853	834	824	849	833	859	817	846	835	916	944	970	865
58	Retail Trade: Eating & Drinking	4,370	4,351	4,393	4,536	4,666	4,593	4,504	4,579	4,649	4,792	4,890	4,713	4,586
59	Retail Trade: Miscellaneous	2,065	1,977	1,986	1,957	1,961	1,976	1,834	1,880	1,977	2,041	2,219	2,433	2,026
60-67: FINANCE, INSUR, REAL ESTATE		6,918	6,940	7,008	7,265	7,332	7,406	7,490	7,582	7,557	7,691	7,712	7,812	7,393
60	Banking	1,536	1,533	1,538	1,562	1,571	1,616	1,682	1,731	1,675	1,675	1,688	1,726	1,628
61	Credit Agencies	614	622	639	674	668	680	709	726	725	724	720	733	686
62	Security & Commodity Dealers, Etc	208	214	216	252	259	261	277	276	276	259	253	255	251
63	Insurance Carriers	2,825	2,823	2,844	2,900	2,892	2,895	2,852	2,853	2,870	2,899	2,893	2,899	2,870
64	Insurance Agents	623	622	630	640	638	646	640	632	649	662	671	675	644
65	Real Estate	632	631	638	702	748	743	744	756	746	819	828	849	736
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	480	495	503	535	556	565	586	608	616	630	659	675	578
70-89, 99, 01-09: SERVICES & OTHER		18,375	18,470	18,800	18,901	19,152	19,423	18,914	19,073	19,445	19,466	19,562	19,739	19,110
70	Hotels	809	789	794	798	757	819	808	878	760	780	799	806	799
72	Personal Services	870	831	832	848	847	852	774	794	860	851	832	862	838
73	Business Services	4,434	4,459	4,636	4,453	4,613	4,735	4,557	4,609	4,669	4,704	4,821	4,771	4,622
75	Automotive Services & Garages	1,020	1,014	1,044	1,062	1,063	1,084	1,020	1,017	1,105	1,090	1,103	1,128	1,063
76	Miscellaneous Repair Services	243	256	253	247	250	240	249	250	260	305	299	306	263
78	Motion Pictures	72	72	76	68	66	67	73	68	61	77	68	67	70
79	Amusement & Recreation	269	329	318	357	368	335	318	326	350	325	326	325	331
80	Health Services	5,104	5,165	5,202	5,349	5,362	5,399	5,406	5,379	5,401	5,406	5,427	5,490	5,411
81	Legal Services	920	924	927	951	956	974	975	982	980	1,002	1,011	1,027	969
82	Educational Services	1,550	1,544	1,545	1,526	1,537	1,539	1,393	1,425	1,556	1,477	1,480	1,512	1,507
83	Social Services	1,131	1,145	1,133	1,145	1,134	1,120	1,120	1,111	1,188	1,226	1,207	1,227	1,157
84,99	Museums, etc.; Nonclassified	65	76	77	94	104	108	128	141	145	92	94	89	101
86	Membership Organizations	687	671	752	691	698	695	657	662	677	709	683	701	692
88	Private Households	8	8	8	8	8	8	7	7	7	7	6	7	7
89	Miscellaneous Services	1,000	985	991	1,013	1,023	1,058	1,064	1,076	1,093	1,113	1,133	1,160	1,059
01,02	Agriculture: Crops; Livestock	49	47	45	65	72	72	69	66	63	61	56	50	60
07,08	Agricultural Services; Forestry	144	155	167	226	294	298	296	282	250	241	226	211	233
LOCAL GOVERNMENT (not included in figures above)		4,533	4,553	4,633	4,606	4,631	4,709	4,163	4,090	4,590	4,609	4,653	4,533	4,525

Manchester Metropolitan Statistical Area:
Allentown, Auburn, Bedford, Candia, Goffstown, Hooksett, and Manchester

Note: Numbers may not add due to rounding

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	75,532	75,869	76,360	76,753	77,685	78,995	79,234	80,315	80,229	80,141	80,241	81,086	78,537
	MANUFACTURING	35,894	35,863	35,857	35,606	35,608	35,975	35,608	35,371	35,372	35,342	35,315	35,298	35,592
	DURABLE GOODS	29,924	29,791	29,861	29,638	29,600	29,857	29,728	29,442	29,403	29,234	29,162	29,178	29,568
24	Lumber and Wood Products	945	945	994	901	912	950	954	971	1,038	961	976	968	960
25	Furniture and Fixtures	442	438	435	391	389	406	386	413	409	395	390	400	409
32	Stone, Clay, Glass, and Concrete	464	460	453	447	438	458	467	460	447	435	454	450	454
33	Primary Metal Industries	1,300	1,241	1,247	1,253	1,223	1,197	1,218	1,222	1,229	1,221	1,231	1,247	1,236
34	Fabricated Metal Products	1,502	1,046	1,047	1,057	1,070	1,081	1,082	1,043	1,066	1,071	1,062	1,078	1,067
35	Machinery, Except Electrical	10,822	10,823	10,820	10,756	10,765	10,855	10,825	10,671	10,634	10,680	10,669	10,689	10,751
36	Electrical Products	11,933	11,885	11,906	11,912	11,865	11,948	11,852	11,731	11,592	11,533	11,409	11,406	11,748
37	Transportation Equipment	40	44	43	46	43	43	48	48	50	42	47	49	45
38	Instruments	2,460	2,478	2,497	2,430	2,427	2,466	2,440	2,436	2,487	2,425	2,478	2,444	2,456
39	Miscellaneous Manufacturing	416	431	419	445	448	453	456	447	451	451	446	439	444
	NONDURABLE GOODS	5,970	6,072	5,996	5,968	6,008	6,118	5,880	5,929	5,969	6,108	6,153	6,120	6,024
20,31	Food & Kindred; Leather Products	1,003	995	1,017	1,002	1,009	1,039	936	936	955	945	974	982	983
22	Textile Mill Products	213	215	207	203	211	204	212	202	209	247	259	275	221
23	Apparel	230	238	231	226	233	207	232	207	235	224	227	225	228
26	Paper and Allied Products	1,314	1,365	1,352	1,374	1,382	1,423	1,388	1,386	1,334	1,361	1,332	1,326	1,361
27	Printing, Publishing, and Allied	1,239	1,270	1,187	1,205	1,222	1,208	1,158	1,182	1,229	1,285	1,276	1,275	1,228
28	Chemicals and Allied Products	677	660	655	660	663	692	716	722	738	751	774	747	705
30	Rubber and Plastics	1,296	1,329	1,347	1,298	1,288	1,320	1,263	1,274	1,269	1,295	1,311	1,290	1,298
	NONMANUFACTURING	39,638	40,006	40,503	41,147	42,077	43,020	43,626	44,944	44,857	44,799	44,926	45,788	42,944
	13-17: CONSTRUCTION AND MINING	3,836	3,874	4,001	4,371	4,608	4,833	4,960	5,052	4,833	4,674	4,665	4,616	4,527
14	Mining	114	136	142	107	94	100	95	97	88	89	96	93	104
15	Building Construction	1,530	1,555	1,608	1,691	1,793	1,901	1,959	1,990	1,838	1,805	1,752	1,742	1,764
16	General Contractors	181	172	181	245	260	268	265	270	254	224	230	220	231
17	Special Trade Contractors	2,011	2,011	2,070	2,328	2,461	2,564	2,641	2,695	2,653	2,556	2,587	2,561	2,428
	40-49: TRANSP, COMMUN, UTILITIES	1,907	1,916	1,915	1,860	1,902	1,956	1,768	1,781	1,948	1,977	2,055	2,046	1,919
41	Passenger Transportation	407	430	409	413	407	406	239	247	431	441	442	437	392
42	Trucking	1,001	988	1,001	975	1,011	1,043	989	1,007	996	1,041	1,098	1,094	1,020
43	Air Transportation	31	30	34	10	14	16	17	19	15	16	16	16	20
47	Transportation Services	171	174	170	159	158	161	163	161	168	170	176	175	167
48	Communication	82	80	85	85	95	95	116	107	110	89	102	102	95
49	Electric, Gas, Sanitation Svcs	214	214	216	218	217	235	244	240	228	220	221	222	221

TABLE 11

NASHUA PMSA, continued

ANNUAL EMPLOYMENT AVERAGES 1966

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	50-59: TRADE	16,943	17,251	17,484	17,458	17,702	18,023	18,341	19,274	19,483	19,484	19,976	20,514	18,494
50	Wholesale Trade: Durable	2,332	2,355	2,381	2,467	2,481	2,541	2,464	2,524	2,521	2,504	2,536	2,564	2,473
51	Wholesale Trade: Nondurable	725	710	727	693	712	749	761	727	723	789	804	788	742
52	Retail Trade: Building Materials	534	531	540	550	563	554	589	592	603	617	618	617	576
53	Retail Trade: General Merchandise	1,402	1,312	1,360	1,374	1,582	1,644	1,848	2,363	2,389	2,364	2,572	2,760	1,914
54	Retail Trade: Food	3,163	3,237	3,273	3,053	2,987	3,216	3,170	3,195	3,214	3,285	3,400	3,460	3,221
55	Retail Trade: Automotive & Gas	1,585	1,615	1,636	1,667	1,680	1,660	1,649	1,651	1,672	1,726	1,677	1,714	1,663
56	Retail Trade: Apparel	553	532	526	511	524	528	618	825	933	1,002	1,068	1,170	733
57	Retail Trade: Furniture & Eqpt	838	841	834	842	827	808	812	845	863	902	913	945	856
58	Retail Trade: Eating & Drinking	4,122	4,483	4,563	4,608	4,680	4,693	4,709	4,860	4,826	4,521	4,520	4,523	4,592
59	Retail Trade: Miscellaneous	1,689	1,635	1,644	1,693	1,666	1,630	1,701	1,692	1,739	1,774	1,868	1,973	1,725
	60-67: FINANCE, INSUR, REAL ESTATE	2,908	2,889	2,929	2,888	2,964	3,076	3,138	3,214	3,211	3,185	3,160	3,189	3,063
60	Banking	1,128	1,125	1,119	981	989	1,018	1,012	1,008	1,015	1,032	1,037	1,050	1,043
61	Credit Agencies	444	440	463	490	506	537	558	572	571	570	577	583	526
62	Security & Commodity Dealers, Etc	49	51	49	50	48	48	50	50	51	54	53	54	51
63	Insurance Carriers	123	125	125	123	120	120	118	122	123	119	120	120	122
64	Insurance Agents	326	321	326	330	335	336	337	344	350	354	352	360	339
65,67	Real Estate; Holding and Other Investment Offices	838	827	847	914	966	1,017	1,063	1,118	1,101	1,056	1,021	1,022	983
	70-89, 99, 01-09: SERVICES & OTHER	14,044	14,076	14,174	14,570	14,901	15,132	15,419	15,623	15,382	15,479	15,070	15,423	14,941
70	Hotels	1,088	1,104	1,077	1,120	1,170	1,198	1,304	1,448	1,247	1,069	1,106	1,137	1,172
72	Personal Services	730	733	749	744	745	753	716	725	737	767	774	782	746
73	Business Services	3,652	3,493	3,565	3,467	3,503	3,495	3,716	3,778	3,826	3,929	3,842	4,008	3,400
75	Automotive Services & Garages	460	459	458	458	465	463	445	448	466	482	467	477	464
76	Miscellaneous Repair Services	142	139	144	149	155	162	158	147	147	155	147	148	149
78	Motion Pictures	85	84	76	81	83	98	97	98	82	73	74	75	83
79	Amusement & Recreation	506	512	502	684	793	862	909	942	771	676	561	557	690
80	Health Services	4,069	4,135	4,150	4,132	4,187	4,264	4,346	4,362	4,361	4,418	4,456	4,476	4,280
81	Legal Services	425	414	425	435	443	463	475	457	467	476	470	479	452
82	Educational Services	711	822	804	828	781	668	550	548	662	826	691	847	728
83	Social Services	809	807	808	778	772	746	732	747	783	802	816	827	787
86	Membership Organizations	364	342	349	354	351	366	399	383	340	360	345	353	359
88	Private Households	9	9	9	9	9	9	9	10	9	9	9	9	9
89,99	Miscellaneous; Nonclassified	619	638	661	664	651	688	713	711	705	731	736	740	688
01,02	Agriculture: Crops; Livestock	169	172	172	204	189	229	220	191	247	231	162	164	196
07,08	Agricultural Services; Forestry	206	213	225	463	604	648	630	616	532	475	414	344	448
	LOCAL GOVERNMENT (not included in figures above)	4,855	4,895	4,973	4,964	4,917	4,939	4,202	4,304	4,986	4,995	5,086	5,116	4,853

Nashua PMSA: Amherst, Brookline, Hollis, Hudson, Litchfield, Londonderry, Merrimack,
Milton, Mont Vernon, Nashua, and Wilton.

PORTSMOUTH-DOVER-ROCHESTER METROPOLITAN STATISTICAL AREA (NH PORTION)
ANNUAL EMPLOYMENT AVERAGES 1986

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	61,222	61,341	61,510	63,610	65,138	67,145	67,959	68,681	67,612	66,724	66,892	67,747	65,466
	MANUFACTURING	17,616	17,738	17,553	17,626	17,500	17,446	16,950	17,090	16,985	17,133	17,112	17,285	17,336
	DURABLE GOODS	10,230	10,285	10,282	10,446	10,389	10,422	10,437	10,174	10,206	10,211	10,175	10,298	10,296
24,25	Lumber and Wood; Furniture and Fixtures	299	300	302	299	311	309	303	304	316	318	306	313	307
32,38,39	Stone and Clay; Instruments; Miscellaneous Manufacturing	2,621	2,655	2,645	2,758	2,747	2,756	2,790	2,761	2,690	2,770	2,785	2,792	2,731
33,34	Primary Metals, Fabricated Metals	2,474	2,501	2,480	2,450	2,427	2,454	2,456	2,236	2,402	2,473	2,486	2,563	2,450
35	Machinery, Except Electrical	3,190	3,180	3,184	3,213	3,189	3,190	3,294	3,285	3,216	3,108	3,095	3,105	3,187
36	Electrical Products	1,594	1,601	1,624	1,674	1,647	1,645	1,536	1,541	1,538	1,498	1,461	1,472	1,569
37	Transportation Equipment	52	48	47	52	68	68	58	47	44	44	42	53	52
	NONDURABLE GOODS	7,386	7,453	7,271	7,180	7,111	7,024	6,513	6,916	6,779	6,922	6,937	6,987	7,040
20	Food and Kindred	472	517	440	427	416	404	405	431	447	418	426	420	435
22	Textile Mill Products	371	382	372	360	356	376	366	375	374	379	375	455	378
23	Apparel	40	43	48	50	50	47	53	55	51	81	83	88	57
26	Paper and Allied Products	398	404	410	390	383	396	377	385	399	376	407	408	395
27	Printing, Publishing, etc.	766	750	773	794	802	796	751	757	764	794	812	802	780
28,29,30	Chemicals; Petroleum; Rubber and Plastics	3,085	3,120	3,002	3,035	3,034	2,957	2,574	2,883	2,750	2,897	2,835	2,855	2,919
31	Leather and Leather Products	2,254	2,235	2,226	2,124	2,070	2,048	1,987	2,030	1,994	1,977	1,999	1,959	2,075
	NONMANUFACTURING	43,606	43,603	43,965	45,984	47,638	49,699	51,009	51,591	50,627	49,591	49,780	50,462	48,130
	13-17: CONSTRUCTION AND MINING	3,403	3,350	3,476	3,866	4,196	4,449	4,670	4,801	4,641	4,668	4,605	4,548	4,223
13,14	Oil and Gas Extraction; Mining	20	20	24	97	112	117	114	129	121	115	109	100	89
15	Building Construction	1,331	1,269	1,284	1,298	1,403	1,480	1,517	1,583	1,571	1,703	1,661	1,683	1,482
16	General Contractors	330	344	351	424	463	492	504	530	480	494	499	465	448
17	Special Trade Contractors	1,722	1,717	1,817	2,047	2,218	2,360	2,535	2,568	2,469	2,356	2,336	2,300	2,204
	40-49: TRANSP, COMMUN, UTILITIES	2,017	1,990	2,010	2,208	2,265	2,350	2,222	2,274	2,355	2,293	2,252	2,266	2,209
41	Passenger Transportation	255	245	247	275	288	293	159	160	258	262	253	261	246
42	Trucking	475	450	471	514	520	535	542	541	547	608	629	628	538
44	Water Transportation	85	100	102	157	170	182	209	215	197	136	101	97	146
45,47	Air Transp; Transp Services	149	145	143	155	168	183	178	224	231	181	172	172	175
48	Communication	508	503	498	487	486	502	486	485	485	485	472	475	489
49	Electric, Gas, Sanitation Svcs	545	547	549	620	633	655	648	649	637	621	625	633	614

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
50-59:	TRADE	20,121	20,002	20,147	20,058	21,561	22,751	23,359	23,579	22,699	22,366	22,797	23,489	21,977
50	Wholesale Trade: Durable	1,577	1,599	1,615	1,601	1,640	1,671	1,661	1,677	1,684	1,720	1,743	1,772	1,663
51	Wholesale Trade: Nondurable	940	963	944	1,006	1,004	1,052	1,168	1,201	1,153	1,151	1,085	1,055	1,059
52	Retail Trade: Building Materials	710	702	712	756	799	802	815	808	791	797	789	802	774
53	Retail Trade: General Merchandise	2,173	2,013	2,021	2,009	2,137	2,180	2,197	2,230	2,263	2,329	2,579	2,783	2,243
54	Retail Trade: Food	3,215	3,182	3,193	3,268	3,330	3,429	3,485	3,520	3,430	3,397	3,402	3,436	3,359
55	Retail Trade: Automotive & Gas	1,913	1,947	1,969	1,933	1,937	1,976	2,034	2,026	2,037	2,015	2,000	2,000	1,982
56	Retail Trade: Apparel	1,121	1,102	1,104	1,064	1,095	1,164	1,253	1,318	1,236	1,255	1,298	1,365	1,198
57	Retail Trade: Furniture & Equip	760	775	791	825	848	858	853	884	903	918	921	940	856
58	Retail Trade: Eating & Drinking	5,267	5,288	5,460	5,994	6,407	7,192	7,337	7,322	6,549	6,011	5,930	6,116	6,239
59	Retail Trade: Miscellaneous	2,445	2,431	2,338	2,400	2,364	2,427	2,556	2,593	2,653	2,793	3,050	3,200	2,604
60-67:	FINANCE, INSUR, REAL ESTATE	4,796	4,762	4,783	4,939	5,011	5,079	5,158	5,192	5,185	5,171	5,199	5,228	5,042
60	Banking	1,326	1,334	1,340	1,344	1,382	1,390	1,393	1,410	1,388	1,372	1,405	1,428	1,378
61	Credit Agencies	560	560	566	566	587	614	604	601	599	584	586	598	585
62	Security & Commodity Dealers, Etc	105	102	102	101	104	106	97	92	90	100	99	99	100
63,64	Insurance Carriers; Insur. Agents	2,049	2,060	2,064	2,086	2,106	2,127	2,156	2,182	2,179	2,186	2,187	2,196	2,132
65	Real Estate	735	687	691	801	810	825	894	894	890	893	883	887	824
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	21	19	20	21	19	17	14	13	38	36	39	20	23
70-89, 99, 01-09:	SERVICES & OTHER	13,269	13,499	13,549	14,113	14,605	15,070	15,600	15,745	15,747	15,093	14,927	14,931	14,679
70	Hotels	684	676	703	808	909	1,075	1,344	1,360	1,122	867	804	807	930
72	Personal Services	1,033	1,035	1,001	1,023	1,056	1,077	1,066	1,092	1,156	1,218	1,196	1,184	1,095
73	Business Services	2,023	2,208	2,213	2,130	2,251	2,274	2,399	2,493	2,511	2,534	2,557	2,506	2,343
75	Automotive Services & Garages	475	470	485	530	538	546	526	541	525	550	523	533	520
76	Miscellaneous Repair Services	141	136	143	140	144	150	154	156	153	164	164	166	151
78	Motion Pictures	109	107	108	107	106	107	110	101	99	93	98	109	105
79	Amusement & Recreation	470	482	494	622	680	754	791	812	913	495	424	388	610
80	Health Services	4,343	4,370	4,364	4,411	4,449	4,451	4,488	4,518	4,506	4,505	4,579	4,616	4,467
81	Legal Services	547	541	546	586	596	614	621	621	616	620	622	620	596
82,83	Educational Svcs; Social Svcs	2,020	2,054	2,045	2,112	2,147	2,132	2,117	2,120	2,278	2,136	2,160	2,182	2,126
84,86	Museums, Etc; Membership Orgs	332	332	337	333	365	375	429	441	383	382	350	377	370
88	Private Households	13	14	16	16	18	19	16	15	17	16	16	14	16
89,99	Miscellaneous; Nonclassified	736	744	752	829	832	936	950	907	942	985	960	985	880
01,02	Agriculture: Crops; Livestock	125	140	146	170	189	200	210	203	177	191	177	169	176
07,09	Agricultural Services: Fishing, Hunting, and Trapping	198	190	196	296	325	360	379	365	349	317	297	275	296
LOCAL GOVERNMENT (not included in figures above)		6,551	6,740	6,702	6,716	6,780	6,943	6,236	6,215	6,869	6,891	7,071	7,041	6,730

PDR MSA (NH PORTION): Barrington, Dover, Durham, Exeter, Farmington, Greenland, Hampton, Lee, Madbury, Milton, New Castle, Newfields, Newington, Newmarket, North Hampton, Portsmouth, Rochester, Rollinsford, Rye, Somersworth, and Stratham

Note: Numbers may not add due to rounding

NEW HAMPSHIRE PORTION--LAWRENCE HAVERILL PRIMARY METROPOLITAN STATISTICAL AREA
ANNUAL EMPLOYMENT AVERAGES 1986

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	33,666	33,425	33,337	33,647	34,203	34,862	32,617	33,260	33,076	32,515	32,298	32,428	33,278
	MANUFACTURING	8,620	8,536	8,452	8,082	8,132	8,329	7,193	8,347	8,364	8,169	8,034	8,077	8,195
	DURABLE GOODS	6,069	6,034	6,034	5,888	5,869	5,985	4,792	5,894	5,944	5,970	5,895	5,873	5,854
24	Lumber and Wood Products	373	345	374	413	412	414	331	338	346	345	346	356	368
25	Furniture and Fixtures	16	17	17	15	15	16	16	15	20	18	18	17	17
32	Stone & Clay Products	5	4	4	5	5	5	3	4	4	4	4	4	4
33,34	Primary Metal Industries; Fabricated Metal Products	1,236	1,218	1,217	1,184	1,176	1,186	18	1,121	1,124	1,111	1,088	1,082	1,063
35,36	Machinery; Electrical Equipment	4,023	4,027	4,034	3,884	3,873	3,987	4,060	4,067	4,120	4,127	4,070	4,052	4,027
37,38,39	Transportation Equipment; Instruments; Miscellaneous	416	403	388	387	388	377	364	349	370	365	369	362	375
	NONDURABLE GOODS	2,551	2,502	2,418	2,194	2,263	2,344	2,401	2,453	2,420	2,199	2,139	2,204	2,341
20	Food and Kindred Products	332	323	325	337	346	355	364	367	349	325	320	319	339
22,23	Textiles; Apparel	96	98	96	99	108	108	104	111	108	108	111	107	105
26,27	Paper & Allied; Printing and Publishing	519	523	530	507	515	516	503	501	499	474	492	500	507
28,29,30, 31	Chemicals; Petroleum; Rubber and Plastics; Leather	1,604	1,558	1,467	1,251	1,294	1,365	1,430	1,474	1,464	1,292	1,216	1,278	1,391
	NONMANUFACTURING	25,046	24,889	24,885	25,565	26,071	26,533	25,424	24,913	24,712	24,346	24,264	24,351	25,083
	13-17: CONSTRUCTION AND MINING	6,530	6,347	6,031	5,559	5,582	5,410	4,478	3,901	3,601	3,506	3,338	3,313	4,801
13,14,16, 17	Oil & Gas Extraction; Mining; General Contractors; Special Trade Contractors	5,795	5,587	5,255	4,769	4,704	4,470	3,551	2,948	2,712	2,650	2,523	2,510	3,956
15	Building Construction	755	760	776	790	878	940	927	953	889	856	815	803	845
	40-49: TRANSP, COMMUN, UTILITIES	1,472	1,457	1,486	1,529	1,555	1,577	1,457	1,453	1,606	1,629	1,623	1,636	1,540
41,42,49	Passenger Transportation; Trucking; Electric, Gas, and Sanitary Services	1,310	1,304	1,335	1,384	1,403	1,419	1,293	1,292	1,444	1,474	1,465	1,480	1,384
44,45	Water Transp; Air Transportation	10	9	9	13	12	12	13	14	13	14	14	14	12
47	Transportation Services	44	44	47	42	44	44	46	46	47	44	48	45	45
48	Communication	108	100	95	90	96	102	105	101	102	97	96	97	99

TABLE 11

NEW HAMPSHIRE PORTION--LAWRENCE-HAVERILL PMSA, continued

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
50-59:	TRADE	10,011	9,927	10,135	10,547	10,873	11,191	11,378	11,451	11,411	11,363	11,514	11,738	10,962
50	Wholesale Trade: Durable	953	970	947	956	961	956	950	986	1,009	999	1,006	1,008	975
51	Wholesale Trade: Nondurable	289	278	286	302	305	312	350	354	356	380	378	384	331
52	Retail Trade: Building Materials	404	399	399	442	441	447	480	478	487	459	454	465	446
53	Retail Trade: General Merchandise	1,137	1,094	1,103	1,108	1,100	1,126	1,227	1,317	1,419	1,380	1,488	1,587	1,257
54	Retail Trade: Food	2,420	2,391	2,424	2,583	2,594	2,557	2,452	2,429	2,422	2,616	2,755	2,823	2,539
55	Retail Trade: Automotive & Gas	750	756	766	814	831	788	856	827	804	801	780	774	794
56	Retail Trade: Apparel	210	205	199	205	210	203	215	236	229	248	243	251	221
57	Retail Trade: Furniture & Equip	435	423	417	452	462	462	487	514	566	587	613	610	502
58	Retail Trade: Eating & Drinking	2,363	2,445	2,617	2,685	3,003	3,349	3,393	3,321	3,135	2,857	2,718	2,710	2,883
59	Retail Trade: Miscellaneous	1,050	966	977	1,000	966	991	988	989	984	1,036	1,079	1,126	1,013
60-67:	FINANCE, INSUR, REAL ESTATE	1,036	1,036	1,038	1,068	1,104	1,144	1,115	1,117	1,115	1,144	1,161	1,171	1,104
60	Banking	370	367	368	357	359	369	381	387	399	429	437	436	388
61	Credit Agencies	98	97	92	101	103	106	96	99	93	96	99	112	99
62	Security & Commodity Dealers, Etc	6	6	6	6	9	9	9	9	9	9	9	9	8
63,64	Insurance Carriers; Insur. Agents	156	140	138	147	145	138	137	137	143	164	172	169	147
65	Real Estate	402	403	411	434	465	499	469	463	448	417	414	415	437
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	24	23	23	23	23	23	23	22	23	29	30	30	25
70-89, 99, 01-09:	SERVICES & OTHER	5,977	6,122	6,195	6,862	6,957	7,211	6,996	6,991	6,979	6,704	6,628	6,493	6,676
70	Hotels	204	204	202	214	226	276	298	247	221	235	238	251	233
72	Personal Services	369	376	380	391	400	418	415	415	427	402	383	377	396
73	Business Services	1,494	1,533	1,543	1,579	1,566	1,562	1,478	1,499	1,520	1,494	1,483	1,475	1,519
75	Automotive Services & Garages	220	222	223	231	223	260	253	246	257	260	254	262	243
76	Miscellaneous Repair Services	52	51	49	54	57	56	54	52	54	68	70	69	57
78,79	Motion Pictures; Amusement and Recreation	343	370	419	843	914	1,053	1,013	1,020	849	822	775	653	756
80	Health Services	1,794	1,814	1,821	1,863	1,862	1,890	1,900	1,927	1,922	1,857	1,878	1,898	1,869
81	Legal Services	95	95	100	98	109	112	112	116	121	117	113	117	109
82	Educational Services	351	357	360	357	398	338	208	227	383	402	400	409	346
83	Social Services	225	228	229	244	243	230	240	248	289	201	216	212	234
86	Membership Organizations	112	114	125	118	111	121	128	126	116	116	124	125	120
88,89,99	Miscellaneous & Nonclassified	565	600	589	598	586	576	569	565	552	494	481	479	555
01,07	Agricultural Productions: Crops; Agricultural Services	153	158	155	272	302	319	328	303	268	236	213	186	241
	LOCAL GOVERNMENT (not included in figures above)	2,495	2,550	2,552	2,481	2,541	2,525	2,236	2,218	2,516	2,554	2,628	2,707	2,500

NH PORTION--LAWRENCE-HAVERILL PMSA: Atkinson, Brentwood, Danville, Derry, East Kingston, Hampstead,
Kingston, Newton, Plaistow, Sales, Sandown, Seabrook, and Windham

Note: Numbers may not add due to rounding

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	1,440	1,429	1,422	1,533	1,613	1,650	1,598	1,626	1,607	1,617	1,617	1,647	1,567
	MANUFACTURING	424	415	411	407	405	405	372	384	395	375	376	374	395
	NONMANUFACTURING	1,016	1,014	1,011	1,126	1,208	1,245	1,226	1,242	1,212	1,242	1,241	1,273	1,171
	13-17: CONSTRUCTION AND MINING	144	145	144	167	169	177	194	193	187	184	182	179	172
15	Building Construction	21	21	25	41	43	50	52	51	45	49	50	47	41
16	General Contractors	19	17	16	16	14	17	17	17	17	16	16	16	17
17	Special Trade Contractors	104	107	103	110	112	110	125	125	125	119	116	116	114
	40-49: TRANSP, COMMUN, UTILITIES	42	46	47	48	46	44	42	45	50	53	49	51	47
41,42,47	Passenger Transportation; Trucking; Transp. Services	42	46	47	48	46	44	42	45	50	53	49	51	47
	50-59: TRADE	488	487	509	579	457	673	650	648	656	685	694	716	620
50,51	Wholesale: Durable; Nondurable	15	15	15	14	15	15	17	16	16	15	16	19	16
52,53	Retail Trade: Building Materials; General Merchandise	118	115	127	187	237	242	255	263	259	268	274	288	219
54	Retail Trade: Food	196	193	201	201	209	216	198	192	206	225	228	220	207
55	Retail Trade: Automotive & Gas	33	32	32	34	33	34	40	36	36	34	36	36	35
56,57,59	Retail Trade: Apparel; Furniture; Miscellaneous	48	49	51	48	48	47	50	48	49	47	48	48	48
58	Retail Trade: Eating & Drinking	78	83	83	95	115	119	90	93	90	96	92	105	95
	60-67: FINANCE, INSUR, REAL ESTATE	95	92	92	92	95	104	102	104	109	105	108	115	101
60,64,65	Banking; Insurance Agents; Real Estate	95	92	92	92	95	104	102	104	109	105	108	115	101
	70-89, 99, 91-99: SERVICES & OTHER	247	244	219	240	241	247	238	252	210	215	208	212	231
72,73	Personal Svcs; Business Svcs	40	38	36	40	38	42	38	34	35	38	37	41	38
75,76,79	Automotive Services & Garages; Misc. Repairs; Recreation	26	25	28	33	34	32	55	71	32	34	29	28	36
80,81,82 83,86,89, 99,07	Health Svcs; Legal Svcs; Educ. Svcs; Social Svcs; Membership Organizations; Miscellaneous; Nonclassified; Agricultural Svc	181	181	155	167	169	173	145	147	143	143	142	143	157
	LOCAL GOVERNMENT (not included in figures above)	241	244	245	232	233	237	190	204	248	244	244	253	235

NH PORTION--LOWELL PMSA: Pelham

Note: Numbers may not add due to rounding

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	5,108	5,078	5,189	5,553	6,245	5,961	6,130	6,147	6,116	6,206	6,119	6,025	5,823
	MANUFACTURING	823	803	824	805	1,288	799	763	808	801	815	856	848	853
	DURABLE GOODS	557	541	552	535	524	534	519	533	518	537	575	572	541
24,25	Lumber & Wood; Furniture & Fixt.	161	149	143	158	162	166	165	167	146	168	175	167	161
32,33,34	Stone & Clay; Primary Metals; Fabricated Metals	105	107	110	111	110	114	130	130	126	135	156	155	124
35	Machinery, Except Electrical	191	192	206	202	194	206	175	187	198	187	195	199	194
36,37,38, 39	Electrical Products; Transport- ation Equipment; Instruments; Miscellaneous	100	93	93	64	58	48	49	49	48	47	49	51	62
	NONDURABLE GOODS	266	262	272	270	764	265	244	275	283	278	281	276	311
20,22,23	Food and Kindred; Textiles; Apparel	165	167	170	166	158	154	152	153	166	172	172	167	164
27,28,30	Printing & Publishing; Chemicals and Allied; Rubber & Plastics	101	95	102	104	606	111	92	122	117	106	109	109	148
	NONMANUFACTURING	4,285	4,275	4,365	4,748	4,957	5,162	5,367	5,339	5,315	5,391	5,263	5,177	4,970
	13-17: CONSTRUCTION AND MINING	1,646	1,625	1,645	1,791	1,901	1,986	2,126	2,092	2,029	2,060	2,025	1,988	1,910
14,16	Mining; General Contractors	116	113	113	120	128	139	117	124	112	111	117	122	111
15	Building Construction	767	743	723	732	730	724	790	757	760	785	794	808	759
17	Special Trade Contractors	763	769	809	939	1,043	1,123	1,219	1,211	1,157	1,164	1,114	1,038	1,031
	40-49: TRANSF. COMMUN. UTILITIES	278	280	282	285	289	290	271	268	284	283	282	294	282
41	Passenger Transportation	22	22	22	22	24	24	12	11	31	32	34	34	24
42,44	Trucking; Water Transportation	43	44	44	44	48	47	48	44	42	45	43	50	45
47,48,49	Transportation Services; Communication; Electric, Gas, and Sanitary Services	213	214	216	219	217	219	211	213	211	206	205	210	213

TABLE 11

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	50-59: TRADE	1,508	1,497	1,545	1,698	1,746	1,827	1,946	1,949	1,922	1,913	1,912	1,862	1,777
50	Wholesale Trade: Durable	184	179	183	189	191	191	186	199	196	191	196	195	190
51	Wholesale Trade: Nondurable	29	28	24	20	14	16	15	14	15	19	21	22	20
52	Retail Trade: Building Materials	194	196	196	209	217	220	243	252	253	250	252	243	227
53,59	Retail Trade: General Merchandise and Miscellaneous Retail	152	155	158	166	168	173	166	168	180	180	184	179	169
54	Retail Trade: Food	305	302	296	347	344	362	387	393	377	365	373	374	352
55	Retail Trade: Automotive & Gas	99	102	111	104	107	109	106	107	104	102	104	103	105
56,57	Retail Trade: Apparel; Furniture	44	44	46	47	52	53	53	51	51	47	52	55	50
58	Retail Trade: Eating & Drinking	501	491	531	616	653	703	790	765	746	759	730	691	665
	60-67: FINANCE, INSUR, REAL ESTATE	125	131	134	138	140	149	154	154	156	154	150	161	146
60,61,62	Banking; Credit Agencies; Security Dealers, etc.	60	61	64	67	64	70	68	65	69	65	62	67	65
64	Insurance Agents	21	21	21	21	21	22	25	26	26	27	26	26	24
65,67	Real Estate; Holding Offices	44	49	49	50	55	57	61	63	61	62	62	68	57
	70-89, 99, 01-09: SERVICES & OTHER	728	742	759	836	881	910	870	876	924	981	894	872	856
70	Hotels	57	58	58	67	77	93	109	111	78	71	64	68	76
72	Personal Services	20	24	26	25	23	22	19	17	17	15	15	15	20
73	Business Services	139	139	142	157	174	185	161	166	167	194	198	193	168
75	Automotive Services & Garages	32	33	32	34	37	39	38	39	39	43	43	44	38
76,78,79	Miscellaneous Repair Services; Motion Pictures; Recreation	49	52	62	94	92	99	113	111	87	91	58	53	80
80	Health Services	79	80	78	77	79	83	77	76	77	82	80	77	79
81	Legal Services	6	6	6	7	7	6	5	5	5	6	6	6	6
82	Educational Services	114	111	112	110	110	93	78	74	120	126	127	122	108
83	Social Services	74	81	80	81	79	84	69	69	86	80	80	80	79
86	Membership Organizations	27	27	31	31	31	32	31	29	33	29	31	33	30
89,99	Miscellaneous & Nonclassified	54	55	56	60	63	71	75	76	79	83	83	85	70
01,02,07, 08,09	Agriculture: Crops; Livestock; Agricultural Services; Forestry; Fishing, Hunting, etc	77	76	76	93	109	103	95	103	136	161	109	96	103
	LOCAL GOVERNMENT (not included in figures above)	933	965	988	970	983	1,039	870	894	1,023	1,017	1,072	1,095	987

UNATTACHED ESTIMATING AREA: Brookfield, Chester, Epping, Fremont, Greenville,
Hampton Falls, Kensington, Lyndeborough, Mason, Middleton,
New Boston, New Durham, New Ipswich, Nottingham, Raymond,
So. Hampton, Strafford, Temple, Wakefield, and Weare

Note: Numbers may not add due to rounding

TABLE 11

STATEWIDE
ANNUAL EMPLOYMENT AVERAGES 1986

SIC CODE	INDUSTRY	JANUARY EMPLOYMENT	FEBRUARY EMPLOYMENT	MARCH EMPLOYMENT	APRIL EMPLOYMENT	MAY EMPLOYMENT	JUNE EMPLOYMENT	JULY EMPLOYMENT	AUGUST EMPLOYMENT	SEPTEMBER EMPLOYMENT	OCTOBER EMPLOYMENT	NOVEMBER EMPLOYMENT	DECEMBER EMPLOYMENT	AVERAGE ANNUAL EMPLOYMENT
	TOTAL--ALL INDUSTRIES	14,434	14,525	14,725	14,966	15,245	15,616	15,326	15,521	15,622	15,430	15,542	15,708	15,222
	MANUFACTURING	222	225	227	229	248	260	184	189	198	191	193	201	214
	NONMANUFACTURING	14,212	14,300	14,498	14,737	14,997	15,356	15,142	15,332	15,424	15,239	15,349	15,507	15,008
	13-17: CONSTRUCTION AND MINING	1,219	1,210	1,338	1,562	1,754	1,864	1,819	1,768	1,743	1,538	1,526	1,425	1,564
	40-49: TRANSP, COMMUN, UTILITIES	2,884	2,883	2,884	2,895	2,925	2,991	2,980	2,988	2,974	2,976	3,029	3,064	2,956
	50-59: TRADE	5,924	5,950	6,031	6,016	6,098	6,194	6,151	6,216	6,183	6,274	6,304	6,458	6,150
	60-67: FINANCE, INSUR, REAL ESTATE	1,160	1,171	1,186	1,171	1,123	1,153	1,144	1,131	1,168	1,177	1,197	1,221	1,167
	70-89, 99, 01-09: SERVICES & OTHER	3,025	3,086	3,059	3,093	3,097	3,154	3,048	3,229	3,356	3,274	3,293	3,339	3,171

STATEWIDE: Employing units which could not be segregated by place of business

Note: Numbers may not add due to rounding

TABLE 12

NEW HAMPSHIRE
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
TOTAL--ALL INDUSTRIES		\$1,793,138,194	\$1,893,491,736	\$1,914,914,249	\$2,087,556,116	\$7,689,100,295
MANUFACTURING		669,518,346	690,264,663	650,836,461	732,390,061	2,743,009,531
DURABLE GOODS		489,898,946	504,790,413	476,894,785	537,941,104	2,009,525,248
24	Lumber and Wood Products	22,946,624	24,328,768	24,346,959	28,437,903	100,060,254
25	Furniture and Fixtures	6,704,378	6,829,814	6,523,894	7,156,189	27,214,275
32	Stone & Clay Products	16,699,337	17,310,282	17,986,039	19,565,831	71,561,489
33	Primary Metal Products	26,926,704	24,220,274	22,280,428	26,185,638	99,613,044
34	Fabricated Metal Products	33,877,020	36,268,112	32,707,449	37,478,431	140,331,012
35	Machinery, Except Electrical	184,255,664	185,811,875	175,659,855	194,853,233	740,580,627
36	Electrical Products	137,048,726	143,504,931	138,178,925	156,227,935	574,960,517
37	Transportation Equipment	8,272,066	8,674,696	8,764,194	9,342,933	35,053,889
38	Instruments	42,745,526	48,782,345	40,317,282	50,234,946	182,080,099
39	Miscellaneous Manufacturing	10,422,901	9,059,316	10,129,760	8,458,065	38,070,042
NONDURABLE GOODS		179,619,400	185,474,250	173,941,676	194,448,957	733,484,283
20	Food and Kindred Products	15,488,462	16,684,163	16,682,379	17,826,294	66,681,298
22	Textile Mill Products	15,751,314	16,924,517	15,475,418	18,201,909	66,353,158
23	Apparel	7,410,317	7,380,003	6,753,448	7,937,597	29,481,365
26	Paper and Allied Products	35,880,787	36,859,502	35,088,392	38,243,550	146,072,231
27	Printing, Publishing, and Allied	33,773,922	35,157,424	35,945,733	38,931,114	143,808,193
28,29	Chemicals; Petroleum	6,962,203	7,065,830	7,141,470	7,941,204	29,110,707
30	Rubber & Plastic Products	46,663,459	47,481,532	41,869,838	48,219,987	184,234,816
31	Leather and Leather Products	17,688,936	17,921,279	14,984,998	17,147,302	67,742,515
NONMANUFACTURING		1,123,619,848	1,203,227,073	1,264,077,788	1,355,166,055	4,946,090,764
10-17: CONSTRUCTION AND MINING		169,903,347	198,368,313	194,402,121	202,312,534	764,986,315
10,13,14	Metal Mining; Oil and Gas Extraction; Mineral Mining	1,944,658	3,416,235	3,703,800	3,893,236	12,957,929
15	Building Construction	50,460,062	58,304,490	62,749,008	70,357,148	241,870,708
16	General Contractors	48,825,947	52,555,797	35,115,220	28,477,975	164,974,939
17	Special Trade Contractors	68,672,680	84,091,791	92,834,093	99,584,175	345,182,739
40-49: TRANSP, COMMUN, UTILITIES		92,901,225	96,665,976	99,997,859	104,666,355	394,231,415
41	Passenger Transportation	3,716,623	4,258,206	3,577,889	4,651,152	16,203,870
42	Trucking	22,346,542	24,347,201	24,943,157	28,091,773	99,728,673
44	Water Transportation	880,684	1,167,610	1,479,685	1,190,235	4,718,214
45	Air Transportation	2,460,298	2,692,369	2,905,184	3,259,524	11,317,375
47	Transportation Services	2,407,343	2,472,506	2,454,746	2,608,786	9,943,381
46,48,49	Pipelines; Communication; Electric, Gas, Sanitation Svcs	61,089,735	61,728,084	64,637,198	64,864,885	252,319,902

NEW HAMPSHIRE, continued
TOTAL WAGES 1986

TABLE 12

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
50-59: TRADE		\$357,967,261	\$380,791,877	\$411,927,125	\$458,800,885	\$1,609,487,148
50	Wholesale Trade: Durable	81,733,177	84,132,392	87,531,764	99,371,549	352,768,882
51	Wholesale Trade: Nondurable	40,442,763	40,718,056	43,794,450	47,691,338	172,646,607
52	Retail Trade: Building Materials	18,558,508	20,517,623	22,058,930	28,346,393	89,481,454
53	Retail Trade: General Merchandise	21,781,809	23,334,357	26,580,394	31,186,801	102,883,361
54	Retail Trade: Food	39,941,662	43,080,930	46,015,235	48,411,049	177,448,876
55	Retail Trade: Automotive & Gas	46,662,486	51,731,722	54,653,106	66,039,355	219,086,669
56	Retail Trade: Apparel	11,222,683	11,220,129	12,683,637	14,266,757	49,393,206
57	Retail Trade: Furniture & Eqpt	15,781,744	16,868,553	18,175,933	20,730,842	71,557,072
58	Retail Trade: Eating & Drinking	45,062,052	51,430,043	60,257,312	55,936,302	212,685,709
59	Retail Trade: Miscellaneous	36,780,377	37,758,072	40,176,364	46,820,499	161,535,312
60-67: FINANCE, INSUR, REAL ESTATE		131,636,003	136,096,774	139,980,691	153,219,535	560,933,003
60	Banking	33,620,512	32,592,641	33,559,316	36,701,287	136,473,756
61	Credit Agencies	10,497,351	11,230,269	12,390,866	13,354,768	47,473,254
62	Security & Commodity Dealers, Etc	7,449,959	7,721,178	6,741,273	6,625,054	28,537,464
63	Insurance Carriers	43,379,542	42,758,019	43,720,946	45,605,251	175,463,758
64	Insurance Agents	14,743,946	14,811,524	16,023,191	18,269,004	63,847,665
65	Real Estate	16,560,058	21,394,806	21,883,731	25,951,096	85,789,691
66	Combinations: Real Estate/Insur/ Loans/Law Offices	602,141	523,514	546,886	773,282	2,445,823
67	Holding & Other	4,782,494	5,064,823	5,114,482	5,939,793	20,901,592
70-89, 99, 01-09: SERVICES & OTHER		371,212,012	391,304,133	417,769,992	436,166,746	1,616,452,883
70	Hotels	17,043,421	17,718,766	26,079,050	20,570,259	81,411,496
72	Personal Services	12,239,147	13,472,941	13,831,591	15,088,851	54,632,530
73	Business Services	68,682,111	72,490,400	75,582,581	84,841,206	301,596,298
75	Automotive Services & Garages	12,385,320	13,809,532	13,987,385	15,097,617	55,279,854
76	Miscellaneous Repair Services	3,868,572	4,344,622	4,754,501	5,149,406	18,117,101
78	Motion Pictures	909,154	797,468	976,072	928,093	3,610,787
79	Amusement & Recreation	10,680,791	11,033,300	14,453,384	11,660,726	47,828,201
80	Health Services	125,813,022	129,319,094	135,030,457	137,251,006	527,413,579
81	Legal Services	18,682,672	19,961,958	21,790,483	26,479,763	86,914,876
82	Educational Services	36,910,268	37,376,723	37,065,145	41,748,199	153,100,335
83	Social Services	17,614,430	18,788,872	18,760,317	20,157,079	75,320,698
84	Museums and Art Galleries	496,327	483,728	553,874	463,854	1,997,783
86	Membership Organizations	6,310,405	6,600,010	7,404,963	7,272,917	27,588,295
88,89	Private Households; Miscellaneous Services	29,334,722	31,613,741	31,517,381	34,273,632	126,739,476
99	Nonclassified	2,693,035	2,954,132	4,039,629	4,255,568	13,942,364
01,02,07, 08,09	Agriculture: Crops; Livestock; Agricultural Services; Forestry; Fishing, Hunting, and Trapping	7,548,615	10,538,846	11,943,179	10,928,570	40,959,210
LOCAL GOVERNMENT (not included in figures above)		\$139,200,060	\$161,536,432	\$104,804,160	\$159,614,340	\$565,154,992

Note: Numbers may not add due to rounding

TABLE 12

 BERLIN LABOR MARKET AREA
 TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	TOTAL--ALL INDUSTRIES	\$54,821,654	\$58,669,245	\$63,254,874	\$66,828,422	\$243,574,195
	MANUFACTURING	22,933,100	24,028,570	23,201,527	25,375,024	95,538,221
	DURABLE GOODS	4,639,608	4,524,685	4,379,568	5,708,281	19,252,142
24,25	Lumber and Wood; Furniture and Fixtures	3,574,130	3,332,677	3,137,453	4,244,809	14,289,069
35	Machinery, Except Electrical	483,025	494,888	521,329	530,286	2,029,528
32,33,34, 36,38,39	Stone & Clay; Primary Metals; Fabricated Metals; Elect. Machinery; Instruments; Other	582,453	697,120	720,786	933,186	2,933,545
	NONDURABLE GOODS	18,293,492	19,503,885	18,821,959	19,666,743	76,286,079
20,22,23, 26,27,30, 31	Food & Kindred; Textiles; Apparel; Paper; Printing Rubber & Plastics; Leather	18,293,492	19,503,885	18,821,959	19,666,743	76,286,079
	NONMANUFACTURING	31,888,554	34,640,675	40,053,347	41,453,398	148,035,974
	13-17: CONSTRUCTION AND MINING	3,229,241	5,282,412	6,031,119	7,267,567	21,810,339
14,16	Mining; General Contractors	144,195	279,858	377,573	352,063	1,153,689
15	Building Construction	1,542,031	2,605,311	2,942,474	3,967,010	11,056,826
17	Special Trade Contractors	1,543,015	2,397,243	2,711,072	2,948,494	9,599,824
	40-49: TRANSP, COMMUN, UTILITIES	3,030,943	2,945,494	3,426,940	3,464,751	12,868,128
41,42	Passenger & Freight Transp	1,547,666	1,483,845	1,710,370	1,823,618	6,565,493
45,47	Air Transp; Transp Services	87,277	106,501	118,196	93,851	405,825
48	Communication	353,264	350,861	406,224	432,363	1,542,712
49	Electric, Gas, Sanitation Svcs	1,042,742	1,004,287	1,192,150	1,114,919	4,354,098
	50-59: TRADE	11,805,183	12,579,666	14,133,734	14,916,618	53,435,201
50	Wholesale Trade: Durable	801,462	973,542	926,095	1,110,112	3,811,211
51	Wholesale Trade: Nondurable	652,483	768,221	897,035	888,268	3,206,007
52	Retail Trade: Building Materials	902,438	954,659	980,585	1,195,671	4,033,353
53	Retail Trade: General Merchandise	642,718	661,533	715,405	772,797	2,792,453
54	Retail Trade: Food	1,614,548	1,688,000	1,903,769	2,034,098	7,240,415
55	Retail Trade: Automotive & Gas	1,465,898	1,702,155	1,776,579	1,916,088	6,860,720
56	Retail Trade: Apparel	810,703	844,403	916,791	847,472	3,419,369
57	Retail Trade: Furniture & Eqpt	536,276	567,833	689,960	753,355	2,547,424
58	Retail Trade: Eating & Drinking	1,990,165	2,038,818	2,898,526	2,574,155	9,501,664
59	Retail Trade: Miscellaneous	2,388,492	2,380,502	2,428,989	2,824,602	10,022,585

TABLE 12

BERLIN LABOR MARKET AREA, continued
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
60-67: FINANCE, INSUR, REAL ESTATE		\$2,539,676	\$2,967,873	\$2,698,377	\$3,298,416	\$11,504,342
60	Banking	1,172,512	1,276,461	1,263,653	1,299,736	5,012,362
61,62	Credit Agencies; Security Dealers	57,045	61,720	70,901	330,055	519,721
63,64	Insurance Carriers; Insur. Agents	567,326	513,892	622,785	658,040	2,362,043
65,67	Real Estate; Holding & Other	742,793	1,115,800	741,038	1,010,585	3,610,216
70-89, 99, 01-09: SERVICES & OTHER		11,283,511	10,865,230	13,763,177	12,506,046	48,417,964
70	Hotels	3,158,798	2,762,266	4,471,060	3,270,686	13,662,810
72	Personal Services	242,651	233,054	278,948	265,244	1,019,897
73	Business Services	744,280	804,005	884,471	939,552	3,372,308
75	Automotive Services & Garages	596,472	612,434	615,946	632,916	2,457,768
76	Miscellaneous Repair Services	57,811	73,081	88,885	86,800	306,577
79	Amusement & Recreation	1,444,230	866,715	1,509,925	1,260,073	5,080,943
80	Health Services	3,135,388	3,389,961	3,537,159	3,682,595	13,745,103
81	Legal Services	284,743	376,948	374,206	419,456	1,455,353
82	Educational Services	15,292	14,264	11,755	22,277	63,588
83	Social Services	901,550	897,540	925,023	1,027,940	3,752,053
86	Membership Organizations	358,855	370,803	583,961	424,111	1,737,730
88,89,99	Miscellaneous & Nonclassified	197,910	253,518	253,980	289,432	994,840
02,08	Livestock; Forestry	44,592	45,348	41,345	42,228	173,513
07	Agricultural Services	100,939	165,293	186,513	142,736	595,481
LOCAL GOVERNMENT (not included in figures above)		\$6,175,486	\$7,165,510	\$4,347,463	\$6,618,580	\$24,307,039

BERLIN LMA: Albany, Bartlett, Berlin, Cambridge, Chatham, Clarksville, Colebrook, Columbia, Conway, Dixville, Dummer, Eaton, Errol, Gorham, Hart's Location, Jackson, Kilkenny, Madison, Milan, Millsfield, Northumberland, Odell, Pittsburg, Randolph, Shelburne, Stark, Stewartstown, Stratford, Success, Tamworth, and Wentworth's Location

Note: Numbers may not add due to rounding

CLAREMONT LABOR MARKET AREA
TOTAL WAGES 1986

TABLE 12

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	TOTAL--ALL INDUSTRIES	\$120,126,129	\$124,091,627	\$128,962,920	\$136,173,769	\$509,354,445
	MANUFACTURING	33,863,240	35,646,508	34,397,788	37,520,119	141,427,655
	DURABLE GOODS	23,454,237	24,292,556	23,384,145	25,153,487	96,284,425
24	Lumber and Wood Products	2,469,497	2,735,054	2,784,706	3,262,424	11,251,681
25	Furniture and Fixtures	122,637	153,461	179,306	177,295	632,699
32,33,34	Stone & Clay; Primary Metals; Fabricated Metal Products	7,316,566	7,440,433	7,044,360	7,496,838	29,298,197
35	Machinery, Except Electrical	10,673,376	11,217,729	10,551,689	10,967,996	43,410,790
36	Electrical Products	1,177,426	1,118,395	1,252,488	1,389,119	4,937,428
37,38,39	Transportation Equipment; Instruments; Miscellaneous	1,694,735	1,627,484	1,571,596	1,859,815	6,753,630
	NONDURABLE GOODS	10,409,003	11,353,952	11,013,643	12,366,632	45,143,230
22,23	Textiles; Apparel	3,989,949	3,964,061	3,877,861	4,087,826	15,919,697
26	Paper and Allied Products	1,993,325	2,117,190	2,023,235	2,323,069	8,456,819
27	Printing, Publishing, and Allied	3,378,157	3,839,192	3,919,153	4,519,211	15,655,713
20,28,29,30,31	Food and Kindred; Chemicals; Petroleum; Rubber and Plastics; Leather and Leather Products	1,047,572	1,433,509	1,193,394	1,436,526	5,111,001
	NONMANUFACTURING	86,262,889	88,445,119	94,565,132	98,653,650	367,926,790
	13-17: CONSTRUCTION AND MINING	4,352,750	5,864,497	6,807,310	7,271,827	24,296,384
14	Mining	153,525	260,336	358,811	361,762	1,134,434
15	Building Construction	2,223,824	2,531,063	2,862,202	3,168,958	10,786,047
16	General Contractors	316,611	542,716	621,311	654,246	2,134,884
17	Special Trade Contractors	1,658,790	2,530,382	2,964,986	3,086,861	10,241,019
	40-49: TRANSP, COMMUN, UTILITIES	2,773,405	2,915,338	2,905,769	3,214,124	11,808,636
41	Passenger Transportation	156,932	163,463	159,748	180,536	660,679
42	Trucking	1,244,889	1,358,628	1,344,899	1,468,663	5,417,079
44,45	Water Transp; Air Transportation	131,169	159,192	168,498	171,751	630,610
47	Transportation Services	196,353	199,637	180,244	231,717	807,951
48	Communication	274,465	299,307	307,736	389,445	1,270,953
49	Electric, Gas, Sanitation Svcs	769,597	735,111	744,644	772,012	3,021,364
	50-59: TRADE	18,996,550	20,287,369	21,694,462	23,932,886	84,911,267
50	Wholesale Trade: Durable	2,663,740	2,689,676	2,746,678	3,410,992	11,511,086
51	Wholesale Trade: Nondurable	1,237,327	1,273,803	1,359,491	1,553,412	5,424,033
52	Retail Trade: Building Materials	1,542,944	1,532,657	1,701,611	1,888,198	6,665,410
53	Retail Trade: General Merchandise	1,279,519	1,291,871	1,331,182	1,544,037	5,446,609
54	Retail Trade: Food	2,917,831	3,337,602	3,584,377	3,590,032	13,429,842
55	Retail Trade: Automotive & Gas	2,260,989	2,636,264	2,654,278	3,352,256	10,903,787
56	Retail Trade: Apparel	817,865	749,783	808,239	948,216	3,324,103
57	Retail Trade: Furniture & Eqpt	922,101	1,109,761	970,030	1,100,792	4,102,684
58	Retail Trade: Eating & Drinking	2,711,756	2,876,145	3,571,163	3,331,096	12,490,160
59	Retail Trade: Miscellaneous	2,642,478	2,789,807	2,967,413	3,213,855	11,613,553

TABLE 12

CLAREMONT LABOR MARKET AREA, continued
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
60-67: FINANCE, INSUR, REAL ESTATE		\$5,308,661	\$5,398,766	\$5,687,293	\$6,368,589	\$22,763,309
60	Banking	3,123,434	3,029,966	3,119,325	3,596,822	12,869,547
61	Credit Agencies	49,703	52,554	55,863	64,650	222,770
62	Security & Commodity Dealers, Etc	592,854	652,049	738,860	642,890	2,626,653
63	Insurance Carriers	105,543	106,243	105,014	112,309	429,109
64	Insurance Agents	733,220	707,381	765,877	856,303	3,062,781
65	Real Estate	604,548	703,810	784,711	901,155	2,994,224
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	99,359	146,763	117,643	194,460	558,225
70-89, 99, 01-09: SERVICES & OTHER		54,831,523	53,979,149	57,470,298	57,866,224	224,147,194
70	Hotels	359,266	372,673	724,774	664,062	2,120,775
72	Personal Services	873,605	982,130	1,010,587	990,592	3,856,914
73	Business Services	3,956,697	3,886,916	4,300,797	4,914,334	17,058,744
75	Automotive Services & Garages	626,243	662,595	728,861	793,243	2,810,942
76	Miscellaneous Repair Services	229,659	254,715	321,201	326,172	1,131,747
78	Motion Pictures	61,963	70,545	102,747	88,266	323,521
79	Amusement & Recreation	652,378	438,373	584,073	508,194	2,183,018
80,82	Health Svcs; Educational Services	40,229,714	40,224,578	42,760,385	42,974,874	166,189,551
81	Legal Services	633,648	525,308	561,089	730,132	2,450,177
83	Social Services	1,049,222	1,148,015	1,200,330	1,322,337	4,719,904
84,86	Museums, Etc; Membership Orgs	395,409	410,276	473,531	440,177	1,719,393
88,89,99	Miscellaneous & Nonclassified	5,422,996	4,517,840	4,186,851	3,642,967	17,770,654
01,02	Agriculture: Crops; Livestock	58,250	79,165	82,542	80,497	300,454
07	Agricultural Services	136,553	242,877	257,418	227,059	863,907
08,09	Forestry; Fishing, Etc	145,920	163,143	175,112	163,318	647,493
LOCAL GOVERNMENT (not included in figures above)		\$11,010,808	\$13,339,028	\$8,185,891	\$13,400,143	\$45,935,870

CLAREMONT LMA: Acworth, Canaan, Charlestown, Claremont, Cornish, Croydon, Dorchester, Enfield, Goshen, Grafton, Brantham, Hanover, Langdon, Lebanon, Leampster, Lyae, Newbury, New London, Newport, Orange, Plainfield, Springfield, Sunapee, Sutton, Unity, Washington, and Wilnot

Note: Numbers may not add due to rounding

TABLE 12

CONCORD LABOR MARKET AREA
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	TOTAL--ALL INDUSTRIES	\$139,996,882	\$150,567,637	\$153,116,155	\$169,555,690	\$613,236,364
	MANUFACTURING	43,312,151	46,979,085	43,790,542	51,034,481	185,116,259
	DURABLE GOODS	30,163,227	31,914,617	30,464,744	35,608,681	128,151,269
24,25	Lumber and Wood Products; Furniture and Fixtures	4,674,341	5,232,612	5,168,221	5,915,691	20,990,865
32	Stone and Clay Products	947,235	1,300,804	1,398,284	1,741,178	5,387,501
33,34	Primary and Fabricated Metals	1,410,952	1,516,392	1,349,542	1,680,579	5,957,465
35	Machinery, Except Electrical	4,643,078	4,181,092	4,004,793	4,880,886	17,709,849
36	Electrical Products	13,767,061	14,473,671	14,398,296	16,744,688	59,383,716
38	Instruments and Optical Goods	4,317,807	4,949,863	3,845,278	4,301,078	17,414,026
39	Miscellaneous Manufacturing	402,753	260,183	300,330	344,581	1,307,847
	NONDURABLE GOODS	13,148,924	15,064,468	13,325,798	15,425,800	56,964,990
20	Food and Kindred Products	1,420,693	1,498,295	1,641,778	1,935,796	6,496,562
22	Textile Mill Products	1,007,202	1,278,029	994,922	1,438,820	4,718,973
23	Apparel	38,267	36,027	26,918	40,720	141,932
26	Paper and Allied Products	3,568,813	4,136,816	3,222,785	3,801,424	14,729,838
27	Printing, Publishing, & Allied	4,296,423	4,546,085	4,712,927	5,064,639	18,620,074
28,30	Chemicals; Rubber and Plastics	1,092,803	1,221,135	1,151,672	1,253,847	4,719,457
31	Leather and Leather Products	1,724,723	2,348,081	1,574,796	1,890,554	7,538,154
	NONMANUFACTURING	96,684,731	103,588,552	109,325,613	118,521,209	428,120,105
	13-17: CONSTRUCTION AND MINING	12,939,422	16,214,571	17,835,060	18,414,901	65,403,954
14	Mining	337,483	685,192	620,713	710,113	2,353,501
15	Building Construction	5,839,372	6,468,013	6,811,924	7,016,857	26,136,166
16	General Contractors	1,418,412	2,610,458	3,089,035	2,878,221	9,996,126
17	Special Trade Contractors	5,344,155	6,450,908	7,313,388	7,809,710	26,918,161
	40-49: TRANSP, COMMUN, UTILITIES	5,658,833	6,169,652	6,365,564	6,933,577	25,127,626
41	Passenger Transportation	422,831	474,709	504,353	547,798	1,949,691
42	Trucking	1,370,930	1,631,385	1,524,882	1,775,032	6,302,229
44,45,47	Water Transp; Air Transportation; Transportation Services	201,513	240,534	251,704	253,841	947,592
48	Communication	1,328,681	1,521,622	1,584,160	1,758,263	6,192,726
49	Electric, Gas, Sanitation Svcs	2,334,878	2,301,402	2,500,465	2,598,643	9,735,388

CONCORD LABOR MARKET AREA, continued
TOTAL WAGES 1986

TABLE 12

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
50-59: TRADE		\$25,877,817	\$27,616,625	\$29,768,909	\$33,345,336	\$116,608,687
50	Wholesale Trade: Durable	7,337,157	7,668,165	8,118,022	9,390,538	32,513,882
51	Wholesale Trade: Nondurable	2,603,949	2,832,785	2,948,348	3,061,123	11,446,205
52	Retail Trade: Building Materials	1,637,227	1,854,425	1,963,721	2,329,400	7,784,773
53	Retail Trade: General Merchandise	1,005,263	1,076,263	1,040,209	1,286,738	4,408,473
54	Retail Trade: Food	2,723,018	2,935,837	3,168,263	3,435,817	12,262,935
55	Retail Trade: Automotive & Gas	3,960,387	4,285,040	4,403,645	5,197,683	17,846,755
56	Retail Trade: Apparel	579,301	462,846	569,644	641,703	2,253,494
57	Retail Trade: Furniture & Equpt	489,690	589,700	613,218	735,457	2,428,065
58	Retail Trade: Eating & Drinking	3,151,798	3,503,185	3,919,854	4,088,096	14,662,933
59	Retail Trade: Miscellaneous	2,390,027	2,408,379	3,023,985	3,178,781	11,001,172
60-67: FINANCE, INSUR, REAL ESTATE		19,553,888	18,827,802	19,103,470	20,642,221	78,127,381
60	Banking	3,583,659	3,453,943	3,600,008	3,867,945	14,505,555
61	Credit Agencies	407,433	373,291	333,255	402,518	1,516,497
62	Security & Commodity Dealers, Etc	1,119,311	969,382	694,065	604,649	3,387,407
63	Insurance Carriers	12,060,438	11,373,661	11,569,769	12,306,419	47,310,287
64	Insurance Agents	1,106,933	1,113,652	1,150,443	1,501,649	4,872,677
65	Real Estate	1,091,782	1,374,308	1,558,544	1,766,538	5,791,172
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	184,332	169,565	197,386	192,503	743,786
70-89, 99, 01-09: SERVICES & OTHER		32,654,771	34,759,902	36,252,610	39,185,174	142,852,457
70	Hotels	641,962	727,327	959,332	855,520	3,184,141
72	Personal Services	808,674	907,065	883,913	1,045,472	3,645,124
73	Business Services	3,956,410	3,914,899	4,285,522	4,685,908	16,842,739
75	Automotive Services & Garages	742,214	840,637	810,081	880,620	3,273,552
76	Miscellaneous Repair Services	456,994	540,097	594,631	626,017	2,217,739
78	Motion Pictures	36,772	42,618	59,728	56,920	196,038
79	Amusement & Recreation	877,855	453,617	463,475	758,878	2,553,825
80	Health Services	11,393,461	11,671,276	12,819,485	13,571,367	49,455,589
81	Legal Services	3,029,834	3,319,716	3,307,802	3,797,849	13,455,201
82	Educational Services	3,452,594	3,450,330	3,332,484	3,692,486	13,927,894
83	Social Services	2,808,582	2,992,052	3,009,597	3,108,655	11,918,886
84,88	Museums; Households	140,771	181,395	213,460	162,259	697,885
86	Membership Organizations	1,291,050	1,374,269	1,598,301	1,439,448	5,703,068
89,99	Miscellaneous and Nonclassified	2,465,513	3,541,493	3,054,808	3,639,637	12,701,451
01,02	Agriculture: Crops; Livestock	216,705	313,625	309,751	298,020	1,138,101
07,08	Agricultural Services; Forestry	335,380	489,486	550,240	566,118	1,941,224
LOCAL GOVERNMENT (not included in figures above)		\$11,985,697	\$15,242,708	\$10,024,931	\$14,533,714	\$51,787,050

CONCORD LMA: Allentown, Antrim, Barnstead, Bennington, Boscamen, Bow, Bradford,
Canterbury, Chichester, Concord, Deerfield, Deering, Dunbarton, Epsom, Frankestown,
Henniker, Hillsborough, Hopkinton, Loudon, Northwood, Pembroke, Pittsfield, Warner,
Webster, and Windsor

Notes: Numbers may not add due to rounding

KEENE LABOR MARKET AREA
TOTAL WAGES 1986

TABLE 12

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
TOTAL--ALL INDUSTRIES		\$111,168,482	\$114,836,072	\$117,541,283	\$131,962,869	\$475,508,706
MANUFACTURING		47,440,154	48,196,369	46,982,238	52,866,531	195,485,292
DURABLE GOODS		34,654,148	35,425,625	34,067,914	38,724,216	142,871,903
24	Lumber and Wood Products	1,593,374	1,595,821	1,605,582	1,786,342	6,581,119
25	Furniture and Fixtures	636,882	649,606	680,329	742,229	2,709,046
32,37	Stone & Clay; Transp. Equipment	1,175,282	1,575,557	1,660,944	1,777,278	6,189,061
33,34	Primary Metal; Fabricated Metal	2,958,519	3,330,472	3,080,008	3,317,615	12,686,614
35	Machinery, Except Electrical	22,975,004	22,796,303	22,069,422	25,416,758	93,257,487
36	Electrical Products	342,144	330,834	252,615	274,147	1,199,740
38	Instruments	3,427,374	3,345,996	3,301,751	3,612,058	13,687,179
39	Miscellaneous Manufacturing	1,545,569	1,801,036	1,417,263	1,797,789	6,561,657
NONDURABLE GOODS		12,786,006	12,770,744	12,914,324	14,142,315	52,613,389
20,22,23	Food and Kindred; Textiles; Apparel	1,940,720	1,940,464	1,949,663	2,364,540	8,195,387
26	Paper and Allied Products	1,658,522	1,473,459	1,440,289	1,546,594	6,118,864
27	Printing, Publishing, and Allied	6,385,139	6,444,082	6,720,812	7,024,460	26,574,493
28	Chemicals and Allied Products	291,751	284,033	251,755	295,338	1,122,877
30	Rubber & Plastic Products	1,648,184	1,782,643	1,730,649	2,082,684	7,244,160
31	Leather and Leather Products	861,690	846,063	821,156	828,699	3,357,608
NONMANUFACTURING		63,728,328	66,639,703	70,559,045	79,096,338	280,023,414
13-17: CONSTRUCTION AND MINING		7,862,526	9,224,527	10,546,027	11,223,910	38,856,990
14	Mining	54,266	83,267	139,007	81,519	358,059
15	Building Construction	2,887,108	2,888,993	3,045,436	3,201,250	12,022,787
16	General Contractors	874,706	1,374,907	1,619,662	1,549,329	5,418,604
17	Special Trade Contractors	4,046,446	4,877,360	5,741,922	6,391,812	21,057,540
40-49: TRANSP, COMMUN, UTILITIES		2,354,882	2,536,511	2,412,695	2,764,132	10,068,220
41	Passenger Transportation	327,201	430,003	233,092	359,752	1,350,048
42	Trucking	640,673	725,850	774,611	869,080	3,010,214
44,45	Water Transp; Air Transportation	27,696	30,750	28,617	35,363	122,426
47	Transportation Services	184,485	179,412	181,462	202,404	747,763
48	Communication	339,742	370,163	341,380	434,048	1,485,333
49	Electric, Gas, Sanitation Svcs	835,085	800,333	853,533	863,485	3,352,436

KEENE LABOR MARKET AREA, continued
TOTAL WAGES 1986

TABLE 12

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
50-59: TRADE		\$19,925,856	\$20,478,458	\$22,057,790	\$26,536,698	\$88,998,802
50	Wholesale Trade: Durable	2,851,336	2,747,623	2,950,797	3,961,563	12,511,319
51	Wholesale Trade: Nondurable	2,278,993	2,271,456	2,500,753	2,514,570	9,565,772
52	Retail Trade: Building Materials	919,376	1,186,466	1,139,225	1,340,921	4,585,988
53	Retail Trade: General Merchandise	1,157,927	1,161,905	1,191,487	1,400,539	4,911,858
54	Retail Trade: Food	2,293,883	2,386,929	2,562,547	2,755,687	9,999,046
55	Retail Trade: Automotive & Gas	3,201,909	3,171,357	3,552,887	4,885,546	14,811,699
56	Retail Trade: Apparel	474,573	522,030	560,232	639,890	2,196,725
57	Retail Trade: Furniture & Eqpt	778,117	803,305	848,151	1,036,798	3,466,371
58	Retail Trade: Eating & Drinking	2,373,960	2,542,427	2,826,914	2,847,692	10,590,993
59	Retail Trade: Miscellaneous	3,595,782	3,684,960	3,924,797	5,153,492	16,359,031
60-67: FINANCE, INSUR, REAL ESTATE		9,752,419	9,610,148	10,156,782	10,852,012	40,371,361
60	Banking	2,571,230	2,156,180	2,334,179	2,671,031	9,732,620
61,62	Credit Agencies; Security Dealers	513,229	592,989	694,691	704,180	2,505,089
63	Insurance Carriers	5,234,804	5,126,810	5,274,569	5,276,090	20,912,273
64	Insurance Agents	847,624	935,086	1,010,178	1,193,807	3,986,695
65,66	Real Estate; Combinations: Real Estate/Insur/Loans/Law Offices	585,532	799,083	843,165	1,006,904	3,234,684
70-89, 99, 01-09: SERVICES & OTHER		23,832,645	24,790,059	25,385,751	27,719,586	101,728,041
70	Hotels	689,614	794,298	1,108,407	890,124	3,482,443
72	Personal Services	969,284	963,664	1,105,944	1,127,111	4,166,003
73	Business Services	2,988,886	3,482,101	3,337,923	3,885,763	13,694,673
75	Automotive Services & Garages	549,449	608,619	653,691	660,976	2,472,735
76	Miscellaneous Repair Services	272,825	328,359	314,178	303,498	1,218,860
78,79	Motion Pictures; Amusement and Recreation	752,449	799,394	895,615	896,704	3,344,162
80	Health Services	10,291,390	10,345,494	10,495,675	11,574,304	42,706,863
81	Legal Services	757,700	907,810	919,597	1,115,188	3,700,295
82	Educational Services	1,971,817	1,904,405	1,903,687	2,180,342	7,960,251
83	Social Services	1,844,265	2,207,486	1,899,877	2,075,187	8,026,815
84,99	Museums; Nonclassified	16,926	35,496	93,342	153,372	299,136
86	Membership Organizations	406,944	375,926	425,900	433,826	1,642,596
88	Private Households	27,612	29,901	31,205	38,172	126,890
89	Miscellaneous Services	532,351	568,975	564,002	827,974	2,493,302
01,02,07, 08	Agriculture and Forestry	1,761,133	1,438,131	1,636,708	1,557,045	6,393,017
LOCAL GOVERNMENT (not included in figures above)		\$9,843,253	\$10,867,024	\$6,853,038	\$11,591,848	\$39,155,163

Keene Labor Market Area: Alstead, Chesterfield, Dublin, Fitzwilliam, Gilsun, Greenfield, Hancock, Harrisville, Hinsdale, Jaffrey, Keene, Marlborough, Marlow, Nelson, Peterborough, Richmond, Rindge, Roxbury, Sharon, Stoddard, Sullivan, Surry, Swaney, Troy, Walpole, Westmoreland, and Winchester

Note: Numbers may not add due to rounding

TABLE 12

LACONIA LABOR MARKET AREA
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
TOTAL--ALL INDUSTRIES		\$106,183,477	\$116,524,378	\$126,769,112	\$133,041,392	\$482,518,359
MANUFACTURING		39,956,299	40,505,407	37,251,367	41,739,436	159,452,509
DURABLE GOODS		30,842,727	30,994,125	28,470,135	31,785,626	122,092,613
24,25	Lumber and Wood Products; Furniture and Fixtures	2,750,356	2,921,302	2,939,560	3,163,730	11,774,948
32,39	Stone & Clay; Miscellaneous	7,556,358	7,270,633	6,779,999	7,424,550	29,031,540
33	Primary Metal Products	3,595,336	3,004,822	2,966,741	3,285,074	12,851,973
34	Fabricated Metal Products	5,245,179	5,510,738	4,665,967	5,195,856	20,617,740
35	Machinery, Except Electrical	5,185,518	5,295,459	5,021,913	5,459,855	20,962,745
36	Electrical Products	4,703,379	5,277,151	4,111,167	5,040,428	19,132,125
37	Transportation Equipment	770,975	790,430	745,626	855,977	3,163,008
38	Instruments	1,035,626	923,590	1,239,162	1,360,156	4,558,534
NONDURABLE GOODS		9,113,572	9,511,282	8,781,232	9,953,810	37,359,896
20,22	Food and Kindred; Textiles	1,790,410	1,965,610	1,996,267	2,145,885	7,898,172
23	Apparel	1,619,456	1,689,775	1,446,095	1,554,153	6,309,479
26	Paper and Allied Products	510,975	554,519	501,857	604,806	2,172,157
27	Printing, Publishing, and Allied	1,408,325	1,340,773	1,451,498	1,835,723	6,036,319
28,29	Chemicals; Petroleum	101,210	227,044	293,461	206,933	828,648
30,31	Rubber and Plastics; Leather and Leather Products	3,683,196	3,733,561	3,092,054	3,606,310	14,115,121
NONMANUFACTURING		66,227,178	76,018,971	89,517,745	91,301,956	323,065,850
13-17: CONSTRUCTION AND MINING		13,117,672	18,455,160	21,430,210	22,797,304	75,800,346
14	Mining	120,541	332,132	412,422	359,529	1,224,624
15	Building Construction	6,138,210	6,645,734	7,482,934	8,438,418	28,705,296
16	General Contractors	2,499,521	4,275,168	5,689,992	5,545,955	18,010,636
17	Special Trade Contractors	4,359,400	7,202,126	7,844,862	8,453,402	27,859,790
40-49: TRANSP, COMMUN, UTILITIES		4,584,949	4,530,816	4,848,782	4,996,225	18,960,772
41	Passenger Transportation	302,896	324,129	259,166	382,742	1,268,933
42	Trucking	594,817	823,861	879,994	996,681	3,295,349
44	Water Transportation	230,310	435,550	580,103	425,722	1,671,775
45	Air Transportation	48,550	50,251	53,171	59,371	211,343
47	Transportation Services	136,295	132,114	129,420	110,729	508,558
48	Communication	1,032,480	1,040,184	1,091,476	1,074,084	4,238,224
49	Electric, Gas, Sanitation Svcs	2,239,605	1,724,727	1,855,362	1,946,896	7,766,590

LACONIA LABOR MARKET AREA, continued
TOTAL WAGES 1986

TABLE 12

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	50-59: TRADE	\$21,941,201	\$24,693,324	\$29,664,310	\$30,678,621	\$106,977,456
50	Wholesale Trade: Durable	2,100,366	2,292,217	2,293,738	2,963,805	9,650,126
51	Wholesale Trade: Nondurable	961,504	1,015,495	1,249,265	1,447,125	4,673,389
52	Retail Trade: Building Materials	2,249,221	2,861,161	2,982,743	3,758,261	11,851,386
53	Retail Trade: General Merchandise	1,069,619	1,050,541	1,177,730	1,320,558	4,618,448
54	Retail Trade: Food	2,931,917	3,299,590	4,197,857	3,826,966	14,256,330
55	Retail Trade: Automotive & Gas	4,401,465	4,996,406	5,575,807	6,327,328	21,301,006
56	Retail Trade: Apparel	578,139	628,431	735,986	893,511	2,836,067
57	Retail Trade: Furniture & Eqpt	1,263,239	1,298,582	1,362,889	1,541,181	5,465,891
58	Retail Trade: Eating & Drinking	3,622,220	4,394,008	6,863,542	4,577,700	19,457,470
59	Retail Trade: Miscellaneous	2,763,511	2,856,893	3,224,753	4,022,186	12,867,343
	60-67: FINANCE, INSUR, REAL ESTATE	5,776,349	5,980,727	6,428,387	7,132,943	25,318,406
60,61	Banking; Credit Agencies	3,078,142	3,009,905	3,088,846	3,515,313	12,692,206
62	Security & Commodity Dealers, Etc	98,635	167,999	97,392	90,736	454,762
63	Insurance Carriers	329,089	297,408	366,905	209,686	1,203,088
64	Insurance Agents	972,167	1,091,670	904,349	1,213,168	4,181,354
65	Real Estate	1,029,213	1,132,278	1,738,656	1,739,892	5,640,039
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	269,103	281,467	232,239	364,148	1,146,957
	70-89, 99, 01-09: SERVICES & OTHER	20,807,007	22,358,944	27,146,056	25,696,863	96,008,870
70	Hotels	1,436,813	1,910,040	3,886,909	2,270,738	9,504,500
72	Personal Services	727,050	814,974	926,269	972,481	3,440,774
73	Business Services	1,857,724	1,919,646	1,981,890	2,297,007	8,056,267
75	Automotive Services & Garages	397,936	429,372	444,265	441,345	1,712,918
76	Miscellaneous Repair Services	201,668	239,415	247,690	282,782	971,555
78	Motion Pictures	38,162	36,887	46,049	37,347	158,445
79	Amusement & Recreation	739,573	946,520	1,863,614	827,881	4,377,588
80	Health Services	8,532,444	8,468,889	9,112,113	9,069,598	35,183,044
81	Legal Services	1,214,721	1,299,087	1,586,161	1,898,080	5,998,049
82	Educational Services	1,584,006	1,673,231	1,707,831	1,873,815	6,838,883
83	Social Services	2,111,852	2,199,576	2,313,205	2,425,708	9,050,341
84,86	Museums, Etc; Membership Orgs	324,498	343,931	421,965	311,173	1,401,567
88,89,99	Miscellaneous & Nonclassified	1,290,494	1,537,311	1,941,428	2,417,533	7,186,766
01,08,09	Agricultural Crops; Forestry; Fishing, Hunting, and Trapping	51,915	61,918	80,871	50,140	244,844
07	Agricultural Services	298,151	478,147	585,796	521,235	1,883,329
	LOCAL GOVERNMENT (not included in figures above)	\$12,753,647	\$14,900,924	\$9,070,549	\$14,750,461	\$51,475,581

LACONIA LMA: Alexandria, Alton, Andover, Ashland, Belmont, Bridgewater, Bristol,
Campton, Center Harbor, Danbury, Effingham, Ellsworth, Franklin, Freedom, Gilford,
Gilmanton, Groton, Hebron, Hill, Holderness, Laconia, Meredith, Moultonborough,
New Hampton, Northfield, Ossipee, Plymouth, Rumney, Salisbury, Sanbornton,
Sandwich, Tilton, Tuftonboro, Warren, Wentworth, and Wolfeboro

Note: Numbers may not add due to rounding

TABLE 12

LITTLETON LABOR MARKET AREA
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	TOTAL--ALL INDUSTRIES	\$31,803,884	\$32,601,485	\$36,704,817	\$38,009,756	\$139,119,942
	MANUFACTURING	7,165,641	7,751,043	7,378,200	8,466,571	30,761,455
	DURABLE GOODS	4,771,160	5,192,741	4,880,092	5,754,235	20,598,228
24,25,32, 33,34,35, 36,38,39	Lumber and Wood; Furniture and Fixtures; Stone & Clay; Primary Metals; Fabricated Metals; Machinery, Except Electrical; Electrical Equipment; Instruments; Miscellaneous	4,771,160	5,192,741	4,880,092	5,754,235	20,598,228
	NONDURABLE GOODS	2,394,481	2,558,302	2,498,108	2,712,336	10,163,227
20	Food and Kindred Products	447,522	494,124	591,669	462,675	1,995,990
22,23	Textiles; Apparel	357,787	360,036	305,842	345,525	1,369,190
27,28	Printing, Publishing, and Allied; Chemicals and Allied Products	669,682	678,645	667,319	766,749	2,782,395
31	Leather and Leather Products	919,490	1,025,497	933,278	1,137,387	4,015,652
	NONMANUFACTURING	24,638,243	24,850,442	29,326,617	29,543,185	108,358,487
	13-17: CONSTRUCTION AND MINING	3,342,154	4,282,492	4,764,426	5,266,086	17,655,158
10,16	Mining; General Contractors	375,585	540,626	665,306	584,212	2,165,729
15	Building Construction	675,828	1,250,633	1,106,143	1,324,659	4,357,263
17	Special Trade Contractors	2,290,741	2,491,233	2,992,977	3,357,215	11,132,166
	40-49: TRANSP, COMMUN, UTILITIES	1,476,978	1,638,782	1,901,170	1,977,976	6,994,906
41,42,45, 47	Passenger Transportation; Trucking; Air Transportation; Transportation Services	779,367	925,567	1,114,194	1,155,891	3,975,019
48	Communication	133,238	145,542	145,782	162,694	587,256
49	Electric, Gas, Sanitation Svcs	564,373	567,673	641,194	659,391	2,432,631

TABLE 12

LITTLETON LABOR MARKET AREA, continued
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	50-59: TRADE	\$6,916,225	\$6,689,329	\$8,106,419	\$8,124,534	\$29,836,507
50	Wholesale Trade: Durable	796,121	794,526	859,762	896,228	3,346,637
51	Wholesale Trade: Nondurable	303,509	284,269	313,026	489,540	1,390,344
52	Retail Trade: Building Materials	436,059	501,880	554,484	519,973	2,012,396
53	Retail Trade: General Merchandise	108,523	193,672	127,648	191,686	621,529
54	Retail Trade: Food	1,166,338	1,220,932	1,425,318	1,349,546	5,162,134
55	Retail Trade: Automotive & Gas	793,616	804,791	857,650	963,076	3,419,133
56	Retail Trade: Apparel	184,134	150,270	162,722	271,130	768,256
57	Retail Trade: Furniture & Eqpt	320,901	338,830	396,717	425,512	1,481,960
58	Retail Trade: Eating & Drinking	1,396,615	1,112,662	1,809,468	1,323,598	5,642,343
59	Retail Trade: Miscellaneous	1,410,409	1,287,497	1,599,624	1,694,245	5,991,775
	60-67: FINANCE, INSUR, REAL ESTATE	2,620,066	2,577,014	2,666,874	2,886,739	10,750,693
60,61,62	Banking; Credit Agencies; Security & Commodity Dealers	1,379,702	1,378,082	1,366,190	1,507,158	5,631,132
63,64	Insurance Carriers; Insur. Agents	220,675	231,274	292,152	299,524	1,043,625
65,66	Real Estate; Combinations of Real Estate/Insur/Loans/Law	1,019,689	967,658	1,008,532	1,080,057	4,075,936
	70-89, 99, 01-09: SERVICES & OTHER	10,282,820	9,662,825	11,887,728	11,287,850	43,121,223
70	Hotels	2,656,329	2,578,719	4,332,541	3,089,929	12,657,518
72	Personal Services	161,125	166,711	158,971	185,148	671,955
73	Business Services	352,916	375,148	480,088	694,972	1,903,124
75	Automotive Services & Garages	161,582	161,795	161,574	173,871	658,822
76	Miscellaneous Repair Services	85,776	80,836	82,681	108,115	357,408
78,79	Motion Pictures; Amusement and Recreation	2,063,739	1,137,856	1,389,114	1,487,225	6,077,934
80	Health Services	3,308,430	3,534,046	3,556,612	3,573,589	13,972,677
81	Legal Services	264,957	249,203	323,696	280,449	1,118,305
82	Educational Services	420,460	426,927	329,495	479,907	1,656,789
83	Social Services	251,515	294,788	302,009	381,755	1,230,067
86	Membership Organizations	131,002	126,098	160,199	149,089	566,388
89,99	Miscellaneous; Nonclassified	254,707	305,568	360,703	459,482	1,380,460
01,08	Agricultural Crops; Forestry	32,897	40,143	41,732	40,821	155,593
07	Agricultural Services	137,385	184,987	208,313	183,498	714,183
	LOCAL GOVERNMENT (not included in figures above)	\$4,260,877	\$5,223,730	\$3,296,143	\$5,179,631	\$17,960,381

Littleton Labor Market Area: Bath, Benton, Bethlehem, Carroll, Dalton, Easton, Franconia, Haverhill, Jefferson, Lancaster, Landaff, Lincoln, Lisbon, Littleton, Livermore, Lyman, Monroe, Orford, Piermont, Sugar Hill, Thornton, Waterville Valley, Whitefield, and Woodstock

Note: Numbers may not add due to rounding

MANCHESTER METROPOLITAN STATISTICAL AREA
TOTAL WAGES 1986

TABLE 12

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
TOTAL--ALL INDUSTRIES		\$295,298,197	\$308,388,462	\$313,038,515	\$351,474,953	\$1,268,200,127
MANUFACTURING		74,442,363	75,780,940	70,820,069	80,357,174	301,400,546
DURABLE GOODS		46,582,915	47,755,689	44,452,947	50,640,072	189,431,623
24	Lumber and Wood Products	967,667	1,076,387	1,094,584	1,560,855	4,699,493
25	Furniture and Fixtures	1,504,400	1,500,481	1,549,757	1,443,394	5,998,032
32	Stone & Clay Products	990,616	994,723	1,066,921	979,272	4,031,532
33	Primary Metal Products	1,297,947	1,252,819	1,103,370	1,018,096	4,672,232
34	Fabricated Metal Products	1,209,358	1,590,348	1,398,631	1,598,735	5,797,072
35	Machinery, Except Electrical	5,454,224	5,807,369	5,016,323	6,969,373	23,247,289
36	Electrical Products	23,131,356	23,496,755	21,259,980	24,071,850	91,959,941
37,38	Transportation Eqpt; Instruments	11,179,442	11,120,328	11,022,630	12,034,167	45,356,567
39	Miscellaneous Manufacturing	847,905	916,479	940,751	964,330	3,669,465
NONDURABLE GOODS		27,859,448	28,025,251	26,367,122	29,717,102	111,968,923
20	Food and Kindred Products	3,545,002	3,702,179	3,977,454	3,978,058	15,202,693
22,23	Textiles; Apparel	6,350,122	6,840,664	5,782,170	6,866,317	25,839,273
26,27	Paper Products; Printing & Allied	6,679,639	6,855,794	6,827,640	7,599,414	27,962,487
28,29,31	Chemicals; Petroleum; Leather	2,065,239	1,084,783	981,716	1,263,258	5,394,996
30	Rubber & Plastic Products	9,219,446	9,541,831	8,798,142	10,010,055	37,569,474
NONMANUFACTURING		220,855,834	232,607,522	242,218,446	271,117,779	966,799,581
13-17: CONSTRUCTION AND MINING		25,892,615	27,179,155	31,030,245	35,661,580	119,763,595
13,14	Oil, Gas Extraction; Mining	191,118	384,492	396,749	371,671	1,344,030
15	Building Construction	8,366,545	8,306,903	10,444,225	12,776,069	39,893,742
16	General Contractors	684,343	1,095,460	1,389,614	1,497,695	4,667,112
17	Special Trade Contractors	16,650,609	17,392,300	18,799,657	21,016,145	73,858,711
40-49: TRANSP, COMMUN, UTILITIES		17,660,497	18,613,343	19,583,308	19,051,977	74,909,125
41,44	Passenger Transp; Water Transp	363,337	368,989	347,454	464,891	1,544,671
42	Trucking	6,193,623	7,704,766	7,285,569	6,842,496	28,026,454
45	Air Transportation	992,268	1,053,889	1,145,596	1,342,504	4,534,257
47	Transportation Services	390,659	389,026	328,431	284,641	1,392,757
48,49	Communication; Electric, Gas, and Sanitation Services	9,720,610	9,096,673	10,476,258	10,117,445	39,410,986

TABLE 12

MANCHESTER METROPOLITAN STATISTICAL AREA, continued
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
50-59: TRADE		\$68,663,920	\$70,880,935	\$74,467,347	\$85,998,066	\$300,010,268
50	Wholesale Trade: Durable	19,704,496	19,069,871	20,035,524	23,084,915	81,894,806
51	Wholesale Trade: Nondurable	7,919,800	8,320,142	8,415,561	8,791,798	33,447,301
52	Retail Trade: Building Materials	1,816,424	2,078,756	1,987,185	3,552,760	9,435,125
53	Retail Trade: General Merchandise	6,141,171	6,494,759	7,264,442	8,332,315	28,232,687
54	Retail Trade: Food	5,346,616	5,405,166	5,653,896	5,956,337	22,362,015
55	Retail Trade: Automotive & Gas	8,977,509	9,629,621	10,110,465	13,435,095	42,152,690
56	Retail Trade: Apparel	2,481,044	2,414,995	2,815,432	2,966,014	10,677,485
57	Retail Trade: Furniture & Eqpt	3,192,893	3,625,262	4,162,014	4,392,928	15,373,097
58	Retail Trade: Eating & Drinking	7,399,989	8,056,925	7,979,649	8,836,418	32,272,981
59	Retail Trade: Miscellaneous	5,683,978	5,785,438	6,043,179	6,649,486	24,162,081
60-67: FINANCE, INSUR, REAL ESTATE		35,155,634	37,294,133	37,780,679	41,719,646	151,950,092
60	Banking	6,668,225	6,715,908	7,262,564	7,501,226	28,147,923
61	Credit Agencies	3,269,918	3,621,810	4,035,287	4,086,856	15,013,871
62	Security & Commodity Dealers, Etc	3,437,254	3,755,649	2,910,284	3,091,194	13,194,381
63	Insurance Carriers	12,320,902	13,084,162	12,288,842	14,427,852	52,121,758
64	Insurance Agents	3,683,612	3,762,075	4,062,847	4,078,113	15,586,647
65	Real Estate	2,478,010	2,906,788	3,472,291	4,385,720	13,242,809
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	3,297,713	3,447,741	3,748,564	4,148,685	14,642,703
70-89, 99, 01-09: SERVICES & OTHER		73,483,168	78,639,956	79,356,867	88,686,510	320,166,501
70	Hotels	1,860,065	1,878,759	2,068,524	2,145,851	7,953,199
72	Personal Services	2,785,733	2,787,280	3,120,955	3,621,671	12,315,639
73	Business Services	17,813,834	18,597,406	18,430,002	21,327,004	76,168,246
75	Automotive Services & Garages	4,401,990	4,755,492	4,805,745	5,274,087	19,237,314
76	Miscellaneous Repair Services	1,053,019	1,089,122	1,101,117	1,329,407	4,572,665
78	Motion Pictures	161,241	153,253	218,913	216,068	749,475
79	Amusement & Recreation	744,213	1,136,873	849,035	927,222	3,657,343
80	Health Services	21,240,838	22,788,970	22,160,891	22,937,111	89,127,800
81	Legal Services	6,093,495	6,589,894	7,417,204	10,318,701	30,419,296
82	Educational Services	5,840,305	5,504,257	5,038,460	6,285,329	22,668,351
83	Social Services	3,191,659	3,321,678	3,253,459	3,646,712	13,413,508
84,99	Museums, etc.; Nonclassified	416,433	567,735	857,520	370,083	2,211,771
86	Membership Organizations	1,567,085	1,713,162	1,755,972	1,898,749	6,934,968
88	Private Households	15,233	15,527	12,117	13,852	56,729
89	Miscellaneous Services	5,621,699	6,540,856	7,032,696	7,219,789	26,415,040
01,02	Agriculture: Crops; Livestock	176,708	345,549	331,324	298,641	1,152,222
07,08	Agricultural Services; Forestry	499,618	854,143	902,941	856,233	3,112,935
LOCAL GOVERNMENT (not included in figures above)		\$22,235,424	\$23,008,363	\$16,689,082	\$24,050,674	\$85,983,543

MANCHESTER LMA: Allentown, Auburn, Bedford, Candia, Goffstown, Hooksett, and Manchester

Notes: Numbers may not add due to rounding

NASHUA PRIMARY METROPOLITAN STATISTICAL AREA
TOTAL WAGES 1986

TABLE 12

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
TOTAL--ALL INDUSTRIES		\$391,422,937	\$412,251,318	\$418,531,824	\$471,631,820	\$1,693,837,899
MANUFACTURING		234,735,728	242,368,334	238,464,112	270,194,482	985,762,656
DURABLE GOODS		198,071,667	205,206,466	202,902,146	230,237,114	836,417,393
24	Lumber and Wood Products	4,500,653	4,623,335	4,487,008	5,209,914	18,820,910
25	Furniture and Fixtures	1,926,387	2,008,241	1,824,872	2,132,557	7,892,057
32	Stone, Clay, Glass, and Concrete	2,475,851	2,716,700	2,611,083	3,197,720	11,001,354
33	Primary Metal Products	7,155,738	7,071,827	6,983,548	9,067,914	30,279,027
34	Fabricated Metal Products	5,297,036	5,728,152	5,437,287	6,116,386	22,578,861
35	Machinery, Except Electrical	82,569,251	84,892,570	84,498,760	93,860,778	345,821,359
36	Electrical Products	76,518,759	80,071,228	79,782,830	89,890,689	326,263,506
37	Transportation Equipment	205,597	236,851	389,229	294,773	1,126,450
38	Instruments	15,178,751	15,764,292	14,599,527	18,170,373	63,712,943
39	Miscellaneous Manufacturing	2,243,644	2,093,270	2,288,002	2,296,010	8,920,926
NONDURABLE GOODS		36,664,061	37,161,868	35,561,966	39,957,368	149,345,263
20,31	Food & Kindred; Leather Products	8,072,566	8,909,246	8,264,287	9,261,369	34,507,468
22	Textile Mill Products	1,277,907	1,266,480	1,228,350	1,533,567	5,306,304
23	Apparel	977,581	876,617	635,205	985,756	3,475,159
26	Paper and Allied Products	9,815,257	9,010,062	9,111,615	9,822,862	37,759,796
27	Printing, Publishing, and Allied	6,453,075	6,284,442	6,222,359	6,773,424	25,733,300
28	Chemicals and Allied Products	3,829,677	4,193,656	4,181,955	4,638,548	16,843,836
30	Rubber and Plastics	6,237,998	6,621,365	5,918,195	6,941,842	25,719,400
NONMANUFACTURING		156,687,209	169,882,984	180,067,712	201,437,338	708,075,243
13-17: CONSTRUCTION AND MINING		21,065,848	25,654,034	26,713,234	28,105,367	101,538,483
14	Mining	783,683	592,903	547,377	638,045	2,562,008
15	Building Construction	9,219,568	11,046,094	10,668,977	11,393,421	42,328,060
16	General Contractors	1,050,154	1,389,485	1,695,558	1,811,540	5,946,737
17	Special Trade Contractors	10,012,443	12,625,552	13,801,322	14,262,361	50,701,678
40-49: TRANSP, COMMUN, UTILITIES		9,431,410	8,560,611	8,882,261	11,545,721	38,420,003
41	Passenger Transportation	849,562	961,204	718,627	1,013,178	3,542,571
42	Trucking	5,965,116	5,018,170	5,435,899	7,465,855	23,885,040
45	Air Transportation	126,665	97,914	98,125	112,231	434,935
47	Transportation Services	622,538	614,086	608,518	735,980	2,581,122
48	Communication	402,490	392,778	447,475	611,764	1,854,507
49	Electric, Gas, Sanitation Svcs	1,465,039	1,476,459	1,573,617	1,606,713	6,121,828

NASHUA PMSA, continued
TOTAL WAGES 1986

TABLE 12
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
50-59: TRADE		\$56,318,170	\$60,944,120	\$64,820,400	\$75,507,402	\$257,590,092
50	Wholesale Trade: Durable	15,420,792	17,069,903	17,150,102	19,447,958	69,088,755
51	Wholesale Trade: Nondurable	3,806,758	3,839,826	4,298,474	5,733,486	17,678,544
52	Retail Trade: Building Materials	2,272,399	2,418,499	2,826,163	3,353,967	10,871,028
53	Retail Trade: General Merchandise	2,695,836	3,268,137	4,705,351	5,846,038	16,515,362
54	Retail Trade: Food	6,950,373	7,064,766	7,448,829	8,333,030	29,796,998
55	Retail Trade: Automotive & Gas	8,064,279	8,976,218	9,527,901	11,407,895	37,976,293
56	Retail Trade: Apparel	1,285,636	1,476,360	1,725,541	2,225,895	6,713,432
57	Retail Trade: Furniture & Eqpt	3,737,797	3,669,904	3,845,109	4,375,060	15,627,870
58	Retail Trade: Eating & Drinking	7,389,267	8,260,015	8,514,491	9,165,462	33,329,235
59	Retail Trade: Miscellaneous	4,695,033	4,900,492	4,778,439	5,618,611	19,992,575
60-67: FINANCE, INSUR, REAL ESTATE		14,547,342	15,174,094	16,050,072	17,236,426	63,007,934
60	Banking	4,967,779	4,128,689	4,230,354	4,619,574	17,946,396
61	Credit Agencies	2,396,717	2,800,163	3,125,042	3,074,262	11,396,184
62	Security & Commodity Dealers, Etc	538,395	499,459	493,272	442,627	1,973,753
63	Insurance Carriers	735,179	822,261	816,494	819,701	3,193,635
64	Insurance Agents	1,555,535	1,714,105	1,881,992	2,384,497	7,536,129
65,67	Real Estate; Holding and Other Investment Offices	4,353,737	5,209,417	5,502,918	5,895,765	20,961,837
70-89, 99, 01-09: SERVICES & OTHER		55,324,439	59,550,125	63,601,745	69,042,422	247,518,731
70	Hotels	2,575,821	2,648,997	3,076,101	3,095,603	11,396,522
72	Personal Services	2,011,796	2,203,690	2,139,457	2,479,264	8,834,207
73	Business Services	16,051,773	16,901,544	19,182,760	21,422,350	73,558,427
75	Automotive Services & Garages	1,701,412	1,806,930	1,905,637	2,148,844	7,562,823
76	Miscellaneous Repair Services	583,451	696,884	805,125	796,484	2,881,944
78	Motion Pictures	158,640	155,469	177,193	153,511	644,813
79	Amusement & Recreation	1,200,408	1,641,344	1,956,245	1,673,196	6,471,193
80	Health Services	18,707,757	19,994,037	20,323,235	21,306,796	80,331,825
81	Legal Services	2,691,884	2,863,657	2,699,232	3,477,817	11,732,590
82	Educational Services	2,259,737	2,325,246	1,801,258	2,668,525	9,054,766
83	Social Services	1,892,492	1,903,040	2,049,269	2,015,678	7,860,479
86	Membership Organizations	566,492	615,150	708,190	687,976	2,577,808
88	Private Households	22,227	15,861	16,305	17,652	72,045
89,99	Miscellaneous; Nonclassified	3,979,976	3,859,785	4,347,159	5,285,354	17,472,274
01,02	Agriculture: Crops; Livestock	379,659	421,487	452,203	483,823	1,737,172
07,08	Agricultural Services; Forestry	540,914	1,497,004	1,962,376	1,329,549	5,329,843
LOCAL GOVERNMENT (not included in figures above)		\$21,827,475	\$24,253,541	\$15,039,642	\$24,067,492	\$85,188,150

Nashua PMSA: Amherst, Brookline, Hollis, Hudson, Litchfield, Londonderry, Merrimack,
Milford, Mont Vernon, Nashua, and Wilton.

Note: Numbers may not add due to rounding.

TABLE 12

PORTSMOUTH-DOVER-ROCHESTER METROPOLITAN STATISTICAL AREA (NH PORTION)
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	TOTAL--ALL INDUSTRIES	\$260,806,507	\$280,672,164	\$278,107,815	\$299,907,543	\$1,119,494,029
	MANUFACTURING	107,411,849	111,110,275	91,303,120	101,485,668	411,310,912
	DURABLE GOODS	73,783,002	76,655,581	61,439,340	66,864,174	278,742,097
24,25	Lumber and Wood; Furniture and Fixtures	1,351,223	1,311,608	1,374,802	1,475,705	5,513,338
32,38,39	Stone and Clay; Instruments; Miscellaneous Manufacturing	18,138,999	22,058,603	18,006,844	20,252,299	78,456,745
33,34	Primary Metals, Fabricated Metals	16,467,824	15,459,315	12,957,834	14,918,113	59,803,086
35	Machinery, Except Electrical	30,198,911	29,252,424	21,493,080	22,201,104	103,145,519
36	Electrical Products	7,383,010	8,271,961	7,355,296	7,785,515	30,795,782
37	Transportation Equipment	243,035	301,670	251,484	231,438	1,027,627
	NONDURABLE GOODS	33,628,847	34,454,694	29,863,780	34,621,494	132,568,815
20	Food and Kindred	1,852,640	1,810,474	1,610,871	2,037,982	7,311,967
22	Textile Mill Products	2,138,703	2,231,463	2,163,128	2,616,630	9,149,924
23	Apparel	135,717	135,267	230,413	244,540	745,937
26	Paper and Allied Products	2,646,947	2,402,278	2,284,808	2,466,990	9,801,023
27	Printing, Publishing, etc.	2,643,104	3,066,056	2,880,819	3,200,230	11,790,209
28,29,30	Chemicals; Petroleum; Rubber and Plastics	16,637,832	17,415,964	14,434,200	16,943,541	65,431,537
31	Leather and Leather Products	7,573,904	7,393,192	6,259,541	7,111,581	28,338,218
	NONMANUFACTURING	153,394,658	169,561,889	186,804,695	198,421,875	708,183,117
	13-17: CONSTRUCTION AND MINING	14,931,221	19,184,908	22,586,204	24,360,668	81,063,001
13,14	Oil and Gas Extraction; Mining	113,555	682,794	799,098	935,473	2,530,920
15	Building Construction	4,976,081	5,989,993	6,709,343	7,618,284	25,293,701
16	General Contractors	2,473,649	2,949,633	3,538,798	3,367,469	12,329,549
17	Special Trade Contractors	7,367,936	9,562,488	11,538,965	12,439,442	40,908,831
	40-49: TRANSP, COMMUN, UTILITIES	9,550,903	10,717,599	11,388,804	12,156,709	43,814,015
41	Passenger Transportation	404,426	449,847	314,707	516,170	1,685,150
42	Trucking	2,012,458	2,431,031	2,650,054	2,939,490	10,033,033
44	Water Transportation	617,412	691,110	839,092	717,709	2,865,323
45,47	Air Transp; Transp Services	553,128	616,778	692,994	718,802	2,581,702
48	Communication	2,242,412	2,300,525	2,421,168	2,805,252	9,769,357
49	Electric, Gas, Sanitation Svcs	3,721,067	4,228,308	4,470,789	4,459,286	16,879,450

TABLE 12
PORTSMOUTH-DOVER-ROCHESTER MSA (NH PORTION), continued
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
50-59: TRADE		\$57,689,226	\$63,451,914	\$70,471,268	\$76,204,178	\$267,816,586
50	Wholesale Trade: Durable	8,549,144	9,068,115	9,796,047	10,353,976	37,767,282
51	Wholesale Trade: Nondurable	5,104,609	5,558,719	6,609,174	6,683,581	23,956,083
52	Retail Trade: Building Materials	2,976,594	3,182,706	3,639,136	5,615,338	15,413,774
53	Retail Trade: General Merchandise	4,190,681	4,569,465	5,078,104	5,779,221	19,617,471
54	Retail Trade: Food	6,611,839	6,794,255	7,498,042	7,822,275	28,726,411
55	Retail Trade: Automotive & Gas	9,280,868	10,677,811	11,085,308	12,410,627	43,454,614
56	Retail Trade: Apparel	2,395,495	2,466,293	2,723,969	2,988,027	10,573,784
57	Retail Trade: Furniture & Eqpt	2,408,055	2,658,465	2,830,717	3,437,634	11,334,871
58	Retail Trade: Eating & Drinking	9,393,758	11,430,840	13,856,671	12,081,944	46,763,213
59	Retail Trade: Miscellaneous	6,778,183	7,045,245	7,354,100	9,031,555	30,209,083
60-67: FINANCE, INSUR, REAL ESTATE		23,698,075	24,125,403	25,629,179	28,344,555	101,797,212
60	Banking	5,633,195	5,861,478	5,702,261	6,250,849	23,447,783
61	Credit Agencies	2,044,771	2,090,072	2,330,756	2,664,251	9,129,850
62	Security & Commodity Dealers, Etc	1,109,856	1,139,662	1,053,403	1,395,238	4,698,159
63,64	Insurance Carriers; Insur. Agents	11,740,815	11,033,422	12,678,787	12,387,788	47,840,812
65	Real Estate	3,053,073	3,558,033	3,596,359	5,083,163	15,290,628
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	116,365	442,736	267,613	563,266	1,389,980
70-89, 99, 01-09: SERVICES & OTHER		47,525,233	52,082,065	56,729,240	57,355,765	213,692,303
70	Hotels	3,068,676	3,163,708	4,307,451	3,295,169	13,835,004
72	Personal Services	2,337,208	2,892,053	2,776,216	2,839,223	10,844,700
73	Business Services	6,199,608	7,120,157	7,762,884	8,272,030	29,334,679
75	Automotive Services & Garages	1,787,226	2,355,043	2,278,149	2,375,162	8,795,580
76	Miscellaneous Repair Services	550,810	607,940	672,380	732,220	2,563,350
78	Motion Pictures	128,273	128,154	155,596	150,841	562,864
79	Amusement & Recreation	925,549	1,230,514	1,875,299	1,035,205	5,066,567
80	Health Services	18,288,357	18,447,488	19,520,802	19,860,031	76,116,678
81	Legal Services	3,320,128	3,370,901	3,959,074	3,863,985	14,514,088
82,83	Educational Svcs; Social Svcs	5,605,376	5,856,649	5,998,342	6,290,416	23,750,783
84,86	Museums, Etc; Membership Orgs	690,686	740,824	819,268	797,775	3,048,553
88	Private Households	22,872	27,682	27,642	29,502	107,698
89,99	Miscellaneous; Nonclassified	3,408,670	4,318,158	4,643,657	5,786,755	18,157,240
01,02	Agriculture: Crops; Livestock	655,611	866,670	818,378	890,734	3,231,393
07,09	Agricultural Services; Fishing, Hunting, and Trapping	536,183	956,124	1,134,102	1,136,717	3,763,126
LOCAL GOVERNMENT (not included in figures above)		\$24,833,888	\$29,984,809	\$21,554,526	\$29,306,718	\$105,679,941

PDR MSA (NH PORTION): Barrington, Dover, Durham, Exeter, Farmington, Greenland, Hampton, Lee,
Madbury, Milton, New Castle, Newfields, Newington, Newmarket, North Hampton,
Portsmouth, Rochester, Rollinsford, Rye, Somersworth, and Stratham

Note: Numbers may not add due to rounding

TABLE 12

NEW HAMPSHIRE PORTION--LAWRENCE HAVERILL PRIMARY METROPOLITAN STATISTICAL AREA
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	TOTAL--ALL INDUSTRIES	\$167,273,015	\$173,897,411	\$155,551,804	\$158,731,196	\$655,453,426
	MANUFACTURING	50,942,831	50,088,198	50,789,809	55,346,930	207,167,768
	DURABLE GOODS	38,401,519	37,873,802	38,568,717	42,539,711	157,383,749
24	Lumber and Wood Products	1,483,512	1,751,167	1,757,946	1,952,757	6,945,382
25	Furniture and Fixtures	50,532	55,308	57,076	60,563	223,479
32	Stone & Clay Products	24,001	29,572	25,164	24,584	103,321
33,34	Primary Metal Products; Fabricated Metal Products	6,718,394	6,076,707	5,919,276	6,994,002	25,708,379
35,36	Machinery; Electrical Equipment	28,194,414	28,234,118	29,185,255	31,793,852	117,407,639
37,38,39	Transportation Equipment; Instruments; Miscellaneous	1,930,666	1,726,930	1,624,000	1,713,953	6,995,549
	NONDURABLE GOODS	12,541,312	12,214,396	12,221,092	12,807,219	49,784,019
20	Food and Kindred Products	1,482,401	1,615,066	1,695,610	1,727,373	6,520,450
22,23	Textiles; Apparel	273,700	384,024	346,173	451,548	1,455,445
26,27	Paper & Allied; Printing and Publishing	2,658,706	3,097,135	3,362,120	3,146,964	12,264,925
28,29,30, 31	Chemicals; Petroleum; Rubber and Plastics; Leather	8,126,505	7,118,171	6,817,189	7,481,334	29,543,199
	NONMANUFACTURING	116,330,184	123,809,213	104,761,995	103,384,266	448,285,658
	13-17: CONSTRUCTION AND MINING	48,389,159	47,377,227	26,071,088	20,971,039	142,808,513
13,14,16, 17	Oil & Gas Extraction; Mining; General Contractors; Special Trade Contractors	44,955,455	42,994,859	21,568,273	16,446,582	125,965,169
15	Building Construction	3,433,704	4,382,368	4,502,815	4,524,457	16,843,344
	40-49: TRANSP, COMMUN, UTILITIES	10,583,940	11,210,852	11,389,810	11,115,580	44,300,182
41,42,49	Passenger Transportation; Trucking; Electric, Gas, and Sanitary Services	9,943,328	10,551,979	10,650,724	10,363,649	41,509,680
44,45	Water Transp; Air Transportation	49,260	66,762	75,757	100,319	292,098
47	Transportation Services	171,182	175,406	192,397	179,952	718,937
48	Communication	420,170	416,705	470,932	471,660	1,779,467

TABLE 12

NEW HAMPSHIRE PORTION--LAWRENCE-HAVERILL PMSA, continued
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
50-59: TRADE		\$28,110,639	\$31,390,592	\$33,254,497	\$36,886,158	\$129,641,886
50	Wholesale Trade: Durable	5,195,894	6,085,095	6,258,182	7,104,647	24,643,818
51	Wholesale Trade: Nondurable	1,479,344	1,437,837	1,582,167	2,301,507	6,800,855
52	Retail Trade: Building Materials	1,948,942	1,735,529	1,935,782	2,186,981	7,807,234
53	Retail Trade: General Merchandise	2,387,263	2,447,075	2,656,261	3,296,333	10,786,932
54	Retail Trade: Food	4,769,351	5,330,189	5,333,497	5,831,154	21,264,191
55	Retail Trade: Automotive & Gas	3,173,040	3,750,620	4,017,598	4,868,479	15,809,737
56	Retail Trade: Apparel	432,901	422,573	441,094	429,931	1,726,499
57	Retail Trade: Furniture & Eqpt	1,784,561	1,839,652	2,094,042	2,493,112	8,211,367
58	Retail Trade: Eating & Drinking	4,386,475	5,727,391	6,147,496	5,422,583	21,683,945
59	Retail Trade: Miscellaneous	2,552,868	2,614,631	2,788,378	2,951,431	10,907,308
60-67: FINANCE, INSUR, REAL ESTATE		4,651,536	6,097,819	5,317,638	5,980,391	22,047,384
60	Banking	1,315,284	1,445,672	1,449,153	1,806,611	6,016,720
61	Credit Agencies	494,686	477,269	540,939	594,013	2,106,907
62	Security & Commodity Dealers, Etc	42,425	83,757	69,584	94,823	290,589
63,64	Insurance Carriers; Insur. Agents	721,468	681,243	771,751	838,887	3,013,349
65	Real Estate	1,959,677	3,278,299	2,342,278	2,486,043	10,066,297
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	117,996	131,579	143,933	160,014	553,522
70-89, 99, 01-09: SERVICES & OTHER		24,594,910	27,732,723	28,728,962	28,431,098	109,487,693
70	Hotels	511,583	696,855	913,966	869,691	2,992,095
72	Personal Services	737,099	828,410	812,025	953,959	3,331,493
73	Business Services	6,893,450	7,415,946	7,316,229	8,421,193	30,046,818
75	Automotive Services & Garages	1,006,304	1,016,519	1,071,481	1,214,587	4,308,891
76	Miscellaneous Repair Services	163,691	189,828	204,733	252,309	810,561
78,79	Motion Pictures; Amusement and Recreation	1,273,368	2,386,689	2,970,630	2,307,295	8,937,982
80	Health Services	6,763,394	7,098,359	8,381,058	7,248,613	29,491,424
81	Legal Services	373,215	435,146	622,511	547,928	1,978,800
82	Educational Services	1,360,310	1,599,144	1,098,763	1,680,007	5,738,224
83	Social Services	420,460	454,848	511,458	493,820	1,880,586
86	Membership Organizations	356,244	375,004	350,165	486,167	1,567,580
88,89,99	Miscellaneous & Nonclassified	4,268,524	4,427,532	3,517,615	3,245,639	15,459,310
01,07	Agricultural Production: Crops; Agricultural Services	467,268	808,443	958,328	709,890	2,943,929
LOCAL GOVERNMENT (not included in figures above)		\$10,558,910	\$12,828,346	\$7,292,074	\$11,889,612	\$42,568,942

NH PORTION--LAWRENCE-HAVERILL PMSA: Atkinson, Brentwood, Danville, Derry, East Kingston, Hampstead,
Kingston, Newton, Plaistow, Salem, Sandown, Seabrook, and Windham

Note: Numbers may not add due to rounding

TABLE 12

N.H. PORTION--LOWELL PRIMARY METROPOLITAN STATISTICAL AREA
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	TOTAL--ALL INDUSTRIES	\$5,819,532	\$6,153,439	\$6,355,477	\$6,702,668	\$25,031,116
	MANUFACTURING	2,058,578	2,194,914	1,848,480	2,130,224	8,232,196
	NONMANUFACTURING	3,760,954	3,958,525	4,506,997	4,572,444	16,798,920
	13-17: CONSTRUCTION AND MINING	576,084	747,162	895,474	987,247	3,205,967
15	Building Construction	83,272	187,678	222,653	240,642	734,245
16	General Contractors	56,501	59,734	79,493	94,369	290,097
17	Special Trade Contractors	436,311	499,750	593,328	652,236	2,181,625
	40-49: TRANSP, COMMUN, UTILITIES	127,841	115,063	173,167	146,199	562,270
41,42,47	Passenger Transportation; Trucking; Transp. Services	127,841	115,063	173,167	146,199	562,270
	50-59: TRADE	1,273,577	1,557,875	1,942,092	1,870,215	6,643,759
50,51	Wholesale: Durable; Nondurable	202,930	171,955	194,835	180,164	749,884
52,53	Retail Trade: Building Materials; General Merchandise	266,505	503,783	661,589	650,436	2,082,313
54	Retail Trade: Food	466,795	497,528	552,459	587,854	2,104,636
55	Retail Trade: Automotive & Gas	113,142	117,914	124,466	116,899	472,421
56,57,59	Retail Trade: Apparel; Furniture; Miscellaneous	127,463	130,653	131,161	161,745	551,022
58	Retail Trade: Eating & Drinking	96,742	136,042	277,582	173,117	683,483
	60-67: FINANCE, INSUR, REAL ESTATE	660,807	478,840	504,873	534,753	2,179,273
60,64,65	Banking; Insurance Agents; Real Estate	660,807	478,840	504,873	534,753	2,179,273
	70-89, 99, 01-09: SERVICES & OTHER	1,122,645	1,059,585	991,391	1,034,030	4,207,651
72,73	Personal Svcs; Business Svcs	109,093	134,226	114,796	131,806	489,921
75,76,79	Automotive Services & Garages; Misc. Repairs; Recreation	99,340	109,405	162,388	154,961	526,094
80,81,82 83,86,89, 99,07	Health Svcs; Legal Svcs; Educ. Svcs; Social Svcs; Membership Organizations; Miscellaneous; Nonclassified; Agricultural Svc	914,212	815,954	714,207	747,263	3,191,636
	LOCAL GOVERNMENT (not included in figures above)	\$1,094,611	\$1,267,808	\$666,829	\$1,078,053	\$4,107,301

NH PORTION--LOWELL PMSA: Pelham

Note: Numbers may not add due to rounding

TABLE 12

UNATTACHED ESTIMATING AREA
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	TOTAL--ALL INDUSTRIES	\$19,798,273	\$23,132,299	\$23,828,081	\$26,017,168	\$92,775,821
	MANUFACTURING	3,325,664	3,545,570	3,212,949	3,953,514	14,037,697
	DURABLE GOODS	2,263,193	2,402,933	2,191,889	2,757,974	9,615,989
24,25	Lumber & Wood; Furniture & Fixt.	378,481	434,714	427,950	472,245	1,713,390
32,33,34	Stone & Clay; Primary Metals; Fabricated Metals	586,152	596,107	690,662	862,813	2,735,734
35	Machinery, Except Electrical	1,015,316	1,001,472	868,805	1,144,994	4,030,587
36,37,38, 39	Electrical Products; Transport- ation Equipment; Instruments; Miscellaneous	283,244	370,640	204,472	277,922	1,136,278
	NONDURABLE GOODS	1,062,471	1,142,637	1,021,060	1,195,540	4,421,708
20,22,23	Food and Kindred; Textiles; Apparel	674,344	689,027	599,703	728,841	2,691,915
27,28,30	Printing & Publishing; Chemicals and Allied; Rubber & Plastics	55,127	453,610	421,357	466,699	1,729,793
	NONMANUFACTURING	16,472,609	19,586,729	20,615,132	22,063,654	78,738,124
	13-17: CONSTRUCTION AND MINING	7,938,696	9,994,047	10,233,708	11,048,496	39,214,947
14,16	Mining; General Contractors	656,044	778,786	747,706	789,532	2,954,068
15	Building Construction	4,012,912	4,317,849	3,899,008	4,772,253	17,002,022
17	Special Trade Contractors	3,287,740	4,897,412	5,586,994	5,486,711	19,258,857
	40-49: TRANSP, COMMUN, UTILITIES	2,023,043	2,000,923	2,058,267	2,018,917	8,101,150
41	Passenger Transportation	41,399	43,495	27,740	61,533	174,167
42,44	Trucking; Water Transportation	170,096	195,094	202,726	224,716	792,632
47,48,49	Transportation Services; Communication; Electric, Gas, and Sanitary Services	1,811,548	1,762,334	1,827,801	1,732,668	7,134,351

UNATTACHED ESTIMATING AREA, continued

TABLE 12

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
50-59: TRADE		\$3,812,349	\$4,206,859	\$4,619,318	\$5,062,751	\$17,701,277
50	Wholesale Trade: Durable	854,501	913,386	995,403	1,104,463	3,867,753
51	Wholesale Trade: Nondurable	88,805	44,239	38,224	65,975	237,243
52	Retail Trade: Building Materials	723,893	870,824	855,948	1,012,468	3,463,133
53,59	Retail Trade: General Merchandise and Miscellaneous Retail	501,648	455,363	463,556	587,084	2,007,651
54	Retail Trade: Food	510,446	581,610	699,607	721,451	2,513,114
55	Retail Trade: Automotive & Gas	273,162	318,156	326,643	335,214	1,253,175
56,57	Retail Trade: Apparel; Furniture	145,816	176,878	183,501	229,472	735,667
58	Retail Trade: Eating & Drinking	714,078	846,403	1,056,436	1,006,624	3,623,541
60-67: FINANCE, INSUR, REAL ESTATE		584,840	719,716	954,098	806,868	3,065,522
60,61,62	Banking; Credit Agencies; Security Dealers, etc.	307,551	315,680	582,922	246,323	1,452,476
64	Insurance Agents	102,252	100,226	117,683	177,731	497,892
65,67	Real Estate; Holding Offices	175,037	303,810	253,493	382,814	1,115,154
70-89, 99, 01-09: SERVICES & OTHER		2,113,681	2,665,184	2,749,741	3,126,622	10,655,228
70	Hotels	84,494	185,124	229,985	122,885	622,488
72	Personal Services	38,965	38,849	25,759	24,544	128,117
73	Business Services	635,039	953,649	877,389	1,035,320	3,501,397
75	Automotive Services & Garages	108,469	127,174	130,353	183,183	549,179
76,78,79	Miscellaneous Repair Services; Motion Pictures; Recreation	106,123	149,824	197,738	175,116	628,801
80	Health Services	287,704	276,880	268,330	316,621	1,149,535
81	Legal Services	13,297	16,270	11,833	18,948	60,348
82	Educational Services	290,391	258,757	263,157	374,870	1,187,175
83	Social Services	95,000	104,311	93,259	117,779	410,349
86	Membership Organizations	30,715	28,508	31,544	33,282	124,049
89,99	Miscellaneous & Nonclassified	242,570	299,684	350,244	451,175	1,343,673
01,02,07, 08,09	Agriculture: Crops; Livestock; Agricultural Services; Forestry; Fishing, Hunting, etc	180,914	226,154	270,150	272,899	950,117
LOCAL GOVERNMENT (not included in figures above)		\$2,619,983	\$3,454,641	\$1,783,990	\$3,147,413	\$11,006,027

UNATTACHED ESTIMATING AREA: Brookfield, Chester, Epping, Fremont, Greenville,
Hampton Falls, Kensington, Lyndeborough, Mason, Middleton,
New Boston, New Durham, New Ipswich, Nottingham, Raymond,
So. Hampton, Strafford, Temple, Wakefield, and Weare

Note: Numbers may not add due to rounding

TABLE 12

STATEWIDE
TOTAL WAGES 1986

SIC CODE	INDUSTRY	1ST QUARTER WAGES	2ND QUARTER WAGES	3RD QUARTER WAGES	4TH QUARTER WAGES	TOTAL WAGES
	TOTAL--ALL INDUSTRIES	\$88,529,466	\$91,706,202	\$93,151,568	\$97,518,862	\$370,906,098
	MANUFACTURING	1,930,750	2,069,448	1,396,255	1,919,904	7,316,357
	NONMANUFACTURING	86,598,716	89,636,754	91,755,313	95,598,958	363,589,741
	13-17: CONSTRUCTION AND MINING	6,265,960	8,908,121	9,458,018	8,936,542	33,568,641
	40-49: TRANSP, COMMUN, UTILITIES	23,643,601	24,710,995	24,661,319	25,280,466	98,296,381
	50-59: TRADE	36,636,555	36,014,811	36,926,575	39,737,425	149,315,366
	60-67: FINANCE, INSUR, REAL ESTATE	6,786,714	6,844,438	7,002,970	7,415,976	28,050,098
	70-89, 99, 01-09: SERVICES & OTHER	13,265,886	13,158,389	13,706,431	14,228,549	54,359,255

STATEWIDE: Employing units which could not be segregated by place of business

Note: Numbers may not add due to rounding

NEW HAMPSHIRE
EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	29,535	422,533	\$7,689,100,295	\$349.95
	MANUFACTURING	2,219	118,108	2,743,009,531	446.63
	DURABLE GOODS	1,478	81,867	2,009,525,248	472.04
24	Lumber and Wood Products	363	5,924	100,060,254	324.84
25	Furniture and Fixtures	66	1,520	27,214,275	344.23
32	Stone & Clay Products	88	3,224	71,561,489	426.91
33	Primary Metal Products	49	4,143	99,613,044	462.41
34	Fabricated Metal Products	164	6,842	140,331,012	394.45
35	Machinery, Except Electrical	381	25,368	740,580,627	561.42
36	Electrical Products	183	23,580	574,960,517	468.91
37	Transportation Equipment	30	1,440	35,053,889	468.27
38	Instruments	84	7,794	182,080,099	449.27
39	Miscellaneous Manufacturing	70	2,034	38,070,042	359.89
	NONDURABLE GOODS	741	36,241	733,484,283	389.21
20	Food and Kindred Products	69	2,928	66,681,298	437.91
22	Textile Mill Products	52	3,496	66,353,158	364.97
23	Apparel	66	2,289	29,481,365	247.67
26	Paper and Allied Products	46	5,542	146,072,231	506.86
27	Printing, Publishing, and Allied	327	7,331	143,808,193	377.23
28,29	Chemicals; Petroleum	37	1,164	29,110,707	480.88
30	Rubber & Plastic Products	99	8,899	184,234,816	398.13
31	Leather and Leather Products	45	4,591	67,742,515	283.78
	NONMANUFACTURING	27,316	304,424	4,946,090,764	312.45
	10-17: CONSTRUCTION AND MINING	4,839	35,749	764,986,315	411.52
10,13,14	Metal Mining; Oil and Gas Extraction; Mineral Mining	53	549	12,957,929	453.83
15	Building Construction	1,769	12,047	241,870,708	386.11
16	General Contractors	218	5,389	164,974,939	588.67
17	Special Trade Contractors	2,799	17,764	345,182,739	373.69
	40-49: TRANSP, COMMUN, UTILITIES	994	16,125	394,231,415	470.17
41	Passenger Transportation	111	1,770	16,203,870	176.10
42	Trucking	479	4,429	99,728,673	433.06
44	Water Transportation	27	263	4,718,214	345.22
45	Air Transportation	46	533	11,317,375	408.40
47	Transportation Services	121	685	9,943,381	279.25
46,48,49	Pipelines; Communication; Electric, Gas, Sanitation Svcs	210	8,446	252,319,902	574.50

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
50-59: TRADE		9,855	121,397	\$1,609,487,148	\$254.96
50	Wholesale Trade: Durable	2,013	13,473	352,768,882	503.51
51	Wholesale Trade: Nondurable	1,026	7,240	172,646,607	458.57
52	Retail Trade: Building Materials	446	3,061	89,481,454	340.01
53	Retail Trade: General Merchandise	190	11,164	102,883,361	177.23
54	Retail Trade: Food	1,016	19,918	177,448,876	171.33
55	Retail Trade: Automotive & Gas	870	10,940	219,086,669	385.11
56	Retail Trade: Apparel	596	5,559	49,393,206	170.87
57	Retail Trade: Furniture & Equpt	609	4,590	71,557,072	299.84
58	Retail Trade: Eating & Drinking	1,524	29,809	212,685,709	137.21
59	Retail Trade: Miscellaneous	1,565	13,643	161,535,312	227.69
60-67: FINANCE, INSUR, REAL ESTATE		2,105	27,870	560,933,003	387.05
60	Banking	177	8,208	136,473,756	319.73
61	Credit Agencies	148	2,441	47,473,254	373.94
62	Security & Commodity Dealers, Etc	61	558	28,537,464	984.10
63	Insurance Carriers	134	8,200	175,463,758	411.49
64	Insurance Agents	446	2,893	63,847,665	424.41
65	Real Estate	1,066	4,692	85,789,691	351.65
66	Combinations: Real Estate/Insur/ Loans/Law Offices	21	138	2,445,823	341.04
67	Holding & Other	52	740	20,901,592	543.18
70-89, 99, 01-09: SERVICES & OTHER		9,523	103,283	1,616,452,883	300.97
70	Hotels	470	8,193	81,411,496	191.09
72	Personal Services	795	5,151	54,632,530	203.95
73	Business Services	1,959	17,782	301,596,298	326.16
75	Automotive Services & Garages	699	3,340	55,279,854	318.32
76	Miscellaneous Repair Services	312	1,099	18,117,101	317.04
78	Motion Pictures	42	440	3,610,787	157.66
79	Amusement & Recreation	298	4,782	47,828,201	192.33
80	Health Services	1,650	30,908	527,413,579	328.15
81	Legal Services	526	3,447	86,914,876	484.91
82	Educational Services	246	9,164	153,100,335	321.29
83	Social Services	560	7,111	75,320,698	203.69
84	Museums and Art Galleries	16	180	1,997,783	213.44
86	Membership Organizations	434	2,863	27,588,295	185.31
88,89	Private Households; Miscellaneous Services	779	5,206	126,739,476	468.16
99	Nonclassified	251	559	13,942,364	479.50
01,02,07, 08,09	Agriculture: Crops; Livestock; Agricultural Services; Forestry; Fishing, Hunting, and Trapping	486	3,057	40,959,210	257.66
LOCAL GOVERNMENT (not included in figures above)		505	35,716	\$565,154,992	\$304.30

Note: Numbers may not add due to rounding 136

TABLE 13

BERLIN LABOR MARKET AREA
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	1,399	16,732	\$243,574,195	\$279.95
	MANUFACTURING	128	4,516	95,538,221	406.80
	DURABLE GOODS	92	1,165	19,252,142	317.87
24,25	Lumber and Wood; Furniture and Fixtures	67	860	14,289,069	319.68
35	Machinery, Except Electrical	12	93	2,029,528	418.92
32,33,34, 36,38,39	Stone & Clay; Primary Metals; Fabricated Metals; Elect. Machinery; Instruments; Other	13	212	2,933,545	266.11
	NONDURABLE GOODS	36	3,352	76,286,079	437.70
20,22,23, 26,27,30, 31	Food & Kindred; Textiles; Apparel; Paper; Printing Rubber & Plastics; Leather	36	3,352	76,286,079	437.70
	NONMANUFACTURING	1,271	12,216	148,035,974	233.05
	13-17: CONSTRUCTION AND MINING	208	1,277	21,810,339	328.53
14,16	Mining; General Contractors	10	61	1,153,689	363.71
15	Building Construction	80	598	11,056,826	355.82
17	Special Trade Contractors	118	618	9,599,824	298.68
	40-49: TRANSP, COMMUN, UTILITIES	71	643	12,868,128	385.06
41,42	Passenger & Freight Transp	45	326	6,565,493	387.50
45,47	Air Transp; Transp Services	5	28	405,825	282.08
48	Communication	8	89	1,542,712	334.60
49	Electric, Gas, Sanitation Svcs	13	201	4,354,098	417.62
	50-59: TRADE	507	5,197	53,435,201	197.72
50	Wholesale Trade: Durable	28	207	3,811,211	354.50
51	Wholesale Trade: Nondurable	19	164	3,206,007	376.13
52	Retail Trade: Building Materials	20	261	4,033,353	297.75
53	Retail Trade: General Merchandise	16	342	2,792,453	156.98
54	Retail Trade: Food	67	839	7,240,415	166.02
55	Retail Trade: Automotive & Gas	51	453	6,860,720	291.52
56	Retail Trade: Apparel	58	388	3,419,369	169.44
57	Retail Trade: Furniture & Eqpt	39	232	2,547,424	210.93
58	Retail Trade: Eating & Drinking	106	1,335	9,501,664	136.86
59	Retail Trade: Miscellaneous	103	977	10,022,585	197.21

BERLIN LABOR MARKET AREA, continued
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	60-67: FINANCE, INSUR, REAL ESTATE	69	643	\$11,504,342	\$343.94
60	Banking	10	326	5,012,362	295.60
61,62	Credit Agencies; Security Dealers	7	34	519,721	295.41
63,64	Insurance Carriers; Insur. Agents	11	109	2,362,043	416.73
65,67	Real Estate; Holding & Other	41	174	3,610,216	398.24
	70-89, 99, 01-09: SERVICES & OTHER	416	4,456	48,417,964	208.97
70	Hotels	93	1,422	13,662,810	184.73
72	Personal Services	27	125	1,019,897	156.49
73	Business Services	45	226	3,372,308	286.64
75	Automotive Services & Garages	36	163	2,457,768	289.82
76	Miscellaneous Repair Services	15	38	306,577	155.83
79	Amusement & Recreation	30	506	5,080,943	193.10
80	Health Services	56	962	13,745,103	274.77
81	Legal Services	24	98	1,455,353	286.81
82	Educational Services	7	12	63,588	106.33
83	Social Services	26	522	3,752,053	138.29
86	Membership Organizations	21	249	1,737,730	134.48
88,89,99	Miscellaneous & Nonclassified	19	69	994,840	278.61
02,08	Livestock; Forestry	3	16	173,513	207.47
07	Agricultural Services	14	49	595,481	234.50
	LOCAL GOVERNMENT	50	1,786	\$24,307,039	\$261.71
	(not included in figures above)				

BERLIN LMA: Albany, Bartlett, Berlin, Cambridge, Chatham, Clarksville, Colebrook, Columbia, Conway, Dixville, Dunsmuir, Eaton, Errol, Gorham, Hart's Location, Jackson, Kilkenny, Madison, Milan, Millsfield, Northumberland, Odell, Pittsburg, Randolph, Shelburne, Stark, Stewartstown, Stratford, Success, Tamworth, and Wentworth's Location

Note: Numbers may not add due to rounding

CLAREMONT LABOR MARKET AREA
EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	1,901	29,626	\$509,354,445	\$330.63
	MANUFACTURING	171	7,264	141,427,655	374.42
	DURABLE GOODS	128	4,552	96,284,425	406.79
24	Lumber and Wood Products	41	626	11,251,681	345.70
25	Furniture and Fixtures	8	46	632,699	263.08
32,33,34	Stone & Clay; Primary Metals; Fabricated Metal Products	27	1,416	29,298,197	397.95
35	Machinery, Except Electrical	32	1,852	43,410,790	450.77
36	Electrical Products	5	238	4,937,428	399.09
37,38,39	Transportation Equipment; Instruments; Miscellaneous	15	374	6,753,630	347.34
	NONDURABLE GOODS	43	2,712	45,143,230	320.10
22,23	Textiles; Apparel	9	962	15,919,697	318.19
26	Paper and Allied Products	3	398	8,456,819	408.71
27	Printing, Publishing, and Allied	23	895	15,655,713	336.58
20,28,29, 30,31	Food and Kindred; Chemicals; Petroleum; Rubber and Plastics; Leather and Leather Products	8	458	5,111,001	214.84
	NONMANUFACTURING	1,730	22,362	367,926,790	316.40
	13-17: CONSTRUCTION AND MINING	249	1,505	24,296,384	310.49
14	Mining	4	62	1,134,434	351.87
15	Building Construction	105	678	10,786,047	305.75
16	General Contractors	13	116	2,134,884	354.95
17	Special Trade Contractors	127	649	10,241,019	303.57
	40-49: TRANSP, COMMUN, UTILITIES	69	692	11,808,636	327.97
41	Passenger Transportation	5	65	660,679	194.97
42	Trucking	35	317	5,417,079	328.20
44,45	Water Transp; Air Transportation	5	46	630,610	264.11
47	Transportation Services	10	68	807,951	227.38
48	Communication	5	80	1,270,953	305.84
49	Electric, Gas, Sanitation Svcs	9	116	3,021,364	502.33
	50-59: TRADE	629	7,031	84,911,267	232.26
50	Wholesale Trade: Durable	75	583	11,511,086	379.97
51	Wholesale Trade: Nondurable	32	305	5,424,033	342.46
52	Retail Trade: Building Materials	32	360	6,665,410	356.55
53	Retail Trade: General Merchandise	15	601	5,446,609	174.40
54	Retail Trade: Food	82	1,266	13,429,842	203.99
55	Retail Trade: Automotive & Gas	55	593	10,903,787	353.80
56	Retail Trade: Apparel	57	358	3,324,103	178.73
57	Retail Trade: Furniture & Equpt	56	275	4,102,684	286.64
58	Retail Trade: Eating & Drinking	99	1,794	12,490,160	133.88
59	Retail Trade: Miscellaneous	126	898	11,613,553	248.80

CLAREMONT LABOR MARKET AREA, continued
EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
60-67: FINANCE, INSUR, REAL ESTATE		132	1,243	\$22,763,309	\$352.18
60	Banking	14	797	12,869,547	310.53
61	Credit Agencies	4	16	222,770	270.57
62	Security & Commodity Dealers, Etc	6	53	2,626,653	954.57
63	Insurance Carriers	4	16	429,109	502.67
64	Insurance Agents	33	150	3,062,781	393.76
65	Real Estate	63	181	2,994,224	317.98
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	8	30	558,225	355.86
70-89, 99, 01-09: SERVICES & OTHER		651	11,891	224,147,194	362.49
70	Hotels	33	299	2,120,775	136.59
72	Personal Services	61	367	3,856,914	202.06
73	Business Services	118	806	17,058,744	406.93
75	Automotive Services & Garages	49	211	2,810,942	256.50
76	Miscellaneous Repair Services	25	78	1,131,747	276.73
78	Motion Pictures	4	52	323,521	118.88
79	Amusement & Recreation	22	256	2,183,018	163.83
80,82	Health Svcs; Educational Services	141	8,311	166,189,551	384.56
81	Legal Services	36	149	2,450,177	317.30
83	Social Services	48	436	4,719,904	208.34
84,86	Museums, Etc; Membership Orgs	31	180	1,719,393	183.78
88,89,99	Miscellaneous & Nonclassified	51	594	17,770,654	575.41
01,02	Agriculture: Crops; Livestock	3	33	300,454	173.77
07	Agricultural Services	21	80	863,907	207.89
08,09	Forestry; Fishing, Etc	8	40	647,493	308.72
LOCAL GOVERNMENT (not included in figures above)		57	3,309	\$45,935,870	\$266.93

CLAREMONT LMA: Acworth, Canaan, Charlestown, Claremont, Cornish, Croydon, Dorchester, Enfield, Goshen, Grafton, Grantham, Hanover, Langdon, Lebanon, Leapster, Lyne, Newbury, New London, Newport, Orange, Plainfield, Springfield, Sunapee, Sutton, Unity, Washington, and Wilnot

Note: Numbers may not add due to rounding

TABLE 13

CONCORD LABOR MARKET AREA
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	2,475	35,260	\$613,236,364	\$234.46
	MANUFACTURING	207	9,396	185,116,259	378.82
	DURABLE GOODS	130	6,444	128,151,269	382.45
24,25	Lumber and Wood Products; Furniture and Fixtures	45	1,140	20,990,865	354.25
32	Stone and Clay Products	12	217	5,387,501	478.00
33,34	Primary and Fabricated Metals	17	282	5,957,465	406.14
35	Machinery, Except Electrical	30	767	17,709,849	444.13
36	Electrical Products	11	2,955	59,383,716	386.44
38	Instruments and Optical Goods	10	1,020	17,414,026	328.40
39	Miscellaneous Manufacturing	5	64	1,307,847	394.52
	NONDURABLE GOODS	77	2,953	56,964,990	371.03
20	Food and Kindred Products	7	329	6,496,562	380.32
22	Textile Mill Products	7	296	4,718,973	306.76
23	Apparel	3	13	141,932	204.71
26	Paper and Allied Products	5	544	14,729,838	521.11
27	Printing, Publishing, & Allied	41	1,102	18,620,074	325.01
28,30	Chemicals; Rubber and Plastics	10	269	4,719,457	337.39
31	Leather and Leather Products	4	401	7,538,154	361.96
	NONMANUFACTURING	2,268	25,864	428,120,105	318.33
	13-17: CONSTRUCTION AND MINING	466	3,376	65,403,954	372.52
14	Mining	8	106	2,353,501	427.99
15	Building Construction	170	1,434	26,136,166	350.56
16	General Contractors	20	445	9,996,126	431.66
17	Special Trade Contractors	268	1,392	26,918,161	371.99
	40-49: TRANSP, COMMUN, UTILITIES	86	1,123	25,127,626	430.20
41	Passenger Transportation	13	142	1,949,691	263.89
42	Trucking	38	289	6,302,229	419.37
44,45,47	Water Transp; Air Transportation; Transportation Services	10	66	947,592	277.86
48	Communication	10	269	6,192,726	443.54
49	Electric, Gas, Sanitation Svcs	15	358	9,735,388	522.84

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
50-59: TRADE		664	8,701	\$116,608,687	\$257.71
50	Wholesale Trade: Durable	105	1,295	32,513,882	482.96
51	Wholesale Trade: Nondurable	48	546	11,446,205	402.90
52	Retail Trade: Building Materials	40	479	7,784,773	312.70
53	Retail Trade: General Merchandise	8	564	4,408,473	150.25
54	Retail Trade: Food	89	1,467	12,262,935	160.78
55	Retail Trade: Automotive & Gas	72	881	17,846,755	389.79
56	Retail Trade: Apparel	30	265	2,253,494	163.48
57	Retail Trade: Furniture & Eqpt	34	180	2,428,065	258.93
58	Retail Trade: Eating & Drinking	122	2,154	14,662,933	130.92
59	Retail Trade: Miscellaneous	116	871	11,001,172	242.92
60-67: FINANCE, INSUR, REAL ESTATE		183	3,760	78,127,381	399.61
60	Banking	13	838	14,505,555	332.88
61	Credit Agencies	12	93	1,516,497	314.43
62	Security & Commodity Dealers, Etc	5	44	3,387,407	1,486.14
63	Insurance Carriers	22	2,199	47,310,287	413.71
64	Insurance Agents	41	218	4,872,677	429.02
65	Real Estate	83	328	5,791,172	339.54
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	7	40	743,786	361.35
70-89, 99, 01-09: SERVICES & OTHER		869	8,903	142,852,457	308.57
70	Hotels	23	379	3,184,141	161.60
72	Personal Services	66	340	3,645,124	206.17
73	Business Services	148	984	16,842,739	329.03
75	Automotive Services & Garages	60	213	3,273,552	294.98
76	Miscellaneous Repair Services	23	111	2,217,739	384.51
78	Motion Pictures	6	39	196,038	97.50
79	Amusement & Recreation	23	293	2,553,825	167.43
80	Health Services	147	2,882	49,455,589	330.02
81	Legal Services	60	578	13,455,201	447.86
82	Educational Services	29	816	13,927,894	328.07
83	Social Services	81	1,006	11,918,886	227.88
84,88	Museums; Households	7	61	697,885	220.92
86	Membership Organizations	63	424	5,703,068	258.56
89,99	Miscellaneous and Nonclassified	97	527	12,701,451	463.12
01,02	Agriculture: Crops; Livestock	5	103	1,138,101	213.53
07,08	Agricultural Services; Forestry	31	147	1,941,224	254.68
LOCAL GOVERNMENT (not included in figures above)		50	3,348	\$51,787,050	\$297.45
CONCORD LMA: Allenstown, Antrim, Barnstead, Bennington, Boscamn, Bow, Bradford, Canterbury, Chichester, Concord, Deerfield, Deering, Dunbarton, Epsom, Francestown, Henniker, Hillsborough, Hopkinton, Loudon, Northwood, Pembroke, Pittsfield, Warner, Webster, and Windsor					

Notes: Numbers may not add due to rounding

KEENE LABOR MARKET AREA
EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	1,913	28,805	\$475,508,706	\$317.46
	MANUFACTURING	210	9,365	195,485,292	401.45
	DURABLE GOODS	132	6,590	142,871,903	416.95
24	Lumber and Wood Products	42	500	6,581,119	252.99
25	Furniture and Fixtures	8	170	2,709,046	305.85
32,37	Stone & Clay; Transp. Equipment	8	238	6,189,061	500.09
33,34	Primary Metal; Fabricated Metal	22	615	12,686,614	396.70
35	Machinery, Except Electrical	28	3,800	93,257,487	471.93
36	Electrical Products	7	70	1,199,740	329.21
38	Instruments	6	740	13,687,179	355.74
39	Miscellaneous Manufacturing	11	456	6,561,657	276.82
	NONDURABLE GOODS	78	2,775	52,613,389	364.62
20,22,23	Food and Kindred; Textiles; Apparel	10	449	8,195,387	350.88
26	Paper and Allied Products	8	279	6,118,864	421.76
27	Printing, Publishing, and Allied	41	1,351	26,574,493	378.16
28	Chemicals and Allied Products	4	50	1,122,877	429.02
30	Rubber & Plastic Products	10	402	7,244,160	346.62
31	Leather and Leather Products	5	243	3,357,608	265.63
	NONMANUFACTURING	1,703	19,441	280,023,414	277.00
	13-17: CONSTRUCTION AND MINING	303	2,183	38,856,990	342.26
14	Mining	2	16	358,059	419.44
15	Building Construction	117	680	12,022,787	340.26
16	General Contractors	10	288	5,418,604	362.03
17	Special Trade Contractors	174	1,200	21,057,540	337.60
	40-49: TRANSP, COMMUN, UTILITIES	62	582	10,068,220	332.87
41	Passenger Transportation	4	140	1,350,048	185.45
42	Trucking	31	171	3,010,214	339.36
44,45	Water Transp; Air Transportation	4	16	122,426	147.15
47	Transportation Services	9	45	747,763	317.79
48	Communication	8	94	1,485,333	304.41
49	Electric, Gas, Sanitation Svcs	6	116	3,352,434	555.78

KEENE LABOR MARKET AREA, continued
EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	50-59: TRADE	592	7,470	\$88,998,802	\$229.13
50	Wholesale Trade: Durable	80	594	12,511,319	405.00
51	Wholesale Trade: Nondurable	28	428	9,565,772	430.14
52	Retail Trade: Building Materials	31	258	4,585,988	342.49
53	Retail Trade: General Merchandise	16	585	4,911,858	161.58
54	Retail Trade: Food	83	1,281	9,999,046	150.16
55	Retail Trade: Automotive & Gas	64	840	14,811,699	339.20
56	Retail Trade: Apparel	40	278	2,196,725	151.87
57	Retail Trade: Furniture & Eqpt	41	252	3,466,371	264.09
58	Retail Trade: Eating & Drinking	82	1,627	10,590,993	125.17
59	Retail Trade: Miscellaneous	127	1,328	16,359,031	236.94
	60-67: FINANCE, INSUR, REAL ESTATE	100	2,017	40,371,361	384.98
60	Banking	8	582	9,732,620	321.73
61,62	Credit Agencies; Security Dealers	9	112	2,505,089	429.49
63	Insurance Carriers	6	940	20,912,273	427.94
64	Insurance Agents	25	193	3,986,695	397.93
65,66	Real Estate; Combinations: Real Estate/Insur/Loans/Law Offices	52	190	3,234,684	326.82
	70-89, 99, 01-09: SERVICES & OTHER	646	7,189	101,728,041	272.11
70	Hotels	22	446	3,482,443	150.10
72	Personal Services	59	410	4,166,003	195.60
73	Business Services	121	848	13,694,673	310.72
75	Automotive Services & Garages	48	180	2,472,735	264.30
76	Miscellaneous Repair Services	29	78	1,218,860	302.12
78,79	Motion Pictures; Amusement and Recreation	23	334	3,344,162	192.36
80	Health Services	106	2,762	42,706,863	297.36
81	Legal Services	31	155	3,700,295	457.86
82	Educational Services	22	612	7,960,251	250.13
83	Social Services	43	666	8,026,815	231.66
84,99	Museums; Nonclassified	11	18	299,136	318.12
86	Membership Organizations	32	186	1,642,596	170.29
98	Private Households	8	12	126,890	207.68
89	Miscellaneous Services	46	116	2,493,302	414.84
01,02,07, 08	Agriculture and Forestry	45	368	6,393,017	334.46
	LOCAL GOVERNMENT (not included in figures above)	46	2,483	\$39,155,163	\$303.23

Keene Labor Market Area: Alstead, Chesterfield, Dublin, Fitzwilliam, Gilsum, Greenfield, Hancock, Harrisville, Hinsdale, Jaffrey, Keene, Marlborough, Marlow, Nelson, Peterborough, Richmond, Rindge, Roxbury, Sharon, Stoddard, Sullivan, Surry, Swanzey, Troy, Walpole, Westmoreland, and Winchester

Note: Numbers may not add due to rounding

TABLE 13

LACONIA LABOR MARKET AREA
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	2,859	32,026	\$482,518,359	\$289.74
	MANUFACTURING	247	8,913	159,452,509	344.05
	DURABLE GOODS	176	6,656	122,092,613	352.77
24,25	Lumber and Wood Products; Furniture and Fixtures	55	778	11,774,948	291.18
32,39	Stone & Clay; Miscellaneous	26	1,631	29,031,540	342.27
33	Primary Metal Products	10	572	12,851,973	431.83
34	Fabricated Metal Products	13	1,124	20,617,740	352.78
35	Machinery, Except Electrical	41	1,029	20,962,745	391.61
36	Electrical Products	19	1,072	19,132,125	343.21
37	Transportation Equipment	6	157	3,163,008	387.85
38	Instruments	6	292	4,558,534	299.79
	NONDURABLE GOODS	71	2,257	37,359,896	318.34
20,22	Food and Kindred; Textiles	7	436	7,898,172	348.37
23	Apparel	15	556	6,309,479	218.30
26	Paper and Allied Products	4	103	2,172,157	406.54
27	Printing, Publishing, and Allied	27	349	6,036,319	332.46
28,29	Chemicals; Petroleum	4	30	828,648	537.15
30,31	Rubber and Plastics; Leather and Leather Products	14	784	14,115,121	346.45
	NONMANUFACTURING	2,612	23,114	323,065,850	268.80
	13-17: CONSTRUCTION AND MINING	585	3,842	75,800,346	379.42
14	Mining	6	54	1,224,624	434.78
15	Building Construction	225	1,580	28,705,296	349.49
16	General Contractors	34	682	18,010,636	508.04
17	Special Trade Contractors	320	1,527	27,859,790	350.98
	40-49: TRANSP, COMMUN, UTILITIES	102	1,041	18,960,772	350.35
41	Passenger Transportation	17	175	1,248,933	139.11
42	Trucking	33	185	3,295,349	342.24
44	Water Transportation	12	106	1,671,775	302.35
45	Air Transportation	4	15	211,343	269.46
47	Transportation Services	5	39	508,558	253.48
48	Communication	13	221	4,238,224	369.63
49	Electric, Gas, Sanitation Svcs	18	300	7,766,590	498.41

LACONIA LABOR MARKET AREA, continued
EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
50-59: TRADE		879	9,220	\$106,977,456	\$223.12
50	Wholesale Trade: Durable	77	444	9,650,126	418.05
51	Wholesale Trade: Nondurable	40	235	4,673,389	383.25
52	Retail Trade: Building Materials	65	634	11,851,386	359.53
53	Retail Trade: General Merchandise	23	513	4,618,448	173.05
54	Retail Trade: Food	122	1,651	14,256,330	166.04
55	Retail Trade: Automotive & Gas	115	1,204	21,301,006	340.13
56	Retail Trade: Apparel	42	297	2,836,067	183.69
57	Retail Trade: Furniture & Equpt	47	344	5,465,891	303.27
58	Retail Trade: Eating & Drinking	188	2,831	19,457,470	132.18
59	Retail Trade: Miscellaneous	160	1,067	12,867,343	231.87
60-67: FINANCE, INSUR, REAL ESTATE		192	1,502	25,318,406	324.22
60,61	Banking; Credit Agencies	28	828	12,692,206	294.72
62	Security & Commodity Dealers, Etc	5	8	454,762	1,128.44
63	Insurance Carriers	3	35	1,203,088	657.90
64	Insurance Agents	33	196	4,181,354	410.61
65	Real Estate	114	389	5,640,039	279.18
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	9	46	1,146,957	476.05
70-89, 99, 01-09: SERVICES & OTHER		854	7,509	96,008,870	245.89
70	Hotels	97	1,158	9,504,500	157.79
72	Personal Services	79	370	3,440,774	178.63
73	Business Services	114	606	8,056,267	255.83
75	Automotive Services & Garages	44	124	1,712,918	264.94
76	Miscellaneous Repair Services	37	81	971,555	230.19
78	Motion Pictures	3	36	158,445	85.03
79	Amusement & Recreation	36	450	4,377,588	187.11
80	Health Services	149	2,315	35,183,044	292.22
81	Legal Services	51	278	5,998,049	415.42
82	Educational Services	18	555	6,838,883	236.90
83	Social Services	58	805	9,050,341	216.34
84,86	Museums, Etc; Membership Orgs	37	206	1,401,567	131.16
88,89,99	Miscellaneous & Nonclassified	85	360	7,186,766	384.35
01,08,09	Agricultural Crops; Forestry; Fishing, Hunting, and Trapping	6	19	244,844	246.74
07	Agricultural Services	40	146	1,883,329	247.36
LOCAL GOVERNMENT (not included in figures above)		70	3,619	\$51,475,581	\$273.51

LACONIA LMA: Alexandria, Alton, Andover, Ashland, Belmont, Bridgewater, Bristol, Campton, Center Harbor, Danbury, Effingham, Ellsworth, Franklin, Freedom, Gilford, Gileanton, Groton, Hebron, Hill, Holderness, Laconia, Meredith, Moultonborough, New Hampton, Northfield, Ossipee, Plymouth, Rumney, Salisbury, Sanbornton, Sandwich, Tilton, Tuftonboro, Warren, Wentworth, and Wolfeboro

Note: Numbers may not add due to rounding

LITTLETON LABOR MARKET AREA
EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	1,006	10,694	\$139,119,942	\$250.18
	MANUFACTURING	69	2,203	30,761,455	268.50
	DURABLE GOODS	44	1,429	20,598,228	277.30
24,25,32, 33,34,35, 36,38,39	Lumber and Wood; Furniture and Fixtures; Stone & Clay; Primary Metals; Fabricated Metals; Machinery, Except Electrical; Electrical Equipment; Instruments; Miscellaneous	44	1,429	20,598,228	277.30
	NONDURABLE GOODS	25	775	10,163,227	252.27
20	Food and Kindred Products	3	124	1,995,990	308.52
22,23	Textiles; Apparel	5	136	1,369,190	193.02
27,28	Printing, Publishing, and Allied; Chemicals and Allied Products	12	190	2,782,395	282.36
31	Leather and Leather Products	5	324	4,015,652	238.04
	NONMANUFACTURING	937	8,491	108,358,487	245.42
	13-17: CONSTRUCTION AND MINING	166	978	17,655,158	347.07
10,16	Mining; General Contractors	13	97	2,165,729	429.74
15	Building Construction	59	276	4,357,263	303.87
17	Special Trade Contractors	94	606	11,132,166	353.51
	40-49: TRANSP, COMMUN, UTILITIES	50	353	6,994,906	380.62
41,42,45, 47	Passenger Transportation; Trucking; Air Transportation; Transportation Services	40	227	3,975,019	337.25
48	Communication	3	40	587,256	283.52
49	Electric, Gas, Sanitation Svcs	7	87	2,432,631	538.23

TABLE 13
LITTLETON LABOR MARKET AREA, continued
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
50-59: TRADE		335	2,802	\$29,836,507	\$204.75
50	Wholesale Trade: Durable	28	194	3,346,637	331.03
51	Wholesale Trade: Nondurable	12	95	1,390,344	281.20
52	Retail Trade: Building Materials	27	149	2,012,396	260.46
53	Retail Trade: General Merchandise	8	73	621,529	164.48
54	Retail Trade: Food	53	555	5,162,134	178.98
55	Retail Trade: Automotive & Gas	41	254	3,419,133	258.44
56	Retail Trade: Apparel	15	90	768,256	163.40
57	Retail Trade: Furniture & Equpt	21	121	1,481,960	236.18
58	Retail Trade: Eating & Drinking	64	801	5,642,343	135.53
59	Retail Trade: Miscellaneous	66	471	5,991,775	244.73
60-67: FINANCE, INSUR, REAL ESTATE		59	691	10,750,693	299.05
60,61,62	Banking; Credit Agencies; Security & Commodity Dealers	12	373	5,631,132	290.19
63,64	Insurance Carriers; Insur. Agents	12	61	1,043,625	329.46
65,66	Real Estate; Combinations of Real Estate/Insur/Loans/Law	35	257	4,075,936	304.70
70-89, 99, 01-09: SERVICES & OTHER		327	3,665	43,121,223	226.24
70	Hotels	72	1,278	12,657,518	190.43
72	Personal Services	21	83	671,955	155.38
73	Business Services	31	150	1,903,124	243.31
75	Automotive Services & Garages	17	57	658,822	223.25
76	Miscellaneous Repair Services	9	27	357,408	250.70
78,79	Motion Pictures; Amusement and Recreation	21	513	6,077,934	227.81
80	Health Services	47	1,010	13,972,677	265.94
81	Legal Services	16	55	1,118,305	393.40
82	Educational Services	7	122	1,656,789	260.45
83	Social Services	22	132	1,230,067	178.64
86	Membership Organizations	19	68	566,388	160.97
89,99	Miscellaneous; Nonclassified	21	85	1,380,460	313.55
01,08	Agricultural Crops; Forestry	3	18	155,593	169.37
07	Agricultural Services	21	66	714,183	206.79
LOCAL GOVERNMENT (not included in figures above)		44	1,344	\$17,960,381	\$257.00

Littleton Labor Market Area: Bath, Benton, Bethlehem, Carroll, Dalton, Easton, Franconia, Haverhill, Jefferson, Lancaster, Landaff, Lincoln, Lisbon, Littleton, Livermore, Lyman, Monroe, Orford, Piermont, Sugar Hill, Thornton, Waterville Valley, Whitefield, and Woodstock

Note: Numbers may not add due to rounding

TABLE 13
MANCHESTER METROPOLITAN STATISTICAL AREA
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	3,924	69,433	\$1,268,200,127	\$351.25
	MANUFACTURING	226	13,814	301,400,546	417.58
	DURABLE GOODS	138	8,359	189,431,623	435.81
24	Lumber and Wood Products	22	260	4,699,493	348.04
25	Furniture and Fixtures	8	292	5,998,032	395.59
32	Stone & Clay Products	9	159	4,031,532	486.33
33	Primary Metal Products	6	201	4,672,232	446.46
34	Fabricated Metal Products	14	329	5,797,072	338.59
35	Machinery, Except Electrical	25	1,065	23,247,289	419.68
36	Electrical Products	30	3,842	91,959,941	460.25
37,38	Transportation Equip; Instruments	17	1,993	45,356,567	437.74
39	Miscellaneous Manufacturing	7	218	3,669,465	324.44
	NONDURABLE GOODS	88	5,455	111,968,923	394.72
20	Food and Kindred Products	11	767	15,202,693	381.13
22,23	Textiles; Apparel	13	1,495	25,839,273	332.44
26,27	Paper Products; Printing & Allied	43	1,063	27,962,487	505.75
28,29,31	Chemicals; Petroleum; Leather	7	214	5,394,996	484.25
30	Rubber & Plastic Products	14	1,916	37,569,474	377.12
	NONMANUFACTURING	3,698	55,619	966,799,581	334.28
	13-17: CONSTRUCTION AND MINING	638	5,383	119,763,595	427.83
13,14	Oil, Gas Extraction; Mining	4	49	1,344,030	523.04
15	Building Construction	212	1,607	39,893,742	477.45
16	General Contractors	19	198	4,667,112	453.68
17	Special Trade Contractors	403	3,529	73,858,711	402.45
	40-49: TRANSP, COMMUN, UTILITIES	108	2,738	74,909,125	526.20
41,44	Passenger Transp; Water Transp	8	143	1,544,671	207.37
42	Trucking	53	940	28,026,454	573.37
45	Air Transportation	15	229	4,534,257	381.19
47	Transportation Services	16	99	1,392,757	271.92
48,49	Communication; Electric, Gas, and Sanitation Services	16	1,327	39,410,986	571.07

TABLE 13
MANCHESTER METROPOLITAN STATISTICAL AREA, continued
EMPLOYMENT AND EARNINGS 1984

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
50-59: TRADE		1,150	20,995	\$300,010,268	\$274.80
50	Wholesale Trade: Durable	231	3,067	81,894,806	513.48
51	Wholesale Trade: Nondurable	101	1,523	33,447,301	422.36
52	Retail Trade: Building Materials	44	464	9,435,125	391.26
53	Retail Trade: General Merchandise	21	2,819	28,232,697	192.60
54	Retail Trade: Food	99	2,666	22,362,015	161.31
55	Retail Trade: Automotive & Gas	110	1,808	42,152,690	448.29
56	Retail Trade: Apparel	83	1,171	10,677,485	175.31
57	Retail Trade: Furniture & Eqpt	80	865	15,373,097	341.78
58	Retail Trade: Eating & Drinking	188	4,586	32,272,981	135.32
59	Retail Trade: Miscellaneous	193	2,026	24,162,081	229.40
60-67: FINANCE, INSUR, REAL ESTATE		402	7,393	151,950,092	395.27
60	Banking	16	1,628	28,147,923	332.55
61	Credit Agencies	39	686	15,013,871	420.78
62	Security & Commodity Dealers, Etc	13	251	13,194,381	1,012.93
63	Insurance Carriers	44	2,870	52,121,758	349.20
64	Insurance Agents	102	644	15,586,647	465.44
65	Real Estate	169	736	13,242,809	345.86
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	19	578	14,642,793	487.53
70-89, 99, 01-09: SERVICES & OTHER		1,400	19,110	320,166,501	322.19
70	Hotels	18	799	7,953,199	191.42
72	Personal Services	96	838	12,315,639	282.71
73	Business Services	316	4,622	76,168,246	316.93
75	Automotive Services & Garages	122	1,063	19,237,314	348.19
76	Miscellaneous Repair Services	52	263	4,572,665	334.16
78	Motion Pictures	5	70	749,475	207.13
79	Amusement & Recreation	35	331	3,657,343	212.81
80	Health Services	291	5,341	89,127,800	320.92
81	Legal Services	95	969	30,419,296	603.65
82	Educational Services	35	1,507	22,668,351	289.27
83	Social Services	71	1,157	13,413,508	222.90
84,99	Museums, etc.; Nonclassified	25	101	2,211,771	420.78
86	Membership Organizations	79	692	6,934,968	192.75
88	Private Households	5	7	56,729	147.09
89	Miscellaneous Services	103	1,059	26,415,040	479.64
01,02	Agriculture: Crops; Livestock	4	60	1,152,222	371.88
07,08	Agricultural Services; Forestry	48	233	3,112,935	257.48
LOCAL GOVERNMENT (not included in figures above)		26	4,525	\$85,983,543	\$365.40

MANCHESTER LMA: Allentown, Auburn, Bedford, Candia, Goffstown, Hooksett, and Manchester

Notes: Numbers may not add due to rounding

TABLE 13
NASHUA PRIMARY METROPOLITAN STATISTICAL AREA
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	4,193	78,537	\$1,693,837,899	\$414.76
	MANUFACTURING	431	35,592	985,762,656	532.61
	DURABLE GOODS	306	29,568	836,417,393	544.00
24	Lumber and Wood Products	32	960	18,820,910	377.19
25	Furniture and Fixtures	13	409	7,892,057	371.53
32	Stone, Clay, Glass, and Concrete	17	454	11,001,354	465.57
33	Primary Metal Products	12	1,236	30,279,027	471.20
34	Fabricated Metal Products	37	1,067	22,578,861	406.91
35	Machinery, Except Electrical	110	10,751	345,821,359	618.60
36	Electrical Products	50	11,748	326,263,506	534.09
37	Transportation Equipment	4	45	1,126,450	478.73
38	Instruments	21	2,456	63,712,943	498.95
39	Miscellaneous Manufacturing	10	444	8,920,926	386.82
	NONDURABLE GOODS	125	6,024	149,345,263	476.74
20,31	Food & Kindred; Leather Products	11	983	34,507,468	675.25
22	Textile Mill Products	7	221	5,306,304	460.87
23	Apparel	9	228	3,475,159	293.22
26	Paper and Allied Products	10	1,361	37,759,796	533.44
27	Printing, Publishing, and Allied	54	1,228	25,733,300	402.99
28	Chemicals and Allied Products	9	705	16,843,836	459.73
30	Rubber and Plastics	25	1,298	25,719,400	380.95
	NONMANUFACTURING	3,762	42,944	708,075,243	317.08
	13-17: CONSTRUCTION AND MINING	570	4,527	101,538,483	431.35
14	Mining	8	104	2,562,008	472.61
15	Building Construction	199	1,764	42,328,060	461.54
16	General Contractors	14	231	5,946,737	495.42
17	Special Trade Contractors	349	2,428	50,701,678	401.55
	40-49: TRANSP, COMMUN, UTILITIES	138	1,919	38,420,003	384.97
41	Passenger Transportation	19	392	3,542,571	173.61
42	Trucking	69	1,020	23,885,040	450.17
45	Air Transportation	6	20	434,935	428.93
47	Transportation Services	27	167	2,581,122	296.93
48	Communication	5	96	1,854,507	372.47
49	Electric, Gas, Sanitation Svcs	12	224	6,121,828	525.37

NASHUA PMSA, continued
EMPLOYMENT AND EARNINGS 1986

TABLE 13
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
50-59: TRADE		1,373	18,494	\$257,590,092	\$267.85
50	Wholesale Trade: Durable	384	2,473	69,088,755	537.36
51	Wholesale Trade: Nondurable	97	742	17,678,544	457.98
52	Retail Trade: Building Materials	52	576	10,871,028	363.16
53	Retail Trade: General Merchandise	21	1,914	16,515,362	165.92
54	Retail Trade: Food	123	3,221	29,796,998	177.90
55	Retail Trade: Automotive & Gas	105	1,663	37,976,293	439.24
56	Retail Trade: Apparel	99	733	6,713,432	176.25
57	Retail Trade: Furniture & Eqpt	102	856	15,627,870	351.16
58	Retail Trade: Eating & Drinking	195	4,592	33,329,235	139.57
59	Retail Trade: Miscellaneous	195	1,725	19,900,575	222.84
60-67: FINANCE, INSUR, REAL ESTATE		303	3,063	63,007,934	395.64
60	Banking	27	1,043	17,946,396	330.95
61	Credit Agencies	23	526	11,396,184	416.72
62	Security & Commodity Dealers, Etc	7	51	1,973,753	750.38
63	Insurance Carriers	7	122	3,193,635	505.48
64	Insurance Agents	57	339	7,536,129	427.19
65,67	Real Estate; Holding and Other Investment Offices	182	983	20,961,837	410.29
70-89, 99, 01-09: SERVICES & OTHER		1,378	14,941	247,518,731	318.58
70	Hotels	21	1,172	11,396,522	186.95
72	Personal Services	125	746	8,834,207	227.66
73	Business Services	361	3,690	73,558,427	383.41
75	Automotive Services & Garages	113	464	7,562,823	313.45
76	Miscellaneous Repair Services	32	149	2,881,944	370.92
78	Motion Pictures	8	83	644,813	149.10
79	Amusement & Recreation	30	690	6,471,193	180.47
80	Health Services	234	4,280	80,331,825	360.97
81	Legal Services	75	452	11,732,590	498.71
82	Educational Services	40	728	9,054,766	239.13
83	Social Services	69	787	7,860,479	192.01
86	Membership Organizations	43	359	2,577,808	138.15
88	Private Households	3	9	72,045	152.53
89,99	Miscellaneous; Nonclassified	138	688	17,472,274	488.32
01,02	Agriculture: Crops; Livestock	7	196	1,737,172	170.59
07,08	Agricultural Services; Forestry	79	448	5,329,843	229.04
LOCAL GOVERNMENT (not included in figures above)		33	4,853	\$85,188,150	\$337.59

Nashua PMSA: Amherst, Brookline, Hollis, Hudson, Litchfield, Londonderry, Merrimack,
Milford, Mont Vernon, Nashua, and Wilton.

Note: Numbers may not add due to rounding

TABLE 13
PORTSMOUTH-DOVER-ROCHESTER METROPOLITAN STATISTICAL AREA (NH PORTION)
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	4,585	65,466	\$1,119,494,029	\$328.85
	MANUFACTURING	261	17,336	411,310,912	456.26
	DURABLE GOODS	139	10,296	278,742,097	520.62
24,25	Lumber and Wood; Furniture and Fixtures	16	307	5,513,338	345.74
32,38,39	Stone and Clay; Instruments; Miscellaneous Manufacturing	23	2,731	78,456,745	552.50
33,34	Primary Metals, Fabricated Metals	33	2,450	59,603,086	469.38
35	Machinery, Except Electrical	37	3,187	103,145,519	622.31
36	Electrical Products	23	1,569	30,795,782	377.39
37	Transportation Equipment	7	52	1,027,627	380.65
	NONDURABLE GOODS	122	7,040	132,568,815	362.14
20	Food and Kindred	12	435	7,311,967	323.07
22	Textile Mill Products	10	378	9,149,924	464.99
23	Apparel	8	57	745,937	249.84
26	Paper and Allied Products	7	395	9,801,023	477.67
27	Printing, Publishing, etc.	51	780	11,790,209	290.65
28,29,30	Chemicals; Petroleum; Rubber and Plastics	21	2,919	65,431,537	431.08
31	Leather and Leather Products	13	2,075	28,338,218	262.60
	NONMANUFACTURING	4,324	48,130	708,183,117	282.96
	13-17: CONSTRUCTION AND MINING	687	4,223	81,063,001	369.17
13,14	Oil and Gas Extraction; Mining	7	89	2,530,920	546.36
15	Building Construction	272	1,482	25,293,701	328.24
16	General Contractors	29	448	12,329,549	529.26
17	Special Trade Contractors	379	2,204	40,908,831	356.99
	40-49: TRANSP, COMMUN, UTILITIES	140	2,209	43,814,015	381.52
41	Passenger Transportation	17	246	1,685,150	131.56
42	Trucking	57	538	10,033,033	358.41
44	Water Transportation	11	146	2,865,323	377.63
45,47	Air Transp; Transp Services	26	175	2,581,702	283.57
48	Communication	15	489	9,769,357	383.94
49	Electric, Gas, Sanitation Svcs	14	614	16,879,450	529.10

EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
50-59: TRADE		1,541	21,977	\$267,816,586	\$234.35
50	Wholesale Trade: Durable	201	1,663	37,767,282	436.65
51	Wholesale Trade: Nondurable	96	1,059	23,956,083	435.23
52	Retail Trade: Building Materials	73	774	15,413,774	383.09
53	Retail Trade: General Merchandise	29	2,243	19,617,471	168.21
54	Retail Trade: Food	166	3,359	28,726,411	164.47
55	Retail Trade: Automotive & Gas	134	1,982	43,454,614	421.57
56	Retail Trade: Apparel	116	1,198	10,573,784	169.75
57	Retail Trade: Furniture & Eqpt	111	856	11,334,871	254.55
58	Retail Trade: Eating & Drinking	306	6,239	46,763,213	144.13
59	Retail Trade: Miscellaneous	309	2,604	30,209,083	223.08
60-67: FINANCE, INSUR, REAL ESTATE		381	5,042	101,797,212	388.27
60	Banking	39	1,378	23,447,783	327.25
61	Credit Agencies	21	585	9,129,850	299.91
62	Security & Commodity Dealers, Etc	14	100	4,698,159	905.76
63,64	Insurance Carriers; Insur. Agents	82	2,132	47,840,812	431.63
65	Real Estate	216	824	15,290,628	356.79
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	9	23	1,389,980	1,153.83
70-89, 99, 01-09: SERVICES & OTHER		1,575	14,679	213,692,303	279.96
70	Hotels	64	930	13,835,004	286.11
72	Personal Services	164	1,095	10,844,700	190.50
73	Business Services	275	2,343	29,334,679	240.75
75	Automotive Services & Garages	109	520	8,795,580	325.18
76	Miscellaneous Repair Services	44	151	2,563,350	326.64
78	Motion Pictures	6	105	562,864	103.58
79	Amusement & Recreation	48	610	5,066,567	159.62
80	Health Services	352	4,467	76,116,678	327.71
81	Legal Services	101	596	14,514,088	468.45
82,83	Educational Svcs; Social Svcs	126	2,126	23,750,783	214.83
84,86	Museums, Etc; Membership Orgs	69	370	3,048,553	158.59
88	Private Households	5	16	107,698	130.81
89,99	Miscellaneous; Nonclassified	136	880	18,157,240	396.87
01,02	Agriculture: Crops; Livestock	11	176	3,231,393	353.92
07,09	Agricultural Services; Fishing, Hunting, and Trapping	65	296	3,763,126	244.83
LOCAL GOVERNMENT (not included in figures above)		67	6,730	\$105,679,941	\$302.00

PDR MSA (NH PORTION): Barrington, Dover, Durham, Exeter, Farmington, Greenland, Hampton, Lee, Madbury, Milton, New Castle, Newfields, Newington, Newmarket, North Hampton, Portsmouth, Rochester, Rollinsford, Rye, Somersworth, and Stratham

Note: Numbers may not add due to rounding

TABLE 13
NEW HAMPSHIRE PORTION--LAWRENCE HAVERILL PRIMARY METROPOLITAN STATISTICAL AREA
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	2,327	33,371	\$655,453,426	\$377.72
	MANUFACTURING	176	8,288	207,167,768	480.70
	DURABLE GOODS	120	5,947	157,383,749	508.92
24	Lumber and Wood Products	17	368	6,945,382	363.20
25	Furniture and Fixtures	4	17	223,479	257.86
32	Stone & Clay Products	3	4	103,321	449.87
33,34	Primary Metal Products; Fabricated Metal Products	18	1,157	25,708,379	427.49
35,36	Machinery; Electrical Equipment	63	4,027	117,407,639	560.68
37,38,39	Transportation Equipment; Instruments; Miscellaneous	15	375	6,995,549	358.91
	NONDURABLE GOODS	56	2,341	49,784,019	409.02
20	Food and Kindred Products	11	339	6,520,450	370.44
22,23	Textiles; Apparel	4	105	1,455,445	267.84
26,27	Paper & Allied; Printing and Publishing	25	507	12,264,925	465.60
28,29,30, 31	Chemicals; Petroleum; Rubber and Plastics; Leather	16	1,391	29,543,199	408.41
	NONMANUFACTURING	2,151	25,083	448,285,658	343.69
	13-17: CONSTRUCTION AND MINING	474	4,801	142,808,513	571.99
13,14,16, 17	Oil & Gas Extraction; Mining; General Contractors; Special Trade Contractors	309	3,956	125,965,169	612.31
15	Building Construction	165	845	16,843,344	383.25
	40-49: TRANSP, COMMUN, UTILITIES	96	1,540	44,300,182	553.20
41,42,49	Passenger Transportation; Trucking; Electric, Gas, and Sanitary Services	69	1,384	41,509,680	576.95
44,45	Water Transp; Air Transportation	5	12	292,098	458.55
47	Transportation Services	15	45	718,937	306.67
48	Communication	7	99	1,779,467	345.37

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	50-59: TRADE	738	10,962	\$129,641,886	\$227.44
50	Wholesale Trade: Durable	138	975	24,643,818	486.03
51	Wholesale Trade: Nondurable	55	331	6,800,855	394.92
52	Retail Trade: Building Materials	38	446	7,807,234	336.45
53	Retail Trade: General Merchandise	20	1,257	10,786,932	165.01
54	Retail Trade: Food	82	2,539	21,264,191	161.07
55	Retail Trade: Automotive & Gas	79	794	15,809,737	382.95
56	Retail Trade: Apparel	36	221	1,726,499	150.12
57	Retail Trade: Furniture & Eqpt	56	502	8,211,367	314.35
58	Retail Trade: Eating & Drinking	123	2,883	21,683,945	144.64
59	Retail Trade: Miscellaneous	111	1,013	10,907,308	207.13
	60-67: FINANCE, INSUR, REAL ESTATE	136	1,104	22,047,384	384.02
60	Banking	12	388	6,016,720	298.02
61	Credit Agencies	8	99	2,106,907	407.89
62	Security & Commodity Dealers, Etc	4	8	290,589	698.53
63,64	Insurance Carriers; Insur. Agents	30	147	3,013,349	393.76
65	Real Estate	78	437	10,066,297	443.32
66,67	Combinations: Real Estate/Insur/ Loans/Law Offices; Holding, Etc	4	25	553,522	431.54
	70-89, 99, 01-09: SERVICES & OTHER	707	6,676	109,487,693	315.38
70	Hotels	18	233	2,992,095	246.95
72	Personal Services	73	396	3,331,493	161.75
73	Business Services	173	1,519	30,046,818	380.44
75	Automotive Services & Garages	65	243	4,308,891	341.59
76	Miscellaneous Repair Services	17	57	810,561	272.67
78,79	Motion Pictures; Amusement and Recreation	26	756	8,937,982	227.31
80	Health Services	112	1,869	29,491,424	303.47
81	Legal Services	30	109	1,978,800	349.92
82	Educational Services	25	346	5,738,224	319.09
83	Social Services	28	234	1,880,586	154.72
86	Membership Organizations	21	120	1,567,580	251.91
88,89,99	Miscellaneous & Nonclassified	76	555	15,459,310	536.15
01,07	Agricultural Production: Crops; Agricultural Services	43	241	2,943,929	234.83
	LOCAL GOVERNMENT (not included in figures above)	26	2,500	\$42,568,942	\$327.42

NH PORTION--LAWRENCE-HAVERILL PMSA: Atkinson, Brentwood, Danville, Derry, East Kingston, Hampstead, Kingston, Newton, Plaistow, Salem, Sandown, Seabrook, and Windham

Note: Numbers may not add due to rounding

N.H. PORTION--LOWELL PRIMARY METROPOLITAN STATISTICAL AREA
EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	145	1,567	\$25,031,116	\$307.27
	MANUFACTURING	9	395	8,232,196	400.54
	NONMANUFACTURING	136	1,171	16,798,920	275.80
	13-17: CONSTRUCTION AND MINING	40	172	3,205,967	358.28
15	Building Construction	14	41	734,245	342.31
16	General Contractors	3	17	290,097	338.11
17	Special Trade Contractors	23	114	2,181,625	366.95
	40-49: TRANSP, COMMUN, UTILITIES	7	47	562,270	230.47
41,42,47	Passenger Transportation; Trucking; Transp. Services	7	47	562,270	230.47
	50-59: TRADE	48	620	6,643,759	206.02
50,51	Wholesale: Durable; Nondurable	9	16	749,884	920.48
52,53	Retail Trade: Building Materials; General Merchandise	5	219	2,082,313	182.50
54	Retail Trade: Food	10	207	2,104,636	195.45
55	Retail Trade: Automotive & Gas	10	35	472,421	262.07
56,57,59	Retail Trade: Apparel; Furniture; Miscellaneous	9	48	551,022	218.86
58	Retail Trade: Eating & Drinking	5	95	683,483	138.48
	60-67: FINANCE, INSUR, REAL ESTATE	7	101	2,179,273	414.60
60,64,65	Banking; Insurance Agents; Real Estate	7	101	2,179,273	414.60
	70-89, 99, 01-09: SERVICES & OTHER	34	231	4,207,651	350.16
72,73	Personal Svcs; Business Svcs	12	38	489,921	247.39
75,76,79	Automotive Services & Garages; Misc. Repairs; Recreation	7	36	526,094	284.32
80,81,82 83,86,89, 99,07	Health Svcs; Legal Svcs; Educ. Svcs; Social Svcs; Membership Organizations; Miscellaneous; Nonclassified; Agricultural Svc	15	157	3,191,636	389.91
	LOCAL GOVERNMENT (not included in figures above)	3	235	\$4,107,301	\$336.71

NH PORTION--LOWELL PMSA: Pelham

Note: Numbers may not add due to rounding

UNATTACHED ESTIMATING AREA
EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	773	5,782	\$92,775,821	\$308.58
	MANUFACTURING	70	812	14,037,697	332.66
	DURABLE GOODS	57	541	9,615,989	341.55
24,25	Lumber & Wood; Furniture & Fixt.	18	161	1,713,390	205.19
32,33,34	Stone & Clay; Primary Metals; Fabricated Metals	9	124	2,735,734	423.99
35	Machinery, Except Electrical	21	194	4,030,587	398.86
36,37,38, 39	Electrical Products; Transport- ation Equipment; Instruments; Miscellaneous	9	62	1,136,278	350.09
	NONDURABLE GOODS	13	270	4,421,708	314.84
20,22,23	Food and Kindred; Textiles; Apparel	6	164	2,691,915	316.62
27,28,30	Printing & Publishing; Chemicals and Allied; Rubber & Plastics	7	107	1,729,793	312.11
	NONMANUFACTURING	703	4,970	78,738,124	304.65
	13-17: CONSTRUCTION AND MINING	253	1,910	39,214,947	394.94
14,16	Mining; General Contractors	13	119	2,954,068	476.05
15	Building Construction	108	759	17,002,022	430.54
17	Special Trade Contractors	132	1,031	19,258,857	359.31
	40-49: TRANSP, COMMUN, UTILITIES	21	282	8,101,150	552.13
41	Passenger Transportation	5	24	174,167	138.59
42,44	Trucking; Water Transportation	12	45	792,632	337.48
47,48,49	Transportation Services; Communication; Electric, Gas, and Sanitary Services	4	213	7,134,351	644.63

UNATTACHED ESTIMATING AREA, continued
EMPLOYMENT AND EARNINGS 1986

TABLE 13

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
50-59: TRADE		198	1,777	\$17,701,277	\$191.55
50	Wholesale Trade: Durable	36	190	3,867,753	391.47
51	Wholesale Trade: Nondurable	10	20	237,243	231.01
52	Retail Trade: Building Materials	16	227	3,463,133	293.28
53,59	Retail Trade: General Merchandise and Miscellaneous Retail	31	169	2,007,651	228.34
54	Retail Trade: Food	29	352	2,513,114	137.27
55	Retail Trade: Automotive & Gas	21	105	1,253,175	229.88
56,57	Retail Trade: Apparel; Furniture	17	50	735,667	285.33
58	Retail Trade: Eating & Drinking	38	665	3,623,541	104.84
60-67: FINANCE, INSUR, REAL ESTATE		40	146	3,065,522	405.17
60,61,62	Banking; Credit Agencies; Security Dealers, etc.	9	65	1,452,476	428.63
64	Insurance Agents	9	24	497,892	406.00
65,67	Real Estate; Holding Offices	22	57	1,115,154	377.89
70-89, 99, 01-09: SERVICES & OTHER		191	856	10,655,228	239.36
70	Hotels	9	76	622,488	157.69
72	Personal Services	9	20	128,117	124.22
73	Business Services	43	168	3,501,397	401.00
75	Automotive Services & Garages	24	38	549,179	279.77
76,78,79	Miscellaneous Repair Services; Motion Pictures; Recreation	18	80	628,801	151.00
80	Health Services	14	79	1,149,535	280.72
81	Legal Services	4	6	60,348	196.15
82	Educational Services	10	108	1,187,175	211.23
83	Social Services	16	79	410,349	100.42
86	Membership Organizations	5	30	124,049	78.43
89,99	Miscellaneous & Nonclassified	22	70	1,343,673	369.14
01,02,07, 08,09	Agriculture: Crops; Livestock; Agricultural Services; Forestry; Fishing, Hunting, etc	17	103	950,117	177.68
LOCAL GOVERNMENT (not included in figures above)		33	987	\$11,006,027	\$214.35

UNATTACHED ESTIMATING AREA: Brookfield, Chester, Epping, Fremont, Greenville,
Hampton Falls, Kensington, Lyndeborough, Mason, Middleton,
New Boston, New Durham, New Ipswich, Nottingham, Raymond,
So. Hampton, Strafford, Temple, Wakefield, and Weare

Note: Numbers may not add due to rounding

TABLE 13

STATEWIDE
EMPLOYMENT AND EARNINGS 1986

SIC CODE	INDUSTRY	FOURTH QUARTER UNITS	AVERAGE ANNUAL EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE
	TOTAL--ALL INDUSTRIES	2,035	15,222	\$370,906,098	\$468.60
	MANUFACTURING	14	214	7,316,357	657.73
	NONMANUFACTURING	2,021	15,008	363,589,741	465.90
	13-17: CONSTRUCTION AND MINING	200	1,564	33,568,641	412.80
	40-49: TRANSP, COMMUN, UTILITIES	44	2,956	98,296,381	639.47
	50-59: TRADE	1,201	6,150	149,315,366	466.91
	60-67: FINANCE, INSUR, REAL ESTATE	101	1,167	28,050,098	462.30
	70-89, 99, 01-09: SERVICES & OTHER	475	3,171	54,359,255	329.66

STATEWIDE: Employing units which could not be segregated by place of business

Note: Numbers may not add due to rounding

TABLE 14

SUMMARY

NEW MANUFACTURING INDUSTRY - 1986

Name	City/Town	SIC		Bldg. (1)	Projected Employment	
				Area Sq.Ft.	1st yr. To Expand To:	
Artronics, Inc.	Portsmouth	3662 3825	L	15000	25	
Automated Plasma, Inc.	Manchester	3569	L	5000	8	
Basic Machine Company	Claremont	3599	L	1400	5	
Beebe River Wood Products, Inc.	Campton	2421				
Beede Electric Co.	Belmont	3825	L/P	40000	100	
Bettex, Inc.	Nashua	3573	L	4000	18	
Braden Printing, Inc.	Keene	2752	L	1800	5	
Brentwood Manufacturing Co.	Brentwood	2852	C	17000		
Brantwood Manufacturing Co.	Brentwood	2852	P	8000	10	
Cablecraft, Inc.	Manchester	3357	L	7000	10	
Cyplex Div Comsource Systems Corp.	Hollis	3573	L	2000	5	10
Elba Machine Co., Inc.	Amherst	3544	L	1800	2	
Field New Hampshire, Inc.	Raymond	3272	C	8700	7	
Filcas of America, Inc.	Nashua	2649	P	25400	25	
G & G Plating, Inc.	Henniker	3471	L	1000	3	
General Control Corp.	Goffstown	3643	L	1500	15	
Imperial Company, Inc.	Lebanon	2752	C	15000	30	
J.R. Engineering Corp.	W. Swanzey	3599	L	4000	4	10
Jackson Millwork	Salem	2431	C	48000	50	75
Jorgensen Tool & Stamping, Inc.	Laconia	3469	L	1900	5	
Larax Industries, Inc.	Lebanon	2311				
Micro Metrics, Inc.	Nashua	3674	L	2500	5	10
New England Building Components Corp.	Merrimack	3442	C	25000	40	
New England Ordnance, Inc.	Guild	3489	P	8000	7	25

TABLE 14

Name	City/Town	SIC		Bldg. (1)	Projected Employment	
				Area Sq.Ft.	1st yr. To Expend To:	
New Hampshire Boat Builders, Inc.	Hill	3732	C	800		
New Hampshire Boat Builders, Inc.	Hill	3732	P	8000	8	
Nu-Cast, Inc.	Londonderry	3361	C	25400	50	100
P.T. Mold & Die Co., Inc.	Manchester	3544	L	1400	2	
Perko, Inc.	Seabrook	3469	C	15000	14	
Plan Tech, Inc.	Loudon	3079	L	3000	5	
Plastics Machinery Components Corp.	Salem	3559	L	5000	8	
Plumb-Pak	W. Swanzey	3499	L	44000	20	50
Poweray Infrared Corporation	Claremont	3531	L	13000	20	
Precision Loud Speakers, Inc.	Amherst	3651	L	12500	28	
Profile Metal Forming Corp.	Raymond	3469	L	24000	20	
Rivinius & Sons	Londonderry	3429	L	5000	3	
Scott Electronics, Inc.	Salem	3679	L	8000	15	
See Air, Inc.	Tamworth	3811	P	20000	8	
Sempco, Inc.	Nashua	3944	L	400	8	
Sentinel Applied Fabrics, Inc.	Dover	3079	L	35000	40	
Skyline Designs, Inc.	Cornish	2544	L	3000	5	
Specialty Automatic Machine Corp.	Hollis	3554	L	12700	7	
Sprague Electric Co.	Hudson	3299	L	32000	20	50
Static, Inc.	Concord	3629	L	3200	4	
Techwood Building Systems	Merrimack	2452	C	40000	50	
Teledyne Halco	Manchester	3559	L	5200	6	
The Marble Works	Claremont	3299	L	5000	3	
The One Source, Inc.	Lebanon	2752	L	1100	2	
Twist Yarns, Inc.	Charlestown	2299	P	2000	2	20
Unifab Company, Inc.	Hampstead	3079	L	4300	21	

TABLE 14

Name	City/Town	SIC		Bldg. (1) Area Sq.Ft.	Projected Employment	
					1st yr.	To Expend To:
Vectron, Inc.	Nashua	3829 3573	L	5000	5	50
Watts Regulator Co.	Canaan	3494	C	30000	42	100
Widell Industries, Inc.	Somersworth	3545	L	3600	10	
Yankee Windows, Inc.	Cornish	2431	P	2000	3	20
York Harbor Yachts	Somersworth	3731	L	4800	8	
				614400	808	520

[1] A = Already Owned

C = Constructed

L = Leased

P = Purchased

L/P = Lease Purchase

C = 224,900

L = 278,100

P = 73,400

L/P = 40,000

SOURCE: N.H. Department of Resources and Economic Development.

TABLE 14

SUMMARY

EXPANSIONS OF EXISTING INDUSTRY - 1988

Name	City/Town	Sic		Bldg. (1)		Projected Add'l Employment
				Area Sq.Ft.	Increased Sq.Ft.	
Alcomet, Inc.	Londonderry	3389	C	30000	18000	
Assembly Specialists, Inc.	Manchester	3679	L	12000	8000	
Automated Systems, Inc.	Portsmouth	3559	L	10000	3000	
C.R. Industrial	Windham	2395	C	6000	4500	2
Cabletron, Inc.	Rochester	3679	L	50000	40000	50
Coca-Cola Bottling Co., Inc.	Belmont	2088	C	45000	45000	
Cogebi, Inc.	Dover	3544	C	16000	10400	
Dartmouth Woolen Mills, Inc.	Claremont	2231	L	60000	60000	
East Coast Steel Erectors, Inc.	Greenfield	3441	C	31200	31200	30
Enterprise Systems Corp.	Dover	3622	P	38000	15000	
Fabricated Circuits NE, Inc.	Londonderry	3679	L	12100	4100	
Fabrication Plus, Inc.	Exeter	2391	L	3000	2100	
Fasfax Corporation	Nashua	3573	C	9000	9000	12
Gamm, Inc.	Berlin	2338	L/P	44000	44000	50
General Electric Co.	Hooksett	3724	C	21600	21600	30
General Electric Co.	Hooksett	3724	C	15000	15000	30
Geokon, Inc.	Lebanon	3829	P	7000	4000	
Hysol Aerospace & Indl Prod. Div.	Seabrook	2891 3559	C	60000	60000	50
Innovative Machine & Supply Co.	Winchester	3599	L	4000	1700	2
IPC Limited Partnership	Northfield	3293	C	14200	14200	20
IPC Limited Partnership	Bristol	3293	C	30000	3000	5
Jenco P/C, Inc.	Somerset	3679	C	26500	26500	50

TABLE 14

Name	City/Town	Site		Bldg.(1) Area Sq.Ft.	Increased Sq.Ft.	Projected Add'l Employment
Knoppe and Koester, Inc.	Marlboro	3559	C	5000	5000	3
Kollman Mfg. Co.	Amherst	3811 3832	L	62000	17000	
Laminated Films & Packaging, Inc.	Portsmouth	3079	L/P	36000	24000	
Laurier, Inc.	Hudson	3568	L	20000	10000	5
Milpower Source, Inc.	Belmont	3679	C	10000	8000	10
Monsdnock Fabricators, Inc.	Rindge	3441	C	4200	4200	
Morgan Press, Inc.	Manchester	2751	L	14800	2800	
MPB Corp.-Miniature Bearing Div.	Keene	3582	C	28500	28500	60
MPB Corp.-NH Industries Div.	Lebanon	3568	C	16400	16400	7
MPB Corp.-Split Ball Bearing Div.	Lebanon	3562	C	19000	19000	
New England Homes, Inc.	Greenland	2452	C	46000	46000	35
New England Microwave Corp	Hudson	3679	L	15000	15000	
Northeast Products	Dover	3598	P	13500	10000	
Omni Technologies Corp.	Exeter	2898	L	7000	4000	10
Performance Technologies, Inc.	Manchester	3559	L	12700	2700	
Photofabrication Technology, Inc.	Derry	3679	C	8000	8000	
Port Poly, Inc.	Salem	3079	C	43000	43000	35
Port-O-Lite Co., Inc.	W. Swanzey	2431	P	24000	11000	
Programmable Controllers, Inc.	Laconia	3622	L	1500	1500	
QA Technology Co., Inc.	Hampton	3825	C	14000	7000	10
Semco, Inc.	Farmington	3555	L	6500	6500	
Scandia Plastics, Inc.	Plaistow	3079	C	4200	4200	2
Scarborough & Co.	Milford	2844	C	20000	20000	
Semikron, Inc.	Hudson	3674	P	54000	17000	10
Sprink-Fab, Inc.	Swanzey	3566	P	19105	15000	6
Tech Resources, Inc.	Milford	3825	C	20000		

TABLE 14

Name	City/Town	Sic		Bldg.(1)		Projected Add'l Employment
				Area Sq.Ft.	Increased Sq.Ft.	
Vanguard Mfg., Inc.	New Ipswich	3446	C	18500	18500	23
Waterman Industries Corp.	Milford	3569	L	12500	12500	12
				1100005	815,100	559

(1) C = Constructed
 L = Leased
 P = Purchased
 L/P = Lease/Purchase

C = 561,300
 L = 303,100
 P = 155,605
 L/P = 80,000

SOURCE: N.H. Department of Resources and Economic Development

TABLE 15

ACTIVE APPLICANTS - NEW HAMPSHIRE
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		9,790	5,814	3,976	2,094	265	3,831	7,897	1,893	100.0
0 - 1	Prof., Tech. & Mgr.	1,397	935	462	449	32	728	996	401	14.3
20 - 24	Clerical	1,624	274	1,350	151	33	432	1,352	272	16.6
25 - 29	Sales	486	264	222	109	9	168	392	94	5.0
30 - 39	Services	1,500	572	928	159	48	267	1,229	271	15.4
40 - 49	Farm, For. & Fish.	128	106	22	18	3	47	118	10	1.3
50 - 59	Processing	150	95	55	32	6	71	122	28	1.6
60 - 69	Machine Trades	730	568	162	205	14	373	551	179	7.5
70 - 79	Benchwork	762	270	492	88	49	313	600	162	7.8
80 - 89	Structural	1,987	1,899	88	630	39	1,008	1,696	291	20.3
90 - 97	Miscellaneous	996	811	185	249	31	411	817	179	10.2

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - BERLIN LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		447	221	196	82	1	103	342	105	100.0
0 - 1	Prof., Tech. & Mgr.	30	14	16	8	0	8	25	5	6.7
20 - 24	Clerical	74	7	67	3	0	14	62	12	16.6
25 - 29	Sales	34	11	23	7	0	9	27	7	7.6
30 - 39	Services	130	30	100	8	1	10	92	38	29.1
40 - 49	Farm, For. & Fish.	3	2	1	1	0	1	2	1	0.7
50 - 59	Processing	4	3	1	1	0	2	3	1	0.9
60 - 69	Machine Trades	23	18	5	6	0	6	17	6	5.1
70 - 79	Benchwork	15	7	8	4	0	3	11	4	3.4
80 - 89	Structural	86	84	2	28	0	29	69	17	19.2
90 - 97	Miscellaneous	48	45	3	16	0	21	34	14	10.7

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - CLAREMONT LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		614	365	249	147	3	151	499	115	100.0
0 - 1	Prof., Tech. & Mgr.	66	45	21	22	0	19	47	19	10.8
20 - 24	Clerical	117	17	100	13	1	24	99	18	19.1
25 - 29	Sales	26	14	12	7	0	6	22	4	4.2
30 - 39	Services	91	30	56	9	1	12	78	13	14.8
40 - 49	Farm, For. & Fish.	7	6	1	1	0	0	7	0	1.1
50 - 59	Processing	6	6	0	3	0	3	5	1	1.0
60 - 69	Machine Trades	79	67	12	27	0	31	54	25	12.9
70 - 79	Benchwork	53	22	31	9	0	14	44	9	8.6
80 - 89	Structural	99	93	6	39	0	27	82	17	16.1
90 - 97	Miscellaneous	70	60	10	17	1	15	61	9	11.4

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - CONCORD LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		1,104	713	391	270	13	544	911	193	100.0
0 - 1	Prof., Tech. & Mgr.	156	110	46	57	0	98	110	46	14.2
20 - 24	Clerical	163	33	130	19	1	54	139	24	14.8
25 - 29	Sales	56	34	22	18	1	23	45	11	5.2
30 - 39	Services	142	58	84	17	2	31	116	26	13.8
40 - 49	Farm, For. & Fish.	14	12	2	3	0	6	14	0	1.3
50 - 59	Processing	8	4	4	0	0	4	8	0	0.8
60 - 69	Machine Trades	51	39	12	12	0	30	42	9	4.6
70 - 79	Benchwork	73	27	46	10	1	25	65	8	6.7
80 - 89	Structural	282	269	13	90	6	190	248	34	25.6
90 - 97	Miscellaneous	143	115	28	41	2	76	143	33	13.0

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - CONWAY LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		324	207	117	59	1	140	241	83	100.0
0 - 1	Prof., Tech. & Mgr.	82	42	40	13	0	49	58	24	25.3
20 - 24	Clerical	42	9	33	3	0	11	28	14	13.0
25 - 29	Sales	19	10	9	3	0	5	11	8	5.9
30 - 39	Services	57	32	25	8	1	19	44	13	17.6
40 - 49	Farm, For. & Fish.	6	5	1	0	0	3	5	1	1.9
50 - 59	Processing	2	1	1	1	0	1	2	0	0.6
60 - 69	Machine Trades	8	8	0	3	0	3	7	1	2.5
70 - 79	Benchwork	10	5	5	3	0	5	6	4	3.0
80 - 89	Structural	73	72	1	18	0	29	61	12	22.5
90 - 97	Miscellaneous	25	23	2	7	0	15	19	6	7.7

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - DOVER LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		1,372	831	541	332	21	655	1,108	264	100.0
0 - 1	Prof., Tech. & Mgr.	173	124	49	71	4	93	123	50	12.6
20 - 24	Clerical	237	40	197	25	1	79	200	37	17.3
25 - 29	Sales	58	27	31	11	1	21	48	10	4.2
30 - 39	Services	151	59	92	21	1	36	133	18	11.0
40 - 49	Farm, For. & Fish.	12	11	1	0	0	5	12	0	0.9
50 - 59	Processing	40	28	12	10	2	21	28	12	2.9
60 - 69	Machine Trades	149	118	31	51	1	100	103	46	10.8
70 - 79	Benchwork	112	29	83	11	2	52	85	27	8.2
80 - 89	Structural	321	300	21	103	4	196	271	50	23.4
90 - 97	Miscellaneous	119	95	24	29	5	52	105	14	8.7

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - KEENE LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		637	366	271	119	9	215	520	117	100.0
0 - 1	Prof., Tech. & Mgr.	76	51	25	23	1	44	49	27	11.9
20 - 24	Clerical	117	21	96	12	3	29	99	18	18.3
25 - 29	Sales	46	28	18	11	0	16	35	11	7.2
30 - 39	Services	127	45	82	8	1	19	108	19	20.0
40 - 49	Farm, For. & Fish.	15	11	4	0	0	3	14	1	2.4
50 - 59	Processing	5	2	3	1	0	2	4	1	0.8
60 - 69	Machine Trades	52	42	10	14	1	29	44	8	8.2
70 - 79	Benchwork	46	20	26	7	0	13	38	8	7.2
80 - 89	Structural	94	93	1	32	2	38	76	18	14.7
90 - 97	Miscellaneous	59	53	6	11	1	22	53	6	9.3

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - LACONIA LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		690	422	268	147	3	306	545	145	100.0
0 - 1	Prof., Tech. & Mgr.	75	49	26	27	0	42	48	27	10.9
20 - 24	Clerical	124	23	101	13	0	34	95	29	18.0
25 - 29	Sales	27	17	10	9	0	7	24	3	3.9
30 - 39	Services	103	36	67	7	2	26	87	16	14.9
40 - 49	Farm, For. & Fish.	9	8	1	1	0	4	8	1	1.3
50 - 59	Processing	17	11	6	3	1	10	14	3	2.5
60 - 69	Machine Trades	77	58	19	16	0	44	62	15	11.1
70 - 79	Benchwork	39	13	26	8	0	21	27	12	5.7
80 - 89	Structural	163	159	4	51	0	80	143	20	23.6
90 - 97	Miscellaneous	56	48	8	12	0	32	37	19	8.1

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - LEBANON LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		379	240	139	98	3	54	293	86	100.0
0 - 1	Prof., Tech. & Mgr.	88	66	22	33	2	13	69	19	23.3
20 - 24	Clerical	64	15	49	4	0	9	52	12	16.9
25 - 29	Sales	23	13	10	5	0	2	20	3	6.1
30 - 39	Services	58	29	29	10	0	5	43	15	15.3
40 - 49	Farm, For. & Fish.	6	3	3	0	0	1	5	1	1.6
50 - 59	Processing	3	2	1	1	0	0	2	1	0.8
60 - 69	Machine Trades	25	18	7	9	0	3	16	9	6.6
70 - 79	Benchwork	10	2	8	0	0	1	8	2	2.7
80 - 89	Structural	73	68	5	27	1	13	55	18	19.3
90 - 97	Miscellaneous	28	23	5	9	0	7	22	6	7.4

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - LITTLETON LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		405	246	159	88	5	102	315	90	100.0
0 - 1	Prof., Tech. & Mgr.	32	20	12	11	0	8	22	10	7.9
20 - 24	Clerical	63	7	56	7	1	9	53	10	15.6
25 - 29	Sales	16	12	4	4	0	2	13	3	4.0
30 - 39	Services	101	42	59	12	3	21	78	23	24.9
40 - 49	Farm, For. & Fish.	7	6	1	1	0	2	5	2	1.7
50 - 59	Processing	3	2	1	0	0	1	1	2	0.7
60 - 69	Machine Trades	33	29	4	9	0	9	30	3	8.1
70 - 79	Benchwork	27	11	16	1	1	4	20	7	6.7
80 - 89	Structural	89	88	1	30	0	33	68	21	22.0
90 - 97	Miscellaneous	34	29	5	13	0	13	25	9	8.4

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - MANCHESTER LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		1,436	783	653	263	60	636	1,181	255	100.0
0 - 1	Prof., Tech. & Mgr.	162	100	62	51	9	98	123	39	11.3
20 - 24	Clerical	227	34	193	14	12	68	199	28	15.8
25 - 29	Sales	84	54	30	21	2	36	70	14	5.9
30 - 39	Services	249	90	159	28	11	34	212	37	17.4
40 - 49	Farm, For. & Fish.	14	11	3	4	0	6	13	1	1.0
50 - 59	Processing	20	10	10	2	0	10	18	2	1.4
60 - 69	Machine Trades	89	51	38	21	4	58	62	27	6.2
70 - 79	Benchwork	147	47	100	13	9	84	104	43	10.3
80 - 89	Structural	265	255	10	70	10	160	233	32	18.5
90 - 97	Miscellaneous	175	129	46	39	3	79	145	30	12.2

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15
ACTIVE APPLICANTS - NASHUA LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		1,070	681	389	197	78	480	857	213	100.0
0 - 1	Prof., Tech. & Mgr.	203	147	56	49	8	148	134	69	19.0
20 - 24	Clerical	153	43	110	18	5	51	122	31	14.3
25 - 29	Sales	48	25	23	6	0	27	37	11	4.5
30 - 39	Services	118	55	63	14	15	21	89	29	11.0
40 - 49	Farm, For. & Fish.	18	15	3	1	3	8	17	1	1.7
50 - 59	Processing	30	19	11	8	3	16	27	3	2.8
60 - 69	Machine Trades	76	63	13	13	4	29	64	12	7.1
70 - 79	Benchwork	117	42	75	8	19	44	104	13	10.9
80 - 89	Structural	164	158	6	49	5	84	141	23	15.3
90 - 97	Miscellaneous	143	114	29	31	16	52	122	21	13.4

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - PORTSMOUTH LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		1,192	683	509	290	49	373	983	209	100.0
0 - 1	Prof., Tech. & Mgr.	219	137	82	71	4	87	160	59	18.4
20 - 24	Clerical	217	27	190	19	9	43	186	31	18.2
25 - 29	Sales	47	21	26	11	4	13	37	10	4.0
30 - 39	Services	176	66	110	20	12	34	146	30	14.8
40 - 49	Farm, For. & Fish.	16	14	2	5	0	7	15	1	1.3
50 - 59	Processing	10	5	5	2	0	1	8	2	0.8
60 - 69	Machine Trades	76	64	12	31	4	33	57	19	6.4
70 - 79	Benchwork	68	24	44	11	4	21	51	17	5.7
80 - 89	Structural	267	249	18	93	11	111	237	30	22.4
90 - 97	Miscellaneous	95	76	19	27	1	23	86	9	8.0

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 15

ACTIVE APPLICANTS - SALEM LOCAL OFFICE AREA
AS OF MARCH 31, 1987

OCC. CODE	OCCUPATIONAL CATEGORY	TOTAL ACTIVE	MALE	FEMALE	VETERANS	MINORITIES	ELIGIBLE CLAIMANTS	LESS THAN 45	45 & OVER	PERCENT DISTRIBUTION OF TOTAL
TOTAL		320	204	116	74	23	133	260	60	100.0
0 - 1	Prof., Tech. & Mgr.	86	67	19	31	4	39	64	22	26.9
20 - 24	Clerical	57	11	46	8	0	14	47	10	17.8
25 - 29	Sales	14	7	7	3	1	6	12	2	4.4
30 - 39	Services	21	10	11	4	1	3	18	3	6.6
40 - 49	Farm, For. & Fish.	3	3	0	1	0	1	3	0	1.0
50 - 59	Processing	2	2	0	0	0	0	2	0	0.7
60 - 69	Machine Trades	10	10	0	0	0	6	8	2	3.2
70 - 79	Benchwork	54	25	29	6	13	20	44	10	16.9
80 - 89	Structural	43	42	1	15	1	23	39	4	13.4
90 - 97	Miscellaneous	29	27	2	6	2	11	22	7	9.1

SOURCE: Employment Security Automated Reporting Systems - Table A96

TABLE 16

CHARACTERISTICS OF ACTIVE APPLICANTS
AS OF MARCH 31, 1987

	State	Berlin	Claremont	Concord	Conway	Dover	Keene	Laconia	Lebanon	Littleton	Manchester	Nashua	Portsmouth	Salem
<u>All Applicants</u>	9,817	450	645	1,103	323	1,372	637	690	379	405	1,437	1,076	1,189	320
<u>Age</u>														
15 yrs. & under	34	3	13	2	2	4	0	4	1	1	3	1	0	0
16 - 19	805	44	97	74	28	106	66	58	23	48	98	73	74	23
20 - 21	660	33	41	69	23	83	52	41	27	38	82	90	73	17
22 - 39	5,552	217	311	672	162	809	340	381	203	208	871	595	718	193
40 - 54	1,979	108	135	200	67	261	126	157	93	71	268	231	250	62
55 yrs. & over	787	45	48	86	41	109	53	49	32	39	115	86	74	25
<u>Sex</u>														
Male	5,822	224	380	713	206	831	366	421	240	246	782	684	682	204
Female	3,995	226	265	390	117	541	271	269	139	159	655	392	507	116
<u>Highest School Grade</u>														
0 - 7	233	22	17	17	3	19	13	14	1	7	69	37	17	0
8 - 11	2,685	134	235	273	66	363	195	199	84	127	468	266	253	57
12	4,418	222	284	481	145	679	270	314	165	188	578	472	567	148
over 12	2,481	72	109	332	109	311	159	163	129	83	322	301	352	115
<u>Selected Groups</u>														
Eligible Claimants	3,835	103	151	546	140	656	215	306	54	102	636	483	371	134
Veterans	2,094	83	147	270	59	332	119	147	98	88	263	197	290	74
Handicapped	1,061	27	81	137	22	132	63	120	62	40	165	57	144	36
Economically Disadvantaged	1,820	155	131	194	36	247	101	110	68	46	374	150	223	22

SOURCE: Employment Security Automated Reporting System - Table 06.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
BY MAJOR OCCUPATIONAL GROUP - NEW HAMPSHIRE

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	18,563	8,871	\$5.46
Prof., Tech. & Mgr.	943	295	7.53
Clerical	3,355	1,512	5.10
Sales	1,882	1,105	4.52
Domestic	97	51	4.87
Other Services	3,604	1,616	4.72
Farm., For. & Fish.	345	116	5.19
Processing	400	154	5.55
Machine Trades	1,522	700	5.67
Benchwork	1,203	712	4.63
Structural	3,027	1,571	6.73
Motor Freight Trans.	859	371	6.18
Packaging & Material	1,091	602	5.98
Other	235	66	5.96

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
 BY MAJOR OCCUPATIONAL GROUP - BERLIN LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	1,069	524	\$5.36
Prof., Tech. & Mgr.	40	11	5.37
Clerical	84	53	4.70
Sales	61	20	3.76
Domestic	9	6	4.45
Other Services	183	90	3.84
Farm., For. & Fish.	87	3	4.48
Processing	0	0	0.00
Machine Trades	202	73	4.08
Benchwork	58	67	3.96
Structural	128	78	5.70
Motor Freight Trans.	24	8	5.50
Packaging & Material	179	104	8.51
Other	14	11	5.14

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
BY MAJOR OCCUPATIONAL GROUP - CLAREMONT LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	1,050	512	\$5.28
Prof., Tech. & Mgr.	51	16	6.22
Clerical	169	65	4.62
Sales	43	10	4.55
Domestic	15	10	4.06
Other Services	129	44	4.54
Farm., For. & Fish.	24	12	5.12
Processing	14	7	5.04
Machine Trades	115	42	5.65
Benchwork	87	64	4.28
Structural	234	141	6.28
Motor Freight Trans.	51	19	5.19
Packaging & Material	110	79	5.05
Other	8	3	8.67

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
 BY MAJOR OCCUPATIONAL GROUP - CONCORD LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	1,486	567	\$6.01
Prof., Tech. & Mgr.	73	22	9.22
Clerical	314	122	6.02
Sales	77	28	5.24
Domestic	3	2	4.50
Other Services	286	124	5.09
Farm., For. & Fish.	25	11	5.50
Processing	40	13	6.49
Machine Trades	104	47	5.90
Benchwork	50	18	4.81
Structural	274	121	6.89
Motor Freight Trans.	53	17	5.49
Packaging & Material	71	35	5.76
Other	116	7	6.05

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
 BY MAJOR OCCUPATIONAL GROUP - CONWAY LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	546	206	\$5.27
Prof., Tech. & Mgr.	35	8	6.75
Clerical	93	39	4.54
Sales	67	20	4.86
Domestic	4	1	6.00
Other Services	137	42	4.88
Farm., For. & Fish.	10	6	4.83
Processing	4	1	4.50
Machine Trades	19	3	4.92
Benchwork	22	10	4.25
Structural	120	62	6.18
Motor Freight Trans.	23	9	5.50
Packaging & Material	12	5	4.60
Other	0	0	0.00

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
 BY MAJOR OCCUPATIONAL GROUP - DOVER LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	1,582	795	\$5.56
Prof., Tech. & Mgr.	137	37	7.31
Clerical	258	145	4.85
Sales	56	21	4.57
Domestic	6	2	5.50
Other Services	282	134	4.66
Farm., For. & Fish.	29	11	4.87
Processing	73	45	6.43
Machine Trades	173	88	6.43
Benchwork	98	53	4.53
Structural	331	193	6.47
Motor Freight Trans.	58	25	5.71
Packaging & Material	69	33	4.44
Other	12	8	7.65

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
 BY MAJOR OCCUPATIONAL GROUP - KEENE LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	1,360	702	\$5.33
Prof., Tech. & Mgr.	29	17	7.80
Clerical	238	120	4.76
Sales	96	32	4.98
Domestic	2	0	0.00
Other Services	277	111	4.43
Farm., For. & Fish.	29	20	4.93
Processing	12	8	4.81
Machine Trades	118	58	5.80
Benchwork	139	92	4.52
Structural	219	132	6.40
Motor Freight Trans.	97	48	5.54
Packaging & Material	97	60	5.57
Other	7	4	5.63

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
 BY MAJOR OCCUPATIONAL GROUP - LACONIA LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	1,517	760	\$5.28
Prof., Tech. & Mgr.	70	22	7.17
Clerical	242	108	4.86
Sales	91	37	4.66
Domestic	16	6	4.88
Other Services	338	159	4.56
Farm., For. & Fish.	15	9	4.75
Processing	26	14	4.62
Machine Trades	145	66	5.55
Benchwork	157	114	4.51
Structural	289	161	6.77
Motor Freight Trans.	57	33	5.33
Packaging & Material	66	29	4.51
Other	5	2	6.00

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
BY MAJOR OCCUPATIONAL GROUP - LEBANON LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	874	443	\$5.98
Prof., Tech. & Mgr.	49	16	7.64
Clerical	174	76	4.97
Sales	73	23	4.48
Domestic	15	9	5.93
Other Services	153	66	4.67
Farm., For. & Fish.	10	7	5.29
Processing	6	1	3.50
Machine Trades	40	22	5.21
Benchwork	31	19	4.35
Structural	162	99	6.81
Motor Freight Trans.	112	75	8.14
Packaging & Material	32	26	5.47
Other	17	4	5.42

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
 BY MAJOR OCCUPATIONAL GROUP - LITTLETON LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	1,235	774	\$4.73
Prof., Tech. & Mgr.	63	29	5.23
Clerical	188	112	4.38
Sales	43	18	4.35
Domestic	20	13	4.65
Other Services	349	201	4.18
Farm., For. & Fish.	17	11	4.58
Processing	3	1	6.00
Machine Trades	150	130	4.59
Benchwork	88	71	3.80
Structural	214	129	6.17
Motor Freight Trans.	43	20	4.89
Packaging & Material	40	24	6.20
Other	17	15	5.13

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
BY MAJOR OCCUPATIONAL GROUP - MANCHESTER LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	2,376	920	\$5.86
Prof., Tech. & Mgr.	79	21	8.23
Clerical	492	181	5.50
Sales	193	55	5.62
Domestic	1	0	0.00
Other Services	489	211	4.86
Farm., For. & Fish.	27	5	6.02
Processing	98	22	5.56
Machine Trades	160	71	6.97
Benchwork	176	76	5.05
Structural	367	155	7.36
Motor Freight Trans.	133	49	6.06
Packaging & Material	148	69	5.44
Other	13	5	5.50

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
BY MAJOR OCCUPATIONAL GROUP - NASHUA LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	2,553	1,501	\$5.15
Prof., Tech. & Mgr.	116	34	8.10
Clerical	363	151	5.29
Sales	784	709	4.46
Domestic	2	1	5.00
Other Services	445	278	5.11
Farm., For. & Fish.	35	9	5.76
Processing	66	18	6.98
Machine Trades	174	59	7.05
Benchwork	138	58	5.54
Structural	191	70	6.78
Motor Freight Trans.	84	27	6.31
Packaging & Material	143	85	5.94
Other	12	2	6.00

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
 BY MAJOR OCCUPATIONAL GROUP - PORTSMOUTH LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	2,141	913	\$5.94
Prof., Tech. & Mgr.	126	46	8.19
Clerical	530	264	5.18
Sales	261	120	4.16
Domestic	4	1	5.00
Other Services	395	119	5.04
Farm., For. & Fish.	33	12	6.08
Processing	35	20	5.58
Machine Trades	76	27	6.60
Benchwork	94	39	5.67
Structural	411	200	7.69
Motor Freight Trans.	82	29	5.83
Packaging & Material	84	31	5.41
Other	10	5	6.51

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 17

OPENINGS RECEIVED AND FILLED - JULY 1, 1986 - MARCH 31, 1987
BY MAJOR OCCUPATIONAL GROUP - SALEM LOCAL OFFICE AREA

Occupational Group	Openings Received	Openings Filled	Average Wage of Jobs Filled
Total	774	254	\$5.90
Prof., Tech. & Mgr.	75	16	8.40
Clerical	210	76	5.63
Sales	37	12	5.55
Domestic	0	0	0.00
Other Services	141	37	5.08
Farm., For. & Fish.	4	0	0.00
Processing	23	4	5.35
Machine Trades	46	14	5.25
Benchwork	65	31	5.80
Structural	87	30	6.57
Motor Freight Trans.	42	12	6.36
Packaging & Material	40	22	6.02
Other	4	0	0.00

SOURCE: Employment Security Automated Reporting System - Table B07.

TABLE 18
PLACEMENTS AS A PERCENT OF APPLICANTS AVAILABLE
BY SELECTED APPLICANT CHARACTERISTICS AND LOCAL OFFICE AREA
JULY 1, 1986 - MARCH 31, 1987

Type - Age Characteristics	Berlin	Claremont	Concord	Conway	Dover	Keene	Laconia	Lebanon	Littleton	Manchester	Nashua	*Portsmouth	Salem	New Hampshire
Total Applicants	1,899	2,345	3,521	1,046	5,064	2,691	2,904	1,164	2,021	6,195	4,284	4,278	1,383	38,795
Total Placed	477	440	501	170	715	602	658	312	637	815	1,415	812	225	7,779
Percent	25.1	18.8	14.2	16.3	14.1	22.4	22.7	26.8	31.5	13.2	33.0	19.0	16.3	20.1
Female Applicants	943	979	1,291	446	2,127	1,162	1,248	463	934	2,666	1,865	1,744	584	16,452
Total Placed	215	170	164	67	270	226	282	127	305	281	661	351	107	3,226
Percent	22.8	17.4	12.7	15.0	12.7	19.5	22.6	27.4	32.7	10.5	35.4	20.1	18.3	19.6
Eligible Claimants Appl.	493	825	1,570	397	2,625	1,014	1,293	304	603	3,067	1,508	1,851	723	16,273
Total Placed	106	128	140	46	286	174	216	52	152	266	141	188	72	1,967
Percent	21.5	15.5	8.9	11.6	10.9	17.2	16.7	17.1	25.2	8.7	9.4	10.2	10.0	12.1
Handicapped Appl.	68	231	421	81	468	199	429	171	208	596	222	394	103	3,591
Total Placed	16	44	56	17	67	40	96	40	52	83	34	67	12	624
Percent	23.5	19.1	13.3	21.0	14.3	20.1	22.4	23.4	25.0	13.9	15.3	17.0	11.7	17.4
Minority Appl.	12	13	65	7	90	29	16	15	19	248	240	176	70	1,000
Total Placed	4	3	10	1	9	8	3	3	9	44	51	27	8	180
Percent	33.3	23.1	15.4	14.3	10.0	27.6	18.8	20.0	47.4	17.7	21.3	15.3	11.4	18.0
Veterans Appl.	271	489	802	198	1,140	498	603	268	352	1,201	629	1,040	244	7,735
Total Placed	72	97	141	38	194	158	129	60	105	213	119	198	35	1,559
Percent	26.6	19.8	17.6	19.2	17.0	31.7	21.4	22.4	29.8	17.7	18.9	19.0	14.3	20.2
Vietnam Vets. Appl.	101	213	328	84	493	205	251	108	133	491	243	440	100	3,190
Total Placed	25	51	56	18	87	70	48	21	38	92	45	88	35	674
Percent	24.8	23.9	17.1	21.4	17.7	34.2	19.1	19.4	28.6	18.7	18.5	20.0	35.0	21.1
Age 21 & Under Appl.	450	473	490	160	799	510	527	213	406	825	987	568	187	6,595
Total Placed	170	86	89	24	137	125	130	73	150	130	561	146	49	1,870
Percent	37.8	18.2	18.2	15.0	17.2	24.5	24.7	34.3	37.0	15.8	56.8	25.7	26.2	28.4
Age 22 - 54 Appl.	1,292	1,699	2,729	775	3,896	1,983	2,130	844	1,445	4,858	2,989	3,388	1,079	29,107
Total Placed	275	321	353	125	533	422	462	214	438	626	793	608	160	5,330
Percent	21.3	18.9	12.9	16.1	13.7	21.3	21.7	25.4	30.3	12.9	26.5	18.0	14.8	18.3
Age 55 & Over Appl.	156	173	301	110	366	198	246	106	170	508	306	324	117	3,081
Total Placed	32	33	59	21	44	55	66	25	49	59	60	58	16	577
Percent	20.5	19.1	19.6	19.1	12.0	27.8	26.8	23.6	28.8	11.6	19.6	17.9	13.7	18.7

*Includes Hampton Beach

SOURCE: Employment Security Automated Reporting System - Table 06, 03

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
NEW HAMPSHIRE, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROW. RATE	AVE. OPEN	RANK
SALESPERSONS, RETAIL	15493	22297	3.66	1446	1
JANITORS AND CLEANERS, EXC. MAIDS	7788	12456	4.99	1195	2
CASHIERS	12097	19929	5.40	1116	3
GENERAL MANAGERS AND TOP EXEC.	11360	16619	3.86	951	4
SECRETARIES, EXC. MEDICAL, LEGAL	12358	17516	3.48	802	5
STOCK CLERKS, SALES FLOOR	8859	12442	3.37	754	6
BOOKKEEPING & ACCOUNTING CLERKS	10127	12725	2.14	690	7
WAITERS AND WAITRESSES	11537	17037	3.97	662	8
GENERAL OFFICE CLERKS	8776	11429	2.52	661	9
REGISTERED NURSES	7096	12049	5.82	648	10
FOOD PREPARATION WORKERS	4940	7099	3.64	580	11
CARPENTERS	8807	11249	2.31	500	12
GUARDS AND WATCH GUARDS	2013	3431	5.87	423	13
FIRST LINE SUPERVISORS, CLERICAL	5187	7333	3.45	396	14
ACCOUNTANTS AND AUDITORS	3949	6196	4.74	352	15
COMB. FOOD PREPARATION, SERVICE	2928	4231	3.71	347	16
NURSING AIDES AND ORDERLIES	4200	6119	3.81	325	17
SALES REPS. EXC. SCIENTIF & RETAIL	3963	5779	3.82	317	18
ELECTRICAL, ELECTRONIC ASSEMBLER	4459	6525	3.86	313	19
MAINTENANCE REPAIRERS, GEN. UTIL.	4622	6516	3.41	311	20
MAIDS AND HOUSEKEEPING CLEANERS	2913	3920	2.88	311	21
LAWYERS	2237	3897	6.18	291	22
TEACHERS, ELEMENTARY	4829	6805	3.41	287	23
GARDENERS AND GROUNDSKEEPERS	3646	4543	2.05	281	24
FIRST LINE SUPERVISORS, SALES	3446	5314	4.52	269	25
FINANCIAL MANAGERS	3955	5791	3.87	254	26
TRUCK DRIVERS, HEAVY	5343	6671	2.07	246	27
TEACHERS, SECONDARY SCHOOL	5384	7340	3.03	245	28
COOKS, RESTAURANT	2825	4276	4.28	239	29
INSPECTORS, TESTERS, AND GRADERS	1817	2753	4.29	231	30
TRUCK DRIVERS, LIGHT	3228	4688	3.77	224	31
INSURANCE SALES WORKERS	1924	3109	5.13	219	32
HAIRDRESSERS AND COSMETOLOGISTS	2535	3798	4.15	214	33
PHYSICIANS AND SURGEONS	1893	2627	3.23	210	34
PRODUCTION INSPECTORS, GRADERS	2826	3767	2.77	207	35
FIRST LINE SUPERV.: PRODUCTION	3240	4362	2.89	203	36
TRAFFIC, SHIPPING, & REC. CLERKS	3628	4899	2.92	199	37
ELECTRICAL & ELECTRONIC TECHNS.	2705	4536	5.64	197	38
ELECTRICAL & ELECTRONIC ENGINEER	2226	3832	6.01	192	39
FOOD SERVICE & LODGING MANAGERS	2789	3653	2.58	190	40
SERVICE STATION ATTENDANTS	1502	1929	2.37	188	41
HAND PACKERS AND PACKAGERS	2922	3914	2.83	185	42
MACHINISTS	2452	3539	3.69	181	43
STOCK CLERKS: STOCKROOM OR WAREH.	3564	4280	1.67	170	44
RECEPTIONISTS, INFORMATION CLERKS	2395	3211	2.84	168	45
SALES REPS, SCIENTIF. PROD. EXC. RET	1785	2830	4.88	166	46
MARKETING, ADV., PUBLIC REL. MGRS	2510	3657	3.81	166	47
SALES AGENTS, REAL ESTATE	1207	2024	5.64	162	48
BARTENDERS	2647	3708	3.34	162	49
TEACHERS, INSTRUCTORS, ALL OTHER	2376	3469	3.83	161	50

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
NEW HAMPSHIRE, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROW. RATE	AVE. OPEN	RANK
LICENSED PRACTICAL NURSES	1954	2839	3.77	160	51
COOKS, SPECIALTY FAST FOOD	1978	2914	3.94	159	52
DRAFTERS	1812	2823	4.65	158	53
AUTOMOTIVE MECHANICS	2823	3894	3.16	150	54
COMPUTER PROGRAMMERS	2644	4222	4.97	150	55
PUBLIC ADMIN., LEG., GEN. ADMIN.	822	1016	1.97	149	56
LEGAL SECRETARIES	1174	2290	7.92	148	57
PAINTERS AND PAPERHANGERS	2253	2809	2.06	146	58
ELECTRICAL, ELECTRONIC ASSEMBLER	2567	3427	2.79	143	59
TELLERS	2575	3728	3.73	135	60
BUS DRIVERS, SCHOOL	1382	2015	3.82	134	61
INDUSTRIAL PRODUCTION MANAGERS	1782	2433	3.04	131	62
CLEANERS & SERVANTS, PVT. HOUSE.	1334	2181	5.29	127	63
FIRST LINE SUPERV.:MECH.& REPAIR	1903	2588	3.00	123	64
SWITCHBOARD OPERATORS	1175	1876	4.97	120	65
COOKS, INSTITUTION OR CAFETERIA	1633	2295	3.38	120	66
COUNTER ATTENDANTS	2149	3145	3.86	119	67
CHILD CARE WKRS., PVT. HOUSEHOLD	933	1737	7.18	110	68
MECHANICAL ENGINEERS	1455	2261	4.62	110	69
HOSTS & HOSTESSES: REST., LOUNGE	1244	1864	4.15	107	70
DINING ROOM & BARTENDER HELPERS	1759	2482	3.43	105	71
SALESPERSONS, PARTS	1215	1872	4.51	104	72
EDUCATION ADMINISTRATORS	1394	1894	2.99	103	73
TEACHERS AIDES, PARAPROFESSIONAL	1653	2313	3.33	102	74
TYPISTS	2091	2591	1.99	99	75
BILLING, COST AND RATE CLERKS	1399	1929	3.16	99	76
PRODUCTION, EXPEDITING CLERKS	1766	2182	1.96	99	77
TEACHER AIDES & EDUC. ASSISTANTS	1313	1948	4.03	98	78
DESIGNERS, EXC. INTERIOR DESIGN.	1156	1791	4.58	98	79
ELECTRICIANS	1867	2510	2.87	97	80
CONSTRUCTION MANAGERS	1552	1935	2.06	96	81
WRITERS AND EDITORS	566	845	4.11	92	82
INSURANCE POLICY PROCESS. CLERKS	1179	1805	4.42	92	83
INSTRUCTORS AND COACHES, SPORTS	1445	2006	3.24	88	84
COUNTER AND RENTAL CLERKS	883	1343	4.34	87	85
MACHINE FORMING OPERATORS, M/P	1429	1991	3.28	87	86
MACHINE FEEDERS AND OFFBEARERS	1493	2023	2.96	87	87
ORDER CLERKS: MATERIALS, SERVICE	1315	1955	4.06	87	88
COMPUTER SYSTEMS ANALYSTS, EDP	1021	1989	7.90	87	89
CHILD CARE WORKERS	1204	1584	2.63	85	90
PLUMBER, PIPEFITTER, STEAMFITTER	3164	2934	-0.61	83	91
SECURITIES, FINANCIAL SERV.SALES	578	1091	7.40	83	92
HEATING, A/C, REFRIG. MECHANICS	1082	1613	4.09	83	93
PURCHASING MANAGERS	1399	2102	4.19	82	94
HOUSEKEEPERS, INSTITUTIONAL	867	1208	3.28	80	95
WHOLESALE, RETAIL BUYERS,EX.FARM	925	1355	3.87	80	96
TEACHERS, SPECIAL EDUCATION	1382	1942	3.38	76	97
PURCHASING AGENT EX.WHO/RET/FARM	1081	1485	3.11	74	98
ENGLISH, MATH., NAT. SCI. MGR.	1210	1612	2.77	74	99
DRIVER/SALES WORKERS	1003	1561	4.64	72	100

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
BERLIN LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
SALESPERSONS, RETAIL	799	1138	3.54	73	1
CASHIERS	573	927	5.15	52	2
WAITERS AND WAITRESSES	711	1009	3.49	37	3
GENERAL MANAGERS AND TOP EXEC.	478	663	3.23	36	4
STOCK CLERKS, SALES FLOOR	393	552	3.37	33	5
JANITORS AND CLEANERS, EXC. MAIDS	244	348	3.55	33	5
FOOD PREPARATION WORKERS	254	367	3.71	30	7
BOOKKEEPING & ACCOUNTING CLERKS	410	517	2.17	28	8
GENERAL OFFICE CLERKS	361	469	2.49	27	9
MAIDS AND HOUSEKEEPING CLEANERS	260	320	1.92	24	10
SECRETARIES, ALL OTHER	363	504	3.24	23	11
REGISTERED NURSES	240	409	5.87	22	12
CARPENTERS	321	436	2.99	21	13
GARDENERS AND GROUNDSKEEPERS	232	296	2.30	18	14
GUARDS AND WATCH GUARDS	86	131	4.36	16	15
TRUCK DRIVERS, HEAVY	333	411	1.95	15	16
COOKS, RESTAURANT	199	287	3.69	15	16
COMB. FOOD PREPARATION, SERVICE	126	182	3.70	15	16
MAINTENANCE REPAIRERS, GEN. UTIL.	239	306	2.34	13	19
TEACHERS, ELEMENTARY	181	272	4.19	13	19
FOOD SERVICE & LODGING MANAGERS	195	241	1.97	12	21
BARTENDERS	186	256	3.14	11	22
FIRST LINE SUPERVISORS, CLERICAL	141	197	3.31	11	22
TEACHERS, SECONDARY SCHOOL	199	296	4.06	11	22
FIRST LINE SUPERVISORS, SALES	160	224	3.33	10	25
NURSING AIDES AND ORDERLIES	143	200	3.32	10	25
FOOD SERVICE WORKERS, ALL OTHER	124	174	3.36	9	27
TRUCK DRIVERS, LIGHT	161	214	2.74	9	27
SERVICE STATION ATTENDANTS	70	92	2.62	9	27
SALES REPS. EXC. SCIENTIF & RETAIL	138	172	2.05	8	30
COOKS, SPECIALTY FAST FOOD	90	132	3.89	8	30
HOUSEKEEPERS, INSTITUTIONAL	98	126	2.38	8	30
TEACHERS, INSTRUCTORS, ALL OTHER	103	161	4.69	8	30
HOTEL DESK CLERKS	91	107	1.47	7	34
TRAFFIC, SHIPPING, & REC. CLERKS	136	178	2.57	7	34
ACCOUNTANTS AND AUDITORS	100	140	3.33	7	34
SALES AGENTS, REAL ESTATE	56	92	5.36	7	34
PAINTERS AND PAPERHANGERS	117	143	1.85	7	34
FINANCIAL MANAGERS	139	190	3.06	7	34
HAND PACKERS AND PACKAGERS	138	167	1.75	7	34
LAWYERS	54	91	5.71	7	34
PRODUCTION INSPECTORS, GRADERS	144	154	0.58	7	34
AUTOMOTIVE MECHANICS	128	174	2.99	7	34
PHYSICIANS AND SURGEONS	61	6	3.42	7	34
HAND MATERIAL MOVERS, ALL OTHER	114	150	2.63	7	34
ALL OTHER MANAGERS & ADMINIST.	135	163	1.73	7	34
ASSEMBLERS, FABRICATOR, ALL OTHER	124	152	1.88	6	47
STOCK CLERKS: STOCKROOM OR WAREH.	121	142	1.45	6	47
DINING ROOM & BARTENDER HELPERS	110	151	3.11	6	47
HOSTS & HOSTESSES: REST., LOUNGE	81	115	3.50	6	47

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
BERLIN LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
CHILD CARE WORKERS	72	104	3.70	6	51
COUNTER ATTENDANTS	100	145	3.75	6	51
INSTRUCTORS AND COACHES, SPORTS	89	128	3.65	6	51
CUTTING & SLICING MACHINE OPER.	102	109	0.57	6	51
TELLERS	98	141	3.66	5	55
DRIVER/SALES WORKERS	67	103	4.48	5	55
CONSTRUCTION MANAGERS	61	80	2.60	5	55
FIRST LINE SUPERV.: MECH. & REPAIR	93	115	1.97	5	55
CLEANERS & SERVANTS, PVT. HOUSE.	59	96	5.23	5	55
FIRST LINE SUPERV.: PRODUCTION	130	141	0.71	5	55
TEACHERS, VOCATIONAL EDUCATION	79	116	3.90	5	55
INSTRUCTORS, ADULT NONVOC. EDUC.	52	83	4.97	5	55
CABINETMAKERS & BENCH CARPENTERS	50	69	3.17	5	55
SERVICE SUPERVISORS, ALL OTHER	51	71	3.27	5	55
LICENSED PRACTICAL NURSES	65	89	3.08	5	55
AMUSEMENT & RECREATION ATTENDANT	64	96	4.17	5	55
TEACHERS AIDES, PARAPROFESSIONAL	72	102	3.47	5	55
HAIRDRESSERS AND COSMETOLOGISTS	56	79	3.42	4	68
COOKS, INSTITUTION OR CAFETERIA	61	88	3.69	-4	68
MOLDERS AND CASTERS, HAND	65	87	2.82	4	68
ELECTRICAL, ELECTRONIC ASSEMBLER	57	85	4.09	4	68
TEACHER AIDES & EDUC. ASSISTANTS	60	87	3.75	4	68
WOODWORKING MACHINE OPERATORS	62	80	2.42	4	68
HELPERS, LABORERS, MOVERS, ALL OTH.	393	387	-0.13	4	68
SEWING MACH. OPERATOR, GARMENT	134	119	-0.93	3	75
MILLWRIGHTS	73	71	-0.23	3	75
ELECTRICIANS	77	88	1.19	3	75
AUTOMOTIVE BODY, RELATED REPAIRER	76	104	3.07	3	75
ORDER CLERKS: MATERIALS, SERVICE	53	77	3.77	3	75
PURCHASING MANAGERS	56	81	3.72	3	75
FIRE FIGHTERS	129	155	1.68	3	75
TEACHERS, SPECIAL EDUCATION	50	75	4.17	3	75
TEACHERS, PRESCHOOL & KINDERGARTN	59	86	3.81	3	75
TYPISTS	56	72	2.38	3	75
PLUMBER, PIPEFITTER, STEAMFITTER	97	102	0.43	3	75
PACKAGING & FILLING MACHINE OPER	64	65	0.13	2	86
MARKETING, ADV., PUBLIC REL. MGRS	59	70	1.55	2	86
CRUSHING & MIXING MACHINE OPER.	81	78	-0.31	2	86
HIGHWAY MAINTENANCE WORKERS	61	69	1.09	2	86
PAPER GOODS MACHINE SETTER/OPER.	79	76	-0.32	2	86
POLICE PATROL OFFICERS	86	103	1.65	2	86
FALLERS AND BUCKERS	63	60	-0.40	2	86
INDUSTRIAL TRUCK & TRACTOR OPER.	133	116	-1.07	1	93
FARMERS	145	102	-2.47	0	94
FARM WORKERS	80	40	-4.17	-1	95
SHOE SEWING MACHINE OPERATOR	72	31	-4.75	-1	

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
CLAREMONT LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
REGISTERED NURSES	1168	2016	6.05	110	1
SALESPERSONS, RETAIL	1010	1445	3.59	93	2
JANITORS AND CLEANERS, EXC. MAIDS	642	917	3.57	85	3
CASHIERS	795	1294	5.23	72	4
GENERAL MANAGERS AND TOP EXEC.	808	1147	3.50	64	5
SECRETARIES, ALL OTHER	972	1341	3.16	60	6
GENERAL OFFICE CLERKS	639	861	2.90	52	7
STOCK CLERKS, SALES FLOOR	588	819	3.27	49	8
BOOKKEEPING & ACCOUNTING CLERKS	639	848	2.73	48	9
FOOD PREPARATION WORKERS	391	553	3.45	45	10
FIRST LINE SUPERVISORS, CLERICAL	651	826	2.24	41	11
WAITERS AND WAITRESSES	678	1011	4.09	40	12
PHYSICIANS AND SURGEONS	334	456	3.04	36	13
CARPENTERS	538	716	2.76	33	14
ASSEMBLERS, FABRICATOR, ALL OTHER	447	655	3.88	31	15
GUARDS AND WATCH GUARDS	153	245	5.01	30	16
TEACHERS, SECONDARY SCHOOL	570	806	3.45	29	17
TEACHERS, ELEMENTARY	410	609	4.04	28	18
MAIDS AND HOUSEKEEPING CLEANERS	230	321	3.30	26	19
HELPERS, LABORERS, MOVERS, ALL OTH.	701	889	2.23	24	20
ALL OTHER MANAGERS & ADMINIST.	321	427	2.75	23	21
NURSING AIDES AND ORDERLIES	328	447	3.02	22	22
ACCOUNTANTS AND AUDITORS	232	379	5.28	22	22
COMB. FOOD PREPARATION, SERVICE	181	263	3.78	22	22
GARDENERS AND GROUNDSKEEPERS	250	313	2.10	19	25
LICENSED PRACTICAL NURSES	264	357	2.94	19	25
TRUCK DRIVERS, HEAVY	344	449	2.54	18	27
HAIRDRESSERS AND COSMETOLOGISTS	212	321	4.28	18	27
CLEANERS & SERVANTS, PVT. HOUSE.	183	299	5.28	18	27
MACHINISTS	205	318	4.59	17	30
MAINTENANCE REPAIRERS, GEN. UTIL.	280	379	2.95	17	30
FINANCIAL MANAGERS	240	351	3.85	15	32
COOKS, RESTAURANT	161	251	4.66	15	32
CHILD CARE WKRS., PVT. HOUSEHOLD	129	237	6.98	15	32
SALES REPS. EXC. SCIENTIF & RETAIL	205	291	3.50	15	32
TRUCK DRIVERS, LIGHT	203	294	3.74	14	36
FOOD SERVICE WORKERS, ALL OTHER	172	250	3.78	14	36
FIRST LINE SUPERVISORS, SALES	190	289	4.34	14	36
TEACHERS, INSTRUCTORS, ALL OTHER	211	304	3.67	14	36
INSPECTORS, TESTERS, AND GRADERS	110	169	4.47	14	36
FIRST LINE SUPERV.: PRODUCTION	231	297	2.38	14	36
FOOD SERVICE & LODGING MANAGERS	195	252	2.44	13	42
HAND MATERIAL MOVERS, ALL OTHER	197	252	2.33	12	43
HAND PACKERS AND PACKAGERS	194	258	2.75	12	43
DRAFTERS	144	217	4.22	12	43
COOKS, INSTITUTION OR CAFETERIA	171	233	3.02	12	43
LAWYERS	94	164	6.21	12	43
MEDICAL SECRETARIES	147	224	4.37	11	48
TRAFFIC, SHIPPING, & REC. CLERKS	212	288	2.99	11	48
TELLERS	215	315	3.88	11	48

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
CLAREMONT LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
STOCK CLERKS: STOCKROOM OR WAREH.	188	252	2.84	11	51
SERVICE SUPERVISORS, ALL OTHER	165	206	2.07	11	51
SERVICE STATION ATTENDANTS	85	113	2.75	11	51
TEACHERS AIDES, PARAPROFESSIONAL	171	242	3.46	11	51
EDUCATION ADMINISTRATORS	125	176	3.40	10	55
BILLING, COST AND RATE CLERKS	158	204	2.43	10	55
COOKS, SPECIALTY FAST FOOD	124	183	3.97	10	55
WRITERS AND EDITORS	72	94	2.55	10	55
MACHINE TOOL CUTTING OPER., M/P	281	314	0.98	10	55
BARTENDERS	163	228	3.32	10	55
INSURANCE SALES WORKERS	80	127	4.90	9	61
ENGLISH/FOREIGN LANG. TEACH., COL.	179	206	1.26	9	61
LIBRARIANS, PROFESSIONAL	82	101	1.93	9	61
LIFE SCIENCE TEACHERS, COLLEGE	298	334	1.01	9	61
SWITCHBOARD OPERATORS	94	143	4.34	9	61
DINING ROOM & BARTENDER HELPERS	145	197	2.99	8	66
GRINDING AND POLISHING, HAND	137	191	3.28	8	66
PRODUCTION INSPECTORS, GRADERS	146	174	1.60	8	66
PAINTERS AND PAPERHANGERS	147	176	1.64	8	66
MECHANICAL ENGINEERS	82	141	6.00	8	66
SALES REPS, SCIENTIF. PROD. EXC. RET	81	126	4.63	8	66
COMPUTER PROGRAMMERS	122	207	5.81	8	66
TEACHERS, SPECIAL EDUCATION	118	175	4.03	8	66
AUTOMOTIVE MECHANICS	156	215	3.15	8	66
COUNTER ATTENDANTS	170	233	3.09	8	66
MARKETING, ADV., PUBLIC REL. MGRS	100	149	4.08	7	76
SALES AGENTS, REAL ESTATE	51	86	5.72	7	76
COUNTER AND RENTAL CLERKS	67	100	4.10	7	76
LIBRARY ASSISTANTS & BOOKMOBILE	134	153	1.18	7	76
BUS DRIVERS, SCHOOL	66	97	3.91	7	76
TYPISTS	134	175	2.55	7	76
TEACHER AIDES & EDUC. ASSISTANTS	95	137	3.68	7	76
INSTRUCTORS AND COACHES, SPORTS	108	154	3.55	7	76
TOOL GRINDERS, FILERS, SHARPENERS	64	93	3.78	7	76
TOOL AND DIE MAKERS	77	107	3.25	7	76
HOSTS & HOSTESSES: REST., LOUNGE	73	110	4.22	6	86
SALESPERSONS, PARTS	74	107	3.72	6	86
TEXTILE MACHINE OPERATORS	174	167	-0.34	6	86
LEGAL SECRETARIES	51	100	8.01	6	86
MACHINERY MECHANICS, ALL OTHER	88	122	3.22	6	86
HOUSEKEEPERS, INSTITUTIONAL	60	89	4.03	6	86
HEATING, A/C, REFRIG. MECHANICS	74	113	4.39	6	86
PHARMACISTS	66	96	3.79	6	86
WHOLESALE, RETAIL BUYERS, EX. FARM	60	92	4.44	6	86
INDUSTRIAL PRODUCTION MANAGERS	95	114	1.67	6	86
MEDICINE AND HEALTH SERV. MGRS	69	103	4.11	6	86
FIRST LINE SUPERV.: MECH. & REPAIR	102	134	2.61	6	86
OFFSET LITHOGRAPHIC PRESS SETTER	82	113	3.15	6	86
PLUMBER, PIPEFITTER, STEAMFITTER	102	124	1.80	6	86
ORDER CLERKS: MATERIALS, SERVICE	73	106	3.77	5	100

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
CONCORD LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
SALESPERSONS, RETAIL	1129	1597	3.45	102	1
JANITORS AND CLEANERS, EXC. MAIDS	623	964	4.56	91	2
BOOKKEEPING & ACCOUNTING CLERKS	1197	1496	2.08	81	3
GENERAL MANAGERS AND TOP EXEC.	947	1391	3.91	80	4
CASHIERS	894	1446	5.15	80	4
SECRETARIES, ALL OTHER	1206	1652	3.08	73	6
GENERAL OFFICE CLERKS	806	1110	3.14	67	7
ASSEMBLERS, FABRICATOR, ALL OTHER	835	1289	4.53	65	8
ALL OTHER MANAGERS & ADMINIST.	887	1196	2.90	64	9
INSURANCE SALES WORKERS	569	855	4.19	58	10
CARPENTERS	923	1233	2.80	58	10
REGISTERED NURSES	659	1077	5.29	56	12
STOCK CLERKS, SALES FLOOR	607	847	3.29	51	13
WAITERS AND WAITRESSES	826	1229	4.07	49	14
LAWYERS	396	659	5.53	48	15
FOOD PREPARATION WORKERS	390	561	3.65	46	16
ACCOUNTANTS AND AUDITORS	521	759	3.81	41	17
GUARDS AND WATCH GUARDS	192	322	5.64	40	18
ELECTRICAL, ELECTRONIC ASSEMBLER	517	786	4.34	39	19
PUBLIC ADMIN., LEG., GEN. ADMIN.	186	240	2.42	36	20
NURSING AIDES AND ORDERLIES	448	667	4.07	36	20
FIRST LINE SUPERVISORS, CLERICAL	434	631	3.78	34	22
SALES REPS. EXC. SCIENTIF & RETAIL	367	536	3.84	29	23
GARDENERS AND GROUNDSKEEPERS	357	444	2.03	27	24
FIRST LINE SUPERVISORS, SALES	327	505	4.54	26	25
TEACHERS, SECONDARY SCHOOL	532	743	3.31	26	25
CLEANERS & SERVANTS, PVT. HOUSE.	272	443	5.24	25	27
COMB. FOOD PREPARATION, SERVICE	215	311	3.72	25	27
MAINTENANCE REPAIRERS, GEN. UTIL.	367	527	3.63	25	27
LEGAL SECRETARIES	187	363	7.84	24	30
TRUCK DRIVERS, HEAVY	485	628	2.46	24	30
TEACHERS, ELEMENTARY	356	531	4.10	24	30
PHYSICIANS AND SURGEONS	203	286	3.41	23	33
CHILD CARE WKRS., PVT. HOUSEHOLD	190	352	7.11	23	33
FINANCIAL MANAGERS	385	544	3.44	23	33
HAND MATERIAL MOVERS, ALL OTHER	286	413	3.70	22	36
MAIDS AND HOUSEKEEPING CLEANERS	207	280	2.94	22	36
ENGINEERING TECHNICIAN, ALL OTHER	336	449	2.80	21	38
CORRECTION OFFICERS AND JAILERS	342	514	4.19	20	39
TRUCK DRIVERS, LIGHT	292	423	3.74	20	39
COMPLIANCE & ENFORCE. INSPECTORS	352	435	1.96	20	39
SERVICE STATION ATTENDANTS	153	196	2.34	19	42
FIRST LINE SUPERV.: PRODUCTION	273	380	3.27	18	43
PRODUCTION INSPECTORS, GRADERS	209	300	3.63	18	43
TYPISTS	456	523	1.22	18	43
HAIRDRESSERS AND COSMETOLOGISTS	212	323	4.36	18	43
COOKS, RESTAURANT	198	304	4.46	17	47
TRAFFIC, SHIPPING, & REC. CLERKS	271	386	3.54	17	47
HAND PACKERS AND PACKAGERS	216	321	4.05	17	47
TEACHERS, INSTRUCTORS, ALL OTHER	225	327	3.78	16	50

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
CONCORD LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
CIVIL ENGINEERS, INCL. TRAFFIC	329	427	2.48	16	51
FOOD SERVICE & LODGING MANAGERS	206	281	3.03	15	52
INSPECTORS, TESTERS, AND GRADERS	117	175	4.13	15	52
LICENSED PRACTICAL NURSES	177	259	3.86	15	52
FOOD SERVICE WORKERS, ALL OTHER	202	290	3.63	15	52
STOCK CLERKS: STOCKROOM OR WAREH.	286	359	2.13	15	52
ELECTRICAL & ELECTRONIC ENGINEER	147	266	6.75	14	57
CLAIMS EXAMINERS, INSURANCE	173	260	4.19	14	57
TYPISTS, WORD PROCESSING EQUIP.	258	337	2.55	14	57
COMPUTER PROGRAMMERS	263	402	4.40	14	57
ELECTRICAL, ELECTRONIC ASSEMBLER	194	278	3.61	13	61
SALES REPS, SCIENTIF. PROD. EXC. RET	143	224	4.72	13	61
BARTENDERS	232	315	2.98	13	61
PAINTERS AND PAPERHANGERS	206	259	2.14	13	61
SALES AGENTS, REAL ESTATE	102	165	5.15	13	61
MARKETING, ADV., PUBLIC REL. MGRS	184	284	4.53	13	61
AUTOMOTIVE MECHANICS	253	348	3.13	13	61
HELPERS, LABORERS, MOVERS, ALL OTH.	665	734	0.86	13	61
TELLERS	249	356	3.58	13	61
INDUSTRIAL PRODUCTION MANAGERS	154	224	3.79	13	61
MACHINISTS	148	220	4.05	12	71
COOKS, SPECIALTY FAST FOOD	149	220	3.97	12	71
CHIROPRACTORS	73	91	2.05	12	71
FOREST AND CONSERVATION WORKERS	172	172	0.00	12	71
MACHINERY MECHANICS, ALL OTHER	136	202	4.04	11	75
DRAFTERS	125	191	4.40	11	75
ELECTROMECHANICAL EQ. ASSEMBLER	154	224	3.79	11	75
COMPUTER SYSTEMS ANALYSTS, EDP	159	278	6.24	11	75
COOKS, INSTITUTION OR CAFETERIA	153	212	3.21	11	75
INSURANCE POLICY PROCESS. CLERKS	151	210	3.81	11	75
LIBRARIANS, PROFESSIONAL	147	149	0.11	11	75
CONSTRUCTION MANAGERS	161	206	2.33	11	75
BILLING, COST AND RATE CLERKS	140	203	3.75	11	75
SALESPERSONS, PARTS	134	208	4.60	11	75
PLUMBER, PIPEFITTER, STEAMFITTER	222	248	0.98	10	85
SWITCHBOARD OPERATORS	101	165	5.28	10	85
BUS DRIVERS, SCHOOL	96	138	3.65	10	85
ELECTRICAL & ELECTRONIC TECHNS.	144	245	5.84	10	85
FIRST LINE SUPERV.: MECH. & REPAIR	150	208	3.22	10	85
CHILD CARE WORKERS	142	188	2.70	10	85
COUNTER ATTENDANTS	158	228	3.69	9	91
EDUCATION ADMINISTRATORS	174	198	1.15	9	91
INSURANCE ADJUSTERS, INVESTIGATOR	109	177	5.20	9	91
TEACHERS AIDES, PARAPROFESSIONAL	150	212	3.44	9	91
TEACHER AIDES & EDUC. ASSISTANTS	128	183	3.58	9	91
COUNSELORS	180	241	2.82	9	91
POLICE PATROL OFFICERS	218	260	1.61	8	97
HEATING, A/C, REFRIG. MECHANICS	101	152	4.21	8	97
HOSTS & HOSTESSES: REST., LOUNGE	89	136	4.40	8	97
SOCIAL WORKER, MED. & PSYCHIATRIC	102	146	3.59	8	97

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
KEENE LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
SALESPERSONS, RETAIL	1020	1445	3.47	92	1
JANITORS AND CLEANERS, EXC. MAIDS	539	899	5.57	87	2
CASHIERS	835	1363	5.27	76	3
GENERAL MANAGERS AND TOP EXEC.	865	1228	3.50	68	4
ASSEMBLERS, FABRICATOR, ALL OTHER	749	1159	4.56	58	5
GENERAL OFFICE CLERKS	681	925	2.99	55	6
REGISTERED NURSES	612	1036	5.77	55	6
SECRETARIES, ALL OTHER	801	1155	3.68	54	8
BOOKKEEPING & ACCOUNTING CLERKS	727	942	2.46	53	9
STOCK CLERKS, SALES FLOOR	593	834	3.39	50	10
FOOD PREPARATION WORKERS	363	524	3.70	42	11
NURSING AIDES AND ORDERLIES	439	662	4.23	37	12
WAITERS AND WAITRESSES	636	940	3.98	36	13
CARPENTERS	543	720	2.72	34	14
INSPECTORS, TESTERS, AND GRADERS	205	344	5.65	30	15
MACHINISTS	334	509	4.37	28	16
FIRST LINE SUPERVISORS, CLERICAL	344	494	3.63	27	17
GUARDS AND WATCH GUARDS	125	217	6.13	27	17
SALES REPS. EXC. SCIENTIF & RETAIL	341	480	3.40	26	19
MAIDS AND HOUSEKEEPING CLEANERS	224	312	3.27	25	20
GARDENERS AND GROUNDSKEEPERS	318	387	1.81	24	21
ALL OTHER MANAGERS & ADMINIST.	262	383	3.85	22	22
FIRST LINE SUPERV.: PRODUCTION	318	452	3.51	22	22
COMB. FOOD PREPARATION, SERVICE	171	251	3.90	21	24
HAIRDRESSERS AND COSMETOLOGISTS	249	374	4.18	21	24
MAINTENANCE REPAIRERS, GEN. UTIL.	308	433	3.38	20	26
TEACHERS, ELEMENTARY	312	461	3.98	20	26
TEACHERS, SECONDARY SCHOOL	330	493	4.12	19	28
FIRST LINE SUPERVISORS, SALES	232	362	4.67	19	28
TRUCK DRIVERS, HEAVY	390	482	1.97	18	30
ACCOUNTANTS AND AUDITORS	196	310	4.85	18	30
FINANCIAL MANAGERS	266	384	3.70	17	32
TRAFFIC, SHIPPING, & REC. CLERKS	261	365	3.32	16	33
PHYSICIANS AND SURGEONS	139	195	3.36	16	33
SERVICE STATION ATTENDANTS	124	158	2.28	15	35
LICENSED PRACTICAL NURSES	180	259	3.66	15	35
HAND PACKERS AND PACKAGERS	199	278	3.31	14	37
TRUCK DRIVERS, LIGHT	205	296	3.70	14	37
INSURANCE SALES WORKERS	133	207	4.64	14	37
WRITERS AND EDITORS	96	133	3.21	14	37
CLEANERS & SERVANTS, PVT. HOUSE.	149	243	5.26	14	37
PRODUCTION INSPECTORS, GRADERS	177	246	3.25	14	37
COOKS, RESTAURANT	151	231	4.42	13	43
STOCK CLERKS: STOCKROOM OR WAREH.	230	297	2.43	13	43
BUS DRIVERS, SCHOOL	138	199	3.68	13	43
LAWYERS	103	180	6.23	13	43
TOOL GRINDERS, FILERS, SHARPENERS	96	146	4.34	12	47
FOOD SERVICE WORKERS, ALL OTHER	144	214	4.05	12	47
DRAFTERS	154	223	3.73	12	47
HAND MATERIAL MOVERS, ALL OTHER	176	236	2.84	12	47

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
KEENE LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
TEACHERS, INSTRUCTORS, ALL OTHER	166	245	3.97	12	51
FOOD SERVICE & LODGING MANAGERS	169	226	2.81	12	51
CHILD CARE WKRS., PVT. HOUSEHOLD	105	193	6.98	12	51
MECHANICAL ENGINEERS	117	216	7.05	12	51
COOKS, INSTITUTION OR CAFETERIA	137	198	3.71	11	55
COMPUTER PROGRAMMERS	185	301	5.23	11	55
ARTISTS AND COMMERCIAL ARTISTS	136	186	3.06	10	57
SALES REPS, SCIENTIF. PROD. EXC. RET	105	165	4.76	10	57
PRECISION ASSEMB., METAL, ALL OTH.	83	147	6.43	10	57
AUTOMOTIVE MECHANICS	186	255	3.09	10	57
MARKETING, ADV., PUBLIC REL. MGRS	149	226	4.31	10	57
GRINDING, BUFFING MACH. SET/OP. M/P	156	218	3.31	10	57
BARTENDERS	150	210	3.33	9	63
MACHINE BUILDERS	101	154	4.37	9	63
PAINTERS AND PAPERHANGERS	139	175	2.16	9	63
INDUSTRIAL PRODUCTION MANAGERS	110	154	3.33	9	63
INSURANCE POLICY PROCESS. CLERKS	127	188	4.00	9	63
TELLERS	176	248	3.41	9	63
TOOL AND DIE MAKERS	113	151	2.80	9	63
COOKS, SPECIALTY FAST FOOD	111	164	3.98	9	63
DESIGNERS, EXC. INTERIOR DESIGN.	112	167	4.09	9	63
POST SECONDARY TEACHERS, ALL OTH.	161	189	1.45	9	63
TYPISTS	154	203	2.65	8	73
ORDER CLERKS: MATERIALS, SERVICE	113	169	4.13	8	73
BILLING, COST AND RATE CLERKS	95	139	3.86	8	73
SWITCHBOARD OPERATORS	81	129	4.94	8	73
PRODUCTION, EXPEDITING CLERKS	95	137	3.68	8	73
LEGAL SECRETARIES	57	111	7.89	8	73
DINING ROOM & BARTENDER HELPERS	143	196	3.09	8	73
SERVICE SUPERVISORS, ALL OTHER	95	131	3.16	8	73
HELPERS, LABORERS, MOVERS, ALL OTH.	430	470	0.78	8	73
MACHINERY MECHANICS, ALL OTHER	101	159	4.79	8	73
PLUMBER, PIPEFITTER, STEAMFITTER	156	185	1.55	8	73
NUMERICAL CONTROL MACH. TOOL, M/P	105	174	5.48	8	73
CONSTRUCTION MANAGERS	111	141	2.25	8	73
EDUCATION ADMINISTRATORS	110	149	2.95	8	73
COUNTER ATTENDANTS	123	180	3.86	7	87
ELECTRICAL, ELECTRONIC ASSEMBLER	90	132	3.89	7	87
ELECTRICIANS	123	169	3.12	7	87
TEACHERS AIDES, PARAPROFESSIONAL	117	167	3.56	7	87
FIRST LINE SUPERV.: MECH. & REPAIR	111	147	2.70	7	87
CHILD CARE WORKERS	121	142	1.45	7	87
OFFSET LITHOGRAPHIC PRESS SETTER	110	146	2.73	7	87
LATHE, TURNING MACH. SETTER/OP. M/P	123	159	2.44	6	94
DRIVER/SALES WORKERS	94	147	4.70	6	94
ELECTRICAL & ELECTRONIC ENGINEER	57	102	6.58	6	94
HOUSEKEEPERS, INSTITUTIONAL	61	90	3.96	6	94
HOSTS & HOSTESSES: REST., LOUNGE	66	99	4.17	6	94
SALESPERSONS, PARTS	75	111	4.00	6	94
SHEET METAL WORKERS	94	125	2.75	6	94

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
LACONIA LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
SALESPERSONS, RETAIL	1137	1592	3.33	101	1
CASHIERS	1054	1718	5.25	95	2
JANITORS AND CLEANERS, EXC. MAIDS	629	968	4.49	92	3
GENERAL MANAGERS AND TOP EXEC.	847	1202	3.49	68	4
WAITERS AND WAITRESSES	1130	1664	3.94	65	5
CARPENTERS	1019	1345	2.67	62	6
FOOD PREPARATION WORKERS	524	749	3.58	61	7
STOCK CLERKS, SALES FLOOR	674	948	3.39	58	8
BOOKKEEPING & ACCOUNTING CLERKS	830	1047	2.18	57	9
SECRETARIES, ALL OTHER	801	1132	3.44	52	10
GENERAL OFFICE CLERKS	708	905	2.32	51	11
REGISTERED NURSES	594	972	5.30	51	11
ASSEMBLERS, FABRICATOR, ALL OTHER	715	1005	3.38	46	13
GARDENERS AND GROUNDSKEEPERS	459	556	1.76	34	14
COMB. FOOD PREPARATION, SERVICE	274	397	3.74	32	15
MAIDS AND HOUSEKEEPING CLEANERS	302	393	2.51	31	16
GUARDS AND WATCH GUARDS	143	243	5.83	30	17
NURSING AIDES AND ORDERLIES	357	519	3.78	28	18
TEACHERS, ELEMENTARY	416	616	4.01	28	18
TEACHERS, SECONDARY SCHOOL	451	670	4.05	25	20
MAINTENANCE REPAIRERS, GEN. UTIL.	396	538	2.99	25	20
COOKS, RESTAURANT	297	447	4.21	25	20
LAWYERS	179	316	6.38	23	23
ELECTRICAL, ELECTRONIC ASSEMBLER	281	447	4.92	23	23
FIRST LINE SUPERVISORS, CLERICAL	318	442	3.25	23	23
ALL OTHER MANAGERS & ADMINIST.	260	359	3.17	19	26
PRODUCTION INSPECTORS, GRADERS	265	351	2.70	19	26
ACCOUNTANTS AND AUDITORS	229	351	4.44	19	26
FOOD SERVICE & LODGING MANAGERS	275	364	2.70	19	26
SERVICE STATION ATTENDANTS	158	196	2.00	19	26
MACHINISTS	219	330	4.22	17	31
FOOD SERVICE WORKERS, ALL OTHER	224	321	3.61	17	31
FINANCIAL MANAGERS	295	416	3.42	17	31
SALES AGENTS, REAL ESTATE	135	222	5.37	17	31
TRUCK DRIVERS, HEAVY	462	523	1.10	16	35
BARTENDERS	259	365	3.41	16	35
FIRST LINE SUPERV.: PRODUCTION	278	366	2.64	16	35
COOKS, SPECIALTY FAST FOOD	194	285	3.91	16	35
FIRST LINE SUPERVISORS, SALES	234	344	3.92	16	35
TRAFFIC, SHIPPING, & REC. CLERKS	254	349	3.12	15	40
EXTRUDING & FORMING OPERATOR	236	326	3.18	15	40
PHYSICIANS AND SURGEONS	141	193	3.07	15	40
HAND MATERIAL MOVERS, ALL OTHER	248	317	2.32	15	40
STOCK CLERKS: STOCKROOM OR WAREH.	290	356	1.90	15	40
LICENSED PRACTICAL NURSES	188	264	3.37	14	45
SALES REPS. EXC. SCIENTIF & RETAIL	210	285	2.98	14	45
INSURANCE SALES WORKERS	119	194	5.25	13	47
LEGAL SECRETARIES	99	192	7.83	13	47
TRUCK DRIVERS, LIGHT	210	294	3.33	13	47
BUS DRIVERS, SCHOOL	145	207	3.56	13	47

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
LACONIA LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
COUNTER ATTENDANTS	210	308	3.89	12	51
INSPECTORS, TESTERS, AND GRADERS	97	143	3.95	12	51
HAIRDRESSERS AND COSMETOLOGISTS	148	224	4.28	12	51
TEACHERS AIDES, PARAPROFESSIONAL	200	271	2.96	12	51
TEACHERS, INSTRUCTORS, ALL OTHER	179	264	3.96	12	51
COOKS, INSTITUTION OR CAFETERIA	159	227	3.56	12	51
CONSTRUCTION MANAGERS	177	227	2.35	11	57
DINING ROOM & BARTENDER HELPERS	194	269	3.22	11	57
AUTOMOTIVE MECHANICS	219	295	2.89	11	57
PAINTERS AND PAPERHANGERS	178	214	1.69	11	57
HAND PACKERS AND PACKAGERS	210	263	2.10	11	57
NUMERICAL CONTROL MACH. TOOL, M/P	129	221	5.94	11	57
HOSTS & HOSTESSES: REST., LOUNGE	126	187	4.03	11	57
TELLERS	212	306	3.69	11	57
LATHE, TURNING MACH. SETTER/OP, M/P	205	256	2.07	10	65
EDUCATION ADMINISTRATORS	131	182	3.24	10	65
SERVICE SUPERVISORS, ALL OTHER	119	162	3.01	10	65
HELPERS, LABORERS, MOVERS, ALL OTH.	528	564	0.57	9	68
INSTRUCTORS AND COACHES, SPORTS	138	195	3.44	9	68
INDUSTRIAL PRODUCTION MANAGERS	122	166	3.01	9	68
FIRST LINE SUPERV.: MECH. & REPAIR	141	184	2.54	9	68
TEACHER AIDES & EDUC. ASSISTANTS	106	154	3.77	8	72
TEACHERS, SPECIAL EDUCATION	139	198	3.54	8	72
SEWING MACH. OPERATOR, GARMENT	342	304	-0.93	8	72
ELECTRICIANS	158	206	2.53	8	72
CHILD CARE WORKERS	123	153	2.03	8	72
FIRST LINE SUPERV.: CONST. EXTRAC.	150	176	1.44	8	72
SWITCHBOARD OPERATORS	80	125	4.69	8	72
CUTTING & SLICING MACHINE OPER.	92	127	3.17	8	72
RECREATION WORKERS	83	102	1.91	8	72
SMALL ENGINE SPECIALISTS	131	186	3.50	8	72
HOUSEKEEPERS, INSTITUTIONAL	87	120	3.16	8	72
DRAFTERS	108	160	4.01	8	72
HELPERS, CARPENTERS	175	233	2.76	7	84
TOOL AND DIE MAKERS	70	103	3.93	7	84
HIGHWAY MAINTENANCE WORKERS	206	242	1.46	7	84
ELECTRICAL, ELECTRONIC ASSEMBLER	88	135	4.45	7	84
COUNTER AND RENTAL CLERKS	77	110	3.57	7	84
LAUNDRY, DRYCLEANING MACH. OPER.	57	76	2.78	7	84
MECHANICAL ENGINEERS	85	136	5.00	7	84
TYPISTS	137	176	2.37	7	84
PLUMBER, PIPEFITTER, STEAMFITTER	174	180	0.29	7	84
MACHINERY MECHANICS, ALL OTHER	105	151	3.65	7	84
ENGLISH/FOREIGN LANG. TEACH., COL.	95	119	2.11	6	94
HEATING, A/C, REFRIG. MECHANICS	79	115	3.80	6	94
PURCHASING MANAGERS	95	143	4.21	6	94
CABINETMAKERS & BENCH CARPENTERS	65	92	3.46	6	94
MARKETING, ADV., PUBLIC REL. MGRS	126	166	2.65	6	94
SALESPERSONS, PARTS	82	116	3.46	6	94
MACHINE FORMING OPERATORS, M/P	105	142	2.94	6	94

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
LITTLETON LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
SALESPERSONS, RETAIL	368	514	3.31	33	1
JANITORS AND CLEANERS, EXC. MAIDS	200	322	5.08	31	2
CASHIERS	341	545	4.99	30	3
WAITERS AND WAITRESSES	510	709	3.25	26	4
MAIDS AND HOUSEKEEPING CLEANERS	238	300	2.17	23	5
FOOD PREPARATION WORKERS	197	278	3.43	23	5
REGISTERED NURSES	236	405	5.97	22	7
GENERAL MANAGERS AND TOP EXEC.	285	394	3.19	21	8
ASSEMBLERS, FABRICATOR, ALL OTHER	251	383	4.38	19	9
GENERAL OFFICE CLERKS	234	320	3.06	19	9
BOOKKEEPING & ACCOUNTING CLERKS	258	324	2.13	18	11
SECRETARIES, ALL OTHER	257	360	3.34	17	12
STOCK CLERKS, SALES FLOOR	202	283	3.34	17	12
GARDENERS AND GROUND'SKEEPERS	209	268	2.35	17	12
NURSING AIDES AND ORDERLIES	160	228	3.54	12	15
COOKS, RESTAURANT	150	214	3.56	11	16
GUARDS AND WATCH GUARDS	54	85	4.78	11	16
TEACHERS, ELEMENTARY	137	207	4.26	10	18
CARPENTERS	172	219	2.28	10	18
TEACHERS, SECONDARY SCHOOL	157	236	4.19	10	18
MAINTENANCE REPAIRERS, GEN. UTIL.	159	218	3.09	10	18
SALES AGENTS, REAL ESTATE	64	107	5.60	9	22
COMB. FOOD PREPARATION, SERVICE	80	115	3.65	9	22
BARTENDERS	135	189	3.33	9	22
FOOD SERVICE & LODGING MANAGERS	140	168	1.67	8	25
PHYSICIANS AND SURGEONS	58	79	3.02	7	26
TRUCK DRIVERS, HEAVY	163	199	1.84	7	26
HOUSEKEEPERS, INSTITUTIONAL	92	120	2.54	7	26
FOOD SERVICE WORKERS, ALL OTHER	95	131	3.16	7	26
ALL OTHER MANAGERS & ADMINIST.	82	112	3.05	7	26
ACCOUNTANTS AND AUDITORS	80	113	3.44	6	31
HOTEL DESK CLERKS	81	95	1.44	6	31
FIRST LINE SUPERVISORS, SALES	90	130	3.70	6	31
FIRST LINE SUPERVISORS, CLERICAL	79	114	3.69	6	31
PAINTERS AND PAPERHANGERS	86	107	2.03	6	31
CLEANERS & SERVANTS, PVT. HOUSE.	60	98	5.28	6	31
SALES REPS. EXC. SCIENTIF & RETAIL	89	118	2.72	6	31
DINING ROOM & BARTENDER HELPERS	82	113	3.15	5	38
LICENSED PRACTICAL NURSES	66	91	3.16	5	38
HAND PACKERS AND PACKAGERS	81	101	2.06	5	38
HOSTS & HOSTESSES: REST., LOUNGE	60	84	3.33	5	38
HIGHWAY MAINTENANCE WORKERS	132	159	1.70	5	38
FINANCIAL MANAGERS	95	133	3.33	5	38
AMUSEMENT & RECREATION ATTENDANT	78	112	3.63	5	38
INSTRUCTORS AND COACHES, SPORTS	77	112	3.79	5	38
TEACHERS, INSTRUCTORS, ALL OTHER	69	101	3.86	5	38
SEWING MACH. OPERATOR, GARMENT	76	105	3.18	5	38
HAND MATERIAL MOVERS, ALL OTHER	73	100	3.08	5	38
TEACHERS AIDES, PARAPROFESSIONAL	98	126	2.38	5	38
ELECTRICAL, ELECTRONIC ASSEMBLER	64	96	4.17	5	38

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
LITTLETON LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
TELLERS	95	140	3.95	5	51
FIRST LINE SUPERV.: PRODUCTION	51	72	3.43	4	52
TRUCK DRIVERS, LIGHT	74	102	3.15	4	52
STOCK CLERKS: STOCKROOM OR WAREH.	63	85	2.91	4	52
COOKS, SPECIALTY FAST FOOD	59	87	3.95	4	52
SHOE AND LEATHER WORKERS	77	56	-2.27	4	52
AUTOMOTIVE MECHANICS	72	97	2.89	4	52
TRAFFIC, SHIPPING, & REC. CLERKS	87	112	2.39	4	52
TEACHERS, PRESCHOOL & KINDERGARTN	76	97	2.30	3	59
HELPERS, LABORERS, MOVERS, ALL OTH.	148	157	0.51	3	59
COUNTER ATTENDANTS	58	85	3.88	3	59
FIRE FIGHTERS	95	116	1.84	3	59
POLICE PATROL OFFICERS	58	68	1.44	2	63
PLUMBER, PIPEFITTER, STEAMFITTER	70	73	0.36	2	63
GRINDING AND POLISHING, HAND	54	59	0.77	1	65
SHOE SEWING MACHINE OPERATOR	114	52	-4.53	-1	66
FARM WORKERS	103	51	-4.21	-2	67
FARMERS	181	68	-5.20	-5	

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
MANCHESTER PMSA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
SALESPERSONS, RETAIL	3129	4521	3.71	294	1
JANITORS AND CLEANERS, EXC. MAIDS	1326	2151	5.18	207	2
GENERAL MANAGERS AND TOP EXEC.	2065	3093	4.15	181	3
CASHIERS	1964	3224	5.35	180	4
SECRETARIES, ALL OTHER	2113	3122	3.98	149	5
BOOKKEEPING & ACCOUNTING CLERKS	1954	2542	2.51	142	6
GENERAL OFFICE CLERKS	1766	2362	2.81	140	7
STOCK CLERKS, SALES FLOOR	1607	2269	3.43	138	8
REGISTERED NURSES	1297	2196	5.78	118	9
WAITERS AND WAITRESSES	1830	2725	4.08	108	10
FIRST LINE SUPERVISORS, CLERICAL	1141	1630	3.57	89	11
GUARDS AND WATCH GUARDS	368	708	7.70	88	12
FOOD PREPARATION WORKERS	748	1058	3.45	86	13
LAWYERS	634	1122	6.41	85	14
SALES REPS. EXC. SCIENTIF & RETAIL	900	1378	4.43	79	15
ACCOUNTANTS AND AUDITORS	742	1242	5.62	74	16
CARPENTERS	1093	1465	2.84	69	17
ASSEMBLERS, FABRICATOR, ALL OTHER	917	1338	3.83	64	18
NURSING AIDES AND ORDERLIES	800	1161	3.76	61	19
FIRST LINE SUPERVISORS, SALES	733	1146	4.70	58	20
ALL OTHER MANAGERS & ADMINIST.	657	983	4.13	57	21
COMB. FOOD PREPARATION, SERVICE	477	682	3.58	55	22
TRUCK DRIVERS, HEAVY	931	1278	3.11	54	23
FINANCIAL MANAGERS	767	1157	4.24	53	24
MAINTENANCE REPAIRERS, GEN. UTIL.	721	1049	3.79	51	25
MAIDS AND HOUSEKEEPING CLEANERS	458	622	2.98	50	26
TRUCK DRIVERS, LIGHT	664	989	4.08	48	27
ELECTRICAL, ELECTRONIC ASSEMBLER	656	952	3.76	46	28
LEGAL SECRETARIES	349	679	7.88	44	29
TRAFFIC, SHIPPING, & REC. CLERKS	778	1060	3.02	44	29
INSURANCE SALES WORKERS	389	631	5.18	44	29
PHYSICIANS AND SURGEONS	355	493	3.24	40	32
COMPUTER PROGRAMMERS	625	1057	5.76	40	32
COOKS, RESTAURANT	412	635	4.51	36	34
HAND MATERIAL MOVERS, ALL OTHER	498	699	3.36	36	34
HAND PACKERS AND PACKAGERS	528	713	2.92	34	36
LICENSED PRACTICAL NURSES	381	573	4.20	33	37
GARDENERS AND GROUNDSKEEPERS	439	534	1.80	33	37
AUTOMOTIVE MECHANICS	578	809	3.33	32	39
ELECTRICAL & ELECTRONIC ENGINEER	363	629	6.11	32	39
TEACHERS, SECONDARY SCHOOL	706	961	3.01	32	39
SECURITIES, FINANCIAL SERV. SALES	223	418	7.29	32	39
FOOD SERVICE WORKERS, ALL OTHER	342	531	4.61	31	43
HAIRDRESSERS AND COSMETOLOGISTS	353	531	4.20	30	44
INSURANCE POLICY PROCESS. CLERKS	400	600	4.17	30	44
SERVICE STATION ATTENDANTS	236	304	2.40	30	44
SALES REPS. SCIENTIF. PROD. EXC. RET	316	511	5.14	30	44
FOOD SERVICE & LODGING MANAGERS	402	543	2.92	29	48
ELECTRICAL & ELECTRONIC TECHNS.	391	669	5.92	29	48
TELLERS	559	809	3.73	29	48

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
MANCHESTER PMSA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
MARKETING, ADV., PUBLIC REL. MGRS	368	569	4.55	28	51
STOCK CLERKS: STOCKROOM OR WAREH.	548	680	2.01	28	51
TYPISTS	495	664	2.85	28	51
TEACHERS, ELEMENTARY	423	630	4.08	28	51
PRODUCTION INSPECTORS, GRADERS	394	514	2.54	28	51
INSPECTORS, TESTERS, AND GRADERS	215	320	4.07	27	56
SALES AGENTS, REAL ESTATE	203	337	5.50	27	56
FIRST LINE SUPERV.: MECH. & REPAIR	408	560	3.10	27	56
HELPERS, LABORERS, MOVERS, ALL OTH.	761	972	2.31	27	56
DRAFTERS	266	445	5.61	26	60
BARTENDERS	437	599	3.09	26	60
SWITCHBOARD OPERATORS	233	383	5.36	26	60
PAINTERS AND PAPERHANGERS	408	499	1.86	26	60
COOKS, SPECIALTY FAST FOOD	311	458	3.94	25	64
ELECTRICIANS	471	630	2.81	24	65
MACHINISTS	319	460	3.68	24	65
SALESPERSONS, PARTS	278	439	4.83	24	65
POSTAL MAIL CARRIERS	352	468	2.75	23	68
FIRST LINE SUPERV.: PRODUCTION	409	533	2.53	23	68
ENGINEERS, ALL OTHER	269	423	4.77	22	70
COUNTER AND RENTAL CLERKS	219	344	4.76	22	70
COMPUTER SYSTEMS ANALYSTS, EDP	238	492	8.89	22	70
PLUMBER, PIPEFITTER, STEAMFITTER	364	448	1.92	21	73
BILLING, COST AND RATE CLERKS	282	406	1.66	21	73
TEACHERS, INSTRUCTORS, ALL OTHER	321	463	3.69	21	73
SERVICE SUPERVISORS, ALL OTHER	253	354	3.33	21	73
COMPUTER OPERATORS, EXC. PERIPH.	217	406	7.26	20	77
COUNTER ATTENDANTS	348	506	3.78	19	78
PACKAGING & FILLING MACHINE OPER	242	379	4.72	18	79
ORDER CLERKS: MATERIALS, SERVICE	255	386	4.28	18	79
DRIVER/SALES WORKERS	244	392	5.05	18	79
DINING ROOM & BARTENDER HELPERS	334	440	2.64	17	82
CONSTRUCTION MANAGERS	250	324	2.47	17	82
WHOLESALE, RETAIL BUYERS, EX. FARM	183	280	4.42	17	82
AUTOMOTIVE BODY, RELATED REPAIRER	308	432	3.35	16	85
ELECTRICAL, ELECTRONIC ASSEMBLER	296	393	2.73	16	85
ARTISTS AND COMMERCIAL ARTISTS	150	263	6.28	16	85
DESIGNERS, EXC. INTERIOR DESIGN.	177	290	5.32	16	85
WRITERS AND EDITORS	86	142	5.43	16	85
PRODUCTION, EXPEDITING CLERKS	291	358	1.92	16	85
INDUSTRIAL PRODUCTION MANAGERS	239	315	2.65	16	85
HOSTS & HOSTESSES: REST., LOUNGE	190	289	4.34	16	85
PURCHASING MANAGERS	241	373	4.56	15	93
POSTMASTERS, MAIL SUPERINTENDENT	105	141	2.86	15	93
LOAN AND CREDIT CLERKS	189	300	4.89	15	93
COOKS, INSTITUTION OR CAFETERIA	238	314	2.66	15	93
FIRST LINE SUPERV.: CONST. EXTRAC.	211	273	2.45	14	97
PRIVATE DETECTIVE & INVESTIGATOR	64	110	5.99	14	97
BUS, TRUCK, DIESEL ENG. MECHANIC	200	309	4.54	14	97
SOCIAL WORKER, MED. & PSYCHIATRIC	173	259	4.14	14	97

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
NASHUA LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
JANITORS AND CLEANERS, EXC. MAIDS	1445	2379	5.39	230	1
SALESPERSONS, - RETAIL	2142	3094	3.70	201	2
CASHIERS	1845	3034	5.37	170	3
SECRETARIES, ALL OTHER	2535	3625	3.58	168	4
GENERAL MANAGERS AND TOP EXEC.	2016	2930	3.78	167	5
ELECTRICAL, ELECTRONIC ASSEMBLER	1821	2598	3.56	122	6
BOOKKEEPING & ACCOUNTING CLERKS	1670	2126	2.28	117	7
STOCK CLERKS, SALES FLOOR	1362	1906	3.33	115	8
GENERAL OFFICE CLERKS	1379	1858	2.89	111	9
WAITERS AND WAITRESSES	1735	2570	4.01	101	10
ASSEMBLERS, FABRICATOR, ALL OTHER	1417	2009	3.48	93	11
REGISTERED NURSES	937	1670	6.52	93	11
ELECTRICAL & ELECTRONIC TECHNS.	1433	2268	4.86	92	13
ALL OTHER MANAGERS & ADMINIST.	1105	1593	3.68	91	14
CARPENTERS	1457	1954	2.84	91	14
ELECTRICAL & ELECTRONIC ENGINEER	1123	1832	5.26	87	16
GUARDS AND WATCH GUARDS	408	686	5.68	84	17
FOOD PREPARATION WORKERS	711	1016	3.57	82	18
ELECTRICAL, ELECTRONIC ASSEMBLER	1393	1817	2.54	73	19
PRODUCTION INSPECTORS, GRADERS	962	1285	2.80	71	20
ACCOUNTANTS AND AUDITORS	858	1281	4.11	70	21
INSPECTORS, TESTERS, AND GRADERS	560	810	3.72	67	22
SALES REPS. EXC. SCIENTIF & RETAIL	810	1191	3.92	66	23
FIRST LINE SUPERVISORS, CLERICAL	772	1133	3.90	63	24
ENGINEERS, ALL OTHER	778	1207	4.60	62	25
MAINTENANCE REPAIRERS, GEN. UTIL.	915	1285	3.37	61	26
FIRST LINE SUPERV.: PRODUCTION	902	1224	2.97	57	27
MARKETING, ADV., PUBLIC REL. MGRS	798	1177	3.96	55	28
COMB. FOOD PREPARATION, SERVICE	443	642	3.74	53	29
TRUCK DRIVERS, HEAVY	985	1296	2.63	52	30
SALES REPS, SCIENTIF. PROD. EXC. RET	516	845	5.31	50	31
FINANCIAL MANAGERS	735	1085	3.97	48	32
FIRST LINE SUPERVISORS, SALES	581	920	4.86	47	33
MAIDS AND HOUSEKEEPING CLEANERS	425	580	3.04	46	34
TEACHERS, SECONDARY SCHOOL	967	1329	3.12	45	35
INDUSTRIAL PRODUCTION MANAGERS	609	834	3.08	45	35
MACHINISTS	629	867	3.15	43	37
TRUCK DRIVERS, LIGHT	585	857	3.87	42	38
DRAFTERS	484	745	4.49	42	38
TEACHERS, ELEMENARY	604	898	4.06	41	40
GARDENERS AND GROUNDSKEEPERS	546	669	1.88	41	40
NURSING AIDES AND ORDERLIES	512	748	3.84	40	42
PRODUCTION, EXPEDITING CLERKS	745	905	1.79	40	42
TRAFFIC, SHIPPING, & REC. CLERKS	700	959	3.08	40	42
STOCK CLERKS: STOCKROOM OR WAREH.	812	979	1.71	39	45
LAWYERS	282	494	6.26	37	46
COOKS, RESTAURANT	423	644	4.35	36	47
COMPUTER PROGRAMMERS	728	1105	4.32	36	47
MECHANICAL ENGINEERS	456	712	4.68	35	49
HAND MATERIAL MOVERS, ALL OTHER	535	694	2.48	33	50

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
NASHUA LMA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
HAIRDRESSERS AND COSMETOLOGISTS	375	565	4.22	32	51
ENGINEERING, MATH., NAT. SCI. MGR.	517	696	2.89	32	51
FOOD SERVICE WORKERS, ALL OTHER	360	554	4.49	32	51
SERVICE STATION ATTENDANTS	242	308	2.27	30	54
HAND PACKERS AND PACKAGERS	503	653	2.49	30	54
SALES AGENTS, REAL ESTATE	215	359	5.58	29	56
FOOD SERVICE & LODGING MANAGERS	397	528	2.75	28	57
INDUSTRIAL ENGINEERS, EXC. SAFETY	457	640	3.34	27	58
BARTENDERS	414	582	3.38	26	59
LICENSED PRACTICAL NURSES	282	430	4.37	25	60
SWITCHBOARD OPERATORS	221	359	5.20	24	61
DESIGNERS, EXC. INTERIOR DESIGN.	292	445	4.37	24	61
MECHANICAL ENGINEERING TECHN.	260	420	5.13	24	61
PHYSICIANS AND SURGEONS	217	304	3.34	24	61
COOKS, SPECIALTY FAST FOOD	297	439	3.98	24	61
BUS DRIVERS, SCHOOL	241	344	3.56	23	66
HELPERS, LABORERS, MOVERS, ALL OTH.	700	882	2.17	23	66
PURCHASING AGENT EX. WHO/RET/FARM	368	491	2.79	23	66
PAINTERS AND PAPERHANGERS	362	441	1.82	23	66
AUTOMOTIVE MECHANICS	416	567	3.02	22	70
INSURANCE SALES WORKERS	186	302	5.20	22	70
TEACHERS, INSTRUCTORS, ALL OTHER	323	472	3.84	21	72
LEGAL SECRETARIES	147	286	7.88	19	73
TYPISTS	289	409	3.46	18	74
ORDER CLERKS: MATERIALS, SERVICE	277	414	4.12	18	74
SERVICE SUPERVISORS, ALL OTHER	215	300	3.29	18	74
COMPUTER SYSTEMS ANALYSTS, EDP	221	420	7.50	18	74
ENGINEERING TECHNICIAN, ALL OTHER	229	340	4.04	18	74
TELLERS	334	481	3.67	17	79
WRITERS AND EDITORS	92	150	5.25	17	79
FIRST LINE SUPERV.: MECH. & REPAIR	273	372	3.02	17	79
COUNTER ATTENDANTS	302	444	3.92	17	79
TEACHERS AIDES, PARAPROFESSIONAL	297	405	3.03	17	79
SECURITIES, FINANCIAL SERV. SALES	121	221	6.89	16	84
HOSTS & HOSTESSES: REST., LOUNGE	187	280	4.14	16	84
INSTRUCTORS AND COACHES, SPORTS	232	337	3.77	16	84
SHEET METAL WORKERS	278	367	2.67	16	84
PURCHASING MANAGERS	265	398	4.18	15	88
COOKS, INSTITUTION OR CAFETERIA	205	287	3.33	15	88
PLUMBER, PIPEFITTER, STEAMFITTER	297	344	1.32	15	88
SALESPERSONS, PARTS	184	280	4.35	15	88
PERSONNEL, TRAIN., LABOR REL. SPEC	194	267	3.14	14	92
BILLING, COST AND RATE CLERKS	200	269	2.88	14	92
ADMINISTRATIVE SERVICES MANAGER	196	262	2.81	14	92
COUNTER AND RENTAL CLERKS	134	209	4.66	14	92
SOLDERERS AND BRAZERS	225	328	3.81	14	92
ELECTRICIANS	268	368	3.11	14	92
DINING ROOM & BARTENDER HELPERS	226	325	3.65	14	92
CHILD CARE WORKERS	183	239	2.55	13	99
EDUCATION ADMINISTRATORS	163	235	3.68	13	99

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
PORTSMOUTH-DOVER-ROCHESTER MSA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
SALESPERSONS, RETAIL	3275	4717	3.67	306	1
JANITORS AND CLEANERS, EXC. MAIDS	1686	2689	4.96	258	2
CASHIERS	2198	3633	5.44	204	3
GENERAL MANAGERS AND TOP EXEC.	1884	2770	3.92	159	4
STOCK CLERKS, SALES FLOOR	1659	2339	3.42	142	5
WAITERS AND WAITRESSES	2288	3415	4.10	135	6
FOOD PREPARATION WORKERS	1135	1571	3.20	126	7
SECRETARIES, ALL OTHER	1935	2728	3.42	124	8
GENERAL OFFICE CLERKS	1606	2111	2.62	123	9
BOOKKEEPING & ACCOUNTING CLERKS	1686	2134	2.21	116	10
REGISTERED NURSES	979	1637	5.60	87	11
CARPENTERS	1169	1533	2.59	70	12
COMB. FOOD PREPARATION, SERVICE	580	839	3.72	69	13
ASSEMBLERS, FABRICATOR, ALL OTHER	912	1322	3.75	63	14
GUARDS AND WATCH GUARDS	287	489	5.87	60	15
FIRST LINE SUPERVISORS, CLERICAL	767	1099	3.61	60	15
GARDENERS AND GROUNDSKEEPERS	722	902	2.08	56	17
HAIRDRESSERS AND COSMETOLOGISTS	647	974	4.21	55	18
NURSING AIDES AND ORDERLIES	692	995	3.65	52	19
LAWYERS	379	661	6.20	50	20
MAINTENANCE REPAIRERS, GEN. UTIL.	675	986	3.84	49	21
TEACHERS, SECONDARY SCHOOL	1078	1471	3.04	49	21
MAIDS AND HOUSEKEEPING CLEANERS	433	600	3.21	48	23
COOKS, RESTAURANT	543	834	4.47	47	24
ALL OTHER MANAGERS & ADMINIST.	556	812	3.84	46	25
FIRST LINE SUPERVISORS, SALES	620	937	4.26	46	25
SALES REPS. EXC. SCIENTIF & RETAIL	591	840	3.51	45	27
ACCOUNTANTS AND AUDITORS	542	808	4.09	44	28
TEACHERS, ELEMENTARY	648	964	4.06	43	29
MACHINE FORMING OPERATORS, M/P	591	892	4.24	42	30
ELECTRICAL, ELECTRONIC ASSEMBLER	578	844	3.84	40	31
FINANCIAL MANAGERS	627	913	3.80	40	31
FOOD SERVICE & LODGING MANAGERS	520	698	2.85	37	33
HAND PACKERS AND PACKAGERS	592	784	2.70	37	33
TRUCK DRIVERS, LIGHT	511	745	3.82	36	35
INSURANCE SALES WORKERS	303	501	5.45	36	35
INSPECTORS, TESTERS, AND GRADERS	272	413	4.32	35	37
PHYSICIANS AND SURGEONS	323	443	3.10	35	37
TRUCK DRIVERS, HEAVY	708	916	2.45	35	37
SERVICE STATION ATTENDANTS	272	353	2.48	35	37
FOOD SERVICE WORKERS, ALL OTHER	400	596	4.08	33	41
TRAFFIC, SHIPPING, & REC. CLERKS	610	819	2.86	33	41
COOKS, SPECIALTY FAST FOOD	412	605	3.90	33	41
STOCK CLERKS: STOCKROOM OR WAREH.	663	796	1.67	31	44
BARTENDERS	459	667	3.78	30	45
HAND MATERIAL MOVERS, ALL OTHER	400	562	3.38	29	46
FIRST LINE SUPERV.: PRODUCTION	444	613	3.17	29	46
AUTOMOTIVE MECHANICS	542	729	2.88	28	48
DINING ROOM & BARTENDER HELPERS	542	720	2.74	28	48
HELPERS, LABORERS, MOVERS, ALL OTH.	1141	1309	1.23	27	50

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
PORTSMOUTH-DOVER-ROCHESTER MSA, 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
SALES AGENTS, REAL ESTATE	200	337	5.71	27	51
LEGAL SECRETARIES	206	402	7.93	26	52
COUNTER ATTENDANTS	489	702	3.63	26	52
TELLERS	500	715	3.58	26	52
TYPISTS	499	631	2.20	25	55
MACHINISTS	345	483	3.33	24	56
ELECTRICAL & ELECTRONIC TECHNS.	289	514	6.49	24	56
PRODUCTION INSPECTORS, GRADERS	303	428	3.44	24	56
LICENSED PRACTICAL NURSES	285	418	3.89	24	56
ELECTROMECHANICAL EQ. ASSEMBLER	343	492	3.62	23	60
SALES REPS, SCIENTIF. PROD. EXC. RET	261	409	4.73	23	60
PAINTERS AND PAPERHANGERS	361	446	1.96	23	60
FIRST LINE SUPERV.: MECH. & REPAIR	349	464	2.75	22	63
HOSTS & HOSTESSES: REST., LOUNGE	247	375	4.32	22	63
SERVICE SUPERVISORS, ALL OTHER	294	394	2.83	22	63
TEACHERS, INSTRUCTORS, ALL OTHER	317	469	4.00	22	63
DRAFTERS	252	398	4.83	22	63
CLEANERS & SERVANTS, PVT. HOUSE.	237	386	5.24	22	63
BUS DRIVERS, SCHOOL	232	330	3.52	21	69
ELECTRICAL & ELECTRONIC ENGINEER	230	415	6.70	21	69
INSURANCE POLICY PROCESS. CLERKS	257	397	4.54	21	69
SWITCHBOARD OPERATORS	222	328	3.98	20	72
CHILD CARE WKRS., PVT. HOUSEHOLD	167	309	7.09	20	72
MARKETING, ADV., PUBLIC REL. MGRS	373	481	2.41	19	74
EDUCATION ADMINISTRATORS	243	334	3.12	19	74
SALESPERSONS, PARTS	222	336	4.28	19	74
TEACHERS AIDES, PARAPROFESSIONAL	331	450	3.00	19	74
COOKS, INSTITUTION OR CAFETERIA	264	362	3.09	18	78
COMPUTER PROGRAMMERS	363	549	4.27	18	78
BILLING, COST AND RATE CLERKS	253	352	3.26	18	78
INDUSTRIAL PRODUCTION MANAGERS	226	315	3.28	17	81
DESIGNERS, EXC. INTERIOR DESIGN.	185	289	4.68	16	82
INSTRUCTORS AND COACHES, SPORTS	258	368	3.55	16	82
ELECTRICAL, ELECTRONIC ASSEMBLER	285	385	2.92	16	82
MECHANICAL ENGINEERS	207	323	4.67	16	82
WHOLESALE, RETAIL BUYERS, EX. FARM	172	261	4.31	15	86
ELECTRICIANS	298	395	2.71	15	86
ENGINEERS, ALL OTHER	181	291	5.06	15	86
TEACHER AIDES & EDUC. ASSISTANTS	198	289	3.83	15	86
FIRE FIGHTERS	544	651	1.64	14	90
PUBLIC ADMIN., LEG., GEN. ADMIN.	85	96	1.08	14	90
PLUMBER, PIPEFITTER, STEAMFITTER	385	402	0.37	14	90
PURCHASING MANAGERS	242	359	4.03	14	90
SHOE AND LEATHER WORKERS	309	218	-2.45	14	90
CHILD CARE WORKERS	199	261	2.60	14	90
LIBRARIANS, PROFESSIONAL	129	160	2.00	14	90
HEATING, A/C, REFRIG. MECHANICS	182	270	4.03	14	90
DENTISTS	125	183	3.87	13	98
SECURITIES, FINANCIAL SERV. SALES	94	172	6.91	13	98
POSTAL MAIL CARRIERS	205	274	2.80	13	98

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
N.H.PART LAW.-HAV. P.M.S.A., 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE.ANN. OPENINGS	RANK
SALESPERSONS, RETAIL	1436	2057	3.60	133	1
CASHIERS	1397	2317	5.49	131	2
JANITORS AND CLEANERS, EXC.MAIDS	562	965	5.98	95	3
STOCK CLERKS, SALES FLOOR	1041	1450	3.27	87	4
GENERAL MANAGERS AND TOP EXEC.	986	1452	3.94	84	5
SECRETARIES, ALL OTHER	900	1287	3.58	59	6
WAITERS AND WAITRESSES	967	1453	4.19	58	7
BOOKKEEPING & ACCOUNTING CLERKS	752	935	2.03	50	8
ASSEMBLERS, FABRICATOR, ALL OTHER	625	976	4.68	49	9
GENERAL OFFICE CLERKS	672	836	2.03	47	10
GUARDS AND WATCH GUARDS	197	354	6.64	44	11
FOOD PREPARATION WORKERS	354	512	3.72	42	12
REGISTERED NURSES	401	701	6.23	38	13
COMB. FOOD PREPARATION, SERVICE	301	440	3.85	37	14
ELECTRICAL, ELECTRONIC ASSEMBLER	361	563	4.66	29	15
ALL OTHER MANAGERS & ADMINIST.	329	469	3.55	27	16
FIRST LINE SUPERVISORS, CLERICAL	318	459	3.69	25	17
SALES REPS.EXC.SCIENTIF & RETAIL	304	439	3.70	24	18
CARPENTERS	1177	1067	-0.78	24	18
MAINTENANCE REPAIRERS, GEN.UTIL.	414	535	2.44	23	20
INSPECTORS, TESTERS, AND GRADERS	161	254	4.81	22	21
FIRST LINE SUPERVISORS, SALES	271	424	4.70	22	21
TEACHERS, SECONDARY SCHOOL	365	544	4.09	21	23
TEACHERS, ELEMENTARY	322	480	4.09	21	23
GARDENERS AND GROUNDSKEEPERS	284	345	1.79	21	23
HAIRDRESSERS AND COSMETOLOGISTS	247	372	4.22	21	23
ELECTRICAL & ELECTRONIC TECHNS.	257	450	6.26	20	27
NURSING AIDES AND ORDERLIES	257	374	3.79	20	27
SALES AGENTS, REAL ESTATE	148	248	5.63	19	29
COOKS, RESTAURANT	224	348	4.61	19	29
ACCOUNTANTS AND AUDITORS	216	322	4.09	18	31
FOOD SERVICE WORKERS, ALL OTHER	202	308	4.37	18	31
TRUCK DRIVERS, LIGHT	256	372	3.78	18	31
BUS DRIVERS, SCHOOL	200	284	3.50	18	31
FINANCIAL MANAGERS	320	440	3.13	18	31
ELECTRICAL & ELECTRONIC ENG.NEER	166	307	7.08	17	36
SALES REPS.SCIENTIF.PROD.EXC.RET	215	315	3.88	17	36
MAIDS AND HOUSEKEEPING CLEANERS	144	206	3.59	17	36
DRAFTERS	184	295	5.03	17	36
FIRST LINE SUPERV.: PRODUCTION	227	321	3.45	16	40
TRAFFIC, SHIPPING, & REC. CLERKS	252	361	3.60	16	40
STOCK CLERKS:STOCKROOM OR WAREH.	313	384	1.89	16	40
ENGINEERS, ALL OTHER	176	290	5.40	16	40
PRODUCTION INSPECTORS, GRADERS	178	264	4.03	16	40
MARKETING, ADV., PUBLIC REL.MGRS	226	344	4.35	16	40
FOOD SERVICE & LODGING MANAGERS	199	272	3.06	15	46
HAND PACKERS AND PACKAGERS	227	308	2.97	15	46
HAND MATERIAL MOVERS,ALL OTHER	209	288	3.15	15	46
COOKS, SPECIALTY FAST FOOD	187	276	3.97	15	46
COMPUTER PROGRAMMERS	196	358	6.89	15	46

OCCUPATIONS RANKED BY TOTAL PROJECTED ANNUAL OPENINGS
N.H.PART LAW.-HAV. P.M.S.A., 1985 TO 1997

OCCUPATIONAL TITLE	1985 EMPL.	1997 EMPL.	GROWTH RATE	AVE. ANN. OPENINGS	RANK
MACHINISTS	152	239	4.77	13	51
TEACHERS AIDES, PARAPROFESSIONAL	247	314	2.26	13	51
SERVICE STATION ATTENDANTS	103	133	2.43	13	51
CLEANERS & SERVANTS, PVT. HOUSE.	125	203	5.20	12	54
BARTENDERS	178	261	3.89	12	54
DESIGNERS, EXC. INTERIOR DESIGN.	165	232	3.38	12	54
ELECTRICAL, ELECTRONIC ASSEMBLER	234	309	2.67	12	54
INDUSTRIAL PRODUCTION MANAGERS	137	199	3.77	11	58
COUNTER ATTENDANTS	191	281	3.93	11	58
USHERS, LOBBY ATT., TICKET TAKER	83	134	5.12	11	58
TEACHERS, INSTRUCTORS, ALL OTHER	154	226	3.90	11	58
AUTOMOTIVE MECHANICS	204	283	3.23	11	58
TAXI DRIVERS AND CHAUFFEURS	60	106	6.39	10	63
TRUCK DRIVERS, HEAVY	486	475	-0.19	10	63
PAINTERS AND PAPERHANGERS	163	202	1.99	10	63
WRITERS AND EDITORS	51	85	5.56	10	63
PHYSICIANS AND SURGEONS	87	119	3.07	10	63
CHILD CARE WKRS., PVT. HOUSEHOLD	87	161	7.09	10	63
LICENSED PRACTICAL NURSES	113	168	4.06	10	63
SERVICE SUPERVISORS, ALL OTHER	107	153	3.58	9	70
FIRST LINE SUPERV.: MECH. & REPAIR	131	182	3.24	9	70
MACHINE FORMING OPERATORS, M/P	150	212	3.44	9	70
PRODUCTION, EXPEDITING CLERKS	127	170	2.82	9	70
INSURANCE SALES WORKERS	74	118	4.95	9	70
HEATING, A/C, REFRIG. MECHANICS	100	144	3.67	8	75
LAWYERS	69	111	5.07	8	75
BUTCHERS AND MEAT CUTTERS	91	136	4.12	8	75
ORDER CLERKS: MATERIALS, SERVICE	102	156	4.41	8	75
SALESPERSONS, PARTS	93	139	4.12	8	75
HOSTS & HOSTESSES: REST., LOUNGE	99	152	4.46	8	75
SWITCHBOARD OPERATORS	76	129	5.81	8	75
TEACHERS, SPECIAL EDUCATION	145	195	2.87	7	82
EDUCATION ADMINISTRATORS	95	133	3.33	7	82
CONSTRUCTION MANAGERS	180	183	0.14	7	82
ELECTRICIANS	133	176	2.69	7	82
TEACHERS, PRESCHOOL & KINDERGARTN	173	219	2.22	7	82
MACHINERY MECHANICS, ALL OTHER	74	116	4.73	7	82
WHOLESALE, RETAIL BUYERS, EX. FARM	77	116	4.22	7	82
COOKS, INSTITUTION OR CAFETERIA	89	125	3.37	7	82
DINING ROOM & BARTENDER HELPERS	113	164	3.76	7	82
COUNTER AND RENTAL CLERKS	78	114	3.85	7	82
TYPISTS	110	156	3.48	7	82
PURCHASING MANAGERS	119	177	4.06	7	82
TELLERS	132	188	3.54	7	82
COMPUTER SYSTEMS ANALYSTS, EDP	71	155	9.86	7	82
TEACHER AIDES & EDUC. ASSISTANTS	85	125	3.92	6	96
INSTRUCTORS AND COACHES, SPORTS	93	134	3.67	6	96
ENGINEERING, MATH., NAT. SCI. MGR.	88	123	3.31	6	96
PHARMACISTS	76	107	3.40	6	96
BAKERS, BREAD AND PASTRY	68	107	4.78	6	96

State of New Hampshire - Department of Employment Security
32 South Main Street
Concord, New Hampshire 03301

BERLIN LABOR MARKET AREA

201 Albany	205 Conway	211 Jackson	433 Randolph
202 Bartlett	416 Dixville	423 Kilkenny	435 Shelburne
404 Berlin	417 Dummer	212 Madison	436 Stark
405 Cambridge	206 Eaton	427 Milan	437 Stewartstown
204 Chatham	418 Errol	428 Millsfield	438 Stratford
408 Clarksville	421 Gorham	429 Northumberland	439 Success
409 Colebrook	210 Hart's	430 Odell	216 Tamworth
411 Columbia	Location	432 Pittsburg	441 Wentworth's Location

CLAREMONT LABOR MARKET AREA

001 Acworth	513 Enfield	009 Lempster	012 Springfield
509 Canaan	006 Goshen	528 Lyme	013 Sunapee
002 Charlestown	515 Grafton	718 Newbury	724 Sutton
003 Claremont	007 Grantham	719 New London	014 Unity
004 Cornish	517 Hanover	010 Newport	015 Washington
005 Croydon	008 Langdon	530 Orange	727 Wilmot
510 Dorchester	522 Lebanon	011 Plainfield	

CONCORD LABOR MARKET AREA

602 Antrim	706 Canterbury	711 Epsom	827 Northwood
102 Barnstead	707 Chichester	607 Frankestown	721 Pembroke
604 Bennington	708 Concord	713 Henniker	722 Pittsfield
703 Boscawen	807 Deerfield	612 Hillsborough	725 Warner
704 Bow	606 Deering	716 Hopkinton	726 Webster
705 Bradford	710 Dunbarton	717 Loudon	631 Windsor

KEENE LABOR MARKET AREA

301 Alstead	306 Harrisville	626 Peterborough	318 Surry
302 Chesterfield	307 Hinsdale	313 Richmond	319 Swanzey
303 Dublin	308 Jaffrey	314 Rindge	320 Troy
304 Fitzwilliam	309 Keene	315 Roxbury	321 Walpole
305 Gilsum	310 Marlborough	627 Sharon	322 Westmoreland
609 Greenfield	311 Marlow	316 Stoddard	323 Winchester
611 Hancock	312 Nelson	317 Sullivan	

LACONIA LABOR MARKET AREA

501 Alexandria	709 Danbury	714 Hill	534 Rumney
101 Alton	207 Effingham	520 Holderness	723 Salisbury
702 Andover	512 Ellsworth	107 Laconia	110 Sanbornton
502 Ashland	712 Franklin	108 Meredith	215 Sandwich
103 Belmont	208 Freedom	213 Moultonborough	111 Tilton
506 Bridgewater	105 Gilford	109 New Hampton	217 Tuftonboro
507 Bristol	106 Gilmanton	720 Northfield	536 Warren
508 Campton	516 Groton	214 Ossipee	538 Wentworth
104 Center Harbor	519 Hebron	533 Plymouth	219 Wolfeboro

LITTLETON LABOR MARKET AREA

503 Bath	518 Haverhill	525 Littleton	540 Sugar Hill
504 Benton	422 Jefferson	526 Livermore	535 Thornton
505 Bethlehem	424 Lancaster	527 Lyman	537 Waterville
406 Carroll	521 Landaff	529 Monroe	Valley
414 Dalton	523 Lincoln	531 Orford	442 Whitefield
511 Easton	524 Lisbon	532 Piermont	539 Woodstock
514 Franconia			

MANCHESTER METROPOLITAN STATISTICAL AREA

701 Allenstown	603 Bedford	608 Goffstown	617 Manchester
802 Auburn	804 Candia	715 Hooksett	

NASHUA PRIMARY METROPOLITAN STATISTICAL AREA

601 Amherst	614 Hudson	619 Merrimack	622 Nashua
605 Brookline	615 Litchfield	620 Milford	630 Wilton
613 Hollis	820 Londonderry	621 Mont Vernon	

PORTSMOUTH-DOVER-ROCHESTER METROPOLITAN STATISTICAL AREA

901 Barrington	816 Hampton	822 Newfields	910 Rochester
902 Dover	905 Lee	823 Newington	911 Rollinsford
903 Durham	906 Madbury	824 Newmarket	832 Rye
811 Exeter	908 Milton	826 North Hampton	912 Somersworth
904 Farmington	821 New Castle	830 Portsmouth	837 Stratham
814 Greenland			

NH PORTION OF LAWRENCE - HAVERHILL PMSA

801 Atkinson	809 East Kingston	825 Newton	834 Sandown
803 Brentwood	815 Hampstead	829 Plaistow	835 Seabrook
806 Danville	819 Kingston	833 Salem	838 Windham
808 Derry			

UNATTACHED ESTIMATING AREA

203 Brookfield	817 Hampton Falls	623 New Boston	836 So. Hampton
805 Chester	818 Kensington	909 New Durham	913 Strafford
810 Epping	616 Lyndeborough	624 New Ipswich	628 Temple
812 Fremont	618 Mason	828 Nottingham	218 Wakefield
610 Greenville	907 Middleton	831 Raymond	629 Weare

NH PORTION OF LOWELL PMSA

625 Pelham

GLOSSARY

Annual Average The aggregate of 12 months data divided by 12. Annual Average data are commonly used for projections and other long-term analysis.

Applicant A person who contacts a local office of the Department of Employment Security to seek employment or obtain employability development services.

Average Hourly Earnings Average weekly earnings divided by average weekly hours.

Average Weekly Earnings Average total money earnings of production or non-supervisory workers in the survey week, including overtime, paid vacation and sick leave.

Balance of State New Hampshire minus Hillsborough County.

Benchmark Most economic time series utilize a sample trend made of the best available data at the time. Periodically the series are adjusted due to more complete information being available. This periodic adjustment is a Benchmark Revision and the point-in-time for which the more complete data was available is the Benchmark Date. Data is commonly referenced by their benchmark date, e.g., "data based on a March 1984, benchmark."

Civilian Labor Force See Labor Force.

Consumer Price Index (CPI) This index is a measure of the average change in prices over time in a fixed market basket of goods and services. Effective with the January 1978 index, the Bureau of Labor Statistics began publishing CPI's for two population groups: (1) a new CPI for All Urban Consumers (CPI-U) which covers approximately 80 percent of the total noninstitutional civilian population; and (2) a revised CPI for Urban Wage Earners and Clerical Workers (CPI-W) which represents about half the population covered by CPI-U. The CPI is based on prices of food, clothing, shelter and fuels, transportation fares, charges for doctors' and dentists' services, drugs and other goods and services that people buy for day to day living.

Covered Employment Employment in an industry that falls under the coverage of the respective state's unemployment insurance program. In most states presently only agriculture, the self-employed, some employed students, religious organizations, full commissioned salesmen and elected and appointed officials have significant numbers of noncovered workers.

Current Employment Statistics (CES) Estimates of nonagricultural wage and salary employment and production workers hours and earnings by industry. CES produces these estimates monthly for each state and MSA from a sample of employing establishments in cooperation with the Bureau of Labor Statistics.

Current Population Survey (CPS) A monthly household survey of the population of the United States. This survey of 60,000 households is the data source for the national estimates of labor force composition. Some CPS data is also incorporated into the state and area labor force estimating procedures to improve interstate comparability.

- Definitions -
- (1) Manchester MSA: city of Manchester and the towns of Allenstown, Auburn, Bedford, Candia, Goffstown and Hooksett.
 - (2) Nashua PMSA: city of Nashua and the towns of Amherst, Brookline, Hollis, Hudson, Litchfield, Londonderry, Merrimack, Milford, Mont Vernon and Wilton.
 - (3) Portsmouth-Dover-Rochester MSA: cities of Dover, Portsmouth, Rochester and Somersworth and the towns of Barrington, Durham, Exeter, Farmington, Greenland, Hampton, Lee, Madbury, Milton, New Castle, Newfields, Newington, Newmarket, North Hampton, Rollingsford, Rye and Stratham.
 - (4) N.H. Portion of Lawrence-Haverhill PMSA: towns of Atkinson, Brentwood, Danville, Derry, East Kingston, Hampstead, Kingston, Newton, Plaistow, Salem, Sandown, Seabrook and Windham.

Note: MSA represents Metropolitan Statistical Area and PMSA represents Primary Metropolitan Statistical Area.

Discouraged Worker Persons who want to work but made no attempt to find work in the past four weeks because of a belief that they could not find employment. Discouraged workers are not counted among the unemployed.

DOT Codes An occupational coding structure based upon job traits and relationships. The codes are published in the Dictionary of Occupational Titles.

Economically Disadvantaged An individual whose immediate family either receives cash welfare payments or whose annual income falls below the current Poverty Income Guidelines.

Educational Attainment Highest grade of school completed.

Employment by Place of Residence An estimate of the number of persons employed who live within a given labor market or other geographic area. All persons who worked for pay and unpaid family workers who worked at least 15 hours or more in the survey week are included, as are workers who were temporarily absent from their job due to vacations, labor disputes, etc.

Employment by Place of Work An estimate of the number of jobs filled in the survey week within a given area. Multiple job holders are counted for each job. In most states only the nonagricultural wage and salary workers are tallied by place of work. Labor disputants are not included in the estimates of employment by place of work.

Employment Security Automated Reporting System (ESARS) A computerized tally of all Job Service activities, job applicant and job openings characteristics.

Entry Level Job A beginning job that requires little or no experience, but may require a minimum amount of training or education for a specific position.

Hard-to-Fill Job Openings Job openings which have gone unfilled for a month or more. Some of the openings may be difficult to fill because of the job environment, wage scales or lack of qualified workers.

Hard-to-Place Applicant An applicant who is unable to be placed in a job due to (1) a lack of demand or (2) a lack of qualifications for a particular job.

High Demand Occupation Occupations which have a substantial number of job openings both in absolute terms and relative to the number of job applicants for that occupation. High demand may be the result of either high growth, high turnover and sometimes by a combination of the two.

Hispanic A person of Mexican, Puerto Rican, Cuban, Central or South America, or other Spanish culture or origin regardless of race.

Index or Index Number A measure of relative growth compared with a base figure of the same time series. In index form the base period is set equal to 100, and data for other periods are expressed as percentages of the base value. Plural is indices.

Insured Unemployment A count of persons who have filed claims for state unemployment insurance benefits.

Insured Unemployment Rate An administrative tool which is the ratio of insured unemployment to covered employment lagged about 6-9 months.

Job Bank A computerized system which provides rapid dissemination of job orders throughout a network of Employment Division local offices.

Job Corps A national system of 60 residential centers in 31 states and Puerto Rico providing basic education, vocational training, counseling, health care, and other services to help disadvantaged young men and women, age 16 through 21, prepare for jobs and responsible citizenship.

Job Training Partnership Act (JTPA) An act which replaced the Comprehensive Employment and Training Act on 10/1/83. This act provides a new program and delivery system to train economically disadvantaged persons and others for permanent private sector employment. The training programs are administered by the State and planned and carried out through a partnership between the private sector and government at the local level. Programs include adult and youth training, training and placement assistance for dislocated workers and federal administered activities including programs for Native Americans, migrant and seasonal farm workers, veterans, labor market information, Job Corps and other national activities.

Labor Force All persons 16 years and older who are either employed or unemployed. Normally published as a civilian labor force by place of residence (See Employment by Residence).

Labor Market Area An area with a central community and economic concentration in which workers can generally change jobs without changing their residence. In most states labor market areas are either counties or groups of counties.

Labor Market Information (LMI) Data on a broad range of topics such as labor force, employment by industry and occupation, unemployment, population, earnings, wages, hours worked, training programs and labor turnover.

Metropolitan Statistical Area: A grouping of cities and towns with a total population of at least 75,000 or a central city of at least 50,000 with an urbanized area of at least 50,000 inhabitants.

Minority Group All races other than white, and the Spanish-American ethnic group.

Multiple Job Holders Persons who simultaneously work more than one job.

Nonagricultural Wage and Salary Employment Place of work employment that does not include the self-employed, unpaid family workers, domestics or agricultural workers. Conceptually this is probably the most consistent economic time series available to compare different labor markets over an extended period of time.

Non White Group All persons who identified themselves as Negro, American Indian, Chinese, Japanese, Filipino, Korean, or other races in response to survey or census questions.

Occupational Employment Statistics (OES) A program which produces occupational data for major industries once every three years. Projections by occupation are made which aid educators and other occupational planners.

Part-time Work Work that is less than 35 hours per week.

Per Capita Income Total personal income divided by total population.

Personal Income, Total Private and government wage and salary payments in cash and in kind, other labor income, farm and nonfarm proprietors' income, interest, net rents, dividends and transfer payments, less personal contributions for social insurance. It is measured before the deduction of personal income and other personal taxes. Dollars are not adjusted for change in consumer price index.

Primary Metropolitan Statistical Area: A large urbanized county or group of counties with socio-economic ties and at least one of these counties has a population of more than 100,000.

Qualified Applicant An applicant who meets education, experience, and performance standards for a job opening. These standards are set by the employer.

Seasonal Adjustments Minimizes the changes in any time series from normal annual occurrences, such as Christmas, summer vacations and weather. After seasonal adjustment any month can be compared with the annual average, or any other month and differences should then be due to economic trends or unusual occurrences. Seasonally adjusted data more accurately portrays underlying economic trends, but should not be used where the current level is more important to the data user than the economic trend. No meaningful seasonal adjustment exists for annual or annual average data since the purpose is to make monthly or quarterly data comparable to the annual average data.

SIC Codes Standard Industrial Classification code structure in which all establishments are classified by a four-digit code according to their primary economic activity. Frequently references will be made to SIC codes at the 1, 2, or 3 digit levels when a less specific classification is useful.

Survey Week The week that includes the 12th of the month is used as a reference period for most labor force data.

Time Series A set of consistent economic quantitative data collected at periodic intervals (most labor market information is monthly, but weekly and annual data is published for some items).

Total Employment A count of person, residing in an area, who worked for pay or profit during the reference week including the 12th of the month or had a job from which they were temporarily absent because of illness, vacation, labor dispute, or other reasons not reflecting a shortage of work, or who worked 15 hours or more as unpaid workers in an enterprise operated by a member of the family.

Total Unemployment A count of persons, residing in an area, who did no work at all during the reference week including the 12th of the month, but were seeking work or awaiting recall from layoffs or the beginning of a new job within the next 30 days. This count includes persons receiving unemployment insurance benefits, those who have delayed filing for benefits but were eligible to receive them, those unemployed who have applied for benefits but were not eligible to receive them, unemployed workers who exhausted benefits in the current benefit year, unemployed workers from industries not covered by unemployment insurance and unemployed persons newly entering or reentering the labor force.

Types of Unemployment

- Frictional - Unemployment that is frictional in nature i.e., short-term unemployment encountered in searching for a job, or from a temporary layoff.
- Structural - Unemployment that is structural in nature i.e., mismatch between the skill requirements or existing job openings and the skills possessed by the current unemployed.
- Cyclical - Unemployment that is cyclical in nature i.e., deficiencies in aggregate demand exist resulting in a level of labor demand that falls short of the available supply of workers.

Underemployment A term that includes both persons who are working part-time who would prefer full-time work, and persons working full-time in an occupation which does not utilize their skills derived from prior training or experience.

Unemployment Persons who were not employed during the monthly survey week but were available for work and had either (1) overtly engaged in a job seeking activity within the four week period up to and including the survey week; (2) were waiting to be recalled from a layoff; or (3) were waiting to report to a new wage and salary job within 30 days.

Unemployment Rate The number of unemployed persons expressed as a percentage of the labor force. Commonly the seasonally adjusted unemployment rate is referred to as the unemployment rate and it is usually the only rate quoted in the monthly news release on the U.S. unemployment situation (see Seasonal Adjustment).

Urbanized Area A geographical area where the population density is at least 1,000 persons per square mile.

Vietnam Era Veteran (VEV) Any person who served on active duty for a period of more than 180 days, any part of which occurred between August 5, 1964, and May 7, 1975, and was discharged or released with other than a dishonorable discharge; or was discharged or released from activity duty for a service-connected disability if any part of such duty was performed between these dates.

Work Incentive Program (WIN) Counseling, training, job development and supportive services are provided to employable recipients of Aid-to-Families-with-Dependent-Children (AFDC). The object is to place AFDC recipients into suitable employment.

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